



PO Box 884 – Tahoe City, CA 96145 Ph. - (530) 581.8700 Fx. – (530) 581.1686

FINANCE COMMITTEE

Thursday, December 22, 2016 3:30 pm – 4:30 pm

NLTRA Conference Room

PRELIMINARY MINUTES

COMMITTEE MEMBERS IN ATTENDANCE: Erin Casey, Ramona Cruz, Eric Pilcher (via phone), and Mike Salmon (via phone)

COMMITTEE MEMBERS NOT PRESENT: Wally Auerbach

RESORT ASSOCIATION STAFF: Al Priester, Sandy Evans Hall, Lauren Sully, Natalie Parrish

OTHERS IN ATTENDANCE: None

A. Call to Order – Establish Quorum:

- The meeting was called to order at 3:40 pm by Eric Pilcher and a quorum was established.
- Eric left meeting 3:41 pm.

B. Public Forum: None

C. Agenda Amendments and Approval

(M/S/C Mike Salmon/Ramona Cruz/3-0-0) Motion to Approve Agenda/Amendments.

D. Approval of Finance Committee Meeting Minutes for November 29, 2016.

(M/S/C Erin Casey/Ramona Cruz /3-0-0) Motion to Approve the November 29, 2016 Finance Committee Minutes.

E. REVIEW/DISCUSSION OF ACTION ITEMS:

Action Item 4: QuickBooks A/R customer and A/P vendor reconciliation.

- Discussion: Utilized the built in reconciliation features of QuickBooks for NLTRA and NLTMC for A/R. However, A/P discrepancies were mostly caused by using General Journal entries and will have to be corrected as we can. Ongoing process to get A/P and A/R discrepancies from 2011 and 2013 to zero balances. This action item will remain until that process is completed.
- 11/29/16 Meeting: Cleaning up QuickBooks – continuing to make adjustments.
- 12/22/16 Meeting: Continuous and most likely not be completed for numerous months. Balances in vendors and customers accounts that do not effect financials. This is a low priority and will be updated as we make progress.

Action Item 6: Al to identify where the budget is for Traffic Management and confirm the amounts that are recorded on #5953 & #5955 are correct. Awaiting resolution with County.

- Discussion: Acceptance of the Audited Financials by the County will resolve this outstanding item where NLTRA paid Traffic Management expenses that were not included in the fiscal 15/16 Contract. Have not recorded A/R for that – it would act as an offset. \$32,000.00 – awaiting resolution with County.
- 11/29/16 Meeting: Awaiting confirmation with Daniel, will get this resolved tomorrow 11/30/16 and should have a final number at that time.
- 12/22/16 Meeting: Reconciled with Daniel Vick on Dec 7, 2016 for what was owed back to the County. Resolved and completed on Dec 7, 2016.

Action Item 9: Al to confirm Administration allocation for 2016-2017.

- Discussion: Negotiations are ongoing with the County. Will not be going back to 15/16, address this and make changes.
- 11/29/16 Meeting: Ongoing as we negotiate the 17/18 Contract. Something to continue to talk about. Keep this item on here.
- 12/22/16 Meeting: Ongoing.

Action Item 14: From 10/27/16 Finance Committee Meeting, Memo of Management's Position on Accounting Policies.

- 11/29/16 Meeting - Discussion: Still open. Trying to have that complete for packet going to the board so that it can be approved for part of our policies and procedures. Will present it at the December Finance Committee Meeting so it can be reviewed prior to taking it to the board in January.
- 12/22/16 Meeting: Due to it being a short month, push forward to next month. No pressing issues.

Action Item 15: Prior month income and current month income does not equal change in Balance Sheet Equity.

- 11/29/16 Meeting - Discussion: Print closing date exceptions – anything that has happened after the month has been closed.
- 12/22/16 Meeting: AI did do some work on this and found the ability in QuickBooks to print closing date exceptions, which lists every entry made after the closing date. Add to closing process.

Action Item 16: Audited Marketing Reserve of \$316,000 different from Financials \$304,000.

- 11/29/16 Meeting - Discussion: \$316,000 on audit adjustments is different from the \$304,000 on the financial statements. About a \$12,000 difference.
- 12/22/16 Meeting: Financials and audit are in agreement. AI to call Daniel to review this and also discuss the allowance for doubtful account so we can get this removed.

Action Item 17: Re-budget decrease in Marketing Reserve of \$12,371

- 11/29/16 Meeting - Discussion: Record keeping on their part. They considered it a deposit and we expensed it. Difference between what was incurred and deposited resulted in a refund check. In regards to Iron Man. It crossed over fiscal years. Erin said I think it would be paid back to the County. It would have been part of marketing TOT funds that we received for events.
- 12/22/16 Meeting: Has been done. Erin working on the contract side of it for the County which will go to the Board of Directors at the meeting on January 4th, 2017.

Action Item 18: CHP refund should be paid back to County.

- 11/29/16 Meeting - Discussion: It would be helpful to see the annual budget in the report.
- 12/22/16 Meeting: Completed, has been paid back.

Action Item 19: Include Full Annual Budget. In Budget vs Actual Reports.

- 11/29/16 Meeting - Discussion: Memo summarizing re-budgeting marketing reserve. \$12,000. Identify reduction in marketing reserve to be utilized for 16/17 by NLTRA. Take a look when we reforecast.
- 12/22/16 Meeting: Looking to have it in December's Financials.

Discussion and Possible Approval of November 2016 Financial Statements.

- AI informed the Committee that cash balances are fairly high and will be presenting to the board this next meeting resolutions to open new accounts so we can get total cash in various institutions below the \$250k threshold for FDIC Insurance.
- A/R over 120 days are outstanding and for commissions. To track and control commission's payable within QuickBooks, we are entering the Direct Contacts as a \$.01 invoice, which we do not send invoices for.
- A/R for TOT is still on the books and will disappear in December, we paid the check and the offset it to A/R.
- We wrote off a significant amount of WebLink A/R that were over 120 days, which goes against the allowance for doubtful accounts and took it into a negative position. We are continuing to replenish the allowance for doubtful accounts over the following months based on 15% of invoicing. Our largest invoicing month is in January and that 15% will bring us back up to a normal credit balance for a contra-asset account.
- Daniel asked how far out we are from getting a comparative balance sheet.

Action for AI: December Financials to include a comparative balance sheet for current month (detail), last month (summarized) and last year's year end audited balances - Action Item 20

- AI informed the Committee that we received a \$3300.00 refund check from Employers Assurance (Workman's Comp) for last FY 15/16. Contract makes allowances for refunds but not for prior period expenses. As per contract, this will be paid back to County. Appears as a current year expense.

Action for AI: Contract negotiation for 17/18 to address holding accounts for refunds and expenses from the prior year at a specified date - Action Item 21

- 6 month re-forecasted budget will be presented to Finance Meeting in February, after the approval of December's financials.
- AI clarified that professional fees 5920-00 were budgeted in salaries and wages.

Action for AI: To include a staff report and an item in the staff report on a continuous basis stating the variance between professional fees and salaries and wages, and that they should be looked at together - Action Item 22

(M/S/C Erin Casey/Ramona Cruz /3-0-0) Motion to Approve November 2016 Financial Statements.

F. Supplemental Information

- Dashboard Report: November 2016
 - Discussion: Good increases all around. Membership has a significant drop because we have written off several members. Previous Membership count has been off, some members never paid and were continued to be invoiced when they should have been dropped.

G. Approval of CEO Expenses for November 2016.

(M/S/C Erin Casey/Ramona Cruz /3-0-0) Motion to Approve CEO Expenses for November 2016.

H. Committee Member/Placer County Rep Comments

I. Adjourn

- Finance Committee Meeting was adjourned at 4:40 pm.



Finance Staff Report

Date: 2/21/17

To: The North Lake Tahoe Resort Association Finance Committee

From: Al Priester, Director of Finance and Human Resources

Re: December 2016 & January 2017 Financial Statements

As you'll recall from my Staff Report dated January 19, 2017, our Quickbooks files were deleted by our IT Consultant requiring re-entering transactions for what we believed to be 3 months. In actuality, we had to re-enter data for 4 months and re-do the bank reconciliations for 5 months. This has been accomplished. However, we were not able to completely reconcile all balance sheet accounts in time for issuing complete financials.

We have attached a "draft" North Lake Tahoe Resort Association Profit & Loss for December 2016 and January 2017 to demonstrate that we have recovered the lost data. Until we can produce reconciled Balance Sheets, it would be imprudent to issue financials for approval by the Finance Committee. We expect that we will be able to reconcile the balance sheets within two weeks and will be able to issue complete financials for Finance Committee approval by it's March meeting.

