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Agenda and Meeting Notice
FINANCE COMMITTEE MEETING
Tuesday, July 31, 2012 – 11 am

Tahoe City Visitor Information Center Conference Room
100 North Lake Boulevard, Tahoe City (1st Floor)

NLTRA Mission

“to promote tourism and benefit business through efforts that enhance the economic, environmental, recreational and cultural climate of the area.”

Meeting Ground Rules

Be Prepared, Engage in Active Listening, Be Respectful of Others, No Surprises, It is OK to Disagree, Acknowledge Comments, but Do Not Repeat Comments

**Finance
Committee
Members**

NLTRA Board
Allen Highfield
Bill Rock

Committee
Members
Kimberly Frushon
Mike Salmon

Placer County Rep.
Jennifer Merchant

Quorum

3 Committee
members, 1 of
which will be a
Board member

ITEMS MAY NOT BE HEARD IN THE ORDER THEY ARE LISTED

A. Call to Order – Establish Quorum

Public Forum: Any person wishing to address the Finance Committee on items of interest to the Committee not listed on the agenda may do so at this time. It is requested that comments be limited to three minutes, since no action may be taken by the Committee on items addressed under Public Forum.

B. Agenda Amendments and Approval

C. Approval of Minutes – June 28, 2012

D. Discussion and Possible Action to Recommend Approval of the May 2012 Financial Statements

E. Updates for 2012/13 NLT Chamber/CVB/Resort Association Draft Budget

F. Charter Fiber-optic Update

G. AB 1396 – Commission-based Employment Agreements

H. Approval of CEO Expenses

I. Follow-up Items from Previous Meetings

J. Committee Member Comments

K. Adjournment

Posted and emailed: July 29, 2012

Finance Committee Meeting

July 31, 2012

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FINANCE COMMITTEE MINUTES
Thursday, June 28, 2012 – 11:00 am

The Ritz-Carlton
Bristlecone Room

PRELIMINARY MINUTES

COMMITTEE MEMBERS IN ATTENDANCE: Allen Highfield, Kimberly Frushon. Bill Rock by telephone.

STAFF IN ATTENDANCE: Sandy Evans Hall, Lisa de Roulet, Andy Chapman, and Kim Lambert

1.0 CALL TO ORDER – ESTABLISH QUORUM

1.1 The meeting was called to order at 11:19 am by Chair Allen Highfield and a quorum was established.

2.0 PUBLIC FORUM

2.1 There was no public comment.

3.0 AGENDA AMENDMENTS AND APPROVAL

3.1 **M/S/C (Frushon/Rock) (3/0) to approve the agenda as presented.**

4.0 APPROVAL OF MINUTES

4.1 **M/S/C (Frushon/Rock) (3/0) to approve the Finance Committee minutes of May 24, 2012.**

5.0 DISCUSSION AND POSSIBLE ACTION TO RECOMMEND APPROVAL OF THE APRIL 2012 FINANCIAL STATEMENTS

5.1 Lisa de Roulet reviewed the April 2012 Financial Statements and the variance report. Andy Chapman noted that the low sales of the Ski Tahoe North Lift Ticket were mainly due to the slow winter season and upcharges at two of the participating resorts. Andy also clarified that the community marketing grant money will be spent; it often takes some time for the grant recipients to send invoices with proper documentation.

M/S/C (Frushon/Rock) (3/0) to recommend that the Board of Directors approve the April 2012 Financial Statements.

6.0 REVIEW OF DRAFT 2012/13 NORTH LAKE TAHOE CHAMBER/CVB/RESORT ASSOCIATION BUDGET

6.1 Lisa de Roulet reviewed the Draft 2012/13 NLT Chamber/CVB/Resort Association Budget. Currently, it is anticipated that TOT available for funding will be around \$4.9 million. Two assumptions made in preparing the budget were a 5% increase in salary expense and an 8% increase in health insurance expense. Sandy Evans Hall reviewed the Draft 2012/13 TOT Budget. Discussion with Placer County is on-going regarding the amount of County Services that will be funded by the NLT Chamber/CVB/Resort Association's share of TOT

dollars. Sandy also noted that the NLT Chamber/CVB/Resort Association may be asked to fund \$60,000 for the Tahoe City Downtown Association (TCDA) and the North Tahoe Business Association (NTBA) as both organizations lost their redevelopment money. Sandy further noted that our organization is willing to support funding for specific activities that are related to our mission, but does not support funding overhead or giving the organizations a "blank check."

Andy Chapman reviewed the Marketing budget. Andy noted that Special Events expense includes \$75,000 for Amgen. The NLT Marketing Co-op contribution is reduced as there is not as much carry-over in 2012/13 as 2011/12. Market Research is down as it is not done every year. There will not be any revenue or expense for Autumn Food and Wine; it is being absorbed by Northstar California. Marketing reserves are currently fully funded; no funding is needed for 2012/13.

Andy then reviewed the Conference budget. He noted that 2012/13 will be the first full year of having the new sales manager. Andy stated 2012/13 will be a tough year for conference sales; however, 2013/14, 2014/15, and 2015/16 look strong. Allen Highfield mentioned that the America's Cup is coming to San Francisco from July to September 2013 and could provide some marketing opportunities. Bill Rock also added that the US Junior Amateur Golf Championship will be held at Martis Camp in July 2013.

Lisa de Roulet reviewed the Visitor Information budget. She noted that the retail sales number is fairly conservative. Salary is up as additional staff is needed to run the new Visitors Center in Tahoe City. Andy Chapman explained that Miscellaneous Programs is down because the most of the displays for the Visitors Centers have already been finished and paid for.

Lisa de Roulet reviewed the Visitor Support Services (Transportation) budget. This year's budget is different from previous years in that it includes the journal transfers Placer County makes. She also noted that 30% of Sandy's salary will be allocated to Infrastructure and Transportation (15% to each). For FY 2011/12 it was 8% to each.

Sandy Evans Hall reviewed the Chamber of Commerce budget. It is anticipated that Member Dues will increase due to both a staff change and increased member benefits through WebLink.

Lisa de Roulet reviewed the Management and Administrative budget. Salary has changed because of the change in allocation of Sandy's salary. The Telephone expense increase is due to breaking a contract to move to Charter Fiber-optic.

The Infrastructure budget ties to the 2012/13 TOT budget.

Sandy Evans Hall is planning to meet with Jennifer Merchant before the July Board meeting for further budget discussion.

ACTION: Lisa de Roulet will include the benefit change (item 7.1) in the budget, flip the first two columns for better readability, and recalculate Visitor Information revenue.

7.0 DISCUSSION OF INSURANCE

- 7.1 Lisa de Roulet reviewed the company medical insurance. We have chosen to remain with our current carrier, Aetna. The premium will increase about 8%. The committee discussed passing on some of the premium increase to the employees. Employees will pay 15% of their premium amount and 40% of their dependents premium amount.

Lisa noted that we have increased our business insurance coverage to include the new VIC and the property/merchandise located there. She is also looking at getting a better rate on workers comp insurance.

8.0 DISCUSSION AND POSSIBLE ACTION TO RECOMMEND APPROVAL OF THE PROCUREMENT CARD PROGRAM

8.1 In order to implement our procurement card program, Bank of the West needs record of an approved motion from this committee.

M/S/C (Frushon/Rock) (3/0) to approve the procurement card program.

9.0 CHARTER FIBER-OPTIC

9.1 The Charter Fiber-optic should be up and running by the end of July.

10.1 WEBLINK UPDATE

10.1 WebLink is being integrated with our GoTahoeNorth.com website. This should be completed in about two weeks. Lisa de Roulet noted that FY 2011/12 Financial Statements will be run from Great Plains and FY 2012/13 will be run from Quickbooks.

11.0 APPROVAL OF CEO EXPENSES

11.1 The Chair reviewed the CEO's credit card charges and mileage reimbursement.

12.0 FOLLOW-UP ITEMS FROM PREVIOUS MEETINGS

12.1 Lisa de Roulet recapped the Finance Committee Goals.

13.0 COMMITTEE MEMBERS' COMMENTS

13.1 There were no committee members' comments.

14.0 CLOSED SESSION

14.1 The committee went into closed session at 12:31 pm to discuss personnel policy.

15.0 RECONVENE TO OPEN SESSION

15.1 The committee reconvened to open session at 12:50 pm. There was no closed session report.

16.0 ADJOURNMENT

16.1 The meeting adjourned at 12:51pm.

Submitted by:
Kim Lambert
Accounting and Human Resources Assistant

NLT Chamber/CVB/ Resort Association
Financial Statements
For the Eleven Months Ending May 31, 2012



July 31, 2012

To: Finance Committee

From: Kim Lambert

Re: Major Variances of May 2012 Financial Statements

The following are the major budget to actual variances for the **month of May 2012**:

- Conference Commissions are down for the month due to timing of billing, but overall up over budget.
- The increase in Insurance and Bonding expense is offset by part of the decrease of Salaries and Benefits expense (Workers Comp insurance was originally budgeted in Salaries and Benefits, but has been charged to the Insurance and Bonding account).
- The increases in Rent, Equipment Support, Cost of Goods Sold and Marketing Other are associated with the preparation and opening of the new Tahoe City Visitors Information Center.
- Infrastructure and Transportation Project Costs expense is under budget due to timing of projects.

The following are the major budget to actual variances for **Year-to-Date**:

- Member Dues revenue is down due to write-offs of non-paying members.
- Special Events and Functions revenue is up due to increased billing for the Business Directory, Business Expo and Tuesday Morning Breakfast Club.
- Marketing Commissions are down due to slow sales of the Ski Tahoe North lift ticket.
- Consolidated/Visitor Information Miscellaneous revenue and Miscellaneous expense variances are due to timing.
- The increase in Insurance and Bonding expense is offset by part of the decrease of Salaries and Benefits expense (Workers Comp insurance was originally budgeted in Salaries and Benefits, but has been charged to the Insurance and Bonding account).
- Infrastructure and Transportation Project Costs expense is under budget due to timing of projects.

