NLTRA 2016/17 BUDGET		Marketing	Conference	Visitor Inform.	Transportation	Infrastructure	Membership	Administration	Total
Ordinary Income/Expense									
Income									
Placer County TOT		$ 2,665,682	$ 289,600	$ 333,923	$ 264,212	$ 222,568			$ 3,775,985
Special Events									
Membership			7,690				117,890		125,580
Commissions			135,000						135,000
Non-Retail VIC Sales				7,644					7,644
Visitor Guide Income				3,000					3,000
Merchandise Sales				114,886					114,886
New Member Fees							4,000		4,000
Membership Activities							70,050		70,050
Tuesday Morning Breakfast Club							9,600		9,600
Sponsorships							7,000		7,000
Total Income		$ 2,665,682	$ 432,290	$ 459,453	$ 264,212	$ 222,568	$ 208,540	$ -	$ 4,252,745
Cost of Goods Sold				61,212					61,212
Gross Margin		$ 2,665,682	$ 432,290	$ 398,241	$ 264,212	$ 222,568	$ 208,540	$ -	$ 4,191,533
Sum of TOT Rev for Mktg, Conf & VIC	$ 3,289,205								
Total of Attachment A-3 to Cnty Contrct	$ 3,289,205								
Expense									
Total 5000-00 · Salaries & Wages	$ 848,478	$ 389,124	$ 235,079	$ 224,274	$ 106,235	$ 106,235	$ 92,094	$ 386,089	$ 1,539,131
Attachmnt C to Cnty Contrct	$ 848,478				$ 106,235	$ 106,235			
Total 5100-00 · Rent		26,444	13,252	80,096	9,059	9,609	9,389	30,805	178,654
5310-00 · Telephone		5,300	3,072	3,500	1,275	3,200	2,700	8,600	27,647
5420-00 · Mail - USPS		750	210	500	50	50	600	700	2,860
5510-00 · Insurance/Bonding		2,000	1,500	2,000	300	300	800	1,700	8,600
5520-00 · Supplies		3,000	750	4,000	300	300	1,300	7,000	16,650
Visitor Communications Other				460					460
5700-00 · Equipment Support & Maintenance		3,732	1,656	2,100	480	660	565	3,728	12,921
5710-00 · Taxes, Licenses & Fees		500	200	300	120	372	500	8,000	9,992
5740-00 · Equipment Rental/Leasing		2,000	2,000	5,928	320	2,552	3,266	2,500	18,566
5800-00 · Training Seminars		8,215		3,000			3,000	1,500	15,715
5900-00 · Professional Fees								21,000	21,000
6490-00 · Classified Ads								750	750
Media/Collateral/Production				5,000					5,000
Conference PUD			8,000						8,000
Marketing Projects:									
Training Video Series		15,000		5,000					20,000
Sales CRM/CMS		21,000							21,000
Community Marketing Programs		80,000							80,000
Special Events/Sponsorships		524,000							524,000
Marketing Cooperative Media		1,155,000	110,000						1,265,000
Other Programs		84,000							84,000
6743 BACC Marketing Programs		80,000							80,000
Infrastucture Projects:									
Public Outreach						500		180	680
Research & Planning						40,000			40,000

Transportation Projects:											
Public Outreach					450						450
Research & Planning Dues					5,000						5,000
Research & Planning					40,000						40,000
Traffic Management					47,000						47,000
Membership Activities								35,000			35,000
Tuesday Morning Breakfast Club								8,500			8,500
8200-00 · Employee Relations	600	500	500	400	400	450	2,200				5,050
8300-00 · Board Functions							4,600				4,600
8500-00 · Credit Card Fees			3,600			3,520					7,120
8700-00 · Automobile Expenses	2,000	400	1,200	1,200	1,380	750	1,000				7,930
8750-00 · Meals/Meetings	3,500	400	400	300	400	500	1,350				6,850
8810-00 · Dues & Subscriptions	5,000	500	1,600			1,000	1,600				9,700
8910-00 · Travel	8,000		4,898				3,400				16,298
Research & Planning	10,000										10,000
Depreciation	1,959	1,019	1,019	414	414	627	1,959				7,410
Total Expense	$ 2,431,124	$ 378,538	$ 349,375	$ 212,903	$ 166,372	$ 164,560	$ 488,662				$ 4,191,533
Net Ordinary Income	$ 234,558	$ 53,752	$ 48,866	$ 51,309	$ 56,196	$ 43,979	$ (488,662)				$ (1)
Other Income/Expense/Additions											
Additions to Marketing Reserve	-										-
8990-00 · Allocated	$ 234,558	$ 53,753	$ 48,866	$ 51,309	$ 56,196	$ 43,980	$ (488,662)				$ -
Net Income	$ 0	$ (0)	$ (0)	$ (0)	$ 0	$ (0)	$ -				$ (1)

Marketing	Jul '15 - Jun'16 Budget	Jul'16 - Jun'17 Budget	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
Ordinary Income/Expense														