We will meet on February 23rd to review these draft income statements for December 2016, January 2017 and July 2016 – January 2017 (YTD) and to answer any questions you may have.

North Lake Tahoe Resort Association
Profit & Loss
December 2016

	Dec 16
Ordinary Income/Expense	
Income	
4050-00 · County of Placer TOT Funding	314,665.00
4250-00 · Revenues-Membership Activities	15.00
4251-00 · Revenue-Tue AM Breakfast Club	404.42
4502-00 · Non-retail VIC income	-143.66
4600-00 · Commissions	4,347.70
46000 · Merchandise Sales	7,010.16
Total Income	326,298.62
Gross Profit	326,298.62
Expense	
5000-00 · Salaries & Wages	
5010-00 · Sales Commissions	15,991.02
5020-00 · P/R - Tax Expense	6,963.65
5030-00 · P/R - Health Insurance Expense	7,775.44
5060-00 · 401 (k)	3,133.38
5070-00 · Other Benefits and Expenses	560.39
5000-00 · Salaries & Wages - Other	79,064.91
Total 5000-00 · Salaries & Wages	113,488.79
5100-00 · Rent	
5110-00 · Utilities	1,081.69
5140-00 · Repairs & Maintenance	1,239.35
5150-00 · Office - Cleaning	675.00
5100-00 · Rent - Other	12,294.36
Total 5100-00 · Rent	15,290.40
5310-00 · Telephone	
5320-00 · Telephone	2,374.06
5350-00 · Internet	224.85
Total 5310-00 · Telephone	2,598.91
5420-00 · Mail - USPS	
5480-00 · Mail - Fed Ex	98.42
Total 5420-00 · Mail - USPS	98.42
5520-00 · Supplies	1,314.21
5700-00 · Equipment Support & Maintenance	891.00
5710-00 · Taxes, Licenses & Fees	545.67
5740-00 · Equipment Rental/Leasing	1,314.68
5800-00 · Training Seminars	1,000.00
5941-00 · Research & Planning	750.00
6020-00 · Programs	
6015-00 · Cross Country	4,000.00
6016-00 · Community Marketing Programs	27,500.00
Total 6020-00 · Programs	31,500.00
6023-00 · Autumn Food & Wine	5,000.00
6437-00 · Tuesday Morning Breakfast Club	742.50
6730-00 · Marketing Cooperative/Media	177,100.00
6743-00 · BACC Marketing Programs	
6743-01 · Shop Local	1,799.88
6743-03 · Touch Lake Tahoe	6,666.66
Total 6743-00 · BACC Marketing Programs	8,466.54
8100-00 · Cost of Goods Sold	
51100 · Freight and Shipping Costs	79.93
59900 · POS Inventory Adjustments	54.50
8100-00 · Cost of Goods Sold - Other	4,045.29
Total 8100-00 · Cost of Goods Sold	4,179.72

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Accrual Basis

North Lake Tahoe Resort Association
Profit & Loss
December 2016

	<u>Dec 16</u>
8200-00 · Associate Relations	854.53
8300-00 · Board Functions	244.90
8500-00 · Credit Card Fees	420.74
8700-00 · Automobile Expenses	261.07
8750-00 · Meals/Meetings	553.70
8810-00 · Dues & Subscriptions	258.86
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Total Expense	366,874.64
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Net Ordinary Income	-40,576.02
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Net Income	-40,576.02
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North Lake Tahoe Resort Association
Profit & Loss
 January 2017

	Jan 17
Ordinary Income/Expense	
Income	
4050-00 · County of Placer TOT Funding	314,665.00
46000 · Merchandise Sales	1,761.17
Total Income	316,426.17
Cost of Goods Sold	
52900 · Purchases - Resale Items	54.00
Total COGS	54.00
Gross Profit	316,372.17
Expense	
5000-00 · Salaries & Wages	
5020-00 · P/R - Tax Expense	10,657.83
5030-00 · P/R - Health Insurance Expense	13,586.81
5060-00 · 401 (k)	2,626.23
5070-00 · Other Benefits and Expenses	755.39
5000-00 · Salaries & Wages - Other	78,193.22
Total 5000-00 · Salaries & Wages	105,819.48
5100-00 · Rent	
5110-00 · Utilities	1,454.19
5140-00 · Repairs & Maintenance	1,682.51
5150-00 · Office - Cleaning	550.00
5100-00 · Rent - Other	12,294.36
Total 5100-00 · Rent	15,981.06
5310-00 · Telephone	
5320-00 · Telephone	2,392.32
Total 5310-00 · Telephone	2,392.32
5420-00 · Mail - USPS	
5480-00 · Mail - Fed Ex	72.07
5420-00 · Mail - USPS - Other	6.65
Total 5420-00 · Mail - USPS	78.72
5520-00 · Supplies	658.08
5700-00 · Equipment Support & Maintenance	659.99
5710-00 · Taxes, Licenses & Fees	479.80
5740-00 · Equipment Rental/Leasing	1,204.40
5900-00 · Professional Fees	
5910-00 · Professional Fees - Attorneys	80.00
5920-00 · Professional Fees - Accountant	427.00
Total 5900-00 · Professional Fees	507.00
5941-00 · Research & Planning	13,550.00
6020-00 · Programs	
6016-00 · Community Marketing Programs	4,448.00
Total 6020-00 · Programs	4,448.00
6420-00 · Sponsorship	
6421-00 · New Event Development	825.00
Total 6420-00 · Sponsorship	825.00
6730-00 · Marketing Cooperative/Media	177,100.00
6742-00 · Non-NLT Co-Op Marketing Program	7,846.15
6743-00 · BACC Marketing Programs	
6743-01 · Shop Local	474.67
Total 6743-00 · BACC Marketing Programs	474.67
8100-00 · Cost of Goods Sold	
51100 · Freight and Shipping Costs	42.52
59900 · POS Inventory Adjustments	-55.76

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North Lake Tahoe Resort Association

Profit & Loss

January 2017

	Jan 17
8100-00 • Cost of Goods Sold - Other	1,036.45
Total 8100-00 • Cost of Goods Sold	1,023.21
8200-00 • Associate Relations	128.43
8300-00 • Board Functions	92.24
8500-00 • Credit Card Fees	10.00
8700-00 • Automobile Expenses	276.91
8750-00 • Meals/Meetings	10.00
8810-00 • Dues & Subscriptions	255.95
Total Expense	333,821.41
Net Ordinary Income	-17,449.24
Net Income	-17,449.24

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North Lake Tahoe Resort Association
Profit & Loss
 July 2016 through January 2017

	Jul '16 - Jan 17
Ordinary Income/Expense	
Income	
4050-00 · County of Placer TOT Funding	2,202,655.00
4200-00 · Membership Ann/Conf Dues	19,747.79
4201-00 · New Member Fees	450.00
4250-00 · Revenues-Membership Activities	
4250-02 · Tourism Summit	-33.28
4250-00 · Revenues-Membership Activities - Other	1,191.50
Total 4250-00 · Revenues-Membership Activities	1,158.22
4251-00 · Revenue-Tue AM Breakfast Club	2,849.42
4252-00 · Revenue - Sponsorships	500.00
4502-00 · Non-retail VIC Income	3,479.79
4600-00 · Commissions	
4601-00 · Commissions - South Shore	5,622.95
4600-00 · Commissions - Other	92,842.31
Total 4600-00 · Commissions	98,465.26
46000 · Merchandise Sales	52,812.98
Total Income	2,382,118.46
Cost of Goods Sold	
52900 · Purchases - Resale Items	54.00
Total COGS	54.00
Gross Profit	2,382,064.46
Expense	
5000-00 · Salaries & Wages	
5000-01 · In-Market Administration	0.00
5010-00 · Sales Commissions	34,943.32
5020-00 · P/R - Tax Expense	54,555.05
5030-00 · P/R - Health Insurance Expense	70,898.75
5060-00 · 401 (k)	18,704.91
5070-00 · Other Benefits and Expenses	2,571.95
5000-00 · Salaries & Wages - Other	597,826.46
Total 5000-00 · Salaries & Wages	779,500.44
5100-00 · Rent	
5110-00 · Utilities	6,181.53
5140-00 · Repairs & Maintenance	3,122.60
5150-00 · Office - Cleaning	4,952.40
5100-00 · Rent - Other	86,158.52
Total 5100-00 · Rent	100,415.05
5310-00 · Telephone	
5320-00 · Telephone	17,170.59
5350-00 · Internet	224.85
Total 5310-00 · Telephone	17,395.44
5420-00 · Mail - USPS	
5470-00 · Mail - UPS	1,000.00
5480-00 · Mail - Fed Ex	526.84
5420-00 · Mail - USPS - Other	1,268.65
Total 5420-00 · Mail - USPS	2,795.49
5510-00 · Insurance/Bonding	619.92
5520-00 · Supplies	
5525-00 · Supplies- Computer <\$1000	1,204.91
5520-00 · Supplies - Other	6,765.88
Total 5520-00 · Supplies	7,970.79
5530-00 · Visitor Communications - Other	-109.00
5610-00 · Depreciation	115.07
5700-00 · Equipment Support & Maintenance	8,166.91
5710-00 · Taxes, Licenses & Fees	7,303.01