North Lake Tahoe Resort Association
Statement of Financial Position
For the Eleven Months Ending May 31, 2012

	<u>Current Month</u>	<u>Last Month</u>	<u>Last Year</u>
ASSETS			
Cash and cash equivalents	\$1,279,535.66	\$1,485,265.00	\$1,306,222.23
Receivables			
Accounts Receivable - Membership Services	100,979.28	88,208.35	96,320.26
Accounts Receivable - Other	<u>9,996,136.59</u>	<u>10,278,593.71</u>	<u>7,200,490.89</u>
Total Receivables	10,097,115.87	10,366,802.06	7,296,811.15
Prepaid expenses	193,036.95	170,038.56	6,929.60
Inventory	4,406.18	4,406.18	928.18
Furniture, Fixtures & Other	12,298.54	12,994.29	21,652.52
Computer Equipment/Software	6,693.02	6,881.51	3,662.02
Vehicles & Leasehold Improvements	<u>194.07</u>	<u>388.46</u>	<u>2,585.16</u>
TOTAL ASSETS	<u>11,593,280.29</u>	<u>12,046,776.06</u>	<u>8,638,790.86</u>
LIABILITIES & NET ASSETS			
Accounts Payable	487,894.11	460,776.56	440,897.31
STN/Marketing Cooperative Liability	166,149.09	270,949.89	127,167.08
Other Liabilities	(3,304.27)	(21.68)	(90.76)
Unearned Revenue & Deferred Support Reserves	<u>9,791,450.53</u>	<u>10,068,148.74</u>	<u>7,215,693.27</u>
	<u>40,202.00</u>	<u>35,820.00</u>	<u>50,000.00</u>
TOTAL LIABILITIES	<u>10,482,391.46</u>	<u>10,835,673.51</u>	<u>7,833,666.90</u>
NET ASSETS			
Beginning Net Assets	697,419.35	697,419.35	667,941.92
Net Change in Net Assets	<u>413,469.48</u>	<u>513,683.20</u>	<u>137,182.04</u>
TOTAL NET ASSETS	<u>1,110,888.83</u>	<u>1,211,102.55</u>	<u>805,123.96</u>
TOTAL LIABILITIES & NET ASSETS	<u>11,593,280.29</u>	<u>12,046,776.06</u>	<u>8,638,790.86</u>

North Lake Tahoe Resort Association
 Consolidation of Departments Excluding Infrastructure
 For the Eleven Months Ending May 31, 2012

	CURRENT MONTH				YEAR - TO - DATE					
	Actual	Budget	\$ Variance	Prior YR	% Chg	Actual	Budget	Variance	Prior YR	% Chg
Revenue and Other Support										
Member Dues	9,244	10,492	(1,248)	10,024	(12%)	98,049	115,412	(17,363)	104,584	(15%)
Special Events & Functions	3,377	1,030	2,347	1,442	228%	148,316	111,430	36,886	110,599	33%
Miscellaneous	0	0	0	0	0%	70	15,000	(14,930)	4,449	(100%)
Commissions & Booking Fees	11,003	18,715	(7,712)	225	(41%)	145,499	131,065	14,434	132,813	11%
Retail Sales & Other	1,342	1,000	342	1,774	(34%)	19,093	20,400	(1,307)	21,547	(6%)
Interest & Investment Income	57	210	(153)	150	(73%)	1,487	2,310	(823)	2,219	(36%)
Placer County Funding	301,060	301,060	0	441,885	0%	3,114,783	3,114,783	0	3,303,644	0%
Total Revenue and Other Support	326,083	332,507	(6,424)	455,501	(2%)	3,527,298	3,510,400	16,898	3,679,855	0%
Expenses										
Salaries and benefits	82,094	96,411	(14,317)	66,445	(15%)	998,903	1,060,253	(61,350)	855,703	(6%)
Rent & Utilities	16,447	10,550	5,897	6,744	56%	114,343	109,250	5,093	77,120	5%
Telephone Services	2,252	1,675	577	1,510	34%	23,224	18,425	4,799	19,186	26%
Internet Access	0	30	(30)	0	(100%)	0	330	(330)	290	(100%)
Mail Expenses	469	523	(54)	740	(10%)	3,232	3,083	149	3,073	5%
Insurance & Bonding	782	354	428	344	121%	8,198	3,894	4,304	3,868	111%
Supplies	575	1,400	(825)	1,065	(59%)	13,898	15,400	(1,502)	9,408	(10%)
Equipment Sup. & Maint.	2,661	850	1,811	1,300	213%	13,299	9,350	3,949	9,118	42%
Taxes, Licenses & Fees	292	0	292	0	0%	2,121	1,051	1,121	941	107%
Miscellaneous Expense	0	0	0	0	0%	0	50,000	(50,000)	0	(100%)
Equip. Rental / Leasing	837	935	(98)	845	(11%)	13,274	12,604	670	12,811	5%
Training & Seminars	0	242	(242)	0	(100%)	1,813	5,662	(3,849)	477	(88%)
Project Costs	121,756	31,000	90,756	55,030	293%	379,196	458,000	(78,804)	944,274	(17%)
Professional Fees Legal/Accounting	80	200	(120)	0	(60%)	29,450	22,700	6,750	18,886	30%
Special Events	7,400	45,500	(38,100)	29,281	(84%)	123,993	133,000	(9,017)	120,716	(7%)
Autumn Food & Wine Costs	0	0	0	0	0%	78,947	75,000	3,947	79,024	5%
Membership Events/Newsletter	1,479	1,396	83	(109)	6%	44,558	38,586	5,972	30,286	15%
Cost of Goods Sold	4,809	640	4,169	0	651%	16,136	11,380	4,756	16,257	42%
Classified Ads	0	0	0	0	0%	3,000	0	3,000	0	0%
Promotional/ Giveaways	0	0	0	0	0%	200	7,500	(7,300)	0	(97%)
Market Study Reports/Research	0	0	0	0	0%	74,327	68,000	6,327	0	9%
Marketing Cooperative/Media	100,000	100,000	0	174,476	0%	992,000	992,000	0	1,001,236	0%
Marketing Other	22,516	0	22,516	11,287	0%	154,554	156,550	(1,996)	84,523	(1%)
Programs	4,000	12,500	(8,500)	56,600	(88%)	32,910	87,500	(54,590)	162,950	(62%)
Associate Relations	0	42	(42)	96	(100%)	2,624	3,778	(1,154)	3,496	(31%)
Board Functions	738	650	88	2,987	14%	9,446	7,150	2,296	55,258	32%
Credit Card Fees	156	95	61	124	64%	2,898	4,282	(1,384)	4,132	(32%)
Automobile Expenses	837	340	497	115	146%	7,721	3,740	3,981	3,529	106%
Local Meals & Entertainment	0	305	(305)	94	(100%)	2,067	3,355	(1,288)	3,539	(38%)
Dues & Subscriptions	295	1,900	(1,605)	265	(84%)	10,512	12,623	(2,111)	3,778	(17%)
Travel	75	2,627	(2,552)	0	(97%)	5,839	9,597	(3,758)	1,397	(39%)
Allocated	(3,361)	(3,432)	71	(3,135)	(2%)	(37,588)	(37,752)	166	(34,437)	0%
Total Expense Before Depreciation/RE	387,189	306,733	60,456	406,106	20%	3,125,137	3,346,291	(221,155)	3,490,838	(7%)
Depreciation	989	1,010	(21)	1,462	(2%)	11,355	11,110	245	16,082	2%
Reserves	4,382	4,382	0	9,000	0%	40,202	40,202	0	50,018	0%
Total Expense	372,560	312,125	60,435	416,568	19%	3,176,694	3,397,603	(220,910)	3,556,938	(7%)
Changes in Unrestricted Net Assets	(46,477)	20,382	(66,859)	38,933	(328%)	350,604	112,797	237,807	122,917	211%

North Lake Tahoe Resort Association
Statement of Activities
Departmental Summary
For the Eleven Months Ending May 31, 2012

Date 07/30/12 10:36 AM

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	CURRENT MONTH			YEAR - TO - DATE						
	Actual	Budget	\$ Variance	Prior YR	% Chg	Actual	Budget	Variance	Prior YR	% Chg
REVENUE AND OTHER SUPPORT										
Marketing	201,931	202,177	(246)	349,731	0%	2,026,884	2,031,820	(4,936)	1,935,947	0%
Conferences	37,386	44,428	(7,042)	26,474	(16%)	450,660	424,708	25,952	413,239	6%
Visitor Support & Transportation	51,600	51,600	0	54,750	0%	567,600	567,600	0	1,042,709	0%
Visitor Information	23,175	22,833	342	13,608	1%	318,776	335,013	(16,237)	153,714	(5%)
Member Services	11,934	11,259	675	10,788	6%	161,890	148,949	12,941	127,578	9%
Management & General	57	210	(153)	150	(73%)	1,487	2,310	(823)	6,668	(36%)
Total Revenue and Other Supp	326,083	332,507	(6,424)	455,501	(2%)	3,527,298	3,510,400	16,898	3,679,855	0%
EXPENSES										
Marketing	147,079	195,089	(48,010)	304,632	(25%)	1,777,887	1,904,691	(126,804)	1,823,306	(7%)
Conferences	36,393	37,487	(1,094)	36,181	(3%)	410,311	416,654	(6,343)	424,282	(2%)
Visitor Support & Transportation	130,436	41,006	89,430	63,606	218%	492,282	579,689	(87,407)	1,046,020	(15%)
Visitor Information	54,817	27,950	26,867	11,303	96%	327,992	321,690	6,302	158,380	2%
Member Services	11,448	12,324	(876)	9,362	(7%)	177,715	170,718	6,996	144,816	4%
Management & General	(7,614)	(1,731)	(5,883)	(8,516)	340%	(9,367)	4,161	(13,528)	(39,866)	(325%)
Total Expenses	372,560	312,125	60,435	416,568	19%	3,176,819	3,397,603	(220,785)	3,556,938	(6%)
Net Change in Unrestricted Net Assets										
Marketing	54,852	7,088	47,764	45,099	674%	248,997	127,129	121,868	112,641	96%
Conferences	992	6,941	(5,949)	(9,706)	(86%)	40,349	8,054	32,295	(11,043)	401%
Visitor Support & Transportation	(78,836)	10,594	(89,430)	(8,856)	(844%)	75,318	(12,089)	87,407	(3,312)	(723%)
Visitor Information	(31,643)	(5,117)	(26,526)	2,305	518%	(9,216)	13,323	(22,539)	(4,666)	(169%)
Member Services	486	(1,065)	1,551	1,426	(146%)	(15,825)	(21,769)	5,945	(17,238)	(27%)
Management & General	7,671	1,941	5,730	8,666	295%	10,855	(1,851)	12,706	46,535	(686%)
Net Change in Assets Before In	(46,477)	20,382	(66,859)	38,933	*****	350,479	112,797	237,682	122,917	211%
Infrastructure										
Infrastructure Support	(27,681)	254,214	(281,895)	40,727	(111%)	551,595	2,796,374	(2,244,779)	551,491	(80%)
Infrastructure Expense	26,056	253,142	(227,086)	41,354	(90%)	488,604	2,797,415	(2,308,811)	537,226	(83%)
Infrastructure Net Change in Assets	(53,737)	1,072	(54,809)	(627)	*****	62,990	(1,041)	64,031	14,265	*****
Change in Net Assets	(100,214)	21,454	(121,668)	38,306	*****	413,469	111,756	301,714	137,182	270%