Income														
Placer County TOT	2,204,989	2,665,682	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140
Special Events	86,500													
Total Income	2,291,489	2,665,682	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140
Gross Margin	2,291,489	2,665,682	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140	222,140
Expense														
5000-00 · Salaries & Wages														
5000-00 Salaries & Wages	223,123	293,772	22,598	22,598	33,897	22,598	22,598	22,598	22,598	22,598	33,897	22,598	22,598	22,598
5000-00 · In Market Administration	14,500	16,500		3,667	5,500	3,667	3,667							
5020-00 · P/R - Tax Expense	32,001	24,087	1,853	1,853	2,779	1,853	1,853	1,853	1,853	1,853	2,779	1,853	1,853	1,853
5030-00 · P/R - Health Insurance Expense	54,299	42,288	3,066	5,816	3,066	3,066	3,066	3,066	3,066	5,816	3,066	3,066	3,066	3,066
5040-00 · P/R - Workmans Comp	1,530	1,305	109	109	109	109	109	109	109	109	109	109	109	109
5060-00 · 401 (k)	9,035	8,461	651	651	976	651	651	651	651	651	976	651	651	651
506X-00 · Merit	5,678													
66000 · Other Payroll Expenses	4,900	2,710	226	226	226	226	226	226	226	226	226	226	226	226
Total 5000-00 · Salaries & Wages	345,065	389,124	28,502	34,919	46,553	32,169	32,169	28,502	28,502	31,252	41,053	28,502	28,502	28,502
5100-00 · Rent														
5110-00 · Utilities	2,100	2,100	175	175	175	175	175	175	175	175	175	175	175	175
5140-00 · Repairs & Maintenance	1,500	1,500	125	125	125	125	125	125	125	125	125	125	125	125
5150-00 · Office - Cleaning	3,024	3,024	252	252	252	252	252	252	252	252	252	252	252	252
5100-00 · Rent	18,810	19,820	1,652	1,652	1,652	1,652	1,652	1,652	1,652	1,652	1,652	1,652	1,652	1,652
Total 5100-00 · Rent	25,434	26,444	2,204	2,204	2,204	2,204	2,204	2,204	2,204	2,204	2,204	2,204	2,204	2,204
5320-00 · Telephone	10,608	5,300	442	442	442	442	442	442	442	442	442	442	442	442
5420-00 · Mail - USPS	540	750	63	63	63	63	63	63	63	63	63	63	63	63
5510-00 · Insurance/Bonding	3,600	2,000	167	167	167	167	167	167	167	167	167	167	167	167
5520-00 · Supplies	3,467	3,000	250	250	250	250	250	250	250	250	250	250	250	250
5700-00 · Equipment Support & Maintenance	3,732	3,732	311	311	311	311	311	311	311	311	311	311	311	311
5710-00 · Taxes, Licenses & Fees	720	500	42	42	42	42	42	42	42	42	42	42	42	42
5740-00 · Equipment Rental/Leasing	2,640	2,000	167	167	167	167	167	167	167	167	167	167	167	167
5800-00 · Training Seminars	7,336	8,215						2,000					5,000	1,215
Marketing Projects:														
Market Study Reports/R&P	11,500													
Training Video Series		15,000	15,000											
Sales CRM/CMS		21,000	7,000	7,000	7,000									
Community Marketing Programs	80,000	80,000	20,000			20,000			20,000			20,000		
Special Events/Sponsorships	555,000	524,000			220,000				200,000		35,000			69,000
Marketing Cooperative Media	860,000	1,155,000	51,706	116,843	116,843	51,706	51,706	168,952	168,952	142,898	51,706	51,706	65,137	116,843
Non-NLT Marketing Co-op Programs	49,000	84,000					13,714	34,286		17,143		8,571	10,286	
BACC Marketing Programs	70,000	80,000	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,700	6,300
8200-00 · Employee Relations	600	600					200	200	200					
Research & Planning		10,000			5,000					5,000				
8700-00 · Automobile Expenses	3,600	2,000	167	167	167	167	167	167	167	167	167	167	167	167
8750-00 · Meals/Meetings	5,880	3,500	292	292	292	292	292	292	292	292	292	292	292	292
8810-00 · Dues & Subscriptions	8,600	5,000	417	417	417	417	417	417	417	417	417	417	417	417
8910-00 · Travel	6,213	8,000	667	667	667	667	667	667	667	667	667	667	667	667
Depreciation	1,959	1,959	163	163	163	163	163	163	163	163	163	163	163	163
Total Expense	2,055,494	2,431,124	134,257	170,810	407,444	115,924	109,838	245,989	429,703	208,341	139,808	120,828	120,973	227,209
Net Ordinary Income	235,995	234,558	87,883	51,330	-185,304	106,216	112,302	-23,849	-207,563	13,799	82,332	101,312	101,167	-5,069
Other Income/Expense/Additions														
