



north lake tahoe

Chamber | CVB | Resort Association

January 2018 Standing Reports

Executive Summary

Data based on a sample of up to 8 properties in the North Lake Tahoe destination, representing up to 1122 Units (DestiMetrics Census**) and 34.75% of 3229 total units in the North Lake Tahoe destination (Destination Census***)

Last Month Performance: Current YTD vs. Previous YTD	2017/18	2016/17	Year over Year % Variance
North Lake Tahoe Occupancy for last month (Jan) changed by (-17.7%)	Occupancy (Jan) : 42.4%	51.5%	-17.7%
North Lake Tahoe ADR for last month (Jan) changed by (-0.2%)	ADR (Jan) : \$ 328	\$ 329	-0.2%
North Lake Tahoe RevPAR for last month (Jan) changed by (-17.9%)	RevPAR (Jan) : \$ 139	\$ 169	-17.9%
Next Month Performance: Current YTD vs. Previous YTD			
North Lake Tahoe Occupancy for next month (Feb) changed by (-16.5%)	Occupancy (Feb) : 44.9%	53.8%	-16.5%
North Lake Tahoe ADR for next month (Feb) changed by (0.3%)	ADR (Feb) : \$ 365	\$ 364	0.3%
North Lake Tahoe RevPAR for next month (Feb) changed by (-16.3%)	RevPAR (Feb) : \$ 164	\$ 196	-16.3%
Historical past 6 months Month Actual Performance: Current YTD vs. Previous YTD			
North Lake Tahoe Occupancy for the past 6 months changed by (-5.2%)	Occupancy 45.2%	47.6%	-5.2%
North Lake Tahoe ADR for the past 6 months changed by (0.5%)	ADR \$ 309	\$ 308	0.5%
North Lake Tahoe RevPAR for the past 6 months changed by (-4.7%)	RevPAR \$ 140	\$ 146	-4.7%
Future 6 Month On The Books Performance: Current YTD vs. Previous YTD			
North Lake Tahoe Occupancy for the future 6 months changed by (0.8%)	Occupancy 26.7%	26.5%	0.8%
North Lake Tahoe ADR for the future 6 months changed by (0.3%)	ADR \$ 332	\$ 331	0.3%
North Lake Tahoe RevPAR for the future 6 months changed by (1.1%)	RevPAR \$ 89	\$ 88	1.1%
Incremental Pacing - % Variance in Rooms Booked last Calendar Month: Jan 31, 2018 vs. Previous Year			
Rooms Booked during last month (Jan, 18) compared to Rooms Booked during the same period last year (Jan, 17) for all arrival dates has changed by (-27.6%)	Booking Pace (Jan) 7.1%	9.8%	-27.6%

* Innitopia Census: Total number of rooms reported by participating Innitopia properties as available for short-term rental in the reporting month. This number varies infrequently as new properties start, or existing properties cease operations.
 ** Destination Census: The total number of rooms available for rental within the community as established by the and adjusted for properties that have opened / closed since that time. This number varies infrequently as new properties start, or existing properties cease operations.

DESCRIPTION: The Reservation Activity Outlook Report tracks occupancy, average daily rate (ADR), and revenue per available room (RevPAR); the key metrics most of interest to lodging properties. The report combines the data sets of participating properties into a destination wide view that features three data sets (providing that sufficient information is available) including: i) current YTD occupancy, ii) last YTD occupancy, iii) last season's ending occupancy. The Reservation Activity Outlook Report is generated on a monthly basis, usually for a 12 month subscription period, and is created from data provided by a group of properties participating in a cooperative manner, and representing a valid set of data as a result. Report results are provided only to those properties who participate by submitting their data. Additionally, participating properties can order (on an e-be-sale basis) an individual report which shows the reservation activity of their property, measured against an aggregated set of competitive properties that they choose from amongst Innitopia's other participants. As is the case in all Innitopia data, all information provided by individual properties is strictly confidential, except when aggregated with other data and indistinguishable as a result.