North Lake Tahoe Resort Association
Marketing
For the Eleven Months Ending May 31, 2012

DESCRIPTION	CURRENT MONTH			YEAR - TO - DATE						
	Actual	Budget	\$ Variance	Prior YR	% Chg.	Actual	Budget	Variance	Prior YR	% Chg.
Revenue and Other Support	0	0	0	0	0%	78,793	75,000	3,793	80,253	5%
Special Events & Functions	54	300	(246)	263	(82%)	2,771	11,500	(8,729)	11,096	(76%)
Commissions & Booking Fees	201,877	201,877	0	349,468	0%	1,945,320	1,945,320	0	1,844,598	0%
Placer County Funding	201,931	202,177	(246)	349,731	0%	2,026,884	2,031,820	(4,936)	1,935,947	0%
Total Revenue and Other Support	19,885	23,183	(3,298)	20,799	(14%)	262,688	278,213	(15,525)	272,320	(6%)
Expenses	1,800	2,050	(250)	1,957	(12%)	21,604	22,550	(946)	22,313	(4%)
Salaries and benefits	694	700	(6)	474	(1%)	7,955	7,700	255	7,876	3%
Rent & Utilities	0	30	(30)	0	(100%)	0	330	(330)	290	(100%)
Telephone Services	41	85	(44)	161	(52%)	809	935	(126)	987	(13%)
Mail Expenses	213	95	118	94	124%	2,218	1,045	1,173	1,051	112%
Insurance & Bonding	72	290	(218)	107	(75%)	3,928	3,190	738	3,061	23%
Supplies	50	150	(100)	166	(67%)	3,737	1,650	2,087	1,637	126%
Equipment Sup. & Maint.	0	0	0	0	0%	204	233	(29)	233	(12%)
Taxes, Licenses & Fees	92	120	(28)	93	(23%)	1,828	1,880	(52)	1,896	(3%)
Equip. Rental / Leasing	0	0	0	0	0%	1,069	3,000	(1,931)	0	(64%)
Training & Seminars	7,400	45,500	(38,100)	29,281	(84%)	123,983	133,000	(9,017)	120,716	(7%)
Special Events	0	0	0	0	0%	78,947	75,000	3,947	79,024	5%
Autumn Food & Wine Costs	0	0	0	0	0%	200	7,500	(7,300)	0	(97%)
Promotional/ Giveaways	0	0	0	0	0%	74,327	68,000	6,327	0	9%
Market Study Reports/Research	88,750	88,750	0	155,307	0%	849,250	849,250	0	791,977	0%
Marketing Cooperative/Media	6,930	0	6,930	11,287	0%	116,948	156,550	(39,603)	84,523	(25%)
Marketing Other	4,000	12,500	(8,500)	56,600	(68%)	32,910	87,500	(54,590)	162,950	(62%)
Programs	0	0	0	26	0%	408	928	(520)	950	(56%)
Associate Relations	0	0	0	6	0%	233	3,200	(2,967)	2,929	(93%)
Credit Card Fees	124	65	59	0	91%	1,693	715	978	758	137%
Automobile Expenses	0	200	(200)	0	(100%)	1,489	2,200	(711)	2,339	(32%)
Local Meals & Entertainment	0	1,500	(1,500)	0	(100%)	6,848	8,841	(1,993)	1,542	(23%)
Dues & Subscriptions	75	2,500	(2,425)	0	(97%)	4,737	8,200	(3,463)	1,397	(42%)
Travel	12,302	12,709	(407)	18,838	(3%)	136,541	139,799	(3,258)	207,942	(2%)
Allocated	142,427	190,427	(48,000)	295,216	(25%)	1,734,553	1,861,409	(126,856)	1,768,712	(7%)
Total Expense Before Depreciation/Re	270	280	(10)	416	(4%)	3,132	3,080	52	4,576	2%
Depreciation Reserves	4,382	4,382	0	9,000	0%	40,202	40,202	0	50,018	0%
Total Expense	147,079	195,089	(48,010)	304,632	(25%)	1,777,887	1,904,691	(126,804)	1,823,306	(7%)
Changes in Unrestricted Net Assets	54,852	7,088	47,764	45,099	674%	248,997	127,129	121,868	112,641	96%

North Lake Tahoe Resort Association
 Conference
 For the Eleven Months Ending May 31, 2012

CURRENT MONTH				YEAR - TO - DATE				
Actual	Budget	\$ Variance	Prior YR	Actual	Budget	Variance	Prior YR	% Chg
687	678	9	678	5,682	7,458	(1,776)	7,352	(24%)
10,949	18,000	(7,051)	(38)	142,728	115,000	27,728	121,717	24%
25,750	25,750	0	25,834	302,250	302,250	0	284,170	0%
37,386	44,428	(7,042)	26,474	450,660	424,708	25,952	413,239	6%
Revenue and Other Support								
15,429	17,133	(1,704)	10,408	162,692	174,806	(12,114)	139,543	(7%)
915	1,050	(135)	993	11,022	11,550	(528)	11,352	(5%)
350	250	100	272	3,466	2,750	716	2,833	26%
66	40	26	110	808	440	368	420	84%
107	50	57	49	1,111	550	561	547	102%
36	150	(114)	81	1,547	1,650	(103)	1,654	(6%)
200	100	100	46	1,303	1,100	203	1,145	18%
0	0	0	0	106	121	(15)	121	(12%)
0	100	(8)	93	1,527	1,420	107	1,503	8%
0	0	0	0	50	0	50	0	0%
11,250	11,250	0	19,169	142,750	142,750	0	209,259	0%
0	9	(9)	14	441	492	(51)	494	(10%)
243	15	228	0	1,007	165	842	153	510%
0	0	0	0	23	0	23	120	0%
295	300	(5)	265	1,990	1,420	570	1,380	40%
7,277	6,890	387	4,472	78,887	75,790	3,097	51,448	4%
36,258	37,337	(1,079)	35,971	408,732	415,004	(6,272)	421,972	(2%)
Total Expense Before Depreciation/Re								
135	150	(15)	210	1,579	1,650	(71)	2,310	(4%)
36,393	37,487	(1,094)	36,181	410,311	416,654	(6,343)	424,282	(2%)
992	6,941	(5,949)	(9,706)	40,349	8,054	32,295	(11,043)	401%
Changes in Unrestricted Net Assets								

North Lake Tahoe Resort Association
 Visitor Support, Transportation
 For the Eleven Months Ending May 31, 2012

	CURRENT MONTH			YEAR - TO - DATE						
	Actual	Budget	\$ Variance	Prior YR	% Chg	Actual	Budget	Variance	Prior YR	% Chg
Revenue and Other Support	51,600	51,600	0	54,750	0%	567,600	567,600	0	1,042,709	0%
Placer County Funding	51,600	51,600	0	54,750	0%	567,600	567,600	0	1,042,709	0%
Total Revenue and Other Support										
Expenses										
Salaries and benefits	4,441	5,598	(1,157)	4,190	(21%)	63,616	72,658	(9,042)	54,800	(12%)
Rent & Utilities	640	750	(110)	701	(15%)	7,721	8,250	(529)	7,989	(6%)
Telephone Services	201	150	51	94	34%	2,150	1,650	500	1,761	30%
Mail Expenses	4	0	4	0	0%	7	0	7	0	0%
Insurance & Bonding	72	30	42	30	139%	744	330	414	336	125%
Supplies	26	50	(24)	43	(49%)	695	550	145	572	26%
Equipment Sup. & Maint.	0	50	(50)	28	(100%)	556	550	6	478	1%
Taxes, Licenses & Fees	0	0	0	0	0%	65	74	(9)	74	(12%)
Equip. Rental / Leasing	83	100	(17)	84	(17%)	1,288	1,300	(12)	1,231	(1%)
Project Costs	121,756	31,000	90,756	55,030	253%	379,196	456,000	(76,804)	944,274	(17%)
Classified Ads	0	0	0	0	0%	280	0	280	0	0%
Associate Relations	0	10	(10)	8	(100%)	99	325	(226)	304	(70%)
Automobile Expenses	143	75	68	115	91%	1,618	825	793	949	96%
Local Meals & Entertainment	0	0	0	94	0%	41	0	41	94	0%
Dues & Subscriptions	0	0	0	0	0%	54	54	0	54	0%
Allocated	2,980	3,113	(133)	3,084	(4%)	33,180	34,243	(1,063)	31,948	(3%)
Total Expense Before Depreciation/Re	130,346	40,926	89,420	63,501	218%	491,311	578,809	(87,498)	1,044,865	(15%)
Depreciation	91	80	11	105	13%	971	880	91	1,155	10%
Total Expense	130,436	41,006	89,430	63,606	218%	492,282	579,689	(87,407)	1,046,020	(15%)
Changes in Unrestricted Net Assets	(78,836)	10,594	(89,430)	(8,856)	(844%)	75,318	(12,089)	87,407	(3,312)	(72.3%)

North Lake Tahoe Resort Association
 Visitor Information
 For the Eleven Months Ending May 31, 2012

