



Finance Committee Agenda and Meeting Notice

Thursday, February 18, 2016 at 3:00pm
NLTRA Conference Room Upstairs

NLTRA Mission

To promote tourism and business through efforts that enhances the economic, environmental, recreational and cultural climate of the area.

Finance Committee

NLTRA Board

Eric Pilcher
Treasurer

Committee Members

Mike Salmon

Tahoe Donner
Association

Ramona Cruz

Tahoe City Public Utility
District

Ron Parson

Granlibakken

Placer County Rep

Jennifer Merchant

NLTRA Staff

Al Priester

Director of
Finance/Human
Resources

Quorum

**3 Members with 1
being a Board
Member**

To call in:

Dial (605) 475-3220

Enter Participant code: 547298#

Items May Not Be Heard In the Order They Are Listed

- A. Call to Order – Establish Quorum
- B. Public Forum: Any person wishing to address the Finance Committee on items of interest to the Committee not listed on the agenda may do so at this time. It is requested that comments be limited to three minutes since no action may be taken by the Committee on items addressed under Public Forum. (3 mins)
- C. Agenda Amendments and Approval (**MOTION**)
- D. Approval of the January 21, 2016 Finance Committee Meeting Minutes (**MOTION**) (pg. 1)
- E. Review Action Items (pg. 4)
- F. Discussion of Eight Month Reforecast
- G. January 2016 Financial Statements (**MOTION**) (pg. 6)
- H. Supplemental Information (10 mins)
 - 1. Dashboard Report (pg. 12)
- I. Approval of January CEO Expenses (**MOTION**) (pg. 18)
- J. Committee Member Comments (5 mins)
- K. Adjournment



north lake tahoe

Chamber | CVB | Resort Association

PO Box 884 - Tahoe City, CA 96145 Ph – (530) 581-8700 Fx – (530) 581-1686

FINANCE COMMITTEE

Wednesday, January 21, 2016 3:00 pm - 4:30 pm

NLTRA Conference Room

PRELIMINARY MINUTES

COMMITTEE MEMBERS IN ATTENDANCE: Eric Pilcher, Ramona Cruz, Jennifer Merchant, and Michael Salmon (via-phone)

COMMITTEE MEMBERS NOT PRESENT: Ron Parson

RESORT ASSOCIATION STAFF: Al Priester, Sandy Evans-Hall, Ron Treabess (via-phone), Valerie Lomeli, Michael Fresques

OTHERS IN ATTENDANCE:

A. Call to Order - Establish Quorum:

- Eric Pilcher called the meeting to order at 3:37pm and a quorum was established.

B. Public Forum: None

C. Agenda Amendments and Approval

M/S/C (Ramona Cruz/Jennifer Merchant) (4-0-0) motion to approve agenda.

D. Approval of Finance Committee Meeting Minutes, December 17, 2015 Finance Committee minutes.

M/S/C (Ramona Cruz/Jennifer Merchant) (4-0-0) Motion to approve Finance Committee minutes from December 17, 2015.

E. Review Action Items:

- Al reviewed the action items list that was provided in the Finance packet.
- Committee Suggestions and Comments:
 - Committee suggested adding the date the action was completed.
 - Action #3, #5, #8, #10, and #22 will be discussed later on in the meeting.

F. Discussion of Six Month Reforecast

- This item will be discussed under item I.

G. Discussion and Possible Approval of the Fund Balance (TOT additional Receipts) (MOTION)

- Committee discussed in length the fund balance of TOT.

M/S/C (Ramona Cruz/Mike Salmon) (4/0/0) motion to accept the adjusted Attachment C Budget Amendment, which indicates \$3,069,292, pending any adjustments made on January 22nd at the Monthly reporting meeting with the County.

H. Discussion and Possible Approval of a one year extension to the McClintock Accountancy services agreement for Financial Audit (MOTION)

- AI informed the Committee of the McClintock Accountancy services agreement for Financial Audit. Few items discussed:
 - NLTRA staff confirmed that the contract is a one-year extension.
 - NLTRA staff informed the Committee that they were happy with McClintock Accountancy Corporation services.
 - Discussion regarding excel spreadsheets. Committee agreed using an excel spreadsheets for auditing is acceptable, as long as they tie to the books.
- Committee agreed to move forward with the McClintock Accountancy Corporation.

M/S/C (Ramona Cruz/Jennifer Merchant) (4/0/0) motion to recommend to keep McClintock Accountancy Corporation for one-year extension.

I. December 2015 Financial Statements

- AI Priester went over the December 2015 Financial statements briefly. The documents that were emailed and passed out had accidentally been the wrong statements. The Committee could not talk in depth. Few items that were discussed:
 - Placer County representative informed the Committee that their accounting department is working on getting a direct payment setup.
 - AI informed the Committee that there hadn't been a clear ARG in QuickBooks since 2011. He'll be cleaning this issue up.
 - Committee member came to conclusion that the checks that were coming in were not being matched with the appropriate department, AI Priester agreed.
 - Committee members felt the balance sheet is priority and to get this item done as soon as possible.
 - AI discussed the debit balances in the liability accounts that look like they've been over paid or refunded. This will not be an issue once the budget is put into QuickBooks.
 - AI Priester handed out a colored graph. The graph showed the Finance departments progress. This graph had been presented to the Executive Committee and they recommended presenting a plan to the Finance committee to help make a decision on adding additional help for Accounting.
 - Discussion on hiring a third person to the Accounting department.
 - Committee suggested taking \$10k-\$12k across the departments or use the Fund Balance.
 - Committee member wanted to discuss that this issue is a classic example of the cost of turnover.
- AI Priester informed the Committee that the inventory that went missing was \$2,600. The inventory took place during business hours and at the busiest time of the year.
 - Moving forward, inventory will be done quarterly. AI Priester informed the Committee there shouldn't be any drastic concerns moving forward regarding the Visitor Center.

Action for AI – to email POS system to Jennifer (excel or PDF)

M/S/C (Mike/Ramona) (4/0/0) motion to recommend fund balance allocation revisions to include up to \$15,000 for additional temporary Financial staff and revisions to other allocations.

J. Supplemental Information

- Dashboard Report:

- AI reviewed the dashboard report, few items included:
 - Visitor information stats now include events, phones, and emails for public contact counts.

K. Approval of CEO Expenses

M/S/C (Ramona Cruz/Eric Pilcher) (4-0-0) motion to approve December CEO expenses.

L. Committee Member Comments:

- None

M. Adjourn

- Meeting was adjourned at 5:11 pm

Submitted By:
Valerie Lomeli
Executive Assistant
NLT Chamber/CVB/Resort Association

	ACTION ITEMS	COMPLETED	NOT COMPLETED	NOTES
	Meeting Date: 1/22/2016			
	Action for AI: to email Inventory Listings to Jennifer Merchant	Completed 1/25/16		
	ACTION ITEMS	COMPLETED	NOT COMPLETED	NOTES
	Meeting Date: 10/21/2015			
5	Action for Marc: to look into the salary and wages for membership that went under and how it was distributed across.		No	AI will investigate further after he's caught up with his department.
6	Action for Marc: to look into the deferred revenue from this year compared to last years. Also to stop booking advanced dues for Chamber Membership. A change in policy needs to be done.		No	AI will investigate further after he's caught up with his department.
7	Action for Marc: to look at finances for this fiscal year and what they would be, due to the cancellation of Ironman. Where will they be allocated to?		No	AI will investigate further after he's caught up with his department.
9	Action for Marc/Emily: to provide a list of items that went missing from the Visitor Center and to be brought back to Finance Committee.		No	AI and Emily are working on putting the list together.
	ACTION ITEMS	COMPLETED	NOT COMPLETED	NOTES
	Meeting Date: 8/27/2015			
11	Action for Marc: to bring back to the Committee of the October/November numbers, to make sure expenses are leveling out.		No	AI will investigate further after he's caught up with his department.