Additions to Marketing Reserve														
Other Expense														
8990-00 · Allocated	214,995	234,558	87,883	51,330	-185,304	106,216	112,302	-23,849	-207,563	13,799	82,332	101,312	101,167	-5,069
Total Other Expense/Additions	214,995	234,558	87,883	51,330	-185,304	106,216	112,302	-23,849	-207,563	13,799	82,332	101,312	101,167	-5,069
Net Other Income/Expenses/Additions	-214,995	-234,558	-87,883	-51,330	185,304	-106,216	-112,302	23,849	207,563	-13,799	-82,332	-101,312	-101,167	5,069
Net Income	21,000	-0	0	0	0	0	0	0	0	0	0	0	0	0

Conference	Fiscal Yr 2015-16 Budget	Fiscal Yr 2016-17 Budget	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
Ordinary Income/Expense														
Income														
Placer County TOT	333,600	289,600	24,133	24,133	24,133	24,133	24,133	24,133	24,133	24,133	24,133	24,133	24,133	24,133
Membership	7,690	7,690	641	641	641	641	641	641	641	641	641	641	641	641
Commissions	127,455	135,000	8,971	28,220	5,532	2,842	7,293	4,082	4,685	30,392	3,485	5,410	6,782	27,306
Total Income	468,745	432,290	33,746	52,994	30,306	27,616	32,067	28,856	29,459	55,166	28,259	30,185	31,556	52,080
Gross Profit	468,745	432,290	33,746	52,994	30,306	27,616	32,067	28,856	29,459	55,166	28,259	30,185	31,556	52,080
Expense														
5000-00 · Salaries & Wages														
5000-00 Salaries & Wages	176,941	171,347	13,181	13,181	19,771	13,181	13,181	13,181	13,181	13,181	19,771	13,181	13,181	13,181
5010-00 · Sales Commissions	24,710	26,000	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167
5020-00 · P/R - Tax Expense	20,158	14,075	1,083	1,083	1,624	1,083	1,083	1,083	1,083	1,083	1,624	1,083	1,083	1,083
5030-00 · P/R - Health Insurance Expense	33,231	14,549	1,046	2,046	1,046	1,046	1,046	1,046	1,046	2,046	1,046	1,046	1,046	1,046
5040-00 · P/R - Workmans Comp	1,530	900	75	75	75	75	75	75	75	75	75	75	75	75
5060-00 · 401 (k)	7,282	7,761	597	597	896	597	597	597	597	597	896	597	597	597
506X-00 · Merit	4,633													
66000 · Other Payroll Expenses	4,625	446	37	37	37	37	37	37	37	37	37	37	37	37
Total 5000-00 · Salaries & Wages	273,109	235,078	18,185	19,185	25,615	18,185	18,185	18,185	18,185	19,185	25,615	18,185	18,185	18,185
5100-00 · Rent														
5110-00 · Utilities	1,050	1050	88	88	88	88	88	88	88	88	88	88	88	88
5140-00 · Repairs & Maintenance	780	780	65	65	65	65	65	65	65	65	65	65	65	65
5150-00 · Office - Cleaning	1,512	1512	126	126	126	126	126	126	126	126	126	126	126	126
5100-00 · Rent	9,405	9910	826	826	826	826	826	826	826	826	826	826	826	826
Total 5100-00 · Rent	12,747	13,252	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104	1,104
5320-00 · Telephone	3,072	3,072	256	256	256	256	256	256	256	256	256	256	256	256
5420-00 · Mail - USPS	660	210	18	18	18	18	18	18	18	18	18	18	18	18
5510-00 · Insurance/Bonding	2,760	1,500	125	125	125	125	125	125	125	125	125	125	125	125
5520-00 · Supplies	1,020	750	63	63	63	63	63	63	63	63	63	63	63	63
5700-00 · Equipment Support & Maintenance	1,656	1,656	138	138	138	138	138	138	138	138	138	138	138	138
5710-00 · Taxes, Licenses & Fees	300	200	17	17	17	17	17	17	17	17	17	17	17	17
5740-00 · Equipment Rental/Leasing	2,256	2,000	167	167	167	167	167	167	167	167	167	167	167	167
Marketing Cooperative Media	110,000	110,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000		10,000
Conference PUD	8,000	8,000												8,000
8200-00 · Employee Relations	425	500						250	250					
8700-00 · Automobile Expenses	1,076	400	33	33	33	33	33	33	33	33	33	33	33	33
8750-00 · Meals/Meetings	420	400	33	33	33	33	33	33	33	33	33	33	33	33
8810-00 · Dues & Subscriptions	955	500			100			200			200			
Depreciation	1,019	1,019	85	85	85	85	85	85	85	85	85	85	85	85
Total Expense	419,475	378,537	30,223	31,223	37,753	30,223	30,223	30,673	30,473	31,223	37,853	30,223	20,223	38,223
Net Ordinary Income	49,270	53,753	3,523	21,771	-7,447	-2,607	1,844	-1,817	-1,014	23,943	-9,594	-38	11,333	13,857
Other Income/Expense														