	CURRENT MONTH			YEAR - TO - DATE						
	Actual	Budget	\$ Variance	Prior YR	% Chg	Actual	Budget	Variance	Prior YR	% Chg
Revenue and Other Support										
Miscellaneous	0	0	0	0	0%	70	15,000	(14,930)	0	(100%)
Retail Sales & Other	1,342	1,000	342	1,774	34%	19,093	20,400	(1,307)	21,547	(6%)
Placer County Funding	21,833	21,833	0	11,833	0%	299,613	299,613	0	132,167	0%
Total Revenue and Other Support	23,175	22,833	342	13,608	1%	318,776	335,013	(16,237)	153,714	(5%)
Expenses										
Salaries and benefits	14,925	16,517	(1,592)	7,808	(10%)	152,750	147,420	5,330	106,493	4%
Rent & Utilities	10,472	3,860	6,612	432	171%	42,674	35,660	7,014	5,135	20%
Telephone Services	230	100	130	123	130%	1,683	1,100	583	1,265	53%
Mail Expenses	69	15	54	31	361%	176	165	11	107	6%
Insurance & Bonding	107	49	58	49	118%	1,111	539	572	547	106%
Supplies	341	610	(269)	194	(44%)	3,303	6,710	(3,408)	1,056	(51%)
Equipment Sup. & Maint.	2,411	150	2,261	537	*****	3,614	1,650	1,964	1,637	119%
Taxes, Licenses & Fees	0	0	0	0	0%	153	206	(15)	206	(7%)
Miscellaneous Expense	0	0	0	0	0%	0	50,000	(50,000)	0	(100%)
Equip. Rental / Leasing	276	300	(24)	278	(8%)	3,944	3,540	404	3,655	11%
Cost of Goods Sold	4,809	640	4,169	0	651%	16,136	11,380	4,756	16,257	42%
Classified Ads	0	0	0	0	0%	720	0	720	0	0%
Marketing Other	15,586	0	15,586	0	0%	37,606	0	37,606	0	0%
Associate Relations	0	15	(15)	14	(100%)	389	593	(204)	494	(34%)
Credit Card Fees	33	35	(2)	40	(6%)	674	478	196	488	41%
Automobile Expenses	53	5	48	0	955%	1,770	55	1,655	43	*****
Local Meals & Entertainment	0	0	0	0	(100%)	110	55	55	60	100%
Allocated	5,371	5,509	(138)	1,587	(3%)	59,497	60,599	(1,102)	18,629	(2%)
Total Expense Before Depreciation/Re	54,682	27,810	26,872	11,093	97%	326,288	320,150	6,138	156,070	2%
Depreciation	135	140	(5)	210	(4%)	1,579	1,540	39	2,310	3%
Total Expense	54,817	27,950	26,867	11,303	96%	327,867	321,690	6,177	158,380	2%
Changes in Unrestricted Net Assets	(31,643)	(5,117)	(26,526)	2,305	518%	(9,091)	13,323	(22,414)	(4,666)	(168%)

North Lake Tahoe Resort Association
 Management & Administration
 For the Eleven Months Ending May 31, 2012

	CURRENT MONTH			YEAR - TO - DATE			% Chg
	Actual	Budget	\$ Variance	Prior YR	Budget	Variance	
Revenue and Other Support							
Miscellaneous	0	0	0	0	0	0	0%
Interest & Investment Income	57	210	(153)	150	2,310	(823)	(36%)
Total Revenue and Other Support	57	210	(153)	150	2,310	(823)	(36%)
Expenses							
Salaries and benefits	22,489	28,027	(5,538)	17,258	308,806	(26,623)	(9%)
Rent & Utilities	1,979	2,100	(121)	1,957	23,100	470	2%
Telephone Services	444	325	119	366	3,575	1,725	48%
Mail Expenses	75	60	15	116	660	51	8%
Insurance & Bonding	213	100	113	94	1,100	1,178	107%
Supplies	75	220	(145)	594	2,420	858	35%
Equipment Sup. & Maint.	0	340	(340)	474	3,740	(456)	(12%)
Taxes, Licenses & Fees	292	0	292	0	343	1,195	349%
Miscellaneous Expense	0	0	0	0	0	0	0%
Equip. Rental / Leasing	110	125	(15)	111	2,100	(30)	(1%)
Training & Seminars	0	200	(200)	744	2,200	(1,456)	(66%)
Professional Fees Legal/Accounting	80	200	(120)	29,450	22,700	6,750	30%
Classified Ads	0	0	0	1,195	0	1,195	0%
Associate Relations	0	0	0	962	1,125	(163)	(14%)
Board Functions	738	650	88	9,446	7,150	2,296	32%
Automobile Expenses	274	60	214	482	660	(178)	(27%)
Local Meals & Entertainment	0	50	(50)	307	550	(243)	(44%)
Dues & Subscriptions	0	100	(100)	782	1,100	(318)	(29%)
Travel	0	85	(85)	1,103	935	168	18%
Allocated	(34,653)	(34,653)	0	(381,183)	(381,183)	0	0%
Total Expense Before Depreciation/Re	(7,883)	(2,011)	(5,872)	(8,932)	1,081	(13,580)	*****
Depreciation	270	280	(10)	416	3,080	52	2%
Total Expense	(7,614)	(1,731)	(5,883)	(8,516)	4,161	(13,528)	(32.5%)
Changes in Unrestricted Net Assets	7,671	1,941	5,730	8,666	(1,851)	12,706	(686%)

North Lake Tahoe Resort Association
Statement of Activities and Changes in Net Assets
Infrastructure
For the Eleven Months Ending May 31, 2012

	CURRENT MONTH				YEAR - TO - DATE					
	Actual	Budget	\$ Variance	Prior YR	% Chg	Actual	Budget	Variance	Prior YR	% Chg
Revenue and Other Support										
Interest & Investment Income	0	100	(100)	(64)	(100%)	339	1,120	(781)	847	(70%)
Placer County Funding	(27,681)	254,114	(281,795)	40,791	(111%)	551,255	2,795,254	(2,243,999)	550,644	(80%)
Total Revenue and Other Support	(27,681)	254,214	(281,895)	40,727	(111%)	551,595	2,796,374	(2,244,779)	551,491	(80%)
Expenses										
Salaries and benefits	4,919	6,015	(1,096)	4,390	(18%)	66,908	78,295	(11,387)	62,371	(15%)
Rent & Utilities	640	750	(110)	701	(15%)	7,721	8,250	(529)	7,989	(6%)
Telephone Services	201	160	41	94	26%	2,150	1,760	390	1,761	22%
Mail Expenses	5	1	4	4	440%	15	11	4	10	36%
Insurance & Bonding	71	30	41	30	136%	735	330	405	336	123%
Supplies	26	50	(24)	43	(49%)	909	550	359	572	65%
Equipment Sup. & Maint.	50	50	0	28	0%	656	550	106	478	19%
Taxes, Licenses & Fees	0	0	0	0	0%	1,023	74	949	74	*****
Equip. Rental / Leasing	83	85	(2)	84	(3%)	1,288	1,225	63	1,231	5%
Training & Seminars	0	0	0	0	0%	378	0	378	0	0%
Project Costs	16,466	242,281	(225,815)	32,523	(93%)	366,188	2,665,091	(2,298,903)	425,350	(86%)
Classified Ads	0	0	0	0	0%	280	0	280	0	0%
Associate Relations	0	0	0	8	0%	99	305	(206)	304	(88%)
Automobile Expenses	143	70	73	115	105%	1,637	770	867	949	113%
Local Meals & Entertainment	0	5	(5)	94	(100%)	17	55	(38)	154	(89%)
Dues & Subscriptions	0	0	0	0	0%	54	54	0	54	0%
Allocated	3,361	3,565	(204)	3,135	(6%)	37,586	39,215	(1,629)	34,437	(4%)
Total Expense Before Depreciation/Re	25,967	253,062	(227,095)	41,249	(90%)	487,643	2,796,535	(2,308,892)	536,071	(83%)
Depreciation	89	80	9	105	12%	961	880	81	1,155	9%
Total Expense	26,056	253,142	(227,086)	41,354	(90%)	488,604	2,797,415	(2,308,811)	537,226	(83%)
Changes in Unrestricted Net Assets	(53,737)	1,072	(54,809)	(627)	*****	62,990	(1,041)	64,031	14,265	*****

**NLT Chamber/CVB/Resort Association
Statement of Infrastructure and Transportation Activities
For the Eleven Months Ending May 31, 2012**

Current Month Actual	Infrastructure Project Costs	Year to Date Actual
851.95	Research/Planning/Infrastructure	32,560.81
	Northstar Community Multi-Purpose Trail	75,187.38
	Lakeside Bike Trail	49,816.00
	Traffic Calming	80.11
	Reno Tahoe Airport Welcome Center	37,058.54
	West Commons Beach	40,000.00
637.13	Squaw Valley Trail Snow Removal	53,741.70
	North Tahoe Regional Park	44,000.00
	Visitors Centers Exhibits	14,886.50
4,977.12	Water Shuttle	8,857.12
10,000.00	NLTHS Bear Exhibit	10,000.00
16,466.20	Total Infrastructure Project Costs	366,188.16
Transportation Project Costs		
5,549.09	Research/Planning/Transportation	30,797.14
	Membership Transportation	3,000.00
10,120.00	Winter Traffic Management	14,123.95
	Summer Traffic Management	12,250.49
105,516.96	Winter Night Service Transit	187,499.52
570.00	North Lake Tahoe Express	47,118.67
	Sugar Bowl Skier Shuttle	9,156.50
	Hwy 267 Summer Bus Service	45,000.00
	Summer West Shore Night Service	30,500.00
	Timing of void check	(250.00)
121,756.05	Total Transportation Project Costs	379,196.27
138,222.25	Total Project Costs	745,384.43

May Accounts Receivable

Customer Account	Customer/Business Name	Chamber/Conf		Membership Functions		Commissions		AFW		STN		Misc.	
		age	amount	age	amount	age	amount	age	amount	age	amount	age	amount
475.00	Answerwest			60	475.00								
110.00	Arts for the School	60	110.00										
1,510.50	Aston Lakeland Village					60	1,510.50						
200.00	Atlantis											30	200.00
500.00	Boulder Bay			90	500.00								
500.00	Boulder Bay			90	500.00								
500.00	Boulder Bay			90	500.00								
500.00	Boulder Bay			90	500.00								
500.00	Boulder Bay			90	500.00								
500.00	Boulder Bay			90	500.00								
500.00	Boulder Bay			90	500.00								
500.00	Boulder Bay			90	500.00								
325.00	Bridgetender Tavern & Grill	90	325.00										
75.00	Cal Neva			90	75.00								
200.00	Cal Neva											30	200.00
325.00	Cal Neva	new	325.00										
475.00	Cal Neva			60	475.00								
110.00	Catalyst Coaching	30	110.00										
170.00	CB's Pizza			90	170.00								
1,849.60	Cheap Tickets									30	1,849.60		
225.00	Crandall & Company CPAs	90	225.00										
75.00	Creative Concepts			90	75.00								
75.00	Creative Concepts			90	75.00								
75.00	Creative Concepts			60	75.00								
225.00	Grest Café & Catering	new	225.00										
300.00	Dorinda's Chocolates							90	300.00				
210.00	DS Construction	90	210.00										
210.00	Expedia	60	210.00										
210.00	Farmers Ins - Michael Peyton	90	210.00										
210.00	Fat Cat Café	30	210.00										
225.00	Foothill Farmers' Market	30	225.00										
225.00	Franciscan Lakeside Lodge	60	225.00										
550.00	Gar Woods Grill and Pier	90	550.00										
225.00	Gear & Grind Café	new	225.00										
210.00	Green Envy	30	210.00										
210.00	High Altitude Fitness	new	210.00										
115.00	Holiday House	90	115.00										
210.00	Le Bistro Restaurant	90	210.00										
489.60	Liberty Travel									30	489.60		
110.00	Mark Twain's Little Theatre	new	110.00										
6,776.08	NLT Marketing Co-op											new	6,776.08
30.00	NLT/Truckee Leadership			90	30.00								