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Monthly Report January 2018
CONFERENCE REVENUE STATISTICS

North Shore Properties

Year to Date Bookings/Monthly Production Detail FY 17/18

Prepared By: Anna Atwood, Marketing Executive Assistant

	<u>FY 17/18</u>	<u>FY 16/17</u>	<u>Variance</u>
Total Revenue Booked as of 1/31/18:	\$1,985,921	\$3,003,463	-34%
Forecasted Commission for this Revenue:	\$52,881	\$96,391	-45%
Number of Room Nights:	11556	16566	-30%
Number of Delegates:	9559	17989	-47%
Annual Revenue Goal:	\$2,500,000	\$3,000,000	-17%
Annual Commission Goal:	\$70,000	\$135,000	-48%

<u>Monthly Detail/Activity</u>	<u>January-18</u>	<u>January-17</u>	
<u>Number of Groups Booked:</u>	13	2	
Revenue Booked:	\$518,936	\$178,405	191%
Projected Commission:	\$2,146	\$0	
Room Nights:	2845	845	237%
Number of Delegates:	1153	1600	-28%
	7 Corp, 6	1 Corp., 1 non-profit	
Booked Group Types:	Assoc.		
Lost Business, # of Groups:	0	8	

<u>Arrived in the month</u>	<u>January-18</u>	<u>*Est.</u>	<u>January-17</u>
Number of Groups:	3		0
Revenue Arrived:	\$57,116		\$0
Projected Commission:	\$0		\$0
Room Nights:	244		0
Number of Delegates:	89		0
	1 Corp, 2		
Arrived Group Types:	Assoc.		

<u>Monthly Detail/Activity</u>	<u>December-17</u>	<u>December-16</u>	
<u>Number of Groups Booked:</u>	1	4	
Revenue Booked:	\$4,500	\$142,936	-97%
Projected Commission:	\$0	\$6,683	-100%
Room Nights:	28	837	-97%
Number of Delegates:	30	358	-92%
		2 Corp., 2	
Booked Group Types:	1 Smerf	Assoc..	
Lost Business, # of Groups:	4	0	

<u>Arrived in the month</u>	<u>December-17</u>	<u>December-16</u>	
Number of Groups:	2	2	
Revenue Arrived:	\$45,377	\$137,651	-67%
Projected Commission:	\$0	\$5,818	-100%
Room Nights:	153	562	-73%
Number of Delegates:	64	1125	-94%

Arrived Group Types:	1 Corp., 1 Assoc.	1 Corp., 1 Assoc.
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Monthly Detail/Activity

	<u>November-17</u>	<u>November-16</u>	
<u>Number of Groups Booked:</u>	2	1	
Revenue Booked:	\$13,868	\$2,862	385%
Projected Commission:	\$551	\$0	#DIV/0!
Room Nights:	76	14	443%
Number of Delegates:	34	14	143%
	1 Corp, 1 CA		
Booked Group Types:	Assoc.	1 Corp.	
Lost Business, # of Groups:	10	6	

Arrived in the month

	<u>November-17</u>	<u>November-16</u>	
Number of Groups:	0	5	
Revenue Arrived:	\$0	\$130,205	-100%
Projected Commission:	\$0	\$6,139	-100%
Room Nights:	0	990	-100%
Number of Delegates:	0	1264	-100%
Arrived Group Types:		3 Corp, 1 Smf,	

Monthly Detail/Activity

	<u>October-17</u>	<u>October-16</u>	
<u>Number of Groups Booked:</u>	5	6	
Revenue Booked:	\$221,137	\$557,045	-60%
Projected Commission:	\$5,257	\$2,245	134%
Room Nights:	1099	2716	-60%
Number of Delegates:	437	11999	-96%
	2 Corp, 1	3 Corp, 1 Smf,	
Booked Group Types:	Assoc, 2 Smf	1 Non-Profit, 1	
Lost Business, # of Groups:	12	Incentive 6	

Arrived in the month

	<u>October-17</u>	* Est.	<u>October-16</u>	
Number of Groups:	6		5	
Revenue Arrived:	\$239,182		\$187,132	28%
Projected Commission:	\$13,574		\$6,209	119%
Room Nights:	1586		978	62%
Number of Delegates:	597		10110	-94%
	2 Corp, 3			
Arrived Group Types:	Assoc, 1 Govt.		4 Corp, 1 Smf	

Monthly Detail/Activity

	<u>September-17</u>	<u>September-16</u>	
<u>Number of Groups Booked:</u>	5	3	
Revenue Booked:	\$45,964	\$113,630	-60%
Projected Commission:	\$2,568	\$2,245	14%
Room Nights:	307	962	-68%
Number of Delegates:	139	987	-86%
	3 Corp, 1 Smf,	1 Corp, 1	
Booked Group Types:	1 Film Crew	Assoc, 1 Smf	
Lost Business, # of Groups:	6	3	

