



P.O. Box 5459 ~ Tahoe City, CA 96145 ~ Ph 530-581-8726 ~ Fx 530-581-8756

Agenda and Meeting Notice
FINANCE COMMITTEE MEETING
Thursday, June 20, 2013 – 2:00 pm
Northstar California Board Room

To call-in:

- 1) Dial the Conference Access Number (866) 742-3017
- 2) Enter the Participant Passcode 465132
- 3) Wait to be added to the conference

NLTRA Mission

“to promote tourism and benefit business through efforts that enhance the economic, environmental, recreational and cultural climate of the area.”

**Finance
Committee
Members**

NLTRA Board
*Bill Rock -
Treasurer
Phil GilanFarr
Ron Parson*

Committee
Members
*Kimberly Frushon
Mike Salmon*

Placer County
Rep.
Jennifer Merchant

Quorum

3 Committee
members, 1 of
which will be a
Board member

ITEMS MAY NOT BE HEARD IN THE ORDER THEY ARE LISTED

A. Call to Order – Establish Quorum

Public Forum: Any person wishing to address the Finance Committee on items of interest to the Committee not listed on the agenda may do so at this time. It is requested that comments be limited to three minutes, since no action may be taken by the Committee on items addressed under Public Forum.

B. Agenda Amendments and Approval

C. Approval of Minutes – May 30, 2013

D. Discussion and Possible Action to Recommend Approval of the May 2013 Financial Statements

E. Discussion and Possible Action to Recommend Approval of the 2013/14 NLTRA Budget

F. Approval of CEO Expenses

G. Supplemental Information

- Dashboard

H. Committee Member Comments

I. Adjournment

Posted and emailed: June 18, 2013

Finance Committee Meeting

June 20, 2013

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Supplemental Information	Will be distributed at the meeting



**FINANCE COMMITTEE MINUTES
Thursday, May 30, 2013 – 2:00 pm**

NLTRA Conference Room

PRELIMINARY MINUTES

COMMITTEE MEMBERS IN ATTENDANCE: Phil GilanFarr and Jennifer Merchant. Kimberly Frushon, Mike Salmon, and Ron Parson participated by telephone.

STAFF IN ATTENDANCE: Sandy Evans Hall, Lisa de Roulet, Andy Chapman, Ron Treabess, and Kim Lambert

OTHERS IN ATTENDANCE: Jim and Melinda Morris

1.0 CALL TO ORDER – ESTABLISH QUORUM

1.1 The meeting was called to order at 2:09 pm by Acting Chair Phil GilanFarr.

2.0 PUBLIC FORUM

2.1 Jim Morris from Lake Tahoe Accommodations addressed the committee about "Getting Away Together." They are looking for \$25,000 from NLTRA to fund a 30 minute travel film that would be broadcast on PBS. Andy Chapman reported that this opportunity has been presented to the Marketing Committee for two years in a row and the committee has voted against it. It was also not approved by LTVA. Jim wants to discuss this further at the August Board meeting.

3.0 AGENDA AMENDMENTS AND APPROVAL

3.1 **M/S/C (Frushon/Merchant) (5/0) to approve the agenda as presented.**

4.0 APPROVAL OF MINUTES

4.1 **M/S/C (Merchant/Parson) (5/0) to approve the Finance Committee minutes of March 28, 2013 with the words "and for the program to be successful" struck from section 9.3**

4.2 **M/S/C (Parson/Merchant) (5/0) to approve the Finance Committee minutes of April 25, 2013.**

5.0 DISCUSSION AND POSSIBLE ACTION TO RECOMMEND APPROVAL OF THE APRIL 2013 FINANCIAL STATEMENTS

5.1 Lisa de Roulet reviewed the April 2013 Financial Statements. The forecasted year-end shortfall continues; however, it has not increased. The shortfall will be offset by decreasing employee incentives, marketing programs, and undesignated net assets. Some of the variances were discussed:

- Ski Ticket commissions generated by consumer online sales are down due to low demand for the product. There will be a meeting with the participating ski areas to evaluate the program.
- Visitor Information is currently showing less revenue than budgeted, as non-retail VIC sales have not taken off as quickly as anticipated. However, sales are beginning to pick-up. The kiosks are sold out for June.
- Membership dues revenue is down compared to budget, but ahead compared to this time last year. Sales have been strong over the last few months and next year's revenue should increase.