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North Lake Tahoe Resort Association

Profit & Loss

02/21/17

Accrual Basis

July 2016 through January 2017

	Jul '16 - Jan 17
5740-00 · Equipment Rental/Leasing	9,244.31
5800-00 · Training Seminars	3,672.72
5815 · Training Video Series	7,534.05
5820 · Sales CRM/CMS	2,373.94
5900-00 · Professional Fees	
5910-00 · Professional Fees - Attorneys	1,140.00
5920-00 · Professional Fees - Accountant	35,862.00
5900-00 · Professional Fees - Other	1,250.00
Total 5900-00 · Professional Fees	38,252.00
5940-00 · Research & Planning Membership	3,000.00
5941-00 · Research & Planning	18,118.55
5948-00 · Transportation Projects	
5953-00 · Summer Traffic Management (S-2)	-1,593.65
Total 5948-00 · Transportation Projects	-1,593.65
6020-00 · Programs	
6015-00 · Cross Country	4,000.00
6016-00 · Community Marketing Programs	35,648.00
Total 6020-00 · Programs	39,648.00
6023-00 · Autumn Food & Wine	
6025-00 · AFW- Postage	17.88
6028-00 · AFW-Operations	1,925.00
6030-00 · AFW-Media	1,500.00
6023-00 · Autumn Food & Wine - Other	29,349.98
Total 6023-00 · Autumn Food & Wine	32,792.86
6420-00 · Sponsorship	
6420-01 · WinterWonderGrass_Tahoe	400.00
6421-00 · New Event Development	6,286.88
6428-00 · Dues & Subscriptions	109.40
6420-00 · Sponsorship - Other	198,150.00
Total 6420-00 · Sponsorship	204,946.28
6423-00 · Membership Activities	
6432-00 · Membership - Newsletter	2,001.24
6441-00 · Membership - Miscellaneous Exp	37.05
6442-00 · Public Relations/Website	3,401.25
6423-00 · Membership Activities - Other	2,319.78
Total 6423-00 · Membership Activities	7,759.32
6437-00 · Tuesday Morning Breakfast Club	4,185.00
6490-00 · Classified Ads	275.00
6600-00 · Promotions/Giveaways	32.14
6701-00 · Market Study Reports/Research	402.40
6730-00 · Marketing Cooperative/Media	796,950.00
6742-00 · Non-NLT Co-Op Marketing Program	7,131.42
6743-00 · BACC Marketing Programs	
6743-01 · Shop Local	2,669.00
6743-03 · Touch Lake Tahoe	6,666.66
6743-04 · High Notes	3,373.32
6743-05 · Peak Your Adventure	976.80
Total 6743-00 · BACC Marketing Programs	13,685.78
7500-00 · Trade Shows/Travel	15.00
8100-00 · Cost of Goods Sold	
52500 · Purchase Discounts	-982.94
51100 · Freight and Shipping Costs	1,055.14
59900 · POS Inventory Adjustments	419.79
8100-00 · Cost of Goods Sold - Other	27,608.46
Total 8100-00 · Cost of Goods Sold	28,100.45
8200-00 · Associate Relations	2,577.96
8300-00 · Board Functions	1,545.88
8500-00 · Credit Card Fees	3,642.21

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02/21/17

Accrual Basis

North Lake Tahoe Resort Association

Profit & Loss

July 2016 through January 2017

	Jul '16 - Jan 17
8700-00 · Automobile Expenses	2,849.27
8750-00 · Meals/Meetings	2,776.98
8810-00 · Dues & Subscriptions	5,279.25
8910-00 · Travel	6,880.86
Total Expense	2,166,251.10
Net Ordinary Income	215,813.36
Other Income/Expense	
Other Expense	
Balancing Adjustments	0.08
8990-00 · Allocated	0.00
Total Other Expense	0.08
Net Other Income	-0.08
Net Income	215,813.28

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KEY METRICS FOR January 31, 2017 FINANCIAL STATEMENTS

	Total District 5 TOT Collections by Quarter 2010 - 2016 (as reported thru Dec 2016)				Total
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	
2010-11	\$ 3,242,663	\$ 2,107,554	\$ 3,776,990	\$ 1,361,343	\$ 10,488,550
2011-12	\$ 3,693,345	\$ 1,794,633	\$ 3,159,674	\$ 1,554,224	\$ 10,191,876
2012-13	\$ 3,892,952	\$ 2,106,218	\$ 4,263,868	\$ 1,447,976	\$ 11,701,014
2013-14	\$ 4,525,634	\$ 2,145,657	\$ 3,569,348	\$ 1,751,002	\$ 11,991,641
2014-15	\$ 4,693,925	\$ 2,527,484	\$ 3,513,426	\$ 1,868,198	\$ 12,603,033
2015-16	\$ 4,871,562	\$ 3,874,302	\$ 5,414,064	\$ 2,343,573	\$ 16,509,501
2016-17	\$ 5,469,057	\$ 385,345			\$ 5,854,402

Visitor Information Comparative Statistics For Fiscal YTD 2013 - 2017 (thru Jan '17)					YOY % Change
Referrals - Tahoe City:	2013/2014	2014/2015	2015/2016	2016/2017	
Walk In/Events	32,445	29,820	27,386	30,724	12.19%
Phone/Email	1,678	1,330	1,461	2,259	54.92%
Kings Beach (Walk In Only)	9,685	6,211	8,239	3,455	-58.07%
Totals	43,808	37,361	37,086	36,438	-1.75%

Sales Tax Revenue by Fiscal Year Quarter - North Lake Tahoe (as of Nov 2016, 6 mth lag)						YOY % Change
Quarter	2012/13	2013/14	2014/15	2015/16		
First	\$ 724,645	\$ 860,783	\$ 885,368	\$ 875,768		-1.08%
Second	\$ 529,470	\$ 481,165	\$ 557,614	\$ 596,985		7.06%
Third	\$ 724,645	\$ 589,226	\$ 573,778	\$ 699,157		21.85%
Fourth	\$ 488,100	\$ 521,965	\$ 495,699	\$ 558,566		12.68%
Total	\$ 2,466,860	\$ 2,453,139	\$ 2,512,459	\$ 2,730,476		

Unemployment Rates	EDD				Dec 2016
	June 2014	July 2015	Aug 2016		
California (pop. 38,332,521)	7.1%	6.7%	5.5%		5.2%
Placer County (367,309)	6.0%	5.2%	4.7%		4.0%
Dollar Point (1,215)	7.1%	6.1%	1.1%		0.9%
Kings Beach (3,893)	6.0%	6.8%	6.1%		5.3%
Sunnyside/Tahoe City (1,557)	7.0%	5.7%	5.1%		4.4%
Tahoe Vista (1,433)	10.1%	8.9%	4.3%		3.7%