<u>Arrived in the month</u>	<u>September-17</u>	<u>September-16</u>	
Number of Groups:	7	10	
Revenue Arrived:	\$200,332	\$788,598	-75%
Projected Commission:	\$5,673	\$6,209	-9%
Room Nights:	650	4148	-84%
Number of Delegates:	438	1757	-75%
Arrived Group Types:	4 Corp, 1 Assoc, 1 Smf, 1 Film Crew	4 Corp, 3 Assoc., 3 Smf	

<u>Monthly Detail/Activity</u>	<u>August-17</u>	<u>August-16</u>	
<u>Number of Groups Booked:</u>	2	4	
Revenue Booked:	\$58,220	\$112,497	-48%
Projected Commission:	\$2,560	\$892	187%
Room Nights:	409	715	-43%
Number of Delegates:	165	275	-40%
Booked Group Types:	1 Corp, 1 Assoc.	2 Assoc, 1 Corp, 1 Govt.	
Lost Business, # of Groups:	6	0	

<u>Arrived in the month</u>	<u>August-17</u>	<u>August-16</u>	
Number of Groups:	4	6	
Revenue Arrived:	\$59,921	\$223,487	-73%
Projected Commission:	\$1,068	\$16,620	-94%
Room Nights:	274	1052	-74%
Number of Delegates:	152	257	-41%
Arrived Group Types:	2 Corp, 1 Assoc, 1 Non- profit	4 Corp, 1 Assoc, 1 Film Crew	

<u>Monthly Detail/Activity</u>	<u>July-17</u>	<u>July-16</u>	
<u>Number of Groups Booked:</u>	7	2	
Revenue Booked:	\$638,565	\$84,736	654%
Projected Commission:	\$20,074	\$0	
Room Nights:	3689	655	463%
Number of Delegates:	4680	425	1001%
Booked Group Types:	4 Corp, 2 Assoc, 1 SMF	1 Corp. 1 Govt.	
Lost Business, # of Groups:	1	3	

<u>Arrived in the month</u>	<u>July-17</u>	<u>July-16</u>	
Number of Groups:	4	5	
Revenue Arrived:	\$294,470	\$712,929	-59%
Projected Commission:	\$13,840	\$39,282	
Room Nights:	1299	3175	-59%
Number of Delegates:	645	1551	-58%
Arrived Group Types:	4 Corp.	2 Assoc, 1 Govt, 1 Corp and 1 Seminar	

Current Numbers

Goals

For 2018/19:	\$933,295	\$750,000
For 2019/20:	\$276,406	\$250,000

NUMBER OF LEADS Generated as of 1/31/18:	186
YTD 1/31/16:	157
YTD 1/31/15:	108

Total Number of Leads Generated in Previous Years:

2016/2017	244
2015/2016	194
2014/2015	175
2013/2014	172
2012/2013:	171
2011/2012:	119
2010/2011:	92
2009/2010:	107
2008/2009:	151
2007/2008:	209
2006/2007:	205

Monthly Report January 2018
CONFERENCE REVENUE STATISTICS

South Lake Tahoe

Year to Date Bookings/Monthly Production Detail FY 17/18

Prepared By: Anna Atwood, Marketing Executive Assistant

	<u>17/18</u>	<u>16/17</u>	<u>Variance</u>
Total Revenue Booked as of 1/31/18:	\$299,711	\$394,093	-24%
Forecasted Commission for this Revenue:	\$7,391	\$9,590	-23%
Number of Room Nights:	1963	3336	-41%
Number of Delegates:	875	1456	-40%
Annual Commission Projection:	\$10,000	\$15,000	-33%

Monthly Detail/Activity	<u>January-18</u>	<u>January-17</u>	
<u>Number of Groups Booked:</u>	8	4	
Revenue Booked:	\$253,116	\$107,412	136%
Projected Commission:	\$8,928	\$5,370	66%
Room Nights:	1304	606	115%
Number of Delegates:	603	228	164%
Booked Group Types:	2 Smf, 4 Corp, 2 Assoc.	3 Corp, 1 Assoc.	