Accounts Receivable Aging as of July 19, 2012

	1 - 30	31 - 60	61 - 90	> 90	TOTAL	
A Water Damage Specialist	0.00	210.00	0.00	0.00	210.00	Chamber dues
Action Water Sports	0.00	225.00	0.00	0.00	225.00	Chamber dues
Agan Consulting Corporation	0.00	225.00	0.00	0.00	225.00	Chamber dues
Anne Poole Weddings	0.00	320.00	0.00	0.00	320.00	Chamber dues
Answerwest	0.00	0.00	0.00	475.00	475.00	Business directory
Archer Online Marketing	0.00	110.00	0.00	0.00	110.00	Chamber dues
Arts for the Schools	0.00	0.00	0.00	110.00	110.00	Chamber dues
Aston Lakeland Village	0.00	0.00	0.00	1,510.50	1,510.50	Group commission
Atlantis Casino Resort & Spa	0.00	0.00	0.00	200.00	200.00	MTS FAM
Bank of America	0.00	36.00	0.00	0.00	36.00	TMBC dues
Big Blue Adventure	0.00	29.00	0.00	0.00	29.00	Luncheon
Boulder Bay Resort, LLC	0.00	0.00	0.00	4,000.00	4,000.00	Supplemental services
Cal Neva	0.00	325.00	0.00	0.00	325.00	Chamber dues
Catalyst Coaching	0.00	0.00	0.00	110.00	110.00	Chamber dues
CATT	0.00	36.00	0.00	0.00	36.00	TMBC dues
Clearwater Day Spa	0.00	210.00	0.00	0.00	210.00	Chamber dues
Creative Concepts	0.00	0.00	0.00	150.00	150.00	Email blasts
Dorinda's Chocolates	0.00	0.00	0.00	300.00	300.00	AFW booth
DS Construction	0.00	0.00	0.00	210.00	210.00	Chamber dues
Eric Poulsen	0.00	36.00	0.00	0.00	36.00	TMBC dues
Expedia	0.00	0.00	0.00	210.00	210.00	Chamber dues
Farmers Ins.- Michael Peyton	0.00	0.00	0.00	210.00	210.00	Chamber dues
Fat Cat Cafe	0.00	0.00	0.00	210.00	210.00	Chamber dues
Franciscan Lakeside Lodge	0.00	0.00	0.00	225.00	225.00	Chamber dues
Fred Ilfeld	0.00	36.00	0.00	0.00	36.00	TMBC dues
Gar Woods Grill & Pier	0.00	0.00	0.00	550.00	550.00	Conference dues
Granlibakken Resort	0.00	72.00	0.00	0.00	72.00	TMBC dues
Green Envy	0.00	0.00	0.00	210.00	210.00	Chamber dues
High Altitude Fitness	0.00	0.00	0.00	210.00	210.00	Chamber dues
Homewood Mountain Resort	0.00	72.00	0.00	0.00	72.00	TMBC dues
Incline Pet Care	0.00	210.00	0.00	0.00	210.00	Chamber dues
Innovative IT Services	0.00	36.00	0.00	0.00	36.00	TMBC dues
IVCB Visitors Bureau	0.00	29.00	0.00	0.00	29.00	Luncheon
John Jones	0.00	36.00	0.00	0.00	36.00	TMBC dues
John Wilcox	0.00	36.00	0.00	0.00	36.00	TMBC dues
Just Imagine Marketing	0.00	210.00	0.00	0.00	210.00	Chamber dues
K.B. Foster Civil Engineering	0.00	36.00	0.00	0.00	36.00	TMBC dues
Le Bistro Restaurant	0.00	0.00	0.00	210.00	210.00	Chamber dues
Liberty Energy	0.00	325.00	0.00	0.00	325.00	Chamber dues
Loverde Builders, Inc.	0.00	36.00	0.00	0.00	36.00	TMBC dues
Mark Moore	0.00	36.00	0.00	0.00	36.00	TMBC dues

	1 - 30	31 - 60	61 - 90	> 90	TOTAL	
Mark Twain's Little Theatre	0.00	0.00	0.00	110.00	110.00	Chamber dues
McBride-Stavis Appraisers	0.00	210.00	0.00	0.00	210.00	Chamber dues
McClintock Accountancy	0.00	36.00	0.00	0.00	36.00	TMBC dues
Meeks Bay Fire Department	0.00	36.00	0.00	0.00	36.00	TMBC dues
Mountain High Weddings	0.00	110.00	0.00	0.00	110.00	Chamber dues
NLT Historical Society	0.00	36.00	0.00	0.00	36.00	TMBC dues
NLT Marketing Cooperative	0.00	0.00	0.00	6,776.08	6,776.08	Reimbursement
North Shore Hawaiian Grill	0.00	0.00	0.00	160.00	160.00	Chamber dues
NT Fire Protection District	0.00	72.00	0.00	0.00	72.00	TMBC dues
North Tahoe Water Sports	0.00	225.00	0.00	0.00	225.00	Chamber dues
NT/Truckee Leadership	0.00	0.00	0.00	30.00	30.00	Luncheon
Old Brockway Golf Course	0.00	0.00	0.00	225.00	225.00	Chamber dues
Patty Boxeth	0.00	36.00	0.00	0.00	36.00	TMBC dues
Pete 'n Peters	0.00	0.00	0.00	160.00	160.00	Chamber dues
Placer County Supervisors	0.00	36.00	0.00	0.00	36.00	TMBC dues
Placer County Executive	0.00	36.00	0.00	0.00	36.00	TMBC dues
Plumas Bank	0.00	36.00	0.00	0.00	36.00	TMBC dues
Pomin's Tahoe Hot Tubs	0.00	72.00	0.00	0.00	72.00	TMBC dues
Porter Simon	0.00	36.00	0.00	0.00	36.00	TMBC dues
Pullen Rental Group	0.00	0.00	0.00	225.00	225.00	Chamber dues
Ray Steinberg & Associates	0.00	0.00	0.00	475.00	475.00	Business directory
Rempfer & Associates	0.00	24.00	0.00	0.00	24.00	TMBC dues
Sandy Hauserman	0.00	36.00	0.00	0.00	36.00	TMBC dues
Sierra College	0.00	110.00	0.00	0.00	110.00	Chamber dues
Sierra Nevada Media Group	0.00	36.00	0.00	0.00	36.00	TMBC dues
SnowFest!	0.00	0.00	0.00	110.00	110.00	Chamber dues
Space Science for Schools	0.00	0.00	0.00	110.00	110.00	Chamber dues
Squaw Valley Chapel	0.00	36.00	0.00	0.00	36.00	TMBC dues
SV Public Service District	0.00	110.00	0.00	0.00	110.00	Chamber dues
SV Public Service District	0.00	36.00	0.00	0.00	0.00	TMBC dues
Starbard Enterprises	0.00	210.00	0.00	0.00	210.00	Chamber dues
Sustainable Comm Advocates	0.00	36.00	0.00	0.00	36.00	TMBC dues
Switchback Public Relations	0.00	0.00	0.00	225.00	225.00	Chamber dues
Tahoe's Conn for Families	0.00	0.00	0.00	110.00	110.00	Chamber dues
Tahoe City Chiropractic	0.00	36.00	0.00	0.00	36.00	TMBC dues
Tahoe City Inn	0.00	210.00	0.00	0.00	210.00	Chamber dues
Tahoe City Public Utility District	0.00	144.00	0.00	0.00	144.00	TMBC dues
Tahoe Dance School	0.00	210.00	0.00	0.00	210.00	Chamber dues
Tahoe Family Solutions	0.00	0.00	0.00	110.00	110.00	Chamber dues
Tahoe Music Institute	0.00	210.00	0.00	0.00	210.00	Chamber dues
Tahoe Paddle and Oar	0.00	0.00	0.00	100.00	100.00	Chamber dues
Tahoe Premier Guidebook	0.00	0.00	0.00	210.00	210.00	Chamber dues
Tahoe Premier Guidebook	0.00	0.00	0.00	75.00	75.00	Email blasts

	1 - 30	31 - 60	61 - 90	> 90	TOTAL	
Tahoe Supply Company, LLC	0.00	0.00	0.00	225.00	225.00	Chamber dues
Tahoe Truckee Comm Found	0.00	110.00	0.00	0.00	110.00	Chamber dues
Tahoe Truckee Comm Found	0.00	36.00	0.00	0.00	36.00	TMBC dues
Tahoe TV	0.00	0.00	0.00	225.00	225.00	Chamber dues
Tahoe Yacht Harbor	0.00	36.00	0.00	0.00	36.00	TMBC dues
Terri Viehmann	0.00	36.00	0.00	0.00	36.00	TMBC dues
TGFT Productions	0.00	225.00	0.00	0.00	225.00	Chamber dues
The Andrews Law Firm	0.00	210.00	0.00	0.00	210.00	Chamber dues
Lighthouse Shopping Ctr	0.00	36.00	0.00	0.00	36.00	TMBC dues
The O'Dette Mortgage Group	0.00	0.00	0.00	225.00	225.00	Chamber dues
The Potlatch	0.00	0.00	0.00	210.00	210.00	Chamber dues
The Red Wolf Lakeside Lodge	0.00	0.00	0.00	225.00	225.00	Chamber dues
The Resort at Squaw Creek	0.00	0.00	0.00	800.00	800.00	Business directory
The Resort at Squaw Creek	0.00	20,021.18	0.00	7,941.90	27,963.08	Group commission
The Village at Squaw Valley	0.00	0.00	0.00	23,497.27	23,497.27	Group commissions
The Weekly Magazine	0.00	0.00	0.00	225.00	225.00	Chamber dues
TOCCATA	0.00	0.00	0.00	110.00	110.00	Chamber dues
Trilogy Day Spa, Inc.	0.00	0.00	0.00	210.00	210.00	Chamber dues
Truckee Home Show	0.00	210.00	0.00	0.00	210.00	Chamber dues
Truckee River Taxi	0.00	210.00	0.00	0.00	210.00	Chamber dues
UC Davis TERC	0.00	0.00	0.00	365.00	365.00	Comm Awards dinner
Vacation Tahoe/Rocky Ridge	0.00	0.00	0.00	225.00	225.00	Chamber dues
Viking Carpet Care	0.00	0.00	0.00	225.00	225.00	Chamber dues
Wells Fargo Advisors	0.00	0.00	0.00	225.00	225.00	Chamber dues
Wolfdale's Cuisine Unique	0.00	36.00	0.00	0.00	36.00	TMBC dues
	0.00	26,519.18	0.00	53,245.75	79,764.93	

Assembly Bill No. 1396

CHAPTER 556

An act to amend Section 2751 of, and to repeal Section 2752 of, the Labor Code, relating to employment.