12	<p>Action for Chamber Director: to come up with a cancellation of membership after x amount of days have gone by of unpaid membership.</p>		No	<p>Chamber Director will create a cancellation agreement once the Accounting department is running smoothly and billings are being sent and received in a timely manner. Billings are currently behind three months. To check back at the end of the fiscal year.</p>
13	<p>Action for Chamber Director: to add on the BACC agenda for discussion, that the Finance Committee requested to remove past dues and they should no longer receive Membership benefits.</p>		No	<p>Chamber Director will remove past dues once the Accounting department is running smoothly and billings are being sent and received in a timely manner. Billings are currently behind three months. To check back at the end of the fiscal year.</p>

North Lake Tahoe Resort Association

Balance Sheet

As of January 31, 2016

DRAFT

Jan 31, 16

ASSETS

Current Assets

Checking/Savings

1001-00 · Petty Cash	1,000.00
1003-00 · Cash - Operations Acct #6712	411,775.12
1007-00 · Cash - Payroll Account #7421	45,855.04
1071-00 · Cash - Payroll Reserves #8163	29,842.90
1080-00 · Cash - Special Events Account	30,000.00
10950 · Cash in Drawer	107.37

Total Checking/Savings 518,580.43

Accounts Receivable

1200-00 · Quickbooks Accounts Receivable	175,574.35
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Total Accounts Receivable 175,574.35

Other Current Assets

1200-99 · AR Other - Intra Co Borrowings	149.02
12000 · Undeposited Funds	1,439.10
1201-00 · WebLink Accounts Receivable	34,785.00
12100 · Inventory Asset	26,278.23

Total Other Current Assets 62,651.35

Total Current Assets 756,806.13

Fixed Assets

1700-00 · Furniture & Fixtures	68,142.95
1701-00 · Accum. Depr. - Furn & Fix	-66,224.21
1740-00 · Computer Equipment	43,766.13
1741-00 · Accum. Depr. - Computer Equip	-40,609.25
1750-00 · Computer Software	33,874.01
1751-00 · Accum. Amort. - Software	-33,365.54
1770-00 · Leasehold Improvements	24,283.86
1771-00 · Accum. Amort - Leasehold Impr	-23,933.97

Total Fixed Assets 5,933.98

Other Assets

1400-00 · Prepaid Expenses	
1401-00 · Recruitment Fee	10,000.00
1430-00 · Prepaid 1st Class Postage	6,300.58
1400-00 · Prepaid Expenses - Other	125,954.41

Total 1400-00 · Prepaid Expenses 142,254.99

1410-00 · Prepaid Insurance 5,382.08

Total Other Assets 147,637.07

TOTAL ASSETS 910,377.18

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2000-00 · Accounts Payable	1,708.86
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Total Accounts Payable 1,708.86

Credit Cards

2080-00 · Bank of the West - Master Cards	
2080-01 · MC_5901_Hall	4,872.21
2080-03 · MC_5950_Judy	936.44
2080-06 · MC_0375_Emily	2,144.44
2080-07 · MC_6850_Ginger	3,092.16
2080-08 · MC_5755_John	14.99

Total 2080-00 · Bank of the West - Master Cards 11,060.24

Total Credit Cards 11,060.24

North Lake Tahoe Resort Association

Balance Sheet

As of January 31, 2016

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Jan 31, 16

Other Current Liabilities	
2100-00 · Salaries / Wages Payable	
2101-00 · Incentive Payable	36,218.90
2100-00 · Salaries / Wages Payable - Other	32,195.52
Total 2100-00 · Salaries / Wages Payable	68,414.42
2120-00 · Empl. Federal Tax Payable	1,543.60
2175-00 · 401 (k) Plan	-2,882.29
2180-00 · Estimated PTO Liability	56,488.29
2181-00 · Health Benefits Payable	-182.25
2190-00 · Sales and Use Tax Payable	
25500 · *Sales Tax Payable	1,129.43
Total 2190-00 · Sales and Use Tax Payable	1,129.43
2250-00 · Accrued Expenses	22,390.08
2300-00 · Marketing Cooperative Liabili	-13,707.00
2400-00 · Intra-Company Borrowings	-107,504.41
2400-01 · AFW Suspense Account	-3,551.46
2400-42 · Marketing Co-op	-2,458.89
2400-60 · Membership Dues Suspense Acct	28,225.00
24000 · Payroll Liabilities	-9,153.77
2650-00 · Deferred Rev - Events	-5,793.42
2651-00 · Deferred Rev - Conference	4,699.23
26900 · Unbilled Purchases	1,152.00
2800-00 · Suspense - Prior to Dec 2015	-11,986.68
Total Other Current Liabilities	26,821.88
Total Current Liabilities	39,590.98
Long Term Liabilities	
2720-00 · Liabilities other than payroll	-14,198.99
Total Long Term Liabilities	-14,198.99
Total Liabilities	25,391.99
Equity	
3010-00 · Fund Balance - General	-262,262.00
3200-41 · Temp. Restricted Net Assets 4	-68,488.00
32000 · Unrestricted Net Assets	577,608.21
3300-11 · Designated Marketing Reserve	316,694.00
Net Income	321,432.98
Total Equity	884,985.19
TOTAL LIABILITIES & EQUITY	910,377.18

North Lake Tahoe Resort Association
Profit & Loss
 January 2016

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	<u>Jan 16</u>
Ordinary Income/Expense	
Income	
4050-00 · Placer County TOT Funding	271,350.00
4200-00 · Membership	3,681.94
4201-00 · New Member Fees	215.00
4250-00 · Revenues-Membership Activities	100.00
4251-00 · Revenue-Tue AM Breakfast Club	615.00
46000 · Merchandise Sales	1,526.14
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Total Income	277,488.08
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Gross Profit	277,488.08
Expense	
5000-00 · Salaries & Wages	
5020-00 · P/R - Tax Expense	10,086.12
5030-00 · P/R - Health Insurance Expense	7,649.69
5040-00 · P/R - Workmans Comp	888.75
5060-00 · 401 (k)	2,723.04
5070-00 · Other Benefits and Expenses	307.84
5000-00 · Salaries & Wages - Other	73,311.49
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Total 5000-00 · Salaries & Wages	94,966.93
5100-00 · Rent	
5110-00 · Utilities	1,331.16
5150-00 · Office - Cleaning	1,225.00
5100-00 · Rent - Other	11,646.39
	<hr/>
Total 5100-00 · Rent	14,202.55
5310-00 · Telephone	
5320-00 · Telephone	2,431.53
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Total 5310-00 · Telephone	2,431.53
5420-00 · Mail - USPS	
5480-00 · Mail - Fed Ex	795.36
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Total 5420-00 · Mail - USPS	795.36
5510-00 · Insurance/Bonding	576.64
5520-00 · Supplies	339.70
5700-00 · Equipment Support & Maintenance	81.55
5710-00 · Taxes, Licenses & Fees	57.53
5740-00 · Equipment Rental/Leasing	1,286.46
5800-00 · Training Seminars	1,515.48
5900-00 · Professional Fees	
5920-00 · Professional Fees - Accountant	4,701.07
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Total 5900-00 · Professional Fees	4,701.07
5941-00 · Research & Planning	1,880.00
6020-00 · Programs	
6016-00 · Community Marketing Programs	825.00
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Total 6020-00 · Programs	825.00
6420-00 · Sponsorship	
6427-00 · USA Cycling	-10,986.46
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Total 6420-00 · Sponsorship	-10,986.46
6423-00 · Membership Activities	
6432-00 · Membership - Newsletter	400.00
6434-00 · Community Awards Dinner	850.00
6443-00 · Membership - Bridal Faire	550.00
6423-00 · Membership Activities - Other	282.29
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Total 6423-00 · Membership Activities	2,082.29
6437-00 · Tuesday Morning Breakfast Club	624.00
6730-00 · Marketing Cooperative/Media	135,800.00
6743-00 · BACC Marketing Programs	1,445.00

9:32 AM
02/16/16
Accrual Basis

North Lake Tahoe Resort Association
Profit & Loss
January 2016

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	<u>Jan 16</u>
8100-00 · Cost of Goods Sold	
51100 · Freight and Shipping Costs	4.28
59900 · POS Inventory Adjustments	359.14
8100-00 · Cost of Goods Sold - Other	989.90
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Total 8100-00 · Cost of Goods Sold	1,353.32
8200-00 · Associate Relations	50.00
8300-00 · Board Functions	73.33
8500-00 · Credit Card Fees	382.51
8700-00 · Automobile Expenses	34.76
8750-00 · Meals/Meetings	141.86
8810-00 · Dues & Subscriptions	226.98
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Total Expense	254,887.39
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Net Ordinary Income	22,600.69
Other Income/Expense	
Other Income	
52500 · Purchase Discounts	0.12
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Total Other Income	0.12
Other Expense	
8990-00 · Allocated	0.00
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Total Other Expense	0.00
	<hr/>
Net Other Income	0.12
	<hr/>
Net Income	<u>22,600.81</u>