- Tuesday Morning Breakfast Club is projected to break-even for the year.
- Membership Activities revenue is down, but the corresponding expense is also down.
- Membership net loss year-to-date of \$7,700 is an improvement over last year-to date's net loss of \$15,400.

M/S/C (Parson/Frushon) (5/0) to recommend the Board of Directors approve the April 2013 Financial Statements.

6.0 2013/14 PLACER COUNTY TOT BUDGET

- 6.1 Lisa de Roulet briefed the committee on the May 17th meeting with Placer County. Sandy Evans Hall, David Boesch, Jennifer Merchant, Lisa de Roulet, Alex Mourelatos and Ron Parson were in attendance.

Placer County expressed concern over growth of the G&A expenditures in the new contract. Staff prepared a series of graphs to illustrate the relationship between TOT growth, as well as changes in G&A as a result of operational changes, over a ten-year timeline.

The committee further discussed the graphs and it was determined that while they were useful for internal discussion, they could be misinterpreted if the proper context was not provided. Jennifer Merchant expressed concern that misinformation could make its way into the community.

The committee indicated it would be useful to see the graphs with varying time horizons to highlight the financial impact of various operational decisions, such as the closure of Central Reservations.

- 6.2 The Reno Tahoe International Airport Welcome Center rent allocation for 2013/14 was discussed. Currently, 60% of the rent is allocated to Transportation and 40% to Marketing. Placer County proposed a split of 83% to Marketing and 17% to Transportation. This split was accepted and will be used in the budget.

Lisa noted that there is not a staff person budgeted for the RTIA Welcome Center for 2013/14, as there is not currently enough traffic to justify the overhead associated with personnel. The North Lake Tahoe Express staff is trained to assist visitors and disseminate visitor information.

Action: Eliminate the bottom row of boxes on the TOT Budget spreadsheet.

Action: Continue to refine G&A graphs.

Action: Use Placer County's recommended 83%/17% (Marketing/Transportation) to allocate RTIA rent.

7.0 SALARY GUIDELINES

- 7.1 At its May meeting, the Board reviewed the Wage and Salary Policy and suggested some adjustments. The Finance Committee reviewed this second draft and suggested that the Executive Committee should do the CEO performance review, which will then be approved by the full Board. Lisa will make this change and bring the document back to the Board.

- 7.2 Lisa was tasked by the Executive Committee to create salary ranges for each staff position. She used data from California non-profit organizations similar to NLTRA, local businesses, and the Western Association of Convention and Visitors Bureaus. The committee decided to table further discussion of this topic until next month.

Action: The committee will have further discussion on staff salary ranges at a future meeting.

8.0 MARKETING PROGRAM CLARIFICATION

8.1 Lisa provided a memo that explained the components of the Marketing Programs expense.

9.0 APPROVAL OF CEO EXPENSES

9.1 Acting Chair Phil GilanFarr approved the CEO's expenses.

10.0 SUPPLEMENTAL INFORMATION

10.1 Key Metrics, Skier Shuttle ridership graphs, a Water Shuttle scenario, and a Capital Investment Projects 5-year Cash Flow were provided for review.