[Approved by Governor October 7, 2011. Filed with
Secretary of State October 7, 2011.]

LEGISLATIVE COUNSEL'S DIGEST

AB 1396, Committee on Labor and Employment. Employment contract requirements.

Existing statutory law, which has been held invalid by existing case law, requires an employer who has no permanent and fixed place of business in the state and who enters into a contract of employment involving commissions as a method of payment with an employee for services to be rendered within the state to put the contract in writing and to set forth the method by which the commissions are required to be computed and paid. An employer who does not comply with those requirements is liable to the employee in a civil action for triple damages.

This bill would, by January 1, 2013, make this contract requirement applicable to all employers entering into a contract of employment involving commissions as a method of payment with an employee for services to be rendered in the state. In addition, the bill would repeal the provision making an employer who violates this requirement liable in a civil action for triple damages.

The people of the State of California do enact as follows:

SECTION 1. The Legislature hereby finds and declares that this bill is enacted in light of the holding in *Lett v. Paymentech, Inc.* (N.D.Cal. 1999) 81 F.Supp.2d 992 and that the intent of this bill is to restore the employee protections that had been in effect prior to that holding by making Section 2751 of the Labor Code apply with equal force to employers with a fixed place of business in the state and to employers who do not have a fixed place of business in the state.

SEC. 2. Section 2751 of the Labor Code is amended to read:

2751. (a) By January 1, 2013, whenever an employer enters into a contract of employment with an employee for services to be rendered within this state and the contemplated method of payment of the employee involves commissions, the contract shall be in writing and shall set forth the method by which the commissions shall be computed and paid.

(b) The employer shall give a signed copy of the contract to every employee who is a party thereto and shall obtain a signed receipt for the contract from each employee. In the case of a contract that expires and where the parties nevertheless continue to work under the terms of the expired contract, the contract terms are presumed to remain in full force and effect until the contract is superseded or employment is terminated by either party.

(c) As used in this section, "commissions" has the meaning set forth in Section 204.1. "Commissions" does not include short-term productivity bonuses such as are paid to retail clerks; and it does not include bonus and profit-sharing plans, unless there has been an offer by the employer to pay a fixed percentage of sales or profits as compensation for work to be performed.

SEC. 3. Section 2752 of the Labor Code is repealed.

Cardholder Name: SANDRA EVANS HALL Statement Period: 05/29/12 to 06/28/12
 Account Number: [REDACTED] Statement Closing Date: 06/28/12

News and Updates

Effective July 1, 2012, the Replacement Card Fee to replace a lost credit card will be reduced to \$5.

Transactions				CR=Credit	
Tran Date	Post Date	Transaction Description	Reference Number	Amount	
Transaction Activity					
05-30	05-31	ONLINEPETDEPOT	6315929542	NY 890	\$104.25 ✓
05-31	06-01	GOLDEN OPENINGS INC	07635049226	IA 126	\$30.00 ✓
06-04	06-05	PAYPAL *ENCHNTDLEAF	4029357733	CA 511	\$338.51 ✓
06-04	06-05	PAPERLESS POST	02122421234	NY 942	\$24.00 ✓
06-04	06-05	PAPERLESS POST	02122421234	NY 147	\$15.00 ✓
06-04	06-05	ROBERT H HAM ASSOCIATE	336-2993422	NC 829	\$93.26 ✓
06-04	06-06	WOODLUCK LLC	MIAMI	FL 382	\$173.90 ✓
06-05	06-06	GUESTBOOKS2GO (805) 56	SUMMERLAND	CA 012	\$90.61 ✓
06-04	06-06	CBS PIZZA & GRILL	CARNELIAN BAY	CA 311	\$61.62 ✓
06-06	06-06	VZWRLSS*PRPAY AUTOPAY	888-294-6804	CA 922	\$35.00 ✓
06-11	06-13	ADVENTURE MARKETING	GRANDLEDGE	MI 245	\$310.61 ✓
06-12	06-13	SYX*GLOBALINDUSTRIALEQ	800-645-2986	FL 261	\$136.65 ✓
06-17	06-21	ENGRAVEDSTONESDIREC	03202534033	MN 029	\$280.24 ✓
06-22	06-25	ROBERT H HAM ASSOCIATE	336-2993422	NC 178	\$320.82 ✓
06-23	06-25	PAYMENT - THANK YOU		000	\$175.00 ✓
06-27	06-28	CTC*CONSTANTCONTACT.CO	866-2892101	MA 235	\$70.00 ✓

2012 Year-to-Date Totals	
Total fees charged in 2012	\$0.00
Total interest charged in 2012	\$0.00

Year-to-Date Totals include interest and/or fee adjustments.

Interest Charge Calculation

Your Annual Percentage Rate (APR) is the annual interest rate on your account.

Type of Balance	Annual Percentage Rate (APR)	Balance Subject to Interest Rate	Interest Charge
PURCHASES	14.99% (v)	\$0.00	\$0.00
CASH	22.99% (v)	\$0.00	\$0.00

(v) = Variable Rate

5320-00/70 € 35.00
 5530-00/42 35.00
 6432-00/60 35.00
 5941-00/50 61.62
 8100-00/42 1,917.85

 * 2,084.47

Emily Detwiler

From: onlinepetdepot [noreply@onlinepetdepot.com]

Sent: Wednesday, May 30, 2012 10:52 AM

To: Emily Detwiler

Subject: Order Process

OnlinePetDepot.com

Order Number: 13777

Detailed Invoice: https://www.onlinepetdepot.com/account_history_info.php?order_id=13777

Date Ordered: Wednesday 30 May, 2012

Products

1 x Purina Mills Aquamax Grower 600 50-lb Bag () = \$47.81

Sub-Total: \$47.81

United Parcel Service (1 pkg x 56 lbs total) (UPS Ground): \$56.44

Total: \$104.25

Delivery Address

NLTRA
Emily Sullivan
100 North Lake Blvd
1st Floor
Tahoe City, CA 96145
United States

*Vic Retail
5/31/2012
8100-90/42*

Billing Address

NLTRA
Sandy Evans Hall
PO Box 1757
Tahoe City, CA 96145
United States

Payment Method

Credit or Debit Card

Emily Detwiler

From: Sales Sales [sales@goldenopenings.com]
Sent: Thursday, May 31, 2012 11:24 AM
To: Emily Detwiler
Subject: Golden Openings, Inc. Customer Receipt/Purchase Confirmation

Thank you for your order!

Order Information

Merchant: Golden Openings, Inc.
Invoice Number: 8518

Billing Information

Sandy Evans Hall
PO Box 1757
Tahoe City, CA 96145
US
emily@puretahoenorth.com
530-581-8700

Shipping Information

Shipping: US \$0.00
Tax: US \$0.00
Total: US \$30.00

MasterCard

Date/Time: 31-May-2012 01:24:05 PM CT
Transaction ID: 4412392033

Emily Detwiler

From: sales@goldenopenings.com
Sent: Thursday, May 31, 2012 11:24 AM
To: Emily Detwiler
Subject: Golden Openings Inc. Order Confirmation

Dear emily,

Thanks for your order from Golden Openings Inc..
A brief summary of your order is below.
Please feel free to contact us if you have any questions.

Order Summary:

Order ID: 9628

Order Total:

Merchandise Total: \$20.00
Discounts: \$0.00
Sub-Total: \$20.00

Local Tax: \$0.00
State/Province Tax: \$0.00
Country Tax: \$0.00
Shipping: \$10.00
Handling: \$0.00

Order Total: \$30.00

Gift Certificate: \$0.00
Grand Total: \$30.00

*Note, shipping costs above are estimates and are typically correct. However, in rare cases actual shipping costs can differ. We will contact you if this situation arises.

Billing Information:

Name: Sandy Evans Hall
Company:
Address1: PO Box 1757
Address2:
City: Tahoe City State: CA Zip: 96145
Country: US
Phone: 530-581-8700
Fax: None
E-Mail Address: emily@puretahoenorth.com
Payment Method: Credit Card

Shipping Information:

Name: Emily Sullivan

Photo w/ cc sm

History Order #222 >

Categories

Order #222 (snipped)

Order Date: Friday 01 June, 2012
 Order Total: \$338.51

Delivery Address	Products	Price	retail	
<i>News</i> Tahoe Resort Association Vicki Kahn 100 North Lake Blvd. Tahoe City, California 96145 United States	✓ 1 x Spanish Luna Moth Necklace	✓ \$12.00 ea	29 ⁹⁹	
	✓ 3 x Tiny Silver Pine Cone Necklace	✓ \$23.40 (7⁸⁰ ea)	19 ⁹⁹	
	✓ 1 x Honey and Copper Pearl Acorn Necklace	✓ \$10.80	\$24 ⁹⁵	
	✓ 1 x Birch Leaf Earrings- 5 Pairs	✓ \$30.00 (6 ea)	15 ⁹⁵	
	✓ 1 x Stunning Silver Birch Leaf Necklace	✓ \$10.20	24 ⁹⁵	
	✓ 1 x Silver Skeleton Leaf Earrings- 5 Pairs	✓ \$30.00 (6 ea)	\$15 ⁹⁵	
	✓ 1 x Silver Skeleton Leaf Necklace	✓ \$6.60	\$16 ⁹⁵	
	✓ 3 x Tiny Brass Pine Cone Necklace	✓ \$23.40 (7⁸⁰ ea)	19 ⁹⁹	
	RateUSPS Priority Mail	✓ 1 x Purple Emperor Butterfly Necklace	✓ \$12.00	\$29 ⁹⁹
		✓ 1 x Teeny Tiny Silver Bike Necklace	✓ \$7.17	18 ⁹⁵

aces
 ry
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 eaf Jewelry
 n Pins