North Lake Tahoe Resort Association
A/P Aging Summary
As of January 31, 2016

DRAFT

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
Adventure Maps, Inc.	0.00	0.00	0.00	0.00	17.99	17.99
Adventure Marketing	0.00	0.00	0.00	0.00	7.95	7.95
Airport Self Storage	225.00	0.00	0.00	0.00	0.00	225.00
Annie's Cleaning Service	675.00	0.00	0.00	0.00	0.00	675.00
Anthem Blue Cross	0.00	-7,549.47	0.00	0.00	0.00	-7,549.47
AT & T*	0.00	164.15	0.00	0.00	0.00	164.15
Bittersweet Springs	0.00	0.00	0.00	699.75	0.00	699.75
Cintas Corporation #623	107.73	0.00	0.00	0.00	0.00	107.73
CoPower	0.00	-172.80	0.00	0.00	0.00	-172.80
Dave Mulligan	800.00	0.00	0.00	0.00	0.00	800.00
David C. Antonucci	0.00	0.00	0.00	0.00	16.00	16.00
Dorfman Pacific Co.	0.00	0.00	0.00	0.00	238.84	238.84
Emily Detwiler*	0.00	195.72	0.00	0.00	0.00	195.72
Enchanted Leaves	0.00	0.00	0.00	0.00	218.22	218.22
Far Fetched Wholesale Jewelry	0.00	0.00	0.00	0.00	-369.11	-369.11
FedEx	460.71	283.68	0.00	0.00	0.00	744.39
Gallery Keoki*	0.00	0.00	0.00	0.00	46.60	46.60
Globe Pequot Press	0.00	0.00	0.00	0.00	12.42	12.42
Greg Howey*	0.00	225.00	0.00	0.00	0.00	225.00
Hawk's Peak Publishing	0.00	0.00	0.00	0.00	85.00	85.00
Heyday	0.00	0.00	0.00	0.00	95.22	95.22
Houston Magnani & Assoc	750.00	750.00	0.00	0.00	0.00	1,500.00
Ingram Publisher Services, Inc.	0.00	0.00	0.00	0.00	8.47	8.47
Judy Laverty*	0.00	84.76	0.00	0.00	0.00	84.76
Jujuz Treat Company	0.00	0.00	0.00	0.00	67.50	67.50
Kay Dee Designs	0.00	0.00	0.00	0.00	9.00	9.00
Keen Communications	0.00	0.00	0.00	0.00	73.37	73.37
Krista Tranquilla Designs	0.00	0.00	0.00	0.00	55.00	55.00
Laser Gifts	0.00	0.00	0.00	0.00	3.92	3.92
LazyOne	0.00	0.00	0.00	0.00	308.75	308.75
Longleaf Services, Inc.	0.00	0.00	0.00	0.00	0.03	0.03
McSteven's, Inc.	0.00	0.00	0.00	0.00	102.29	102.29
Mic Mac Publishing	0.00	0.00	0.00	0.00	14.40	14.40
Miscellaneous	0.00	0.00	0.00	0.00	2,869.11	2,869.11
Principal Financial Group	0.00	-1,636.29	0.00	0.00	0.00	-1,636.29
Ricoh USA	1,110.81	0.00	0.00	0.00	0.00	1,110.81
Ron Treabess	0.00	12.00	0.00	0.00	0.00	12.00
Sierra Nevada Media Group*	253.75	250.00	0.00	0.00	0.00	503.75
Silent A Photography	150.00	0.00	0.00	0.00	0.00	150.00
Southwest Gas Corporation*	215.20	0.00	0.00	0.00	0.00	215.20
Sprint	70.71	0.00	0.00	0.00	0.00	70.71
Squaw Valley Public Service District*	0.00	2,106.01	0.00	0.00	0.00	2,106.01
Stephen's Farmhouse	0.00	0.00	0.00	0.00	20.40	20.40
Swigard's True Value Hardware, Inc.*	0.00	12.88	0.00	0.00	0.00	12.88
Tahoe Blue Bath	0.00	0.00	0.00	0.00	11.00	11.00
Tahoe Eco	0.00	0.00	0.00	0.00	201.00	201.00
Tahoe Fat Tire Festival	0.00	0.00	0.00	0.00	-2,500.00	-2,500.00
Tahoe Tech Group	0.00	0.00	0.00	0.00	-140.00	-140.00
Tahoe Truckee Sierra Disposal*	161.34	161.34	0.00	0.00	0.00	322.68
The Store...Copies and More	0.00	106.26	0.00	0.00	0.00	106.26
Tim Schroeder	0.00	0.00	0.00	0.00	-280.00	-280.00
University of Chicago Press	0.00	0.00	0.00	0.00	36.21	36.21
Valerie Lomeli*	0.00	0.00	-86.46	0.00	-108.27	-194.73
Verizon Wireless	0.00	275.12	0.00	135.76	-135.76	275.12
Wholesale Resort Accessories, Inc.	0.00	0.00	0.00	0.00	21.50	21.50
Woodluck Wholesale	0.00	0.00	0.00	0.00	-295.85	-295.85
TOTAL	<u>4,980.25</u>	<u>-4,731.64</u>	<u>-86.46</u>	<u>835.51</u>	<u>711.20</u>	<u>1,708.86</u>

North Lake Tahoe Resort Association
A/R Aging Summary
As of January 31, 2016

DRAFT

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Anne Poole Weddings	0.00	0.00	0.00	0.00	75.00	75.00
County of Placer	0.00	271,350.00	0.00	271,350.00	1,439,614.00	1,982,314.00
Donner Lake Village Resort/Granite Peak	0.00	0.00	0.00	0.00	54.54	54.54
Ferrari's Crown Resort	0.00	0.00	0.00	0.00	2,522.70	2,522.70
Forest Suites Resort	0.00	0.00	0.00	0.00	519.49	519.49
Granlibakken Resort	0.00	0.00	0.00	0.00	3,409.40	3,409.40
Hampton Inn & Suites	0.00	0.00	0.00	0.00	550.00	550.00
Hard Rock Hotel & Casino Lake Tahoe	0.00	0.00	0.00	0.00	412.00	412.00
Harrah's/Harveys Casino	0.00	0.00	0.00	0.00	563.10	563.10
Hotel Truckee - Tahoe	0.00	0.00	0.00	0.00	669.51	669.51
Hyatt Regency Lake Tahoe Resort, Spa & Ca	0.00	0.00	0.00	0.00	29,668.30	29,668.30
Lake Tahoe Accommodations/Lake Tahoe Prop	0.00	0.00	0.00	0.00	346.53	346.53
Lake Tahoe Jetovator	0.00	0.00	0.00	0.00	300.00	300.00
Lake Tahoe Resort Hotel	0.00	0.00	0.00	0.00	1,035.00	1,035.00
Northstar California	0.00	0.00	0.00	0.00	10,126.97	10,126.97
Obexer and Son	0.00	0.00	0.00	0.00	75.00	75.00
Olympic Bike Shop	0.00	0.00	0.00	0.00	150.00	150.00
Placer County (monthly check)	0.00	-271,350.00	0.00	-271,350.00	-1,439,614.00	-1,982,314.00
PlumpJack Squaw Valley Inn	0.00	0.00	0.00	0.00	5,408.50	5,408.50
Reno Sparks Convention & Visitors Auth.	0.00	0.00	0.00	0.00	-555.20	-555.20
Resort at Squaw Creek*	0.00	0.00	0.00	0.00	10,051.85	10,051.85
Ron Treabess*	0.00	0.00	0.00	0.00	-34.14	-34.14
Sierra Century Ride	0.00	0.00	0.00	0.00	150.00	150.00
Sierra State Parks Foundation	0.00	0.00	0.00	0.00	200.00	200.00
Squaw Valley Lodge/Granite Peak Managemen	0.00	0.00	0.00	0.00	8,603.65	8,603.65
Squaw Valley Resort	0.00	0.00	0.00	0.00	411.75	411.75
Tahoe Biltmore Lodge & Casino	0.00	0.00	0.00	0.00	187.74	187.74
Tahoe Mountain Resorts Lodging	0.00	0.00	0.00	0.00	1,545.79	1,545.79
Tahoe Sailing Charters	0.00	0.00	0.00	0.00	400.00	400.00
Tahoe Vistana Inn	0.00	0.00	0.00	0.00	46.11	46.11
Tahoma Lodge	0.00	0.00	0.00	0.00	200.00	200.00
The Beach Retreat	0.00	0.00	0.00	0.00	714.32	714.32
The Landing Resort & Spa	0.00	0.00	537.00	0.00	0.00	537.00
The Ridge Tahoe	0.00	0.00	0.00	224.25	0.00	224.25
The Ritz-Carlton	0.00	0.00	0.00	0.00	5,714.30	5,714.30
The Village at Squaw Valley	0.00	0.00	0.00	0.00	24,090.89	24,090.89
Town of Truckee	0.00	0.00	0.00	0.00	15,000.00	15,000.00
U.S.A. Cycling	0.00	0.00	0.00	0.00	20,000.00	20,000.00
World Triathlon Corporation	0.00	0.00	0.00	4,500.00	27,700.00	32,200.00
TOTAL	0.00	0.00	537.00	4,724.25	170,313.10	175,574.35