11.0 COMMITTEE MEMBERS' COMMENTS

11.1 There were no committee member comments.

12.0 ADJOURNMENT

12.1 The meeting adjourned at 4:00 pm.

Submitted by:
Kim Lambert
Staff Accountant

NLT Chamber/CVB/ Resort Association

Financial Statements

For the Eleven Months Ending May 31, 2013



June 20, 2013

To: Finance Committee

From: Kim Lambert

Re: Major Variances of the May 2013 Financial Statements

The following are the major budget to actual variances **YEAR-TO-DATE**:

- Membership dues are down due to write-offs of non-renewing members; however, actual revenue is ahead of last year at this time.
- Membership Activities revenue is down as is corresponding expense.
- Marketing Commissions are down due to slow sales of the Ski Tahoe North interchangeable lift ticket.
- Merchandise sales and corresponding Cost of Goods sold are over budget due to strong sales in the Tahoe City Visitors Information Center.
- Visitor Information Miscellaneous revenue and Membership Commissions are under budget; anticipated sales opportunities have not yet materialized.
- Conference salaries are over budget due to higher than anticipated sales commissions.
- Rent, Insurance/Bonding, Supplies and Equipment Rental/Leasing expense are over budget in some departments due to the expansion of operations.
- Telephone is over budget in some departments due to expansion of operations and call-time issues with Charter Communications.
- Marketing Programs expense is under budget as NLTRA has not yet received invoices from some Community Marketing Grant recipients. All money budgeted will be spent.
- Special Events expense is slightly over budget currently; however, only 77% of budget has been consumed.
- Market Study Reports is over budget currently; however, only 75% of budget has been consumed.
- Credit Card Fees are up due to increased consumer purchases at the new Visitor Information Center.
- Automobile expenses are over budget in some departments, but under budget in others, resulting in 62% of budget consumed.
- Variances in Infrastructure and Transportation Project Costs are due to timing of projects.

North Lake Tahoe Resort Association

BALANCE SHEET

May 31, 2013

Assets	May 31, 2013	May 31, 2012	June 30, 2012
Current Assets			
Petty Cash	500	500	500
Cash - Operations Acct #6712	753,057	832,322	698,840
Cash - Payroll Account #7421	14,397	16,417	16,479
Marketing Cooperative Cash	(18,364)	132,886	217,829
Cash - Infrastructure #8163	137,762	(43,166)	40,939
UBS Cash	8,610	9,067	8,557
Operations Money Market BW	44,875	244,560	244,608
Cash in Drawer	125	100	355
Accounts Receivable	44,942	101,087	121,951
A/R - Sales Estimates	12,924	-	4,064
A/R - TOT Funding	1,006,593	969,372	443,558