Other Expense														
8990-00 · Allocated	49,270	53,753	3,523	21,771	-7,447	-2,607	1,844	-1,817	-1,014	23,943	-9,594	-38	11,333	13,857
Total Other Expense	49,270	53,753	3,523	21,771	-7,447	-2,607	1,844	-1,817	-1,014	23,943	-9,594	-38	11,333	13,857
Net Other Income	-49,270	-53,753	-3,523	-21,771	7,447	2,607	-1,844	1,817	1,014	-23,943	9,594	38	-11,333	-13,857
Net Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Visitor Information	Fiscal Yr 2015-16 Budget	Fiscal Yr 2016-17 Budget	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
Ordinary Income/Expense														
Income														
Placer County TOT	292,920	333,923	27,827	27,827	27,827	27,827	27,827	27,827	27,827	27,827	27,827	27,827	27,827	27,827
Non-Retail VIC Sales	7,644	7,644	637	637	637	637	637	637	637	637	637	637	637	637
Visitor Guide Income	3,000	3,000		1,500					1,500					
Merchandise Sales	114,886	114,886	18,051	16,377	9,634	9,868	4,721	6,063	4,061	4,179	5,064	5,250	12,404	19,215
Total Income	418,450	459,453	46,514	46,341	38,098	38,332	33,185	34,527	34,025	32,643	33,528	33,714	40,868	47,679
Cost of Goods Sold	61,212	61,212	7,933	9,583	6,115	5,859	3,114	4,432	2,539	2,234	2,100	2,539	7,201	7,562
Gross Profit	357,238	398,241	38,582	36,757	31,982	32,473	30,070	30,095	31,486	30,409	31,428	31,175	33,667	40,117
Expense														
5000-00 · Salaries & Wages														
5000-00 · Salaries & Wages	139,729	172,059	13,239	13,254	18,840	13,594	16,865	12,560	12,560	12,560	18,840	12,560	13,594	13,594
5020-00 · P/R - Tax Expense	12,100	15,716	1,209	1,211	1,721	1,242	1,541	1,147	1,147	1,147	1,721	1,147	1,242	1,242
5030-00 · P/R - Health Insurance	22,957	27,438	2,287	2,287	2,287	2,287	2,287	2,287	2,287	2,287	2,287	2,287	2,287	2,287
5040-00 · P/R - Workmans Comp	3,230	2,508	209	209	209	209	209	209	209	209	209	209	209	209
5060-00 · 401 (k)	5,484	5,946	458	458	651	470	583	434	434	434	651	434	470	470
506X-00 · Merit	3,497													
66000 · Other Payroll Expenses	2,996	607	51	51	51	51	51	51	51	51	51	51	51	51
Total 5000-00 · Salaries & Wages	189,993	224,274	17,452	17,469	23,758	17,852	21,535	16,687	16,687	16,687	23,758	16,687	17,852	17,852
5100-00 · Rent														
5110-00 · Utilities	7,500	7,500	625	625	625	625	625	625	625	625	625	625	625	625
5140-00 · Repairs & Maintenance	1,810	1,810	151	151	151	151	151	151	151	151	151	151	151	151
5150-00 · Office - Cleaning	0	0												
5100-00 · Rent	67,178	70,786	5,899	5,899	5,899	5,899	5,899	5,899	5,899	5,899	5,899	5,899	5,899	5,899
Total 5100-00 · Rent	76,488	80,096	6,675	6,675	6,675	6,675	6,675	6,675	6,675	6,675	6,675	6,675	6,675	6,675
5310-00 · Telephone	6,240	3,500	292	292	292	292	292	292	292	292	292	292	292	292
5420-00 · Mail - USPS	1,140	500	42	42	42	42	42	42	42	42	42	42	42	42
5510-00 · Insurance/Bonding	3,456	2,000	167	167	167	167	167	167	167	167	167	167	167	167
5520-00 · Supplies	5,524	4,000	333	333	333	333	333	333	333	333	333	333	333	333
Visitor Communications Other	460	460		200							260			
5700-00 · Equipment Support & Maintenance	2,100	2,100	175	175	175	175	175	175	175	175	175	175	175	175
5710-00 · Taxes, Licenses & Fees	1,116	300	25	25	25	25	25	25	25	25	25	25	25	25
5740-00 · Equipment Rental/Leasing	5,928	5,928	494	494	494	494	494	494	494	494	494	494	494	494
5800-00 · Training Seminars	1,400	3,000	1,000	1,000						500			500	
Media/Collateral/Production	7,635	5,000	417	417	417	417	417	417	417	417	417	417	417	417
Training Video Series		5,000				1,667	1,667	1,667						
Non-NLT Co-Op Marketing Programs	1,800													
8200-00 · Employee Relations	500	500					200	300						
Credit Card Fees	3,600	3,600	300	300	300	300	300	300	300	300	300	300	300	300
8700-00 · Automobile Expenses	2,700	1,200	100	100	100	100	100	100	100	100	100	100	100	100
8750-00 · Meals/Meetings	720	400	33	33	33	33	33	33	33	33	33	33	33	33
Dues and Subscriptions		1,600			400			400			400			400
Travel	628	4,898	408	408	408	408	408	408	408	408	408	408	408	408