KEY METRICS FOR JANUARY 31, 2016 FINANCIAL STATEMENTS

Total TOT Collections by Quarter 2010 - 2016 (through December 31, 2015)					
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
2009-10	\$ 2,815,626	\$ 1,633,431	\$ 3,605,526	\$ 1,190,129	\$ 9,244,712
2010-11	\$ 3,242,663	\$ 2,107,554	\$ 3,776,990	\$ 1,361,343	\$ 10,488,550
2011-12	\$ 3,683,345	\$ 1,794,633	\$ 3,159,674	\$ 1,554,224	\$ 10,191,876
2012-13	\$ 3,882,952	\$ 2,103,118	\$ 4,263,868	\$ 1,444,425	\$ 11,694,363
2013-14	\$ 4,525,634	\$ 2,145,657	\$ 3,566,603	\$ 1,745,102	\$ 11,982,996
2014-15	\$ 4,690,454	\$ 2,527,484	\$ 3,462,341	\$ 1,838,955	\$ 12,519,234
2015-16	\$ 4,836,266	\$ 1,277,215	\$ -	\$ -	\$ 6,113,481

Visitor Information Statistics For Fiscal YTD 2012 - 2016 as of December 31, 2015					
Referrals -	2012/2013	2013/2014	2014/2015	2015/2016	YOY % Change
Tahoe City:					
Walk In/Events	24,938	30,938	28,840	26,153	-9.32%
Phone/Email	1,854	2,043	1,687	1,697	0.59%
Kings Beach (Walk In Only)	3,014	5,278	3,472	4,782	37.73%
Reno (Walk In) (Closed)	1,793	3,834	Closed	Closed	N/A

Sales Tax Revenue by Fiscal Year Quarter - North Lake Tahoe					
Quarter	2012/13	2013/14	2014/15	2015/16	YOY % Change
First	\$ 777,413	\$ 860,783	\$ 885,368	\$ 881,698	-0.4%
Second	\$ 529,470	\$ 481,165	\$ 557,614		
Third	\$ 724,645	\$ 589,226	\$ 582,694		
Fourth	\$ 488,100	\$ 521,965	\$ 498,918		
Total	\$ 2,519,628	\$ 2,453,139	\$ 2,524,594	\$ 881,698	

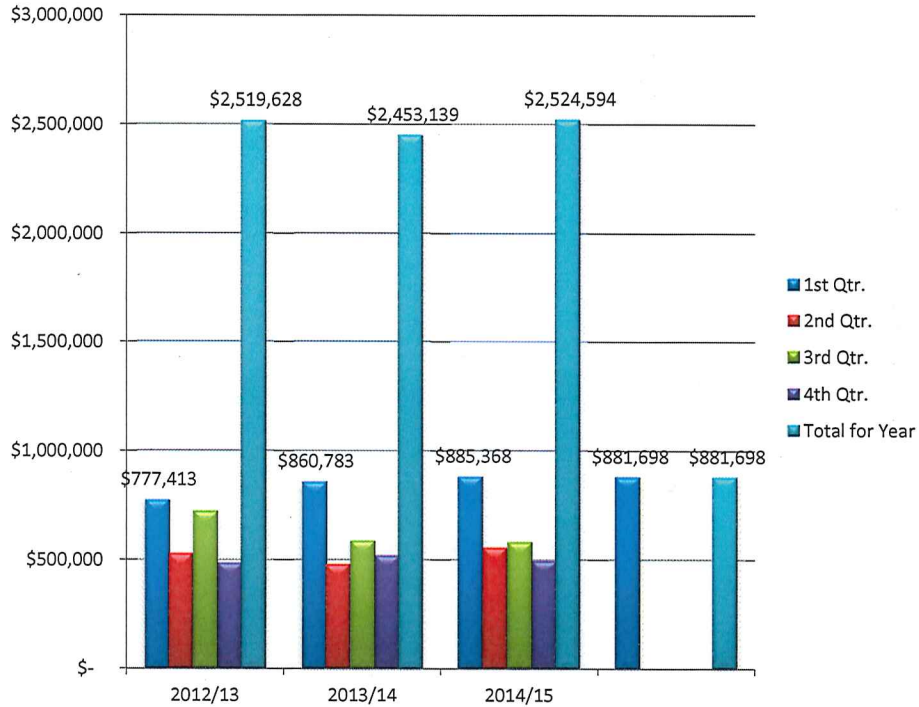
Unemployment Rates	EDD		
	December 2013	June 2014	July 2015
California (pop. 38,332,521)	7.9%	7.1%	6.7%
Placer County (367,309)	6.5%	6.0%	5.2%
Dollar Point (1,215)	7.6%	7.1%	6.1%
Kings Beach (3,893)	6.5%	6.0%	6.8%
Sunnyside/Tahoe City (1,557)	7.6%	7.0%	5.7%
Tahoe Vista (1,433)	11.0%	10.1%	8.9%

Destimetrics Reservations Activity	FYTD 14/15	FYTD 15/16	Change
Occupancy during December	48.7%	57.3%	17.7%
ADR November (Average Daily Rate)	\$ 272	\$ 272	-0.1%
RevPAR Nov (Rev per Available Room)	\$ 133	\$ 156	17.5%
Occupancy Forecast January	43.5%	56.3%	29.3%
ADR December (Average Daily Rate)	\$ 278	\$ 286	3.1%
RevPAR Dec. (Rev per Available Room)	\$ 121	\$ 161	33.3%
Occupancy (prior 6 months)	45.9%	51.7%	12.7%
ADR (prior 6 months)	\$ 251	\$ 245	-2.2%
RevPAR (prior 6 months)	\$ 115	\$ 127	10.2%
Occupancy (next 6 months)	27.4%	30.8%	12.5%
ADR (next 6 months)	\$ 234	\$ 235	0.8%
RevPAR (next 6 months)	\$ 64	\$ 72	13.4%

Infrastructure Fund Balances Held by Placer County as of 12/31/15 (Reported Quarterly)	Total Chamber Membership
	June 2012 510
FY 2013-14 Contract	June 2013 465
FY 2014-15 Contract	June 2014 457
FY 2015-16 Contract	June 2015 474
Total Fund Balances	Dec 2015 484

Conference Revenue Statistics Comparison Fiscal 2014/15 vs. Fiscal 2015/16			
	2014-15	2015-16	YOY % Change
FORWARD LOOKING (2015/16)	Actuals	Forecasted	
Total Revenue Booked through December	\$ 2,884,497	\$ 2,992,523	3.75%
Forecasted Commission for this Revenue	155,074	166,764	7.54%
Number of Room Nights	16,377	16,341	-0.22%
Number of Tentative Bookings	99	71	-28.28%
CURRENT			
NLT - Annual Revenue Goal	\$ 2,500,000	\$ 2,800,000	12.00%
Annual Commission Goal	\$ 170,000	\$ 175,000	2.94%
Conference Revenue And Percentage by County:			
Placer (66% of revs in '15, 76% in '16)	\$ 1,935,953	\$ 2,113,506	9.17%
Washoe ('15; 5%, '16; 19%)	\$ 139,002	\$ 633,882	356.02%
South Lake ('15; 25%, '16; 3%)	\$ 701,179	\$ 206,772	-70.51%
Nevada ('15; 4%, '16; 2%)	\$ 108,363	\$ 38,363	-64.60%
Total Conference Revenue	\$ 2,884,497	\$ 2,992,523	3.75%