<u>Arrived in the month</u>	<u>January-18</u>	* Est.	<u>January-17</u>
Number of Groups:	1		0
Revenue Arrived:	\$16,020		\$0
Projected Commission:	\$2,403		\$0
Room Nights:	240		0
Number of Delegates:	80		0
Booked Group Types:	1 Smf		

Monthly Detail/Activity	<u>December-17</u>	<u>December-16</u>	
<u>Number of Groups Booked:</u>	1	2	
Revenue Booked:	\$9,240	\$177,828	-95%
Projected Commission:	\$0	\$0	
Room Nights:	60	866	-93%
Number of Delegates:	250	240	4%
Booked Group Types:	1 Wedding	1 Corp., 1 Assoc.	

<u>Arrived in the month</u>	<u>December-17</u>	* Est.	<u>December-16</u>
Number of Groups:	1		0
Revenue Arrived:	\$1,580		\$0
Projected Commission:	\$79		\$0
Room Nights:	26		0
Number of Delegates:	12		0
Booked Group Types:	1 Govt.		

Monthly Detail/Activity	<u>November-17</u>	<u>November-16</u>	
<u>Number of Groups Booked:</u>	2	1	
Revenue Booked:	\$47,480	\$2,228	2031%

Projected Commission:	\$2,374	\$334	611%
Room Nights:	196	12	1533%
Number of Delegates:	162	6	2600%
Booked Group Types:	1 Corp, 1 Govt.	1 Corp.	

<u>Arrived in the month</u>	<u>November-17</u>	<u>November-16</u>	
Number of Groups:	0	2	
Revenue Arrived:	\$0	\$33,553	
Projected Commission:	\$0	\$563	
Room Nights:	0	347	
Number of Delegates:	0	132	
Booked Group Types:		1 Corp., 1 Smf	

Monthly Detail/Activity	<u>October-17</u>	<u>October-16</u>	
<u>Number of Groups Booked:</u>	0	1	
Revenue Booked:	\$0	\$5,547	
Projected Commission:	\$0	\$0	
Room Nights:	0	45	
Number of Delegates:	0	45	
Booked Group Types:	0	1 Assoc.	

<u>Arrived in the month</u>	<u>October-17</u>	* Est.	<u>October-16</u>	
Number of Groups:	1		1	
Revenue Arrived:	\$3,960		\$10,842	
Projected Commission:	\$0		\$0	
Room Nights:	40		78	
Number of Delegates:	30		25	
Booked Group Types:	1 Assoc.		1 Corp.	

Monthly Detail/Activity	<u>September-17</u>	<u>September-16</u>	
<u>Number of Groups Booked:</u>	1	1	
Revenue Booked:	\$38,000	\$45,255	-16%
Projected Commission:	\$5,700	\$0	
Room Nights:	380	420	-10%
Number of Delegates:	200	160	25%
Booked Group Types:	1 Assoc.	1 Corp.	

<u>Arrived in the month</u>	<u>September-17</u>	<u>September-16</u>	
Number of Groups:	1	2	
Revenue Arrived:	\$32,371	\$47,420	-32%
Projected Commission:	\$0	\$2,263	
Room Nights:	146	416	-65%
Number of Delegates:	70	160	-56%
Booked Group Types:	1 Assoc.	1 Corp., 1 Smf	

Monthly Detail/Activity	<u>August-17</u>	<u>August-16</u>	
<u>Number of Groups Booked:</u>	1	1	
Revenue Booked:	\$50,490	\$7,209	600%
Projected Commission:	\$0	\$1,081	
Room Nights:	488	70	597%
Number of Delegates:	175	35	400%
Booked Group Types:	1 Assoc.	1 Corp.	

<u>Arrived in the month</u>	<u>August-17</u>	<u>August-16</u>
Number of Groups:	1	0
Revenue Arrived:	\$32,350	\$0
Projected Commission:	\$1,617	\$0
Room Nights:	82	0
Number of Delegates:	20	0
Booked Group Types:	1 Corp.	0

Monthly Detail/Activity	<u>July-17</u>	<u>July-16</u>
<u>Number of Groups Booked:</u>	0	2
Revenue Booked:	\$0	\$26,320
Projected Commission:	\$0	\$3,948
Room Nights:	0	244
Number of Delegates:	0	529
Booked Group Types:		2 Corp.

<u>Arrived in the month</u>	<u>July-17</u>	<u>July-16</u>
Number of Groups:	0	1
Revenue Arrived:	\$0	\$19,384
Projected Commission:	\$0	\$0
Room Nights:	0	48
Number of Delegates:	0	30
Booked Group Types:		1 Corp.