Depreciation	1,019	1,019	85	85	85	85	85	85	85	85	85	85	85	85
Total Expense	312,447	349,375	27,997	28,214	33,703	29,063	32,946	28,599	26,232	26,732	33,963	26,232	27,897	27,797
Net Ordinary Income	44,791	48,866	10,584	8,543	-1,720	3,409	-2,876	1,496	5,254	3,676	-2,535	4,943	5,770	12,320
Other Income/Expense														
Other Expense														
8990-00 · Allocated	44,791	48,866	10,584	8,543	-1,720	3,409	-2,876	1,496	5,254	3,676	-2,535	4,943	5,770	12,320
Total Other Expense	44,791	48,866	10,584	8,543	-1,720	3,409	-2,876	1,496	5,254	3,676	-2,535	4,943	5,770	12,320
Net Other Income	-44,791	-48,866	-10,584	-8,543	1,720	-3,409	2,876	-1,496	-5,254	-3,676	2,535	-4,943	-5,770	-12,320
Net Income	0	-0	0	0	0	0	0	0	0	0	0	0	0	0

Transportation	Fiscal Yr 2015-16 Budget	Fiscal Yr 2016-17 Budget	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
Ordinary Income/Expense														
Income														
Placer County TOT	200,798	264,212	22,018	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547
Total Income	200,798	264,212	22,018	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547
Gross Profit	200,798	264,212	22,018	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547
Expense														
5000-00 · Salaries & Wages														
5000-00 · Salaries & Wages	76,762	85,792	6,599	6,599	9,899	6,599	6,599	6,599	6,599	6,599	9,899	6,599	6,599	6,599
5020-00 · P/R - Tax Expense	6,234	8,437	649	649	974	649	649	649	649	649	974	649	649	649
5030-00 · P/R - Health Insurance Expense	6,739	5,231	336	936	336	336	336	336	336	936	336	336	336	336
5040-00 · P/R - Workmans Comp	1,700	2,064	172	172	172	172	172	172	172	172	172	172	172	172
5060-00 · 401 (k)	3,639	4,012	309	309	463	309	309	309	309	309	463	309	309	309
506x-00 · Merit	3,023													
66000 · Payroll Expenses	1,646	699	54	54	81	54	54	54	54	54	81	54	54	54
Total 5000-00 · Salaries & Wages	99,743	106,235	8,119	8,719	11,924	8,119	8,119	8,119	8,119	8,719	11,924	8,119	8,119	8,119
5100-00 · Rent														
Tahoe City Building:														
5110-00 · Utilities	1,502	1,006	84	84	84	84	84	84	84	84	84	84	84	84
5140-00 · Repairs & Maintenance	457	457	38	38	38	38	38	38	38	38	38	38	38	38
5150-00 · Office - Cleaning	602	200	17	17	17	17	17	17	17	17	17	17	17	17
5100-00 · Rent	7,019	7,396	616	616	616	616	616	616	616	616	616	616	616	616
Total 5100-00 · Rent	9,581	9,059	755	755	755	755	755	755	755	755	755	755	755	755
5320-00 · Telephone	2,475	1,275	106	106	106	106	106	106	106	106	106	106	106	106
5420-00 · Mail - USPS	50	50	25			25								
5510-00 · Insurance/Bonding	672	300	25	25	25	25	25	25	25	25	25	25	25	25
5520-00 · Supplies	900	300	25	25	25	25	25	25	25	25	25	25	25	25
5700-00 · Equipment Support & Maintenance	480	480	40	40	40	40	40	40	40	40	40	40	40	40
5710-00 · Taxes, Licenses & Fees	120	120	10	10	10	10	10	10	10	10	10	10	10	10
5740-00 · Equipment Rental/Leasing	1,320	320	27	27	27	27	27	27	27	27	27	27	27	27
Transportation Projects:														
Public Outreach	950	450		450										
Research & Planning Dues	5,000	5,000						3,000	1,000					1,000
Research & Planning	32,000	40,000	1,200	6,795	2,375	4,381	2,626	4,407	3,580	4,261	2,375	4,000	2,000	2,000
Traffic Management	0	47,000				10,000					27,000			10,000
8200-00 · Employee Relations	400	400						125	125	150				
8700-00 · Automobile Expenses	1,200	1,200	100	100	100	100	100	100	100	100	100	100	100	100
8750-00 · Meals/Meetings	400	300	25	25	25	25	25	25	25	25	25	25	25	25
8810-00 · Dues & Subscriptions	90													
Depreciation	627	414	34	34	34	34	34	34	34	34	34	34	34	34
Total Expense	156,008	212,903	10,456	17,076	15,412	23,637	11,857	16,763	13,936	14,242	42,412	13,231	11,231	22,231
Net Ordinary Income	44,790	51,309	11,561	5,488	2,607	2,929	-265	5,995	5,668	4,781	-457	6,866	6,381	7,348
Other Income/Expense														
Other Expense														
8990-00 · Allocated	44,791	51,309	11,561	5,488	2,607	2,929	-265	5,995	5,668	4,781	-457	6,866	6,381	7,348