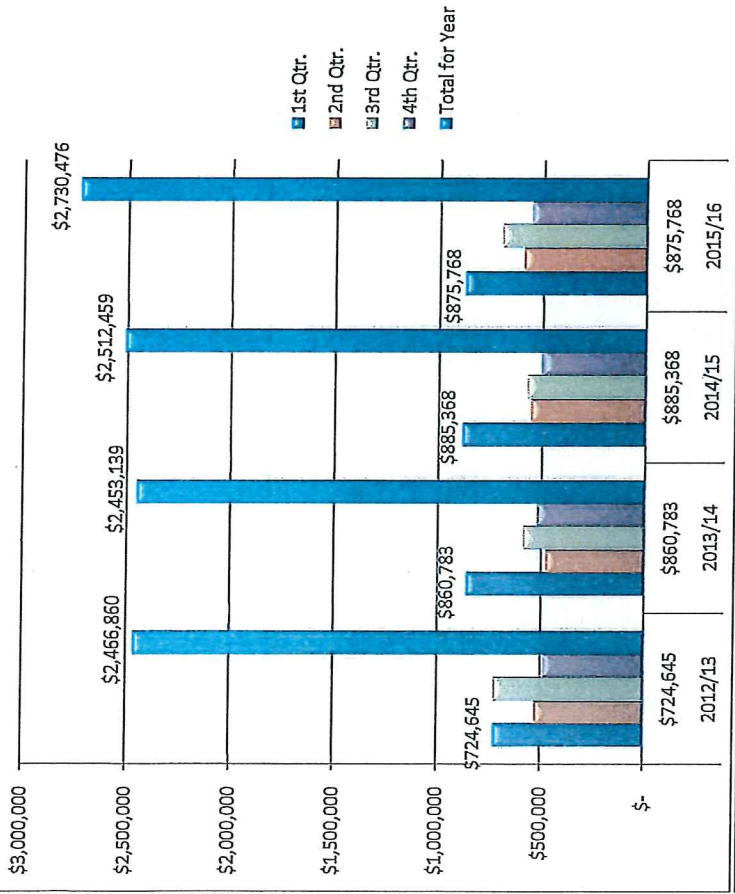
Destimetrics Reservations Activity	FYTD 15/16	FYTD 16/17	Change
Occupancy	52.2%	51.8%	-0.9%
ADR (Average Daily Rate)	\$ 303	\$ 316	4.1%
RevPAR (Rev per Available Room)	\$ 158	\$ 163	3.2%
Occupancy 1 Mth Forecast	48.8%	53.0%	8.6%
ADR 1 Mth Forecast	\$ 339	\$ 350	3.4%
RevPAR 1 Mth Forecast	\$ 165	\$ 186	12.3%
Occupancy (prior 6 months)	47.9%	47.7%	-0.4%
ADR (prior 6 months)	\$ 285	\$ 300	5.2%
RevPAR (prior 6 months)	\$ 136	\$ 143	4.8%
Occupancy (next 6 months)	25.3%	25.8%	1.6%
ADR (next 6 months)	\$ 287	\$ 318	10.9%
RevPAR (next 6 months)	\$ 73	\$ 82	12.8%

Infrastructure Fund Balances Held by Placer County as of 9/30/16 (Reported Quarterly)	Total Chamber Membership
FY 2015-16 Contract	June 2013 465
FY 2016-17 Contract	June 2014 457
Total Fund Balances	June 2015 474
	June 2016 508
	Jan 2017 424

Conference Revenue Statistics Comparison FYTD 15/16 vs. FYTD 16/17 at 01/31/2017	2015-16 Actuals	2016-17 Forecasted	YOY % Change
FORWARD LOOKING (2015/16)			
Total Revenue Booked	\$ 3,300,916	\$ 3,397,556	2.93%
Forecasted Commission for this Revenue	179,253	105,641	-41.07%
Number of Room Nights	17,320	19,902	14.91%
Number of Tentative Bookings	63	58	-7.94%
CURRENT			
NLT - Annual Revenue Goal	\$ 2,800,000	\$ 2,800,000	0.00%
Annual Commission Goal	\$ 175,000	\$ 135,000	-22.86%

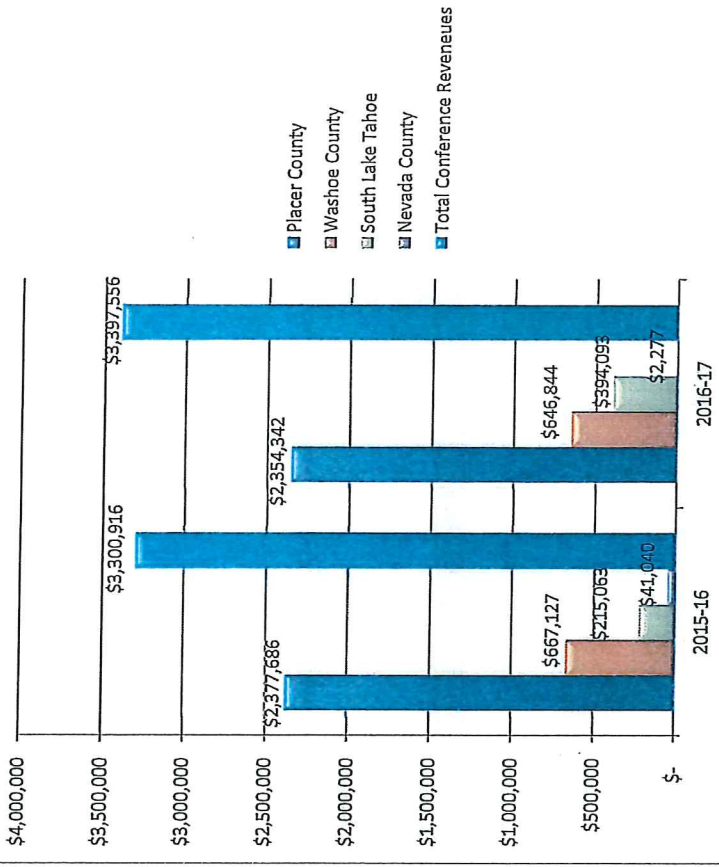
Conference Revenue And Percentage by County:	15-16	16-17	YOY % Change
Placer	72%	69%	-0.98%
Washoe	20%	19%	-3.04%
South Lake	7%	12%	83.25%
Nevada	1%	0%	-94.45%
Total Conference Revenue	100%	100%	2.93%

Annual Sales Tax Revenue - Lake Tahoe (Now on Fiscal Year Basis)



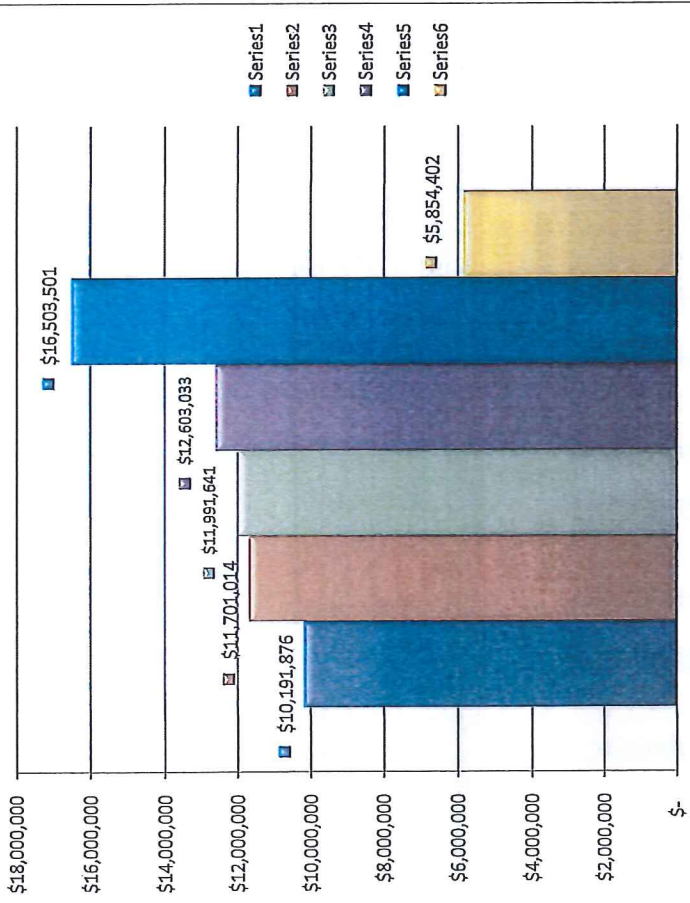
Quarter	2012/13	2013/14	2014/15	2015/16	YOY % Change
First	\$ 724,645	\$ 860,783	\$ 885,368	\$ 875,768	-1.08%
Second	\$ 860,783	\$ 885,368	\$ 875,768	\$ 875,768	7.06%
Third	\$ 885,368	\$ 875,768	\$ 875,768	\$ 875,768	21.85%
Fourth	\$ 875,768	\$ 875,768	\$ 875,768	\$ 875,768	12.68%
Total	\$ 2,466,860	\$ 2,453,139	\$ 2,512,459	\$ 2,730,476	