H6
 extra : free
 owl 18⁹⁵
 bee 14⁹⁵
 horn

Time
ping

retail

- ✓ Bike Necklace ✓
- ✓ 1 x Small Fallen Copper Cottonwood Leaf Necklace ✓ \$13.80 ~~34.95~~ ✓
- ✓ Tiny Black Bear Necklace ✓ \$19.20 ~~(9.60)~~ ~~24.95~~ ✓
- ✓ Morpho Butterfly Necklace ✓ \$12.00 ~~29.95~~ ✓
- ✓ 1 x Small Fallen Copper Birch Leaf Necklace ✓ \$13.80 ~~34.95~~ ✓
- ✓ 1 x Small Fallen Silver Maple Leaf Necklace ✓ \$13.80 ~~34.95~~ ✓
- ✓ 1 x Small Fallen Silver Birch Leaf Necklace ✓ \$13.80 ~~34.95~~ ✓
- ✓ 1 x Silver Squirrel Necklace ✓ \$9.00 ~~22.95~~ ✓
- ✓ 2 x Fangorn Forest Necklace ✓ \$23.94 ~~(11.97 ea)~~ ~~29.95~~ ✓
- ✓ 1 x Golden Squirrel Necklace ✓ \$10.20 ~~24.99~~ ✓
- ✓ 3 x Tiny Copper Pine Cone Necklace ✓ \$23.40 ~~(7.80 ea)~~ ~~19.99~~ ✓

Questions? Ask us!

retail
Go
ngly,
s.com



Billing Information

Billing Address

North Lake
Tahoe
Resort
Associat
Vicki Kahn
100 North
Lake Blvd.
Tahoe City,
California
96145
United
States

Sub-Total: \$318.51
Flat RateUSPS \$20.00
Priority Mail:
Total: **\$338.51**

Emily Detwiler

From: Paperless Post [paperlesspost@paperlesspost.com]
Sent: Monday, June 04, 2012 3:18 PM
To: Emily Detwiler
Subject: Receipt for Paperless Post Purchase

TCVC
SO.
SAVINGS CC

Thank you for your recent purchase of:

- 150 Paperless Post Custom Coins

Your total amount paid is \$15.00. The transaction ID of your purchase is 489095. Click [here](#) to view your receipt.

You can also find this receipt, and past receipts, in "Billing" under the "Account" menu after logging into your Paperless account.

Thank you,

The Paperless Post Team



Unsubscribe from Paperless Post

Create and send your own custom cards at paperlesspost.com

Add paperlesspost@paperlesspost.com to your address book to ensure that you'll receive all future Paperless Mail in your inbox. Paperless Post respects your privacy. To see how we treat your information, please review our [Privacy Policy](#).

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Emily Detwiler

From: Paperless Post [paperlesspost@paperlesspost.com]

Sent: Monday, June 04, 2012 2:53 PM

To: Emily Detwiler

Subject: Receipt for Paperless Post Purchase

Thank you for your recent purchase of:

- 300 Paperless Post Custom Coins

Your total amount paid is \$24.00. The transaction ID of your purchase is 489070. Click [here](#) to view your receipt.

You can also find this receipt, and past receipts, in "Billing" under the "Account" menu after logging into your Paperless account.

Thank you,

The Paperless Post Team



Unsubscribe from Paperless Post

Create and send your own custom cards at paperlesspost.com

Add paperlesspost@paperlesspost.com to your address book to ensure that you'll receive all future Paperless Mail in your inbox. Paperless Post respects your privacy. To see how we treat your information, please review our [Privacy Policy](#).

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ROBERT H. HAM ASSOCIATES, LTD.

P.O. BOX 77398
 GREENSBORO, NC 27417
 Phone: 800-334-6965

INVOICE

Customer Copy

Invoice No.	395713
Date	06/04/2012
Customer No.	96145016

<i>Bill To:</i>	NORTH LAKE TAHOE RESORT ASSOC PO BOX 1757 ATTN: EMILY SULLIVAN TAHOE CITY, CA 96145	<i>Ship To:</i>	NORTH LAKE TAHOE RESORT ASSOC 100 NORTH LAKE BLVD TAHOE CITY, CA 96145
-----------------	--	-----------------	--

<i>Purchase Order</i>	<i>Shipped</i>	<i>Sl's</i>	<i>Terms</i>	<i>Order #</i>	<i>Wh</i>	<i>Ship Via</i>
181718	06/04/12	LAT	CREDIT CARD	343806	04	U.P.S.

<i>Item</i>	<i>Description</i>	<i>Shipped</i>	<i>UM</i>	<i>Price</i>	<i>UM</i>	<i>Extension</i>	
PF101	CHROME CARDHOLDER 5-1/2"X 50,NATURAL BAMBOO SHIRT H	4	EA	3.95	EA	15.80	
HR-17B		1	BX	56.00	BX	56.00	
8100.00/42							
		<i>Subtotal</i>	<i>Tax</i>	<i>Discount</i>	<i>Freight</i>	<i>Credit Card</i>	<i>Total Due</i>
		71.80	.00	-7.18	28.64	93.26	.00

Top » Catalog » My Account » History » Order #329

My Account | Log Off | Cart Contents | Checkout



Home About Display's Wholesale Info FAQ's Show Schedule Contact Us

Shopping Cart

0 items

Products

- Pencils
- Engraved Items
- Gift Sets
- Bookmarks
- Gnomes
- Nature's Leaf Collection
- Wildlife Collection
- Wood Pieces
- Gift Boxes
- Display Items
- Blank Engravable Items

Quick Find

Enter Keywords
Advanced Search

Featured Item



3 Tier Twist Candle Holder \$12.00

Bestsellers

01. 7" Engraved Pencil
02. 5" Engraved Pencil
03. 4" Color Pencil Bundle
04. 5" Color Pencil Bundle
05. 7" Color Pencil Bundle
06. 7" Graphite Bundles
07. 5" Graphite Bundles
08. 3 1/2" Graphite Bundles
09. Notebook
10. 7" Brown Bookmark

Order History

- 5" Color Pencil Bundle
- 5" Graphite Bundles
- 7" Brown Bookmark
- Forest Pencils
- Small Pine Cone Basket

Information

- Shipping & Returns
- Privacy Notice
- Conditions of Use
- Contact Us

Monday 04 June, 2012

Order Information

Order #329 (Shipped)

Order Date: Thursday 31 May, 2012

Order Total: \$289.40

Delivery Address

North Lake Tahoe Resort
 Associat
 Vicki Kahn
 100 North Lake Blvd.
 Tahoe City,, California 96145
 U

Products

.1 x Forest Pencils	\$134.40
18 x 5" Color Pencil Bundle	\$72.00
* 10 x 5" Graphite Bundles	\$40.00
24 x 7" Brown Bookmark	\$12.00
2 x Small Pine Cone Basket	\$31.00

BACK ORDERED
IN
6/15 EST

Retail

895

100 each
→ 3200

Ship Date

Friday, June 1, 2012

Billing Information

Billing Address

NLTRA visitor center
 Vicki Kahn
 Box 1757
 Tahoe City, California 96145
 U

Payment Method

Credit Card

Order History

05/31/2012 Pending

06/01/2012 Pending

06/04/2012 Shipped

Please add a display holder for forest pencils at \$10.50
 Please note shipping address is different from billing address:
 100 North Lake Boulevard, Tahoe City, CA 96145

Thank you for your order. We are out of stock of Forest Pencils. We have domestic/farm, which is a new line if you want to replace it until the others come in. It has 16 designs, six of each design for a total of 96 pcs. The animals are pig, sheep, cow, rooster, horse, bumblebee, mouse, cat, donkey, mallard duck, frog, goldfish, duck, rabbit, parakeet, & dog. We have not put it on the web site yet. Let me know. If not I will process without the forest pencils and let you know when they will come in, but it will be about 2 to 3 months.

Thanks
Cary

Your order shipped out today, Monday, June 4, 2012.
 UPS Tracking # is \$ 1Z 111 Y67 03 4359 9837.
 Your credit card was charged \$173.90.

The forest pencils have been cancelled, if happen to come in early will let you know.

Thank you and Welcome Back, it had been a long time since your last order.
 Nice to have you back,
 Cary Diaz

Sub-Total: \$289.40
 Total: \$289.40

** PLEASE UNBUNDLE AND SELL FOR 95¢ each*

Back

Sandy's ce

866-407-4751



TC vic.
SANDYS CC

Order Summary

Order Information

Order Number: 2056
Date: 6/5/2012 10:41 AM
Status: Payment Received
Status
Description:

Customer Information

Customer: Emily Sullivan
Email: emily@puretahoenorth.com

Shipping Method: USPS Priority Mail Regular/Medium Flat-Rate Box

Ship To

Emily Sullivan
PO Box 1757
Tahoe City, CA 96145 United States

Phone: 530.581.8770

Bill To

Emily Sullivan
PO Box 1757
Tahoe City, CA 96145 United States

Phone: 530.581.8770

Additional Information

How Did you learn about Us?: Google Search

Product Information

Product Name	Item Number	Quantity	Item Price	Total Price
Guest Book Page - Company Visitor Log 8-1/2 x 9-1/2		1	\$22.50	\$22.50
Guest Book - Cork Refillable Binder		1	\$50.00	\$50.00
Personalization: No Enter Personalization: Font: Choose Foil Color: Choose Position: Choose Text Verified: No Expedited Personalization Available: Not Necessary				

Subtotal: \$72.50
 Shipping: \$11.35
 Handling: \$1.50
 Tax: \$5.26
Order Total: \$90.61

If You Have Added PERSONALIZATION to your Order
 The Amount will be included in your Total and Not Shown Separately
 One Line is \$10
 Two Lines is \$20

Sandy CC

Reg. Man TF
- Inf.