Total Other Expense	44,791	51,309	11,561	5,488	2,607	2,929	-265	5,995	5,668	4,781	-457	6,866	6,381	7,348
Net Other Income	-44,791	-51,309	-11,561	-5,488	-2,607	-2,929	265	-5,995	-5,668	-4,781	457	-6,866	-6,381	-7,348
Net Income	-0	0	0	0	0	0	0	0	0	0	0	0	0	0
Placer County-Held Funds:														
Transportation Projects	616,530													

Infrastructure	Fiscal Yr 2015-16 Budget	Fiscal Yr 2016-17 Budget	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
Ordinary Income/Expense														
Income														
Placer County TOT	223,853	222,568	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547
Total Income	223,853	222,568	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547
Gross Profit	223,853	222,568	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547	18,547
Expense														
5000-00 · Salaries & Wages														
5000-00 · Salaries & Wages	76,762	85,792	6,599	6,599	9,899	6,599	6,599	6,599	6,599	6,599	9,899	6,599	6,599	6,599
5020-00 · P/R - Tax Expense	6,234	8,719	671	671	1,006	671	671	671	671	671	1,006	671	671	671
5030-00 · P/R - Health Insurance Expense	6,739	5,013	318	918	318	318	318	318	318	918	318	318	318	318
5040-00 · P/R - Workmans Comp	1,700	2,000	167	167	167	167	167	167	167	167	167	167	167	167
5060-00 · 401 (k)	3,626	4,020	309	309	464	309	309	309	309	309	464	309	309	309
506x-00 · Merit	3,023													
66000 · Other Payroll Expenses	1,659	690	57	57	57	57	57	57	57	57	57	57	57	57
Total 5000-00 · Salaries & Wages	99,743	106,235	8,121	8,721	11,911	8,121	8,121	8,121	8,121	8,721	11,911	8,121	8,121	8,121
5100-00 · Rent														
5110-00 · Utilities	1,500	1,500	125	125	125	125	125	125	125	125	125	125	125	125
5140-00 · Repairs & Maintenance	480	480	40	40	40	40	40	40	40	40	40	40	40	40
5150-00 · Office - Cleaning	1,080	602	50	50	50	50	50	50	50	50	50	50	50	50
5100-00 · Rent	6,669	7,027	586	586	586	586	586	586	586	586	586	586	586	586
Total 5100-00 · Rent	9,729	9,609	801	801	801	801	801	801	801	801	801	801	801	801
5310-00 · Telephone	2,400	3,200	250	450	250	250	250	250	250	250	250	250	250	250
5420-00 · Mail - USPS	50	50	25			25								
5510-00 · Insurance/Bonding	600	300	25	25	25	25	25	25	25	25	25	25	25	25
5520-00 · Supplies	947	300	25	25	25	25	25	25	25	25	25	25	25	25
5700-00 · Equipment Support & Maintenance	660	660	55	55	55	55	55	55	55	55	55	55	55	55
5710-00 · Taxes, Licenses & Fees	372	372	31	31	31	31	31	31	31	31	31	31	31	31
5740-00 · Equipment Rental/Leasing	1,552	2,552	213	213	213	213	213	213	213	213	213	213	213	213
Infrastucture Projects:														
Public Outreach	1,000	500						500						
Research & Planning	50,000	40,000	0	2,593	2,261	5,927	9,146	2,253	3,080	3,367	5,325	2,015	2,500	1,533
8200-00 · Employee Relations	350	400						133	133	133				
8700-00 · Automobile Expenses	1,380	1,380	115	115	115	115	115	115	115	115	115	115	115	115
8750-00 · Meals/Meetings	694	400	33	33	33	33	33	33	33	33	33	33	33	33
Dues & Subscriptions	0													
Depreciation	627	414	34	34	34	34	34	34	34	34	34	34	34	34
Total Expense	170,104	166,372	9,729	13,097	15,754	15,656	18,850	12,590	12,917	13,804	18,818	11,719	12,204	11,237
Net Ordinary Income	53,749	56,196	8,819	5,451	2,793	2,892	-302	5,957	5,630	4,743	-271	6,829	6,344	7,311
Other Income/Expense														
Other Expense														
8990-00 · Allocated	53,749	56,196	8,819	5,451	2,793	2,892	-302	5,957	5,630	4,743	-271	6,829	6,344	7,311
Total Other Expense	53,749	56,196	8,819	5,451	2,793	2,892	-302	5,957	5,630	4,743	-271	6,829	6,344	7,311
Net Other Income	-53,749	-56,196	-8,819	-5,451	-2,793	-2,892	302	-5,957	-5,630	-4,743	271	-6,829	-6,344	-7,311
Net Income	-0	0	0	0	0	0	0	0	0	0	0	0	0	0
Capital Improvement Funding - Placer Held	2,327,310	1,865,549	155,462	155,462	155,462	155,462	155,462	155,462	155,462	155,462	155,462	155,462	155,462	155,462
Expenditures to be paid through Placer:														
Infrastructure Projects	2,327,310	1,865,549	120,239	288,619	162,169	120,239	120,239	140,278	120,239	140,278	130,499	139,647	184,566	198,538