Conference Revenue Statistics & Revenue Share by County

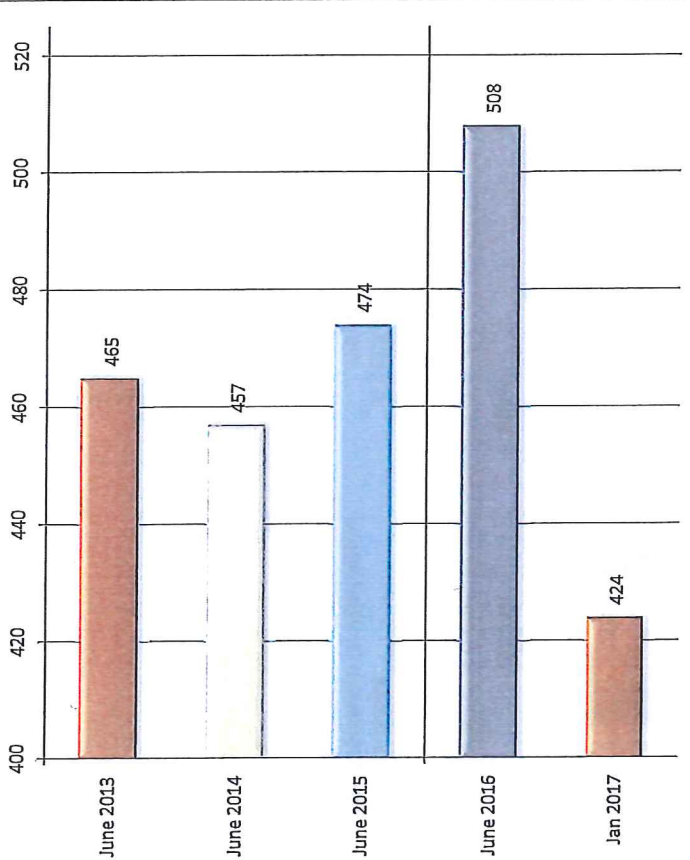


Conference Revenue Statistics Comparison FYTD 15/16 vs. FYTD 16/17 at 01/31/2017			
	2015-16	2016-17	YOY % Change
FORWARD LOOKING (2015/16)	Actuals	Forecasted	
Total Revenue Booked	\$ 3,300,916	\$ 3,397,556	2.98%
Forecasted Commission for this Revenue	179,253	105,641	-41.07%
Number of Room Nights	17,320	19,902	14.91%
Number of Tentative Bookings	63	58	-7.94%
CURRENT			
NLT - Annual Revenue Goal	\$ 2,800,000	\$ 2,800,000	0.00%
Annual Commission Goal	\$ 175,000	\$ 135,000	-22.86%
Conference Revenue And Percentage by County:			
Placer	\$ 2,377,686	\$ 2,354,342	-0.98%
Washoe	\$ 667,127	\$ 646,844	-3.04%
South Lake	\$ 215,063	\$ 394,093	83.25%
Nevada	\$ 41,040	\$ 2,277	-94.45%
Total Conference Revenue	\$ 3,300,916	\$ 3,397,556	2.93%

5-Year Annual TOT Collections (Fiscal Year Basis)



Chamber Membership (# of Members)



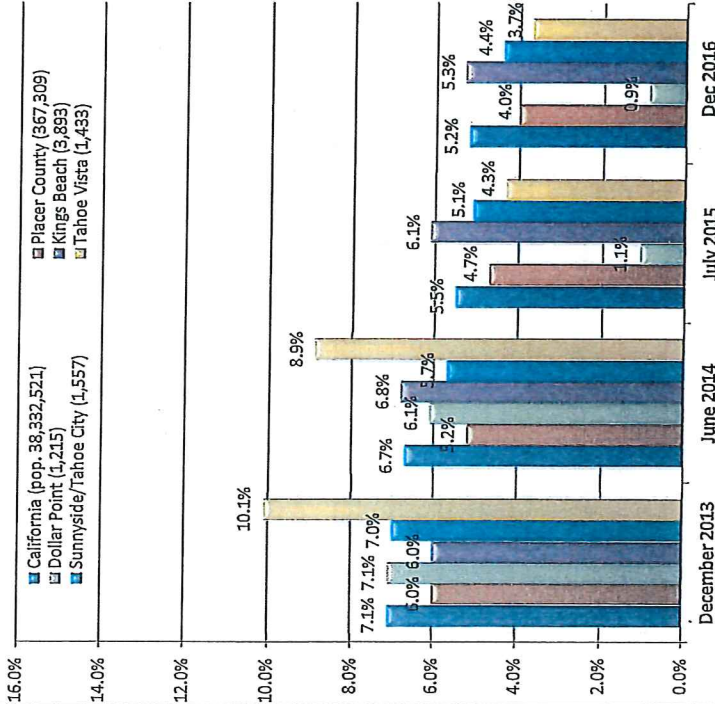
Total District 5 TOT Collections by Quarter 2010 - 2016 (as reported thru Dec 2016)

	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
2011-12	\$ 3,683,345	\$ 1,794,633	\$ 3,159,674	\$ 1,554,224	\$ 10,191,876
2012-13	\$ 3,882,952	\$ 2,106,218	\$ 4,263,868	\$ 1,447,976	\$ 11,701,014
2013-14	\$ 4,525,634	\$ 2,145,657	\$ 3,569,348	\$ 1,751,002	\$ 11,991,641
2014-15	\$ 4,693,925	\$ 2,527,484	\$ 3,513,426	\$ 1,868,198	\$ 12,603,033
2015-16	\$ 4,871,562	\$ 3,874,302	\$ 5,414,064	\$ 2,343,573	\$ 16,503,501
2016-17	\$ 5,469,057	\$ 385,345	\$ -	\$ -	\$ 5,854,402

Chamber Of Commerce Total Membership

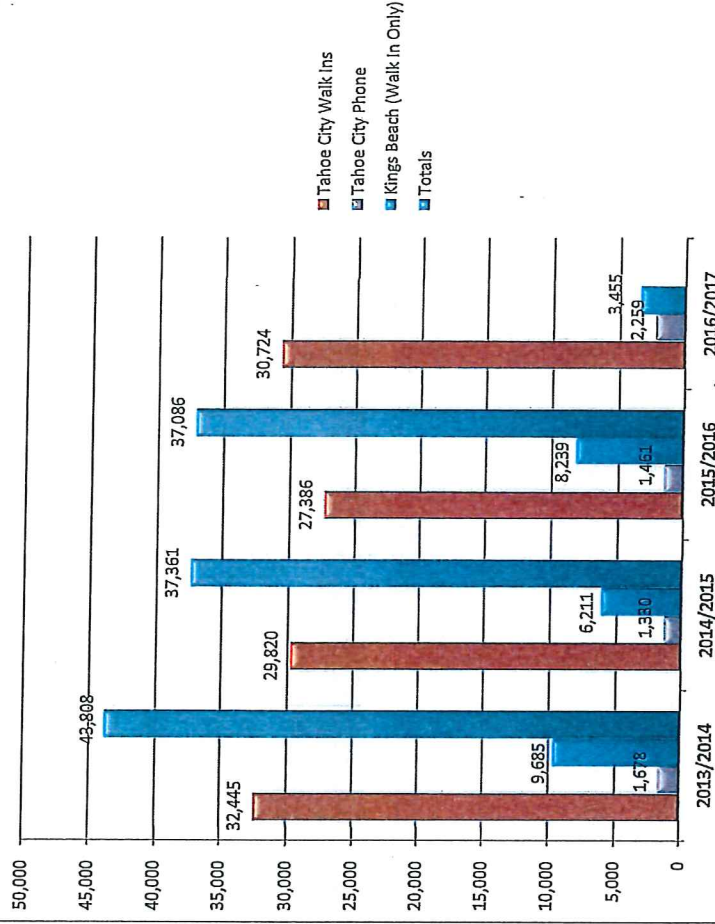
June 2013	465
June 2014	457
June 2015	474
June 2016	508
Jan 2017	424

Unemployment Rates by Region



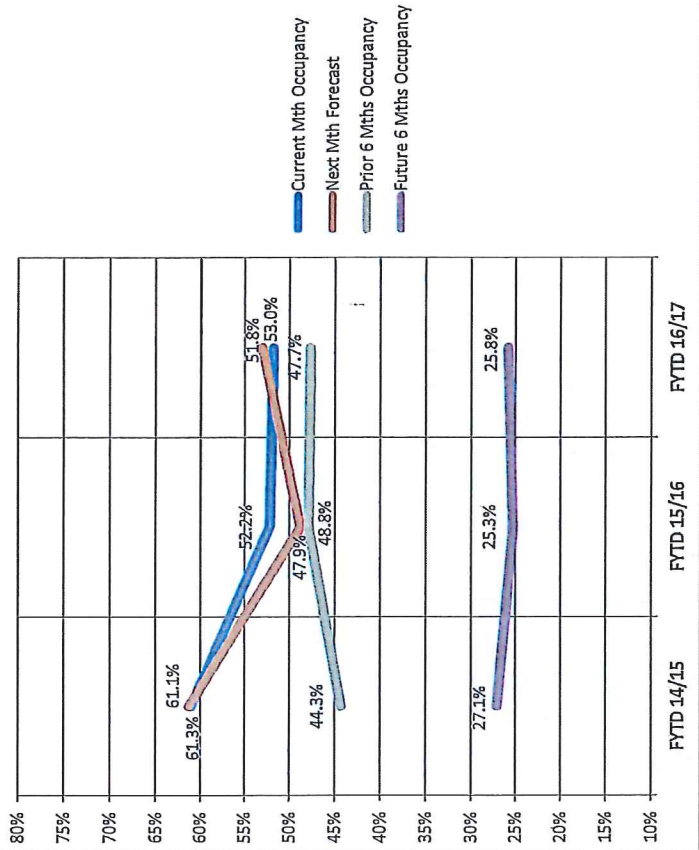
Unemployment Rates	December 2013	June 2014	July 2015	Dec 2016
California	10.1%	8.9%	5.5%	3.7%
Placer County	7.1%	6.7%	6.7%	5.2%
Dollar Point	7.1%	5.2%	4.7%	4.0%
Kings Beach	6.0%	4.7%	4.0%	3.7%
Sunnyside/Tahoe City	7.0%	5.1%	4.3%	3.7%
Tahoe Vista	10.1%	8.9%	4.3%	3.7%