TO GO

06-04-2012
TAKEN BY: Philip

1

10:30 AM

6/4/12
ok
Inf R^{1/2} P
Ran

1	LRG THIN PIZZA THE FAMILY FAVORITE	22.75
1	LRG THIN PIZZA LITE WHITE	22.75
1	LG THICK PIZZA VEGGIE COMBO	20.25
1	LG THICK PIZZA CB'S COMBO	22.75
4	To Go Box Charge	2.00
	Customer Name: NLTRA	

Sub Total 90.50
 Select Clients (GFA/Lodg - 13.58
 Sub Total 76.92
 Tax 5.45
 Total N. Lake Tahoe Resort 82.37

Amelia J. Hall - 20.75

READY TIME 10:45 61.62

5472 1601 9517 4925

exp 01/13 CV-582

Kim Lambert

From: Sandy Evans Hall
Sent: Tuesday, June 05, 2012 10:40 AM
To: Kim Lambert
Subject: FW: Important Information Regarding Your Verizon Wireless Account

Sandy Evans Hall P.O.M.
CEO/Executive Director



north lake tahoe

Chamber | CVB | Resort Association
 Phone: 530-581-8739
 Cell: 970-846-6284
sandy@puretahoenorth.com
www.gotahoenorth.com

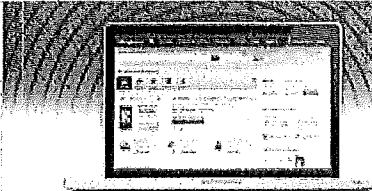
Lake Tahoe, awarded the #1 U.S. destination with TripAdvisor and #1 winter destination with Orbitz.com!

From: AccountNotify@verizonwireless.com [mailto:wAccountNotify@verizonwireless.com]
Sent: Tuesday, June 05, 2012 5:26 AM
To: Sandy Evans Hall
Subject: Important Information Regarding Your Verizon Wireless Account



Thank you for choosing Verizon Wireless. Your payment is now complete and your session is now in progress.

PAYMENT DATE: 06/05/2012
PAYMENT METHOD: MC XXXX-XXXX-XXXX-4925
WIRELESS NUMBER: X3327
BILL TO: N LAKE TAHOE RESORT SANDRA EVA
 PO BOX 5459
 TAHOE CITY, CA 96145



My Verizon is also available 24/7 assist you with:

- Viewing your usage
- Updating your plan
- Adding Account Members
- Paying your bill
- Finding accessories for your devices
- And much, much more...

Due Now

3 GB Mobile Broadband for a month \$35.00

Adventure Marketing
 814 Weston St.
 Lansing, MI 48917
 (517) 622-3506 (517) 622-3507 F



Invoice

Date	Invoice #
6/11/2012	25307

Bill To

North Lake Tahoe Resort Vistitor Center
 PO Box 1757
 Tahoe City CA 96145

Ship To

North Lake Tahoe Resort Vistitor Center
 100 North Lake Blvd.
 Tahoe City, CA 96145

6/11/2012
 061712012

P.O. No.	Terms	Due Date	Rep	Ship Date	Shipped	Packaged By
	Visa	6/11/2012	Onlin	6/11/2012	UPS	Joey

Qty	Item	Description	Rate	back orders	Amount
✓12	01346	6 Asst.5x5 Lodge Sign Ornaments	3.75	0	45.00
✓12	01467	Lake 10" Arrow Orn	2.50	0	30.00
✓6	01619	3x6 Don't Wake Bear	2.75	0	16.50
✓6	01623	3x6 Don't Feed Bears	2.75	0	16.50
✓6	01816	3x6 Go Jump Lake	2.75	0	16.50
✓12	01840	5x10 Mountains Heaven	2.50	0	30.00
✓6	82361	10" Moose & Bear Canoe	6.50	0	39.00
✓6	01847	3x6 In the Mountains	2.75	0	16.50
✓6	82360	16" Moose & Bear Canoe	8.00	0	48.00
✓2	82845	12" Wooden Trout Dish	11.50	0	23.00
	Shipping	Freight & Handling Charges	29.61	0	29.61
		Rest of order will ship JULY			

SANDY CC

[Signature]

Paid for on your Credit Card Thank you for your business

Total	\$310.61
Payments/Credits	\$-310.61
Balance Due	\$0.00



Call To Order: 1.888.978.7759
Fax#: 1.888.381.2868

Confirmation Of Your Order

Order #: 5463323

Your Order has been Placed.

Thank you for your business. Your order information is provided below. A copy of this receipt has been sent to your e-mail address.

If you have any questions about your order, please feel free to contact us at customerservice@globalindustrial.com or 1.888.978.7759.

*TC VIC.
SANDYS CC*

ACCOUNT TYPE

Customer Type: Business

BILLING ADDRESS

Sandy Evans Hall
PO Box 1757
TAHOE CITY, CALIFORNIA 96145
UNITED STATES
Company: NLTRA
Email: emily@puretahoenorth.com
Phone: 530-581-8700

SHIPPING ADDRESS

Emily Sullivan
100 North Lake Blvd
TAHOE CITY, CALIFORNIA 96145
UNITED STATES
Company: NLTRA
Phone: 530-581-8700

PRIMARY SHIPPING METHOD

Shipping Method: GROUND

PAYMENT INFORMATION

Card Holder: Sandy Evans Hall
Payment Type: MasterCard
Card Number: xxxxxxxxxxxx4925
Expiration Date: 01/2013

Item #	Product Description	Shipping	Price	Quantity	Total
T9A261013SS	simplehuman® Bullet Open Top Can - 16 Gallon Brushed SS	3-6 days	\$119.95	1	\$119.95
T9A261333	Triangular Lid - Recycle	3-6 days	\$89.95	2	\$179.90
T9A240766	Triangular Lid - Waste	3-6 days	\$89.95	2	\$179.90
T9A240764CG	Triangular Recycling Receptacle - 19 Gallon Charcoal Gray * Please Note: This Item Is Not Returnable.	21-24 days	\$204.95	2	\$409.90
T9A240762CG	Triangular Recycling Receptacle - 15 Gallon Charcoal Gray * Please Note: This Item Is Not Returnable.	21-24 days	\$169.00	2	\$338.00

H16



Subtotal: \$1,227.65
Shipping: \$171.06
Tax: \$0.00
Total: \$1,398.71

General Sales

For product information or to place an order, please contact us at sales@globalindustrial.com, or 1-888-978-7759.

Customer Support

For assistance regarding an order already placed or received, please contact us at 1-888-628-3466 or service@globalindustrial.com.

For information on an outstanding invoice, please email our Accounts Receivable Department at AR@globalindustrial.com.

Mail your remittances to:

Global Industrial
PO Box 905713
Charlotte, NC 28290-5713

Web Site Assistance

If you need assistance with our site, from registration and ordering to shopping cart management and checkout, please contact our Web Support team at 1-888-381-2861 or service@globalindustrial.com.

Government & Education Sales

Global Industrial has dedicated significant resources to ensure that educational and governmental institutions have total access to our wide range of office and industrial equipment. You will find highly competitive prices at Global - designed to earn your business and meet your budget conscious needs.

For more information about Education Sales, please call 1-888-978-7759 or email educationsales@globalindustrial.com.

For more information about Government Sales, please call 1-800-806-5984 or email governmentsales@globalindustrial.com.

International Customers

Ordering is available to residents of the US, US territories and customers with APO/FPO addresses. For information or to place an order, please call 1-888-277-6995.

Mailing Addresses

You can contact us by mail at the following addresses:

Global Industrial

H17

ENGRAVED STONES

DIRECT ORDER

Credit Card payment

6/17/10

"EngravedStonesDirect.com" <Service@EngravedStonesDirect.com> (through Yahoo! Store Order System)
order ESD-1890 from EngravedStonesDirect.com
June 17, 2012 3:27 PM

This email is to confirm the receipt of your recent order from Engraved Stones Direct

You can always find out the current status of your order by going to
<https://order.store.yahoo.net/OS/stat?yhst-12434677044720+1890+0d8fe5a3d279ad19f7fd>

Date Sun Jun 17 17:27:22 CDT 2012

Ship to Vicki Kahn
North Lake Tahoe Visitor Center
100 North Lake Blvd.
front entrance
Tahoe City CA 96145
US United States
530-320-1078

Bill to Vicki Kahn/Sandy Evans Hall
North Lake Tahoe Resort Assoc.
P.O. Box 1757
Tahoe City CA 96145
US United States
530-320-1078

E-Mail vickikahn@sbcglobal.net (emailed)

Via UPS Ground

Payment MasterCard

Comments We are a resort area and would greatly appreciate delivery before July 1. Thank you, I appreciate it as I know you are busy getting ready for vacation!!

XO
Vicki

Name	Code	Qty	Each	Options
Custom Engraved River Rocks 2"-3"	PRR-23	100	2.59	Engrave Backside? = No, thanks Finish = Unpolished
				Font = Other Stone Color = Mixed Text = 1 Line Word Color = Black Brief Note to Engraver = greyish black ink Date Needed mm-dd-yy = 06-28-12 Enter text = Tahoe Font name = Tahoma
				Subtotal 259.00 Shipping 21.24 Tax 0.00 Total 280.24

ORDER:

100 River Rocks engraved w/ "TAHOE"

Cost: \$259 (plus shipping)

Retail: \$5.95


ROBERT H. HAM ASSOCIATES, LTD.

P.O. BOX 77398
 GREENSBORO, NC 27417
 Phone: 800-334-6965

INVOICE

Customer Copy

Invoice No.	401834
Date	06/22/2012
Customer No.	96145016

<i>Bill To:</i>		NORTH LAKE TAHOE RESORT ASSOC PO-BOX 1757 ATTN: EMILY SULLIVAN TAHOE CITY, CA 96145			<i>Ship To:</i>		NORTH LAKE TAHOE RESORT ASSOC 100 NORTH LAKE BLVD TAHOE CITY, CA 96145		
<i>Purchase Order</i>		<i>Shipped</i>	<i>Sls</i>	<i>Terms</i>		<i>Order #</i>	<i>Wh</i>	<i>Ship Via</i>	
181718		06/22/12	LAT	CREDIT CARD		343796	02	PU	
<i>Item</i>	<i>Description</i>			<i>Shipped</i>	<i>UM</i>	<i>Price</i>	<i>UM</i>	<i>Extension</i>	
704-5V	CLEAR CARDHOLDER 7"H X 5-			6	EA	2.50	EA	15.00	
FB-1012	CLR SHIRT FOLDING BOARD			2	EA	3.75	EA	7.50	
704-8V	CLEAR CARDHOLDER 11"HX 8-			6	EA	5.15	EA	30.90	
PS-CA1	50, RED SALE CARD, 5.5x7			1	PK	8.50	PK	8.50	
RST-TA	RAW STEEL TABLE SET OF 2			1	EA	269.00	EA	269.00	
						Supplies Vic PAID w/ Lisa's Sandy		cc	
<i>Subtotal</i>		<i>Tax</i>	<i>Discount</i>	<i>Freight</i>	<i>Credit Card</i>	<i>Total Due</i>			
330.90		23.01	-33.09	.00	320.82	.00			