Undeposited Funds	377	-	28
WebLink Accounts Receivable	27,080	-	0
Inventory Asset	20,248	9,403	13,108
AR TOT Transportation	95,547	188,441	103,200
AR TOT Infrastructure	<u>3,425,793</u>	<u>7,541,659</u>	<u>4,962,993</u>
Total Current Assets	5,574,465	10,002,649	6,877,008
Property and Equipment			
Furniture & Fixtures	68,135	64,991	64,991
Accum. Depr. - Furn & Fix	(61,103)	(52,692)	(53,388)
Computer Equipment	41,344	60,000	41,344
Accum. Depr. - Computer Equip	(39,839)	(56,390)	(37,923)
Computer Software	30,050	54,619	20,187
Accum. Amort. - Software	(23,329)	(54,620)	(20,188)
Leasehold Improvements	24,284	23,284	23,284
Accum. Amort - Leasehold Impr	<u>(23,451)</u>	<u>(23,090)</u>	<u>(23,284)</u>
Total Property and Equipment	16,090	16,102	15,024
Other Assets			
Prepaid Expenses	47,791	191,911	49,888
Prepaid Insurance	<u>6,066</u>	<u>4,209</u>	<u>4,709</u>
Total Other Assets	53,858	196,120	54,597
Total Assets	<u>5,644,413</u>	<u>10,214,871</u>	<u>6,946,629</u>
Liabilities and Net Assets			
	2013	2012	2012
Current Liabilities			
Accounts Payable	32,062	98,766	869,182
Salaries / Wages Payable	35,874	49,056	59,843
Direct Deposit Liabilities	-	(24,868)	0
Empl. Federal Tax Payable	1,496	934	1,496
State Taxes Payable	-	(1,026)	0
FUTA Taxes Payable	48	(411)	48
FSA Payable	-	90	0
401 (k) Plan	9,221	9,939	16,136
Estimated PTO Liability	56,143	60,477	60,883
Sales and Use Tax Payable	1,793	1,453	2,425
Ski Tahoe North lift tickets	6,226	3,184	2,857
Marketing Cooperative Liabili	(18,364)	132,886	217,829
Intra-Company Borrowings	(2,334)	(569)	(962)
AFW Suspense Account	-	(2,683)	(4,590)
Marketing Co-op	-	(52)	0
Payroll Liabilities	12,331	25,144	4,350
Reserves	-	40,202	0
Deferred Rev - Membership Dues	87,243	86,137	71,321
Def Revenue - Other	10,360	-	13,456
Unbilled Purchases	658	-	0
Deferred Support	21,898	840,979	0
Deferred Support-Transportation	95,550	(17,959)	0
Deferred Support - Infra	3,823,044	7,804,261	4,648,436
Deferred Sup- Infra Maint. Res	<u>142,096</u>	<u>-</u>	<u>150,000</u>
Total Current Liabilities	<u>4,315,346</u>	<u>9,105,940</u>	<u>6,112,711</u>
Long-Term Liabilities			
Total Liabilities	4,315,346	9,105,940	6,112,711
Net Assets			
Fund Balance - General	-	4,592,495	0
Fund Balance Restricted	-	243,110	0
Temp. Restricted Net Assets 5	-	(4,217,078)	0
Temp. Restricted Net Assets 4	-	49,415	0
Unrestricted Net Assets	442,264	29,477	305,763
Designated Marketing Reserve	293,110	-	293,110
Designated Infra Maint Reserve	98,544	-	98,544
Net Income	<u>495,150</u>	<u>411,512</u>	<u>136,500</u>
Total Net Assets	<u>1,329,067</u>	<u>1,108,932</u>	<u>833,918</u>
Total Liabilities and Net Assets	<u>5,644,413</u>	<u>10,214,871</u>	<u>6,946,629</u>