Visitor Information - FYTD YOY



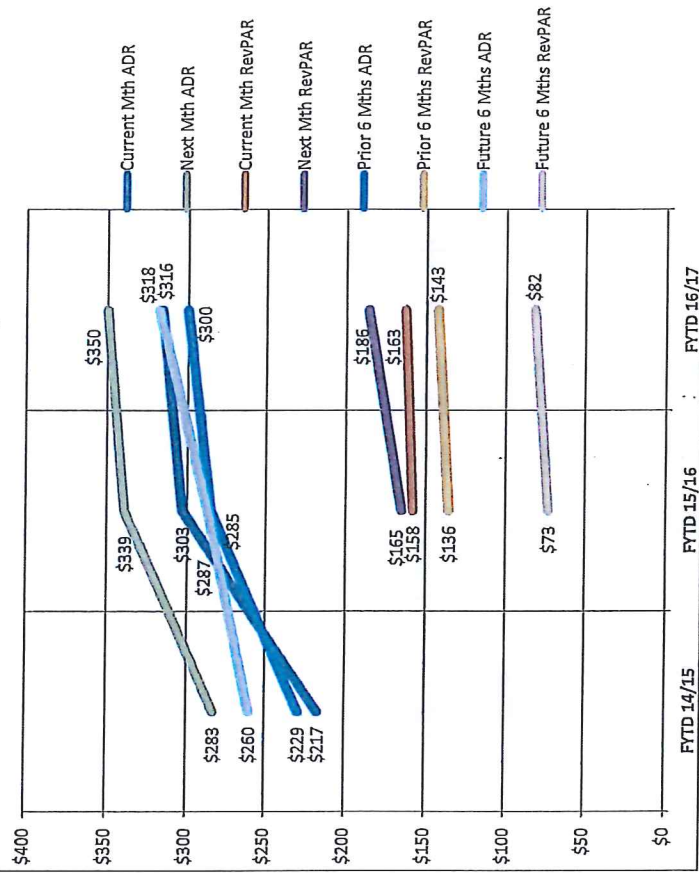
Visitor Information Comparative Statistics For Fiscal YTD 2013 - 2017 (thru Jan '17)					
Referrals - Tahoe City:	2013/2014	2014/2015	2015/2016	2016/2017	YOY % Change
Walk In	32,445	29,820	27,386	30,724	12.19%
Phone	1,678	1,330	1,461	2,259	54.62%
Kings Beach (Walk In Only, Jun-Sep)	9,685	6,211	8,239	3,455	-58.07%
Totals	43,808	37,361	37,086	36,438	-1.75%

Destimetrics Occupancy in NLT Comparisons



Destimetrics Reservations Activity	FYTD 14/15	FYTD 15/16	FYTD 16/17	Y-o-Y Change
Occupancy	61.1%	52.2%	51.8%	-0.9%
Occupancy 1 Mth Forecast	61.3%	48.8%	53.0%	8.6%
Occupancy (prior 6 months)	44.3%	47.9%	47.7%	-0.4%
Occupancy (next 6 months)	27.1%	25.3%	25.8%	1.6%

Destimetrics RevPAR in NLT Comparisons



Destimetrics Reservations Activity	FYTD 14/15	FYTD 15/16	FYTD 16/17	Y-o-Y Change
ADR (Average Daily Rate)	\$283	\$339	\$350	4.1%
RevPAR (Rev per Available Room)	\$260	\$285	\$300	3.4%
ADR 1 Mth Forecast	\$287	\$303	\$318	3.4%
RevPAR 1 Mth Forecast	\$229	\$283	\$186	12.3%
ADR (prior 6 months)	\$217	\$229	\$300	5.2%
RevPAR (prior 6 months)	\$217	\$229	\$143	4.8%
ADR (next 6 months)	\$217	\$260	\$318	10.9%
RevPAR (next 6 months)	\$217	\$260	\$82	12.8%

NORTH LAKE TAHOE RESORT ASSOCIATION (NLTRA)
Employee Expense Report

Month/Yr: December-16
Employee: Sandy Evans Hall

DATE	DOC REF	VENDOR	EXPENSE TYPE	PURPOSE	PAYD BY CC	OUT OF POCKET	BUDGET CODE
12/12/16	A	Moody's Bistro and Beets	Shop Local	Shop Local Staycation	80.00		6743-01-11
12/13/16	B	Barfoot Mountain Photo	Supplies	Christmas Cards	151.58		5520-00-70
12/16/16	C	Jakes on the Lake	Shop Local	Shop Local Staycation	75.00		6743-01-11
12/16/16	D	Tahoe Art Haus & Cinema	Shop Local	Shop Local Staycation	20.00		6743-01-11
12/18/16	E	Survey Monkey	Subscription	monthly subscription fee for surveys	26.00		8810-00-70
12/22/16	F	Constant Contact	Subscription	monthly subscription fee for communications			
12/1/16	G	A Sante	Employee Benefit	Gym Reimbursement	120.00	25.00	8810-00-70
	H						
	I						
	J						
	K						
	L						
	M						
	N						
	O						
	P						
	Q						
	R						
	S						
	T						
	U						
	V						
	W						
	X						
	Y						
MILEAGE REIMBURSEMENT							
	Attach 1			See attached Mileage Report		111.78	8700-00-00
TRAVEL REIMBURSEMENT							
TOTAL - CREDIT CARD EXPENSES					472.58		
TOTAL - EXPENSES TO BE REIMBURSED (OUT OF POCKET)						1367.78	
						25.00	

No reimbursement in payroll

Signed by: *Sandy Evans Hall*
Date: 12-16-16

Approved by: _____
Date: _____

For Accounting Use: Credit Card Charges for Month (less charges reported previously)
Proof

DATE RECEIVED	DATE ENTERED	CFO APPROVAL	DATE	DATE DELIVERED TO COUNTY	DATE PAID
JAN 06 2017 <i>MS</i>	JAN 13 2017 <i>MS</i>	<i>AGGS</i>	JAN 16 2017		

Z:\CompanyForms\NLTRA\NLTRA Employee Expense Report - Master Rev_2016_11_08.xls:1117 AM 1/5/2017

NORTH LAKE TAHOE RESORT ASSOCIATION (NLTRA)

Mileage Reimbursement

TRAVEL DATES

From: 12/1/16

To: 12/31/16

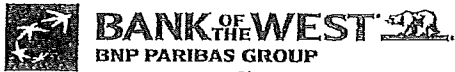
EMPLOYEE NAME: Sandy Evans Hall

DATE SUBMITTED: Thursday, January 5, 2017

REPORT MONTH: Thursday, December 1, 2016

REF	DATE	START	END	# MILES	ROUND TRIP?		REASON FOR TRAVEL
					Yes	No	
	12/2/16	TC	Incline	32	X		Meeting on Exploratorium
	12/5/16	TC	Incline	32	X		Meeting on Economic Summit with Tahoe Prosperity Center
	12/6/16	TC	Squaw Valley	16	X		China Global Ready workshop
	12/9/16	TC	Incline	32	X		TPC Executive Committee
	12/9/16	TC	Incline	32	X		IVCBVB Soupfest
	12/13/16	TC	Thunderbird	35		X	Farewell to Hyatt GM
	12/16/16	TC	Squaw Valley	16	X		Squaw Alpine Sales Dept. Holiday Invite
	12/19/16	TC	Homewood	12	X		NLTRA Staff Christmas Lunch
ACCOUNTING							
TOTAL MILES SUBMITTED:				207	DATE RECEIVED		
MILEAGE RATE PER MILE				\$0.54	DATE ENTERED		
TOTAL MILEAGE REIMBURSEMENT DUE:				\$111.78	CFO APPROVAL		
EMPLOYEE SIGNATURE				<i>Sandy Evans Hall</i>		DATE PAID	
						JAN 16 2017	

Attachment 1



BANKCARD CENTER
PO BOX 84043
COLUMBUS GA 31908-4043

MEMO STATEMENT

Account Number XXXX-XXXX-0011-5901
Statement Date DEC 28, 2016
Total Activity \$472.58