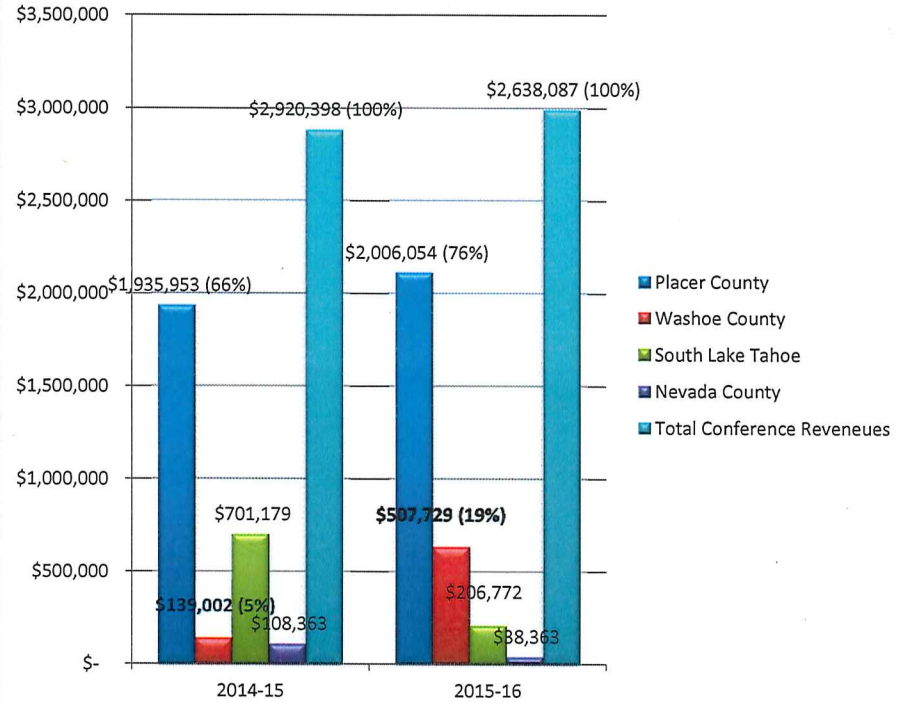
Annual Sales Tax Revenue - Lake Tahoe (Now on Fiscal Year Basis)



Sales Tax Revenue - Lake Tahoe (Fiscal Year Basis)

Quarter	2012/13	2013/14	2014/15	2015/16	YOY % Change
First	\$ 777,413	\$ 860,783	\$ 885,368	\$ 881,698	-0.4%
Second	\$ 529,470	\$ 481,165	\$ 557,614	\$ -	
Third	\$ 724,645	\$ 589,226	\$ 582,694	\$ -	
Fourth	\$ 488,100	\$ 521,965	\$ 498,918	\$ -	
Total	\$ 2,519,628	\$ 2,453,139	\$ 2,524,594	\$ 881,698	-65.1%

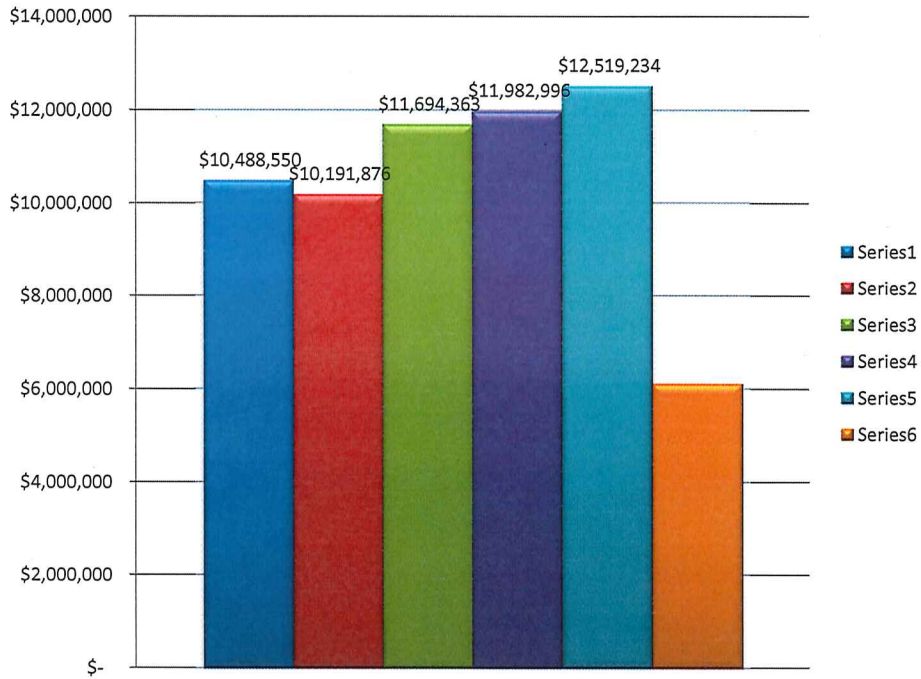
Conference Revenue Statistics & Revenue Share by County



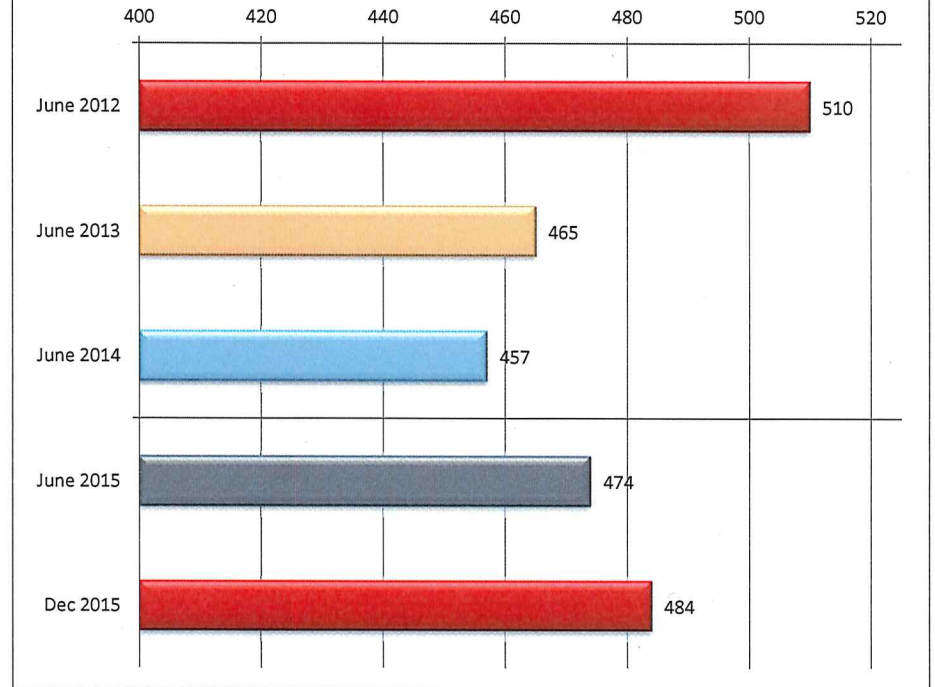
Conference Revenue Statistics Comparison Fiscal 2014/15 vs. Fiscal 2015/16

	2014-15	2015-16	YOY % Change
FORWARD LOOKING (2015/16)			
	Actuals	Forecasted	
Total Revenue Booked through December	\$ 2,884,497	\$ 2,992,523	3.75%
Forecasted Commission for this Revenue	155,074	166,764	7.54%
Number of Room Nights	16,377	16,341	-0.22%
Number of Tentative Bookings	99	71	-28.28%
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South Lake ('15; 25%, '16; 3%)	\$ 701,179	\$ 206,772	-70.51%
Nevada ('15; 4%, '16; 2%)	\$ 108,363	\$ 38,363	-64.60%
Total Conference Revenue	\$ 2,884,497	\$ 2,992,523	3.75%

5-Year Annual TOT Collections (Fiscal Year Basis)



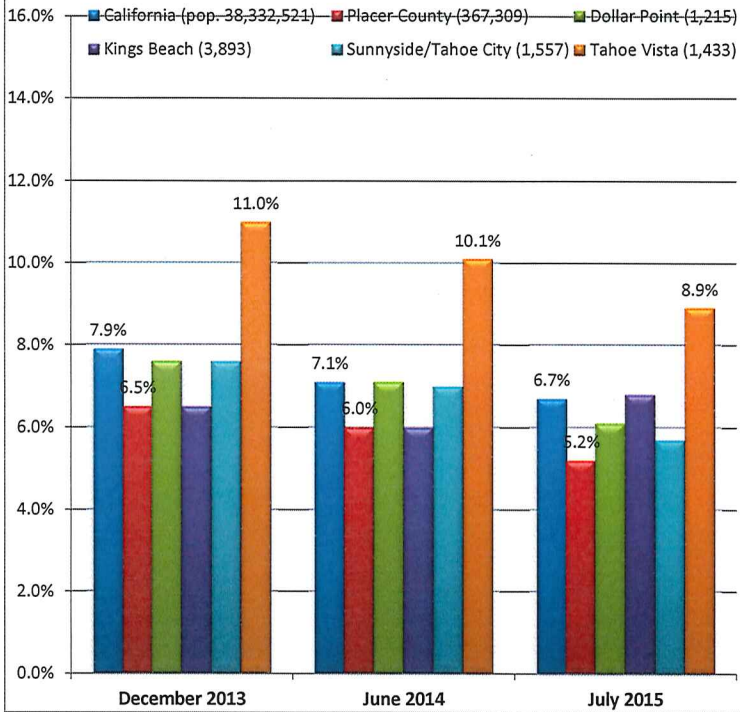
Chamber Membership (# of Members)