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the 11 months ended Apr 30, 2013
Consolidated Departments

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year To Date Actual	Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
Revenue								
316,202	316,202	Placer County TOT Funding	4,516,182	3,478,223	1,037,959	3,702,536	5,158,272	88%
9,782	10,355	Membership	105,477	113,910	(8,433)	98,049	124,265	85%
371	1,457	Revenues-Membership Activities	37,304	52,376	(15,072)	59,747	53,833	69%
1,270	744	Revenue-Tue AM Breakfast Club	9,169	8,183	986	9,884	8,927	103%
-	-	Special Events Autumn Food&Wine	-	-	0	78,947	-	-
-	-	Revenues - Retail - Nontaxable	-	-	0	352	-	-
45	-	Non-retail VIC income	2,695	-	2,695	-	-	-
6,596	7,917	Commissions	70,165	84,990	(14,825)	145,499	107,000	66%
4,659	3,000	Merchandise Sales	79,102	71,000	8,102	18,741	79,000	100%
-	3,675	Miscellaneous	75	31,321	(31,246)	(3)	35,000	0%
338,925	343,350	Total Revenue	4,820,169	3,840,003	980,166	4,113,752	5,566,297	87%
Operating Expenses								
88,490	99,497	Salaries & Wages	1,124,128	1,130,205	6,077	1,111,806	1,238,204	91%
13,794	14,841	Rent	170,147	163,248	(6,899)	122,064	178,091	96%
2,905	1,647	Telephone	33,886	21,661	(12,225)	25,374	23,309	145%
356	281	Mail - USPS	3,766	3,089	(677)	3,247	3,370	112%
1,244	790	Insurance/Bonding	12,855	8,695	(4,160)	8,934	9,485	136%
612	1,159	Supplies	13,209	12,753	(456)	14,807	13,918	95%
-	-	Visitor Communications - Other	450	-	(450)	125	-	-
870	1,147	Depreciation	12,940	12,617	(323)	12,316	13,762	94%
1,111	928	Equipment Support & Maintenance	9,896	10,212	316	13,955	11,140	89%
340	100	Taxes, Licenses & Fees	2,289	2,959	670	2,281	3,334	69%
-	-	Miscellaneous Expense	371	513	142	-	684	54%
1,294	1,403	Equipment Rental/Leasing	19,573	15,429	(4,144)	14,561	16,828	116%
-	542	Training Seminars	2,091	2,458	367	2,190	3,100	67%
-	150	Public Outreach	-	2,876	2,876	-	3,735	0%
-	4,500	Professional Fees	28,008	25,975	(2,033)	29,450	26,975	104%
-	-	Research & Planning Membership	3,000	5,000	2,000	3,000	5,000	60%
2,798	4,333	Research & Planning	63,766	70,163	6,397	63,108	82,000	78%
15,505	18,333	Transportation Projects	439,707	886,667	446,960	345,649	977,000	45%
39,344	-	Infrastructure Projects	1,104,683	-	(1,104,683)	333,627	1,363,831	81%
20,554	-	Marketing Programs	108,810	196,600	87,790	32,910	196,600	55%
-	-	Autumn Food & Wine	-	-	0	78,947	-	-
15,469	4,000	Special Events	145,522	142,500	(3,022)	133,983	190,153	77%
550	2,170	Membership Activities	26,139	42,170	16,031	36,102	45,580	57%
894	500	Tuesday Morning Breakfast Club	8,264	5,500	(2,764)	8,837	6,000	138%
-	-	Classified Ads	477	-	(477)	3,480	-	-
198	-	Promotions/Giveaways	925	-	(925)	-	-	-
13,400	-	Market Study Reports/Research	13,433	5,000	(8,433)	74,327	18,000	75%
80,762	80,548	Marketing Cooperative/Media	888,382	886,021	(2,361)	992,000	966,566	92%
-	-	Media/Collateral/Production	-	-	0	128,968	-	-
-	42	Miscellaneous Programs	21,797	41,014	19,217	15,586	88,731	25%
-	-	Conference - PUD	-	-	0	-	10,000	0%
3,252	2,000	Cost of Goods Sold	36,964	29,000	(7,964)	11,139	33,000	112%
10	215	Associate Relations	1,554	2,785	1,231	2,723	3,075	51%
248	417	Board Functions	3,631	4,583	952	7,536	5,000	73%
700	242	Credit Card Fees	5,601	3,033	(2,568)	3,053	3,400	165%
912	922	Automobile Expenses	6,893	10,137	3,244	9,358	11,058	62%
272	158	Meals/Meetings	4,171	1,977	(2,194)	2,084	2,160	193%
735	750	Dues & Subscriptions	5,506	4,897	(609)	10,566	5,172	106%
98	631	Travel	2,269	7,607	5,338	5,839	8,238	28%
-	-	Bad Debt	300	-	(300)	-	-	-
306,717	242,246	Total Operating Expenses	4,325,403	3,757,344	(568,059)	3,663,932	5,566,499	78%
12	183	Revenues- Interest & Investment	338	2,017	(1,679)	1,889	2,200	15%
-	-	Marketing Reserves	-	-	0	40,202	-	-
32,220	101,287	Net Income (Loss)	495,104	84,676	410,428	411,507	1,998	-

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the 11 months ended May 31, 2013
All Departments excl Infra and Trans