** MEMO STATEMENT ONLY **
DO NOT REMIT PAYMENT

SANDRA EVANS HALL
N LAKE TAHOE RESORT
PO BOX 1757
TAHOE CITY CA 96145-1757

ACCOUNT SUMMARY							
SANDRA EVANS HALL XXXX-XXXX-0011-5901	Purchases & Other Debits	+	Cash Advances	-	Credits	=	Total Activity
Account Total	\$472.58		\$0.00		\$0.00		\$472.58

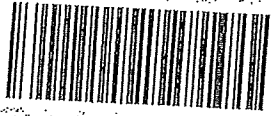
ACCOUNT ACTIVITY				
Posting Date	Transaction Date	Reference Number	Transaction Description	Amount
12-12	12-08	A	25247806344000924079176 MOODYS BISTRO & BEATS TRUCKEE CA Tax ID: 680207038 Mer Zip: 96161	80.00
12-13	12-12	B	55429506347894841998553 PAYPAL*BARIFOTMOUN 5305835050 CA Tax ID: 770510487 Mer Ref: 84199855 Mer Zip: 95131 Origin Zip: 95131 Dest Zip: 95131 Dest Ctry: USA Tax: 10.58	151.58
12-19	12-16	C	55429506352637009557774 WWW.JAKESTAHOE.COM 5305830188 CA Tax ID: 942551353 Mer Zip: 96145	75.00
12-19	12-16	D	05436846352500233510058 TAHOE ART HAUS & CINEM TAHOE CITY CA Tran: 20138 Tax ID: 471021377 Mer Ref: T20138 Mer Zip: 96145 Origin Zip: 96145 Dest Zip: 96145 Dest Ctry: USA	20.00
12-19	12-18	E	75418236353033689880377 SURVEYMONKEY.COM 971-2445555 CA Tran: 27897134 Tax ID: 371581003 Mer Zip: 94301 Dest Zip: 96145 Product Code: CODE Desc: Subscription Renewal Qty: 1 Unit: Sub Unit Cost: 2600 Disc: N Ext Item Amt: 26.00	26.00
12-23	12-22	F	75418236357033824478984 CTC*CONSTANTCONTACT.C 855-2295506 MA Tran: 1108743637509 Tax ID: 043285398 Mer Zip: 02451 Product Code: ctct Desc: Constant Contact Qty: 1 Unit: EAC Unit Cost: 12000 Disc: N Ext Item Amt: 120.00	120.00

For Customer Service, Call: 1-866-432-8161	Account Number XXXX-XXXX-0011-5901	Account Summary	
	Statement Date DEC 28, 2016	Purchases & Other Charges	\$472.58
Send Billing Inquiries to: BANKCARD CENTER PO BOX 84043 COLUMBUS GA 31908-4043	Credit Limit \$50,000	Cash Advances	\$0.00
	Disputed Amount \$0.00	Fees	\$0.00
		Credits	\$0.00
		Payments	\$0.00
		Total Activity	\$472.58

Barifot Mountain Photography

Order Info

PrintOrder Number: 11980451



Transaction Number: 7022154
Order Status: ordered
Received on 2016-12-12 16:21:30

Payment method

Pay Online

This order has been PAID online

Selected Options

None

Shipping Information

Shipping Method: PICK UP IN STORE
Shipping Charge: \$ 0.00

Customer Contact Info

Sandy Evans Hall
North Lake Tahoe Resort
anna@gotahoeorth.com
(530) 581-8722
P.O. Box 1757
Tahoe City, CA
96145, United States

Pickup Location

351 N. Lake Blvd Tahoe City, California
96145 United States Of America

F 12-13-16
12:09A

Order Summary by Photo Product

Quantity	Description
150	867 - 5x7 H 1 Sided

Price
\$ 0.94

Subtotal
\$ 141.00

Customer Comment

OK per Anna

Subtotal: \$ 141.00

Shipping: \$ 0.00

Taxes: \$ 10.58

(Tax - CA: \$ 10.58)

CART TOTAL:

\$ 151.58

Paid

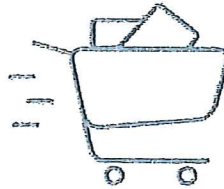
5520-00-40-
BETH

RECEIVED
DEC 22 2016

B.



You paid \$151.58 USD to
Barifot Mountain Photography



Thanks for using PayPal, Sandy Evans Hall

Create a PayPal account in just a few seconds so every checkout is a snap!

[Activate PayPal Now](#)

Payment details

For your purchase on December 12, 2016

B-1

Shop Local Holiday Prize 2016

Natalie Parrish

From: Jake's On The Lake
Sent: Friday, December 16, 2016 4:06 PM
To: natalie@gotahoenorth.com
Subject: Jake's On The Lake: New Order Confirmed #00126

Order Confirmed: #00126

Thank you for your order at Jake's On The Lake. We will be in contact shortly regarding the services you have ordered. Your order confirmation is below.

Order Number: #00126 (placed on December 16, 2016 04:06PM PST)

BILLED TO:

Sandra Evans Hall
PO Box 1757
Tahoe City, CA, 96145
United States
CC: XXXX-5901

natalie@gotahoenorth.com

Order Summary

ITEM	QTY	UNIT PRICE	SUBTOTAL
Jake's Gift Card SQ1106768	1	\$75.00	\$75.00

Gift Recipient Name:
Natalie Parrish

Gift Recipient Address:
PO Box 5459 Tahoe City, CA 96145 USA

Order Instructions:

Item Subtotal	\$75.00
Tax	\$0.00
TOTAL	\$75.00

Pd

<http://www.jakestahoe.com>

Jake's On The Lake • 780 N Lake Blvd. , Tahoe City, CA 96145, United States

*Red 150.00
Gift Cert.*

1

Shop Local
Holiday Contest
Prize

Moody's Bistro Bar and Beats
10007 Bridge Street
Truckee, CA 96161
(530)587-8688

Server: Sherry DOB: 12/08/2016
01:35 PM 12/08/2016
SKJ 36/1 4/40036

SALE

MC 4194312
Card #XXXXXXXXXXXX5901
Card Entry Method: K

Approval: 081530

Amount: \$ 80.00

+ Tip: _____

= Total: 80.00

I agree to pay the above
total amount according to the
card issuer agreement.

X SEA

*****CUSTOMER COPY*****

A

Shop Local Holiday Prize Joke

TAHOE ART HAUS & CINEMA
475 N LAKE BLVD 107 TAHOE CITY CA
5305842731

Dec 16, 2016 15:01:09 TERMINAL: 001
WID: POS02 Opr: 3 Gabriela B
VPM T/N: 20138 POS T/N: 28819
CREDIT
MASTERCARD XXXXXXXXXXXXX5901
PGRef: 187018267 Exp. Date: XX/XX
AUTH: 022880
PURCHASE *Paid*
\$20.00

** CUSTOMER COPY **

D

ASANTE LKESIDE FITNESS
850 N LAKE BLVD
TAHOE CITY, CA 96145
530-583-4283
41399801044931

REPRINT

Merchant ID: 399801044931

Ref #: 0021

Sale

XXXXXXXXXXXX4208
VISA

Entry Method: Swiped

Total: \$ 177.00

10/26/16 *Dec* 07:18:40
Inv #: 000002 Appr Code: 05214C
Transaction ID: 586300515200422
Apprvd: OnLine Batch#: 000592

I agree to pay above total amount
according to card issuer agreement
(Merchant agreement if credit voucher)

X _____
HALL-SANDY

Merchant Copy

THANK YOU

G



Invoice #27897134

[Close](#) [Print](#)

Dec 18, 2016

Paid on Dec 18, 2016 6:16:00 PM (UTC)

Description	Billing Period	Price	Months	Amount
Select Monthly Plan	Dec 18, 2016 - Jan 17, 2017	\$26	1	\$26
				Total: \$26

BILLING DETAILS	NOTES
<p>Sandra Evans Hall PO Box 5459 Tahoe City California 96145 United States 5305466900</p> <p>Username: gotahoe</p>	<p>Subscription Renewal Charge</p>

HOW TO MAKE A PAYMENT:

Payment made on
Dec 18, 2016 6:16:00 PM (UTC).

Payment Method: MASTERCARD
Card Number(last 4 digits): 5901



E.