NUMBER OF LEADS Generated as of 12/31/17: 157

Total Number of Leads Generated in Previous Years:

2016/2017: 244
2014/2015 175
2013/2014 172
2012/2013: 171
2011/2012: 119
2010/2011: 92
2009/2010: 107
2008/2009: 151
2007/2008: 209

Lodging Referrals - 1/1/18-1/31/18	Total Lodging Listing Site	Unique Lodging Listing Site
Hyatt Regency Lake Tahoe Resort Spa & Casino	206	200
The Ritz-Carlton, Lake Tahoe	91	84
The Village at Squaw Valley	90	82
Tahoe Mountain Lodging	83	79
Northstar California Resort	81	76
Hyatt High Sierra Lodge, A Hyatt Residence Club	79	78
Cedar Glen Lodge	78	72
Tahoe Biltmore Lodge & Casino	75	74
Cottage Inn at Lake Tahoe	72	67
Cedar Crest Cottages	60	56
Fox Den Cottages	60	36
Tahoe Luxury Properties	60	55
Mourelatos Lakeshore Resort	59	57
Tahoe Rentals by Wells and Bennett Realtors	58	48
Meeks Bay Resort & Marina	56	51
Sunnyside Restaurant & Lodge	53	51
Tahoe Getaways Vacation Rentals	52	45
Tahoe Signature Properties	49	46
Northstar Lodge by Welk Resorts	48	45
Tahoe Moon Properties	48	45
Sun Bear Realty & Vacation Rentals	47	43
Olympic Village Inn	46	43
PlumpJack Squaw Valley Inn	42	40
Resort at Squaw Creek	42	41
The Lodge at Sugar Bowl	42	41
Kingswood Village Vacation Rentals	41	38
Marmot Vacation Rentals	41	38
Tahoe Exclusive Vacation Rentals	41	36
Tahoe Truckee Factory Stores	41	30
Tahoe Vista Lodge and Cabins	40	38
Lake Tahoe Deluxe Vacation Rentals	39	34
Tahoma Meadows Bed & Breakfast Cottages	37	32
West Shore Cafe & Inn	37	36
Brockway Springs Resort	36	35
Big 7 Motel	34	24
Rockwood Lodge	34	34
Rustic Cottages	33	33
Castle Peak Vacation Rentals	31	29
Agate Bay Realty Vacation Rentals	30	28

Hauserman Rental Group	30	28
Stay In Lake Tahoe	30	29
LakeFrontHouse.com	29	26
Squaw Valley Lodge	29	26
Basecamp Hotel Tahoe City	28	26
Constellation Residences at Northstar	28	25
Hostel Tahoe in Kings Beach	28	16
North Tahoe Rental Company	28	25
Incline Vacation Rentals	27	27
The Border House at Crystal Bay Casino	27	25
Northwood Pines Motel	26	14
River Ranch Lodge and Restaurant	26	24
Ta-Tel Lodge	26	13
Granlibakken Tahoe	25	23
VACAY North Tahoe	24	22
Goldfish Properties	23	21
Tahoe Woodside Vacation Rentals	23	21
Waters of Tahoe Properties	23	21
Franciscan Lakeside Lodge	22	20
Chalet de Huttlinger	21	19
Red Wolf Lodge at Squaw Valley	21	17
Alpine Rental Group	20	20
Vacation Station, Inc.	20	18
West Lake Properties at Tahoe	20	19
Tahoe Vacation Rentals	19	18
Vacasa	19	18
Red Wolf Lakeside Lodge	18	18
Tahoma Lodge	18	17
Tamarack Lodge	18	14
Chaney House	17	15
Parkside Inn at Incline	17	14
Tahoe Mountain Properties	17	16
Tahoe Time Vacation Rental	16	15
Vacation Tahoe by O'Neal Brokers	16	14
Sierra Vacation Rentals/Sales	15	14
Tahoe Vistana Inn	15	14
Christy Lodge	14	13
Mother Natures Inn	14	13
Stevenson's Holliday Inn	14	12
Tahoe Rental Company	14	14
Martis Valley Associates Property Rentals	13	12
Martis Valley Vacation Rentals	13	6
Tahoe Marina Lodge	13	11