Membership	Jul '15 - Jun 16 Budget	Jul '16 - Jun 17 Budget	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
Ordinary Income/Expense														
Income														
Membership	135,000	117,890	30,000	2,000	2,000	2,000	10,236	10,236	10,236	10,236	10,236	10,236	10,236	10,236
New Member Fees	5,250	4,000	333	333	333	333	333	333	333	333	333	333	333	333
Membership Activities	70,050	70,050	900	3,300	5,500	3,500	1,000	3,500	3,000	5,100	5,000	36,600	650	2,000
Tuesday Morning Breakfast Club	9,600	9,600	800	800	800	800	800	800	800	800	800	800	800	800
Sponsorships	8,100	7,000		1,000		500		600		1,000	2,400			1,500
Total Income	228,000	208,540	32,033	7,433	8,633	7,133	12,370	15,470	14,370	17,470	18,770	47,970	12,020	14,870
Gross Profit	228,000	208,540	32,033	7,433	8,633	7,133	12,370	15,470	14,370	17,470	18,770	47,970	12,020	14,870
Expense														
5000-00 · Salaries & Wages														
5000-00 · Salaries & Wages	72,300	80,951	6,227	6,227	9,341	6,227	6,227	6,227	6,227	6,227	9,341	6,227	6,227	6,227
5000-00 · In Market Administration	-14,500	-16,500		-3,667	-5,500	-3,667	-3,667							
5020-00 · P/R - Tax Expense	4,876	7,471	575	575	862	575	575	575	575	575	862	575	575	575
5030-00 · P/R - Health Insurance Expense	12,342	17,397	1,325	2,075	1,325	1,325	1,325	1,325	1,325	2,075	1,325	1,325	1,325	1,325
5040-00 · P/R - Workmans Comp	1,530	1,072	89	89	89	89	89	89	89	89	89	89	89	89
5060-00 · 401 (k)	725	648	50	50	75	50	50	50	50	50	75	50	50	50
50XX-00 · Merit	4,807													
66000 · Other Payroll Expenses	1,908	1,055	88	88	88	88	88	88	88	88	88	88	88	88
Total 5000-00 · Salaries & Wages	83,988	92,094	8,354	5,437	6,279	4,687	4,687	8,354	8,354	9,104	11,779	8,354	8,354	8,354
5100-00 · Rent														
5110-00 · Utilities	750	750	63	63	63	63	63	63	63	63	63	63	63	63
5140-00 · Repairs & Maintenance	480	480	40	40	40	40	40	40	40	40	40	40	40	40
5150-00 · Office - Cleaning	1,080	1,080	90	90	90	90	90	90	90	90	90	90	90	90
5100-00 · Rent	6,718	7,079	590	590	590	590	590	590	590	590	590	590	590	590
Total 5100-00 · Rent	9,028	9,389	782	782	782	782	782	782	782	782	782	782	782	782
5310-00 · Telephone	2,700	2,700	225	225	225	225	225	225	225	225	225	225	225	225
5420-00 · Mail - USPS	792	600	50	50	50	50	50	50	50	50	50	50	50	50
5510-00 · Insurance/Bonding	1,392	800	67	67	67	67	67	67	67	67	67	67	67	67
5520-00 · Supplies	1,300	1,300	108	108	108	108	108	108	108	108	108	108	108	108
5700-00 · Equipment Support & Maintenance	565	565	47	47	47	47	47	47	47	47	47	47	47	47
5710-00 · Taxes, Licenses & Fees	720	500	42	42	42	42	42	42	42	42	42	42	42	42
5740-00 · Equipment Rental/Leasing	3,976	3,266	272	272	272	272	272	272	272	272	272	272	272	272
5800-00 · Training Seminars	3,000	3,000		1,500						1,500				
Membership Activities	42,002	35,000	1,352	2,338	3,019	3,242	588	3,338	588	2,559	588	14,587	588	2,213
Tuesday Morning Breakfast Club	8,844	8,500	708	708	708	708	708	708	708	708	708	708	708	708
Employee Relations	450	450					200	250						
Credit Card Fees	3,520	3,520	210	210	210	210	210	210	210	210	210	1,210	210	210
8700-00 · Automobile Expenses	950	750	63	63	63	63	63	63	63	63	63	63	63	63
8750-00 · Meals/Meetings	1,500	500	42	42	42	42	42	42	42	42	42	42	42	42
Dues & Subscriptions	7,635	1,000	83	83	83	83	83	83	83	83	83	83	83	83
Travel	0													
Depreciation	627	627	52	52	52	52	52	52	52	52	52	52	52	52
Total Operating Expenses	172,988	164,561	12,457	12,026	12,049	10,680	8,226	14,693	11,693	15,914	15,119	26,692	11,693	13,318
Net Ordinary Income	55,012	43,979	19,576	-4,593	-3,416	-3,547	4,143	777	2,677	1,556	3,651	21,277	327	1,552
Other Income/Expense														
Other Expense														
8990-00 · Allocated	40,312	43,979	19,576	-4,593	-3,416	-3,547	4,143	777	2,677	1,556	3,651	21,277	327	1,552
Total Other Expense	40,312	43,979	19,576	-4,593	-3,416	-3,547	4,143	777	2,677	1,556	3,651	21,277	327	1,552