SurveyMonkey
3050 South Delaware Street, San Mateo CA 94403
Our Tax ID (EIN): 37-1581003 Contact: billing@surveymonkey.com



[Print](#)

Billing Activity - Payments

*N Lake Tahoe Resort
Attn: Sandy Evans Hall
PO Box 5459
Tahoe City CA 96145
US
P: 5305818727*

*Today's Date: 01/16/2017
User Name: nltra1*

Payments from 12/17/2016 to 01/16/2017

Date	Description	Charge Amount	Credit Amount
12/22/2016	Payment - Credit Card - 5901	\$120.00	USD

Billing questions? [Contact Support](#)

Constant Contact - 1601 Trapelo Road - Waltham, MA 02451 US

F

My Account > Billing Activity

Last 60 Days ▼
 12-01-2016
 to
 12-31-2016

[All activity](#) [Payments](#) [Invoices](#)

Date	Description
12/27/2016	<p><u>Invoice #1482823381512</u></p> <p>Email Marketing \$85.00 USD 5001 - 10000 Contacts, Monthly Maximum Number of Contacts This Billing Period: 5094 Period from 12/27/2016 to 01/26/2017</p> <p>EventSpot \$20.00 USD 0 - 1 Published Events, Monthly Maximum Number of Open Events This Billing Period: 0 Period from 12/27/2016 to 01/26/2017</p> <p>Survey \$10.00 USD 0 - 5000 Responses, Monthly Total Survey Responses This Billing Period: 0 Period from 12/27/2016 to 01/26/2017</p> <p>MyLibrary Plus \$5.00 USD MyLibrary Plus, Monthly Period from 12/27/2016 to 01/26/2017</p>
11/27/2016	<p>Invoice #1480231462413</p>

Billing questions? Contact Support (<http://support2.constantcontact.com/CTCTSupportSitePhoneSupport>)
Constant Contact - 1601 Trabelo Road - Waltham, MA 02451 US

Product Support

- [Frequently Asked Questions](#)
- [Tutorials and Guides](#)
- [Support Blog](#)
- [Contact Support](#)
- [Custom Services](#)
- [Share with Customer Support](#)

Products

[Email Marketing](#)

Learning Resources

- [Training](#)
- [Constant Contact Community](#)
- [Hints and Tips](#)
- [Local Seminars](#)
- [Best Practices Blog](#)
- [Live & Recorded Webinars](#)

Tools

[Contacts](#)

Billing

[My Account](#)

F-1



BANKCARD CENTER
 PO BOX 84043
 COLUMBUS GA 31908-4043

MEMO STATEMENT

Account Number XXXX-XXXX-0011-5901
 Statement Date JAN 28, 2017
 Total Activity \$270.67

**** MEMO STATEMENT ONLY **
 DO NOT REMIT PAYMENT**

SANDRA EVANS HALL
 N LAKE TAHOE RESORT
 PO BOX 1757
 TAHOE CITY CA 96145-1757

ACCOUNT SUMMARY							
SANDRA EVANS HALL XXXX-XXXX-0011-5901	Purchases & Other Debits	+	Cash Advances	-	Credits	=	Total Activity
Account Total	\$270.67		\$0.00		\$0.00		\$270.67

ACCOUNT ACTIVITY				
Posting Date	Transaction Date	Reference Number	Transaction Description	Amount
01-02	12-31	05314617001100108856962	WOLFDALES CUISINE UNI TAHOE CITY CA Tax ID: 680013011 Mer Zip: 96145	50.00
01-02	01-01	75454917002010011427221	THE YOGA ROOM TAHOE CITY CA Tax ID: 144763758 Mer Zip: 961450000	50.00
01-16	01-13	55547507013253097010738	FIRE SIGN CAFE TAHOE CITY CA Tax ID: 680054727 Mer Zip: 96145	24.67
01-19	01-18	75418237018034834386869	SURVEYMONKEY.COM 971-2445555 CA Tran: 28063145 Tax ID: 371581003 Mer Zip: 94301 Dest Zip: 96145	26.00
01-23	01-22	75418237022034965042756	CTC*CONSTANTCONTACT.C 855-2295506 MA Tran: 1108743637509 Tax ID: 043285398 Mer Zip: 02451 Product Code: ctct Desc: Constant Contact Qty: 1 Unit: EAC Unit Cost: 12000 Disc: N Ext Item Amt: 120.00	120.00

For Customer Service, Call:	Account Number	Account Summary	
	1-866-432-8161	XXXX-XXXX-0011-5901	Purchases & Other Charges
Send Billing Inquiries to: BANKCARD CENTER PO BOX 84043 COLUMBUS GA 31908-4043	Statement Date	Cash Advances	\$0.00
	JAN 28, 2017	Fees	\$0.00
	Credit Limit	Credits	\$0.00
	\$50,000	Payments	\$0.00
	Disputed Amount	Total Activity	\$270.67
	\$0.00		

WOLFDALE'S
CUISINE UNIQUE

12/31/16
Check 40001
Type Sale
Terminal 4
Hostess/Host JEANNE

18:09

Swiped
Acct EVANS HALL/SANDRA
Card Typ XXXXXXXXXXXX5901
Auth Mastercard
Trans ID 041285
3

Sale 50.00

Tip \$.....

Total \$.....

I AGREE TO PAY TOTAL AMOUNT
ACCORDING TO CARD ISSUER AGMT
(MERCHANT AGMT IF CREDIT VCHR)

Customer Copy

employee of month

Dawn

A

*Shop Local
Dine*

** Customer Copy **

FIRE SIGN CAFE
1785 West Lake Blvd
Tahoe City, CA 96145
530-583-0871

Tuesday, January 10, 2017 10:04:45 AM

Type: M/C Chk: 3512
Acct #: 5901 XX/XX Batch #: 97
Auth #: Seq: 73 Table: D5
Serv #: Eva 10

Sale: \$ 24.67

+Tip _____

Total _____

FIRESIGN CAFE
1785 WEST LAKE BLVD
TAHOE CITY, CA

CHECK #: 3512
Date: Jan 10, 2017 Time: 10:04am
Server: Eva 10 Table# D5
Guests: 1

i-OPEN FOOD HOT 23.00
M-FOR CHAMBER

Sub Total: 23.00
+ SALES TAX: 1.67
Amount Due: 24.67
M/C: 24.67
Change Due: 0.00

1-530-583-0871
THANKS FOR COMING IN!!

*** Tip Calculator ***
Percentage Tip Total
.15 3.70 28.37
.18 4.44 29.11
.20 4.93 29.60

Employee of the Month - Amber Burke

Sandy Evans Hall

From: Jenna @ The Yoga Room
Sent: Saturday, December 31, 2016 3:13 PM
To: sandy@gotahoenorth.com
Subject: The Yoga Room Sales Receipt

Flag Status: Flagged



Dear Sandy,

Thank you for your purchase. Below is your purchase receipt; please keep a copy for your records.

Sale Date: 12/31/2016 - 10:45 AM
Sale ID: 5525
Sold By: Minnes, Jenna

1	Gift card (custom amount) (# 006)		\$50.00
		Subtotal:	\$50.00
		Tax:	\$0.00
		Total:	\$50.00

Payment Method

Visa/MC
SANDRA EVANS HALL
Master Card - ***5901
Authorization #: 037932

Amount
\$50.00

SANDRA EVANS HALL

Customer Copy

We appreciate your business - if you purchased a series, please note the expiration date.
Please retain this receipt for your records. Thank you!

If you have any additional questions, then please feel free to contact us using the email or phone number listed below.

Thank you!
The The Yoga Room Team
Web: <http://yogaroomtahoe.com>
Phone: (530) 386-1643



Invoice #28063145 ✓

Close Print

Jan 18, 2017

Paid on Jan 18, 2017 6:16:00 PM (UTC)

Description	Billing Period	Price	Months	Amount
Select Monthly Plan	Jan 18, 2017 - Feb 17, 2017	\$26	1	\$26
				Total: \$26 ✓

BILLING DETAILS

Sandra Evans Hall
 PO Box 5459
 Tahoe City
 California
 96145
 United States
 5305466900
 Username: gotahoe

NOTES

Subscription Renewal Charge

HOW TO MAKE A PAYMENT:

Payment made on
 Jan 18, 2017 6:16:00 PM (UTC).

Payment Method: MASTERCARD
 Card Number(last 4 digits): 5901

SurveyMonkey
 3050 South Delaware Street, San Mateo CA 94403, USA
 Our Tax ID (EIN): 37-1581003 Contact: billing@surveymonkey.com





[Print](#)

Billing Activity - Payments

N Lake Tahoe Resort
Attn: Sandy Evans Hall
PO Box 5459
Tahoe City CA 96145
US
P: 5305818727 ✓

Today's Date: 02/09/2017
User Name: nltra1

Payments from 01/10/2017 to 02/09/2017

Date	Description	Charge Amount	Credit Amount
01/22/2017 ✓	Payment - Credit Card - 5901 ✓	\$120.00 USD ✓	

Billing questions? [Contact Support](#)

Constant Contact - 1601 Trapelo Road - Waltham, MA 02451 US