Total TOT Collections by Quarter 2010 - 2016 (through November 30, 2015)					
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
2010-11	\$ 3,242,663	\$ 2,107,554	\$ 3,776,990	\$ 1,361,343	\$ 10,488,550
2011-12	\$ 3,683,345	\$ 1,794,633	\$ 3,159,674	\$ 1,554,224	\$ 10,191,876
2012-13	\$ 3,882,952	\$ 2,103,118	\$ 4,263,868	\$ 1,444,425	\$ 11,694,363
2013-14	\$ 4,525,634	\$ 2,145,657	\$ 3,566,603	\$ 1,745,102	\$ 11,982,996
2014-15	\$ 4,690,454	\$ 2,527,484	\$ 3,462,341	\$ 1,838,955	\$ 12,519,234
2015-16	\$ 4,836,266	\$ 1,277,215	\$ -	\$ -	\$ 6,113,481

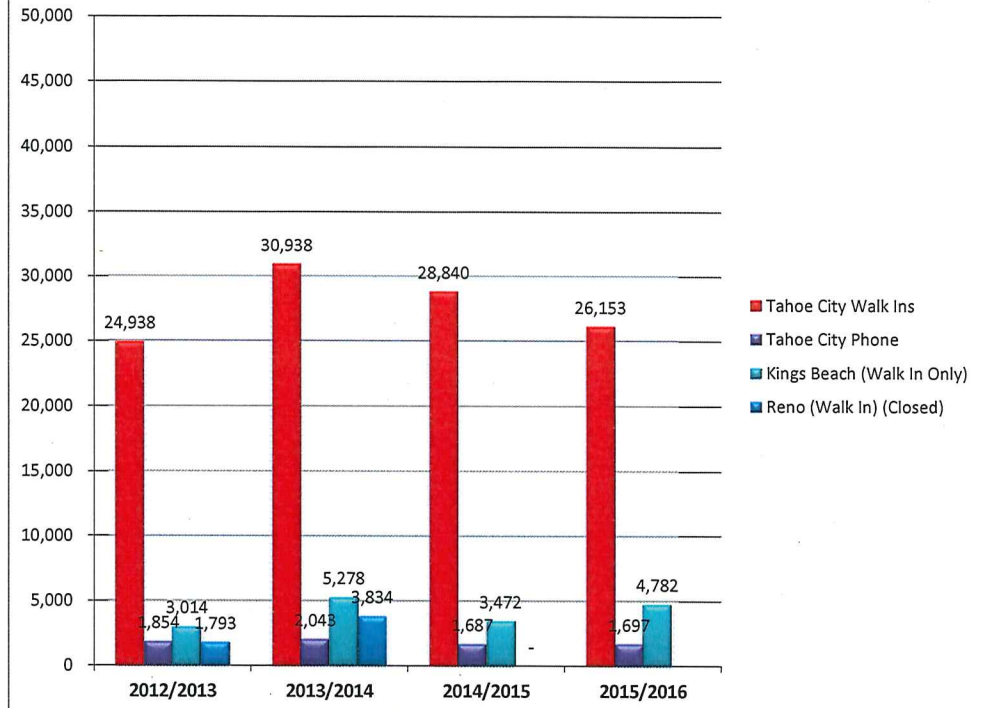
Chamber Of Commerce Total Membership	
June 2012	510
June 2014	457
June 2015	474
November 2015	484

Unemployment Rates by Region



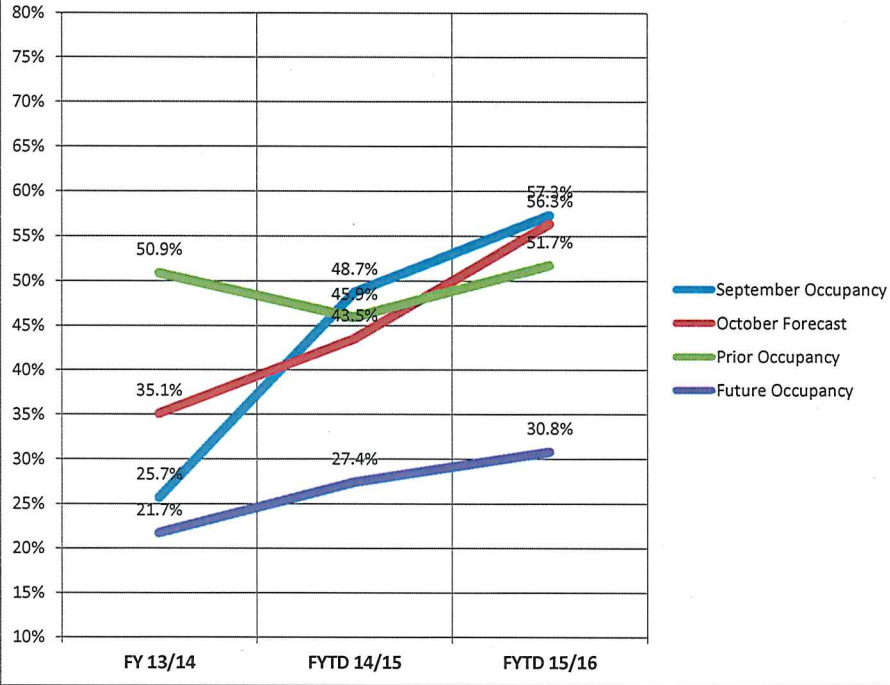
Unemployment Rates	December 2013	June 2014	July 2015
California	7.9%	7.1%	6.7%
Placer County	6.5%	6.0%	5.2%
Dollar Point	7.6%	7.1%	6.1%
Kings Beach	6.5%	6.0%	6.8%
Sunnyside/Tahoe City	7.6%	7.0%	5.7%
Tahoe Vista	11.0%	10.1%	8.9%

Visitor Information - July - October YOY



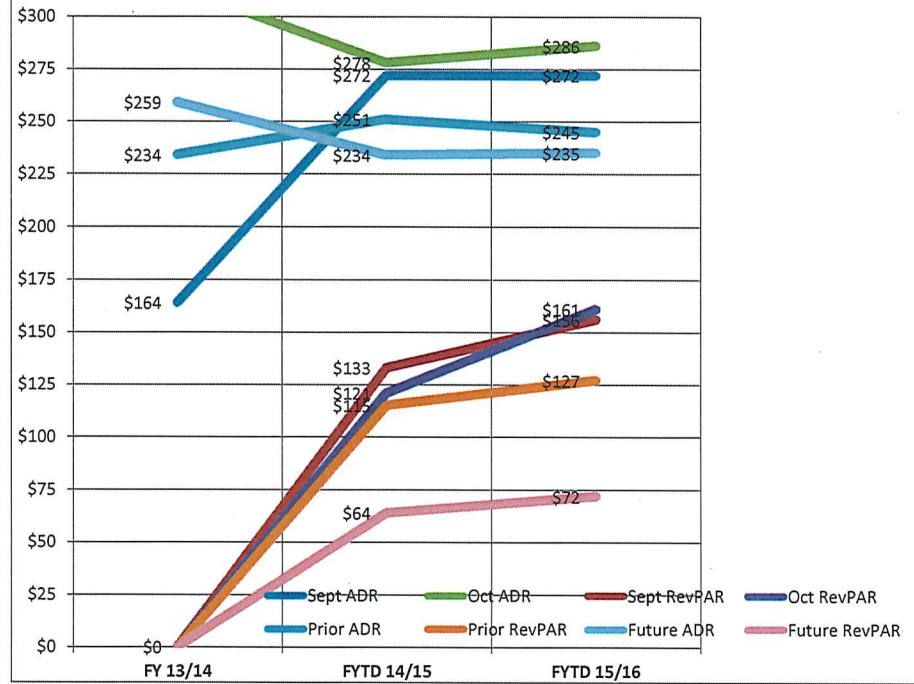
Visitor Information Statistics For Fiscal Years 2012 - 2015					
Referrals -	2012/2013	2013/2014	2014/2015	2015/2016	YOY % Change
Tahoe City:	Annual Totals	Annual Totals	Annual Totals	Annual Totals	
Walk In	24,938	30,938	28,840	26,153	-9.32%
Phone	1,854	2,043	1,687	1,697	0.59%
Kings Beach (Walk In Only, Jun-Sep)	3,014	5,278	3,472	4,782	37.73%
Reno (Walk In) (Closed)	1,793	3,834	Closed	Closed	N/A