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year To Date Actual	11, 30, 42, 60, 70 Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
Revenue								
204,153	204,153	Placer County TOT Funding	2,245,684	2,245,684	0	2,551,194	2,449,835	92%
10,248	10,355	Membership	105,477	113,910	(8,433)	98,049	124,265	85%
300	1,457	Revenues-Membership Activities	37,304	52,376	(15,072)	59,747	53,833	69%
630	744	Revenue-Tue AM Breakfast Club	9,169	8,183	986	9,884	8,927	103%
-	-	Special Events Autumn Food&Wine	-	-	0	78,947	-	-
-	-	Revenues - Retail - Nontaxable	-	-	0	352	-	-
675	-	Non-retail VIC income	2,695	-	2,695	-	-	-
13,991	17,417	Commissions	70,165	84,990	(14,825)	145,499	107,000	66%
8,446	5,000	Merchandise Sales	79,102	71,000	8,102	18,741	79,000	100%
-	3,679	Miscellaneous	75	31,321	(31,246)	(3)	35,000	0%
238,443	242,805	Total Revenue	2,549,671	2,607,464	(57,793)	2,962,410	2,857,860	89%
Operating Expenses								
115,416	89,936	Salaries & Wages	984,083	980,211	(3,872)	979,793	1,073,944	92%
12,136	13,627	Rent	152,557	149,900	(2,657)	106,622	163,529	93%
2,448	1,380	Telephone	28,912	18,160	(10,752)	21,075	19,541	148%
603	280	Mail - USPS	3,743	3,075	(668)	3,225	3,355	112%
1,193	657	Insurance/Bonding	11,992	7,228	(4,764)	7,455	7,885	152%
720	968	Supplies	12,320	10,645	(1,675)	13,204	11,618	106%
68	-	Visitor Communications - Other	450	-	(450)	125	-	-
998	963	Depreciation	10,870	10,593	(277)	10,384	11,554	94%
541	813	Equipment Support & Maintenance	8,825	8,938	113	12,743	9,750	91%
(57)	-	Taxes, Licenses & Fees	2,173	1,759	(414)	1,192	2,134	102%
-	-	Miscellaneous Expense	371	-	(371)	-	-	-
1,647	1,166	Equipment Rental/Leasing	16,095	12,826	(3,269)	11,985	13,988	115%
-	800	Training Seminars	2,091	2,000	(91)	1,813	2,600	80%
-	-	Public Outreach	-	1,247	1,247	-	1,662	0%
3,250	250	Professional Fees	28,008	25,975	(2,033)	29,450	26,975	104%
69,734	56,600	Marketing Programs	108,810	196,600	87,790	32,910	196,600	55%
-	-	Autumn Food & Wine	-	-	0	78,947	-	-
2,226	95,000	Special Events	145,522	142,500	(3,022)	133,983	190,153	77%
1,994	1,310	Membership Activities	25,954	42,170	16,216	36,102	45,580	57%
948	500	Tuesday Morning Breakfast Club	8,264	5,500	(2,764)	8,837	6,000	138%
-	-	Classified Ads	477	-	(477)	2,920	-	-
-	-	Promotions/Giveaways	925	-	(925)	-	-	-
-	-	Market Study Reports/Research	13,433	5,000	(8,433)	74,327	18,000	75%
80,762	80,546	Marketing Cooperative/Media	888,382	886,021	(2,361)	992,000	966,566	92%
-	-	Media/Collateral/Production	-	-	0	128,968	-	-
-	42	Miscellaneous Programs	21,797	41,014	19,217	15,586	88,731	25%
-	-	Conference - PUD	-	-	0	-	10,000	0%
4,362	2,000	Cost of Goods Sold	36,964	29,000	(7,964)	11,139	33,000	112%
-	202	Associate Relations	1,529	2,573	1,044	2,525	2,825	54%
259	417	Board Functions	3,631	4,583	952	7,536	5,000	73%
515	242	Credit Card Fees	5,601	3,033	(2,568)	3,053	3,400	165%
76	405	Automobile Expenses	5,150	4,453	(697)	6,103	4,858	106%
168	158	Meals/Meetings	3,849	1,802	(2,047)	2,025	1,960	196%
67	265	Dues & Subscriptions	5,385	4,750	(635)	10,458	5,000	108%
-	1,295	Travel	2,269	7,607	5,338	5,839	8,238	28%
-	-	Bad Debt	300	-	(300)	-	-	-
300,074	349,822	Total Operating Expenses	2,540,732	2,609,163	68,431	2,752,324	2,934,446	87%
12	150	Revenues- Interest & Investment	338	1,650	(1,312)	1,550	1,800	19%
-	-	Marketing Reserves	-	-	0	40,202	-	-
-6,329	-6,399	Allocated	-69,614	-70,386	(772)	-70,766	-76,785	0%
(55,290)	(100,468)	Net Income (Loss)	78,891	70,337	8,554	242,200	1,999	-