Net Other Income	-40,312	-43,979	-19,576	4,593	3,416	3,547	-4,143	-777	-2,677	-1,556	-3,651	-21,277	-327	-1,552
Net Income	14,700	0	0	0	0	0	0	0	0	0	0	0	0	0

Administration	Fiscal Yr 2015-16 Budget	Fiscal Yr 2016-17 Budget	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
Gross Profit	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Expense														
5000-00 · Salaries & Wages														
5000-00 · Salaries & Wages	250,609	307,359	23,643	23,643	35,465	23,643	23,643	23,643	23,643	23,643	35,465	23,643	23,643	23,643
5020-00 · P/R - Tax Expense	19,393	22,792	1,753	1,753	2,630	1,753	1,753	1,753	1,753	1,753	2,630	1,753	1,753	1,753
5030-00 · P/R - Health Insurance Expense	35,817	40,920	3,202	4,452	3,202	3,202	3,202	3,202	3,202	4,452	3,202	3,202	3,202	3,202
5040-00 · P/R - Workmans Comp	24,000	4,808	401	401	401	401	401	401	401	401	401	401	401	401
5060-00 · 401 (k)	9,866	9,089	699	699	1,049	699	699	699	699	699	1,049	699	699	699
506X-00 · Merit	6,328	0												
66000 · Other Payroll Expenses	4,400	1,121	93	93	93	93	93	93	93	93	93	93	93	93
Total 5000-00 · Salaries & Wages	350,413	386,089	29,791	31,041	42,839	29,791	29,791	29,791	29,791	31,041	42,839	29,791	29,791	29,791
5100-00 · Rent														
5110-00 · Utilities	2,400	2,400	200	200	200	200	200	200	200	200	200	200	200	200
5140-00 · Repairs & Maintenance	2,400	2,400	200	200	200	200	200	200	200	200	200	200	200	200
5150-00 · Office - Cleaning	3,024	3,024	252	252	252	252	252	252	252	252	252	252	252	252
5100-00 · Rent	21,810	22,981	1,915	1,915	1,915	1,915	1,915	1,915	1,915	1,915	1,915	1,915	1,915	1,915
Total 5100-00 · Rent	29,634	30,805	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567
5320-00 · Telephone	8,596	8,600	717	717	717	717	717	717	717	717	717	717	717	717
5420-00 · Mail - USPS	1,056	700	58	58	58	58	58	58	58	58	58	58	58	58
5510-00 · Insurance/Bonding	3,288	1,700	142	142	142	142	142	142	142	142	142	142	142	142
5520-00 · Supplies	6,000	7,000	583	583	583	583	583	583	583	583	583	583	583	583
5700-00 · Equipment Support & Maintenance	3,728	3,728	311	311	311	311	311	311	311	311	311	311	311	311
5710-00 · Taxes, Licenses & Fees	3,333	8,000	667	667	667	667	667	667	667	667	667	667	667	667
5740-00 · Equipment Rental/Leasing	3,064	2,500	208	208	208	208	208	208	208	208	208	208	208	208
5800-00 · Training Seminars	1,050	1,500		1,500										
5810-00 · Public Outreach	180	180							180					
5900-00 · Professional Fees	21,000	21,000					2,000	2,000	12,350	2,000	1,650	1,000		
6490-00 · Classified Ads	750	750				250	0	0	250	0	0	250		
8200-00 · Employee Relations	2,200	2,200	50	50	50	50	50	600	650	100	150	150	150	150
8300-00 · Board Functions	4,600	4,600	300	300	300	300	300	350	300	600	600	400	400	450
8700-00 · Automobile Expenses	1,000	1,000	83	83	83	83	83	83	83	83	83	83	83	83
8750-00 · Meals/Meetings	1,350	1,350	50	50	50	0	0	100	50	50	100	400	100	400
8810-00 · Dues & Subscriptions	1,600	1,600	270		440			360	170	300	60			0
8910-00 · Travel	3,400	3,400	0	0	0	0	0	0	900	0	0	1,200	1,300	0
Depreciation	1,959	1,959	163	163	163	163	163	163	163	163	163	163	163	163
Total Expense	447,907	488,661	35,960	38,440	49,178	35,890	37,640	38,700	50,140	39,590	50,898	38,690	37,240	36,290
Net Ordinary Expenses	-447,907	-488,661	-35,960	-38,440	-49,178	-35,890	-37,640	-38,700	-50,140	-39,590	-50,898	-38,690	-37,240	-36,290
Other Income/Expense														
Other Income														
4700-00 · Interest & Investment & Other	0													
Total Other Income	0													
Other Expense														
8990-00 · Allocated	-447,907	-488,661	-35,960	-38,440	-49,178	-35,890	-37,640	-38,700	-50,140	-39,590	-50,898	-38,690	-37,240	-36,290
Total Other Expense	-447,907	-488,661	-35,960	-38,440	-49,178	-35,890	-37,640	-38,700	-50,140	-39,590	-50,898	-38,690	-37,240	-36,290
Net Other Income	447,907	488,661	35,960	38,440	49,178	35,890	37,640	38,700	50,140	39,590	50,898	38,690	37,240	36,290
Net Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0