Destimetrics Occupancy in NLT Comparisons



Destimetrics Reservations Activity	FY 13/14	FYTD 14/15	FYTD 15/16	Y-O-Y Change
Occupancy during December	25.7%	48.7%	57.3%	17.7%
Occupancy Forecast January	35.1%	43.5%	56.3%	29.4%
Occupancy (prior 6 months)	50.9%	45.9%	51.7%	12.6%
Occupancy (next 6 months)	21.7%	27.4%	30.8%	12.4%

Destimetrics RevPAR in NLT Comparisons




Destimetrics Reservations Activity	FY 13/14	FYTD 14/15	FYTD 15/16	Y-O-Y Change
ADR November (Average Daily Rate)	\$164	\$272	\$272	0.0%
RevPAR Nov (Rev per Available Room)	\$0	\$133	\$156	17.3%
ADR December (Average Daily Rate)	\$314	\$278	\$286	2.9%
RevPAR Dec. (Rev per Available Room)	\$0	\$121	\$161	33.1%
ADR (prior 6 months)	\$234	\$251	\$245	-2.4%
RevPAR (prior 6 months)	\$0	\$115	\$127	10.4%
ADR (next 6 months)	\$259	\$234	\$235	0.4%
RevPAR (next 6 months)	\$0	\$64	\$72	12.5%

**NORTH LAKE TAHOE RESORT ASSOCIATION - NLTRA
Employee Expense Report**

Employee Sandra Evans Hall

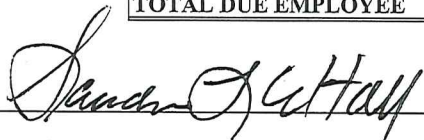

DATE	DOC REF	VENDOR	EXPENSE	PURPOSE	PAID by CC	OUT OF POCKET	BUDGET CODE
12/18/16	A	Employers Assurance	Insurance	Workers Comp Billing: Settle Installments 1-5. Initial Billings after ADP Direct Pay discontinued.	3,472.68		1410-00-00
12/18/16	B	Northstar Media LLC	Training Seminars	Registration: Mountain Travel Symposium 2016	695.00		5800-00-70
1/17/16	C	Verizon Wireless	Telephone	Cell Phone Service: Bill Summary Dec 9, 2015 to January 8, 2015	139.05		5310-00-70
1/30/16	D	Temple Misison Palms		DMA West Board Retreat	515.48		5000-5070-00-70 5800.
MILEAGE REIMBURSEMENT (Attachment A)							
1/31/16		Sandra Evans Hall		January Mileage Reimbursement		161.00	8700-00-00
TRAVEL REIMBURSEMENT (Attachment B)							
							8910-00-00
TOTAL - CREDIT CARD EXPENSES (Statement Date 01-28-16)					4,822.21		
TOTAL - EXPENSES TO BE REIMBURSED (OUT OF POCKET)							161.00
TOTAL DUE EMPLOYEE							161.00

Signed by:  Approved by: _____
 Date: Wednesday, February 03, 2016 Date: _____

ACCOUNTING				
DATE RECEIVED		DATE ENTERED	CFO APPROVAL	DATE PAID
February 3, 2016 <i>ey</i>	<i>Uly</i>	FEB 11 2016 <i>ly</i>		

NORTH LAKE TAHOE RESORT ASSOCIATION - NLTRA
Employee Expense Report

Employee Sandra Evans Hall

DATE	DOC REF	VENDOR	PURPOSE	PAID by CC	OUT OF POCKET	BUDGET CODE
12/18/15	A	Employers Assurance	Workers Comp Billing; Settle Installments 1-5. Initial Billing after ADP Direct Pay was discontinued.	3,472.68		1410-00-00
12/18/15	B	Northstar Media LLC	Registration: Mountain Travel Symposium 2016	695.00		5800-00-70
1/30/16	C	Tempe Mission Palms	DMA West Board Retreat	515.48		5000-5070-00-70
MILEAGE REIMBURSEMENT (Attachment A)						
1/31/16		Sandra Evans Hall	January Mileage Reimbursement		148.35	8700-00-00
TRAVEL REIMBURSEMENT (Attachment B)						
						8910-00-00
TOTAL - CREDIT CARD EXPENSES				4,683.16		
TOTAL - EXPENSES TO BE REIMBURSED (OUT OF POCKET)					148.35	
TOTAL DUE EMPLOYEE					148.35	
Signed by:					Approved by:	
Date:		Wednesday, February 3, 2016			Date:	
ACCOUNTING						
DATE RECEIVED		DATE ENTERED		CFO APPROVAL	DATE PAID	
FEB 03 2016 						



MEMO STATEMENT



49713620 - 001035 - 0001 - 0001 -

BANKCARD CENTER
PO BOX 84043
COLUMBUS GA 31908-4043

Account Number XXXX-XXXX-0011-5901

Statement Date **DEC 28, 2015**

Total Activity \$4,217.68



SANDRA EVANS HALL
N LAKE TAHOE RESORT
PO BOX 1757
TAHOE CITY CA 96145-1757

**N0001035

** MEMO STATEMENT ONLY **
DO NOT REMIT PAYMENT

RECEIVED
JAN 13 2016

ACCOUNT SUMMARY

SANDRA EVANS HALL XXXX-XXXX-0011-5901	Purchases & Other Debits	+	Cash Advances	-	Credits	=	Total Activity
Account Total	\$4,217.68		\$0.00		\$0.00		\$4,217.68

ACCOUNT ACTIVITY

Posting Date	Transaction Date	Reference Number	Transaction Description	Amount
12-21	12-18	55429505353027200210335	EMPLOYERS ASSURANCE CO 08886826671 NV Tax ID: 610477370 Mer Ref: 20021033 Mer Zip: 89521 Origin Zip: 89521 Dest Ctry: USA	3,472.68
12-21	12-18	55446415353200513500186	NORTHSTAR MEDIA LLC IN 02019022051 NJ Tran: AU1ADE140C62 Tax ID: 800339152 Mer Ref: 8301304342 Mer Zip: 07094 Origin Zip: 07094 Dest Ctry: USA	695.00
12-24	12-22	75500595358485500187247	THERIVERGRILL TAHOECITY CA Tax ID: 680477419 Mer Zip: 961450000	50.00

A.
B.

For Customer Service, Call: 1-866-432-8161	Account Number XXXX-XXXX-0011-5901	Account Summary	
	Statement Date DEC 28, 2015	Purchases & Other Charges	\$4,217.68
Send Billing Inquiries to: BANKCARD CENTER PO BOX 84043 COLUMBUS GA 31908-4043	Credit Limit \$50,000	Cash Advances	\$0.00
	Disputed Amount \$0.00	Fees	\$0.00
		Credits	\$0.00
		Payments	\$0.00
		Total Activity	\$4,217.68

Al Priester

From: Employers Assurance Company
Sent: Friday, December 18, 2015 1:40 PM
To: al@gotahoenorth.com
Subject: Order Confirmation

EMPLOYERS

America's small business insurance specialist

Receipt

Date: 12-18-2015

Order Number:

1004EIG223641500_0000003901688

Thank you for your payment. Please contact 888-682-6671 if you have any questions. Kindly have your policy and order number available to assist the representative.

Billing Information

POLICYHOLDER NORTH LAKE
TAHOE RESORT
PO BOX 1757
TAHOE CITY
CA
US
96145

al@gotahoenorth.com

Payment Details

MasterCard
xxxxxxxxxxxx5901
07-2019

Order Total

Total amount \$3,472.68

Build a custom risk management program with Loss Control ConnectionSM and start to improve workplace safety. Visit www.employers.com to learn more.

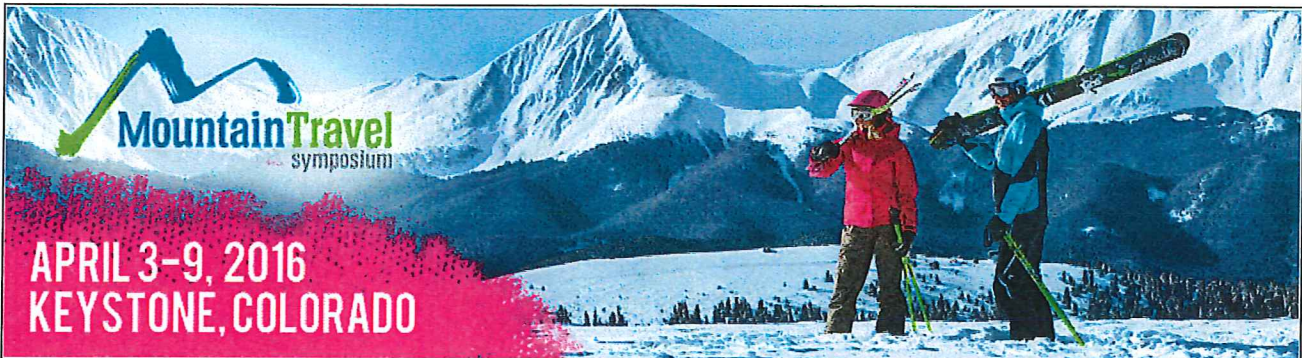
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A.