North Lake Tahoe Resort Association
Departmental Summary
For the 11 Months Ending May 31, 2013

	Marketing	Conference	Visitor Information	Marketing Subtotal	Transportation	Membership	Administration	Subtotal	Infrastructure	TOTAL
Revenue										
Placer County TOT Funding	1,635,667	322,852	287,165	2,245,684	1,051,006	0	0	1,051,006	1,219,492	4,516,182
Membership	-	7,134	-	7,134	-	98,343	-	98,343	-	105,477
Revenues-Membership Activities	-	-	-	-	-	37,304	-	37,304	-	37,304
Revenue-Tue AM Breakfast Club	-	-	-	-	-	9,169	-	9,169	-	9,169
Non-retail VIC income	-	-	2,695	2,695	-	-	-	-	-	2,695
Commissions	669	69,496	-	70,165	-	-	-	-	-	70,165
Merchandise Sales	-	-	79,102	79,102	-	-	-	-	-	79,102
Miscellaneous	-	-	-	-	-	-	75	75	-	75
Total Revenue	1,636,336	399,482	368,962	2,404,780	1,051,006	144,816	75	1,195,897	1,219,492	4,820,169
Operating Expenses										
Salaries & Wages	257,050	199,625	185,062	641,737	64,635	68,999	273,347	406,981	75,410	1,124,128
Rent	19,017	9,587	95,879	124,483	6,767	6,767	21,307	34,841	10,822	170,147
Telephone	10,101	2,768	4,997	17,866	2,454	3,456	7,591	13,501	2,519	33,886
Mail - USPS	936	883	619	2,438	12	733	571	1,316	11	3,766
Insurance/Bonding	2,494	2,387	3,107	7,987	432	1,151	2,854	4,436	431	12,855
Supplies	2,373	832	4,966	8,171	418	1,332	2,817	4,567	471	13,209
Visitor Communications - Other	75	-	375	450	-	-	-	-	-	450
Depreciation	3,235	1,682	1,682	6,599	1,035	1,035	3,235	5,305	1,035	12,940
Equipment Support & Maintenance	2,372	1,373	1,620	5,365	535	535	2,924	3,995	535	9,896
Taxes, Licenses & Fees	380	94	588	1,062	58	58	1,053	1,169	58	2,289
Miscellaneous Expense	22	-	-	22	-	-	349	349	-	371
Equipment Rental/Leasing	2,255	2,015	5,523	9,792	1,739	3,669	2,633	8,041	1,739	19,573
Training Seminars	1,137	-	-	1,137	-	180	774	954	-	2,091
Professional Fees	-	-	3,188	3,188	-	160	24,660	24,820	-	28,008
Research & Planning Membership	-	-	-	-	3,000	-	-	3,000	-	3,000
Research & Planning	-	-	-	-	26,981	-	-	26,981	36,785	63,766
Transportation Projects	-	-	-	-	439,707	-	-	439,707	65,900	505,607
Infrastructure Projects	-	-	-	-	-	-	-	-	1,038,783	1,038,783
Marketing Programs	108,810	-	-	108,810	-	-	-	-	-	108,810
Special Events	145,522	-	-	145,522	-	-	-	-	-	145,522
Membership Activities	183	93	93	368	93	25,493	93	25,678	93	26,139
Tuesday Morning Breakfast Club	-	-	-	-	-	8,264	-	8,264	-	8,264
Classified Ads	-	-	-	-	-	477	-	477	-	477
Promotions/Giveaways	223	702	-	925	-	-	-	-	-	925
Market Study Reports/Research	13,433	-	-	13,433	-	-	-	-	-	13,433
Marketing Cooperative/Media	765,556	122,826	-	888,382	-	-	-	-	-	888,382
Miscellaneous Programs	21,575	-	-	21,575	-	222	-	222	-	21,797
Cost of Goods Sold	-	-	36,964	36,964	-	-	-	-	-	36,964
Associate Relations	38	350	425	813	-	25	690	715	26	1,554
Board Functions	-	-	-	-	-	-	3,631	3,631	-	3,631
Credit Card Fees	475	-	2,856	3,331	-	2,270	-	2,270	-	5,601
Automobile Expenses	1,815	1,166	1,773	4,754	869	141	256	1,265	874	6,893
Meals/Meetings	2,299	117	472	2,888	46	321	640	1,007	276	4,171
Dues & Subscriptions	1,252	1,470	-	2,722	61	601	2,062	2,723	61	5,506
Travel	2,205	-	65	2,269	-	-	-	-	-	2,269
Bad Debt	300	-	-	300	-	-	-	-	-	300
Total Operating Expenses	1,365,133	347,970	350,254	2,063,353	548,842	125,889	351,487	1,026,215	1,235,829	4,325,403
Operating Income (Loss)	271,203	51,512	18,708	341,427	502,164	18,927	(351,412)	169,682	(16,337)	494,766
Revenues- Interest & Investment	-	-	-	-	-	-	338	338	-	338
Allocated	122,964	75,157	43,589	241,710	31,028	32,036	(343,360)	(280,296)	38,586	-
Net Income (Loss)	148,239	(23,645)	(24,881)	99,717	471,136	(13,109)	(7,714)	450,316	(54,923)	495,104