First Accommodations, Inc.	12	12
Tahoe Sands Resort	12	12
7-Pines Motel	11	10
Donner Summit Rentals	11	10
Lake Tahoe Accommodations Incline Village	11	11
Sierra Mountain Properties	11	11
Tahoe City Inn	11	10
Club Tahoe Resort	10	10
Cobblestone Center Shopping Mall	10	10
Firelite Lodge	10	10
Tahoe Edgelake Beach Club	10	10
Tahoe Tavern Properties	9	8
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Chinquapin / Packard Realty	7	7
Pullen Realty Group	7	7
Sierra Vacations by Natural Retreats	7	6
Tahoe Real Estate Group	7	7
Dockside 700 Bar & Grill	6	5
Ferrari's Crown Resort	6	6
Holiday House	6	6
Lake Tahoe Accommodations Tahoe City	6	6
Tahoe North Shore Lodge	6	6
Americas Best Value Inn Tahoe City	5	5
PepperTree Inn	4	4
SellMyTimeShareNow.com	4	4
West Shore Sports	4	4
Sandy's Pub at the Resort at Squaw Creek	2	2
Tahoma Meadows Cottages	2	2
The Cedar House Sport Hotel	1	1
The Lodge at Obexers	1	1
GRAND TOTAL	3312	3022

Lodging Book Now Referrals - 1/1/18-1/31/18	Total Lodging Book Now	Unique Lodging Book Now
The Village at Squaw Valley	97	85
Hyatt Regency Lake Tahoe Resort Spa & Casino	94	89
Northstar California Resort	59	49
Squaw Valley Lodge	44	40
Mourelatos Lakeshore Resort	41	39
The Ritz-Carlton, Lake Tahoe	38	38
Cedar Glen Lodge	36	35
Tahoe Mountain Lodging	36	32
PlumpJack Squaw Valley Inn	35	33
The Lodge at Sugar Bowl	33	32
Resort at Squaw Creek	32	30
Cottage Inn at Lake Tahoe	28	28
Constellation Residences at Northstar	27	23
Cedar Crest Cottages	26	26
Kingswood Village Vacation Rentals	24	23
Granlibakken Tahoe	22	19
Sunnyside Restaurant & Lodge	21	21
Tahoe Luxury Properties	21	19
Basecamp Hotel Tahoe City	19	14
Northstar Lodge by Welk Resorts	19	18
Brockway Springs Resort	17	15
Stay In Lake Tahoe	17	15
Tahoe Signature Properties	16	15
Chalet de Huttlinger	15	15
Tahoma Meadows Bed & Breakfast Cottages	15	14
Tahoe Biltmore Lodge & Casino	14	14
Tahoe Moon Properties	14	12
Parkside Inn at Incline	13	13
Red Wolf Lakeside Lodge	12	11
Tahoe Rentals by Wells and Bennett Realtors	12	12
VACAY North Tahoe	12	10
West Shore Cafe & Inn	12	11
Incline Vacation Rentals	11	10
Red Wolf Lodge at Squaw Valley	11	11
Tahoe Exclusive Vacation Rentals	11	10
Tahoe Getaways Vacation Rentals	11	10
Tahoe Vacation Rentals	11	9
First Accommodations, Inc.	10	9
North Tahoe Rental Company	10	10
Tahoe Rental Company	10	10

Tahoe Vistana Inn	10	9
Tamarack Lodge	10	8
Alpine Rental Group	9	8
Ferrari's Crown Resort	9	9
Firelite Lodge	9	9
Goldfish Properties	9	5
Lake Tahoe Accommodations Incline Village	9	8
Sierra Vacation Rentals/Sales	9	9
Sun Bear Realty & Vacation Rentals	9	9
Waters of Tahoe Properties	9	9
West Lake Properties at Tahoe	9	8
Agate Bay Realty Vacation Rentals	8	6
Hauserman Rental Group	8	8
Tahoe City Inn	8	6
Americas Best Value Inn Tahoe City	7	7
Chaney House	7	7
Meeks Bay Resort & Marina	7	7
Tahoe Woodside Vacation Rentals	7	7
Vacation Tahoe by O'Neal Brokers	7	6
PepperTree Inn	6	4
The Border House at Crystal Bay Casino	6	6
Vacasa	6	6
Tahoe Marina Lodge	5	5
Tahoe Sands Resort	5	5
Tahoe Time Vacation Rental	5	5
The Lodge at Obexers	5	5
Tahoe Real Estate Group	4	4
SellMyTimeShareNow.com	3	3
Sierra Mountain Properties	3	3
Sierra Vacations by Natural Retreats	3	3
Vacation Station, Inc.	3	3
Holiday House	2	2
Lake Tahoe Accommodations Tahoe City	2	2
Tahoma Meadows Cottages	1	1
GRAND TOTAL	1225	1131