Sandy Evans Hall

From: MTS Registration
Sent: Friday, December 18, 2015 1:47 PM
To: Sandy Hall
Subject: Registration Confirmed - Mountain Travel Symposium 2016



Dear Sandy,

Your registration has been confirmed. Please save this email for future reference.

If you are going to be a designated **APPOINTMENT TAKER** for your company for a specific exchange, please take a few minutes to edit or create new company profiles at your earliest convenience. Your data will be synchronized with the profile system in approximately one hour. At that time proceed to the: [MTS Exchange Portal](#). The Portal is where you will build and edit profiles, and in February you will be able to view details on companies to meet and you will be able to begin requesting appointments.

Event: Mountain Travel Symposium 2016

Location: Keystone Conference Center, 0633 Tennis Club Road, **Keystone, Colorado 80435, USA**

Attending: Sandy Hall

Company: North Lake Tahoe Resort Association

Total Registrants: 1

Confirmation Number: XCNHFJM394M (needed to view/modify your online registration)

If you are going to be a designated **APPOINTMENT TAKER** for your company for a specific exchange, please take a few minutes to edit or create new company profiles at your earliest convenience. Your data will be synchronized with the profile system in approximately one hour. At that time proceed to the: [MTS Exchange Portal](#). The Portal is where you will build and edit profiles, and in February you will be able to view details on companies to meet and you will be able to begin requesting appointments.

Order: HKNN946WYKL		Order Date: 18-Dec-2015 1:47 PM PT	
Item	Price	Quantity	Amount
Forum only	\$695.00	1	\$695.00
Order Total			\$695.00

(B.1)

[Click here](#) to view your online registration confirmation.

[Click here](#) to modify your registration.

Refund Policy: Cancellations received on or before **February 1st, 2016** are subject to a **\$250 USD** administrative fee. Any cancellations received after this date will result in forfeiture of amount paid.

If you are submitting a payment by check, please make the checks out to **Northstar Travel Media LLC** and mail to:

Northstar Travel Media LLC
PO Box 150414 Dept 106086
Hartford, CT 06115-0414
(949) 457-1545 ext.122

All check payments are due within 2 weeks of the registration date.

MTS is offering discounted lodging and transportation!

[Click here](#) to see the MTS Travel page that will show all the travel arrangements MTS has to offer.

We look forward to seeing you in Keystone!

Sincerely,
MTS Registration

Having trouble with the link? Simply copy and paste the entire address listed below into your web browser:
<http://www.cvent.com/d/pYv0MciNhEOiQ7YJvxxliw/5k4w/P1/OR?>

If you no longer want to receive emails from MTS Registration please click the link below:
[Unsubscribe](#)

Your payment for the Mountain Travel Symposium 2016 event has been successfully processed. Please save this email for your records.

Event Title: Mountain Travel Symposium 2016
Registration Confirmation Number: XCNHFJM394M

Transaction Information:

Item	Transaction Information	Quantity	Amount
Forum only	\$695.00	1	\$695.00
Transaction Total			\$695.00

If you have any questions about this transaction or email, please contact MTS Registration directly at talktous@mtntrvl.com.

To view the details of your registration, go to:
[Click here](#)

MEMO STATEMENT

BANKCARD CENTER
PO BOX 84043
COLUMBUS GA 31908-4043

Account Number XXXX-XXXX-0011-5901

Statement Date JAN 28, 2016

Total Activity \$139.05

**** MEMO STATEMENT ONLY ****
DO NOT RE-MIT PAYMENT

SANDRA EVANS HALL
N LAKE TAHOE RESORT
PO BOX 1757
TAHOE CITY CA 96145-1757

**N0000940

RECEIVED
FEB 05 2016

ACCOUNT SUMMARY

SANDRA EVANS HALL XXXX-XXXX-0011-5901	Purchases & Other Debits	+	Cash Advances	-	Credits	=	Total Activity
Account Total	\$139.05		\$0.00		\$0.00		\$139.05

ACCOUNT ACTIVITY

Posting Date	Transaction Date	Reference Number	Transaction Description	Amount
01-18	01-17	55432866017000291313275	VZWLSS*IVR VB 800-922-0204 GA Tax ID: 223372889 Mer Ref: B0000000000000106 Mer Zip: 30004	139.05

C.

For Customer Service, Call: 1-866-432-8161	Account Number	XXXX-XXXX-0011-5901	Account Summary	
	Statement Date	JAN 28, 2016	Purchases & Other Charges	\$139.05
Send Billing Inquiries to: BANKCARD CENTER PO BOX 84043 COLUMBUS GA 31908-4043	Credit Limit	\$50,000	Cash Advances	\$0.00
	Disputed Amount	\$0.00	Fees	\$0.00
			Credits	\$0.00
			Payments	\$0.00
			Total Activity	\$139.05

(C)



PO BOX 4005
ACWORTH, GA 30101-9006

Manage Your Account	Account Number	Date Due
www.vzw.com	972193146-00001	02/03/16
Change your address at vzw.com/changeaddress	Invoice Number	9758529644

0003585 01 MB 0.436 **AUTO T3 0 5708 96145-175757 -C11-P03588-11



NORTH LAKE TAHOE RESORT ASSOC
PO BOX 1757
TAHOE CITY, CA 96145-1757



Quick Bill Summary

Dec 09 – Jan 08

Previous Balance (see back for details)	\$136.07
Payment – Thank You	-\$135.75
Balance Forward	\$.32
Monthly Charges	\$119.99
Usage and Purchase Charges	\$1.99
Verizon Wireless' Surcharges and Other Charges & Credits	\$6.96
Taxes, Governmental Surcharges & Fees	\$9.79
Total Current Charges	\$138.73

Verizon Wireless News

Choose Clicks Over Clutter

Reduce clutter this year with paper-free billing. Get an email or text alert when your bill is ready, and pay and view up to 18 months of bills in My Verizon anytime, 24/7. Visit go.vzw.com/paperfree.

Total Charges Due by February 03, 2016

\$139.05

RECEIVED
JAN 18 2016

POSTED
JAN 22 2016

Pay from phone	Pay on the Web	Questions:
#PMT (#768)	My Verizon at www.vzw.com	1.800.922.0204 or *611 from your phone



NORTH LAKE TAHOE RESORT ASSOC
PO BOX 1757
TAHOE CITY, CA 96145-1757

Bill Date
Account Number
Invoice Number

January 08, 2016
972193146-00001
9758529644

VB



Please Recycle

Total Amount Due by February 03, 2016

Make check payable to Verizon Wireless.
Please return this remit slip with payment.

\$139.05

\$.



PO BOX 660108
DALLAS, TX 75266-0108

Check here and fill out the back of this slip if your billing address has changed or you are adding or changing your email address.



97585296440109721931460000100000013873000000139053



TEMPE MISSION PALMS

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480.894.1400 - Fax 480.966.5148
www.missionpalms.com

ARRIVAL
28-Jan-2016
DEPARTURE
30-Jan-2016

FOLIO NUMBER
2U8415

STATUS
INH

NAME Ms. Sandra Evans Hall

ADDRESS 100 N Light Blvd.
Tahoe City, CA 96145
United States

Account Balance
0.00

DATE	ROOM	DESCRIPTION	ID	DEBIT	CREDIT
1/28/2016	2042	Room	--	209.00	0.00
1/28/2016	2042	Room Tax	--	29.41	0.00
1/28/2016	2042	Hospitality Fee	--	16.95	0.00
1/28/2016	2042	Room Tax	--	2.38	0.00
1/29/2016	2042	Room	--	209.00	0.00
1/29/2016	2042	Room Tax	--	29.41	0.00
1/29/2016	2042	Hospitality Fee	--	16.95	0.00
1/29/2016	2042	Room Tax	--	2.38	0.00
1/30/2016	2042	XXXX5901	S2	0.00	515.48
Totals for Sub-Folio: 1				515.48	515.48
Thank You					0.00

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