North Lake Tahoe Resort Association

BUDGET TO ACTUAL

For the 11 Months Ended May 31, 2013

Marketing

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year to Date Actual	Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
Revenue								
148,697	148,697	Placer County TOT Funding	1,635,667	1,635,667	0	1,954,448	1,784,362	92%
-	-	Special Events Autumn Food&Wine	-	-	0	78,947	-	-
-	-	Commissions	669	7,000	(6,331)	2,771	7,000	10%
148,697	148,697	Total Revenue	1,636,336	1,642,667	(6,331)	2,036,166	1,791,362	91%
Operating Expenses								
30,737	23,011	Salaries & Wages	257,050	258,069	1,019	280,003	282,026	91%
1,594	1,631	Rent	19,017	17,946	(1,071)	21,604	19,577	97%
875	300	Telephone	10,101	4,188	(5,913)	7,955	4,488	225%
108	85	Mail - USPS	936	935	(1)	809	1,020	92%
241	200	Insurance/Bonding	2,494	2,200	(294)	2,218	2,400	104%
150	383	Supplies	2,373	4,213	1,840	3,928	4,601	52%
-	-	Visitor Communications - Other	75	-	(75)	-	-	-
297	286	Depreciation	3,235	3,146	(89)	3,132	3,430	94%
131	150	Equipment Support & Maintenance	2,372	1,650	(722)	3,737	1,800	132%
-	-	Taxes, Licenses & Fees	380	233	(147)	204	233	163%
-	-	Miscellaneous Expense	22	-	(22)	-	-	-
201	167	Equipment Rental/Leasing	2,255	1,837	(418)	1,828	2,000	113%
-	-	Training Seminars	1,137	-	(1,137)	1,069	-	-
69,734	56,600	Marketing Programs	108,810	196,600	87,790	32,910	196,600	55%
-	-	Autumn Food & Wine	-	-	-	78,947	-	-
2,226	95,000	Special Events	145,522	142,500	(3,022)	133,983	190,153	77%
90	-	Membership Activities	183	-	(183)	-	-	-
-	-	Classified Ads	-	-	-	200	-	-
-	-	Promotions/Giveaways	223	-	(223)	-	-	-
-	-	Market Study Reports/Research	13,433	5,000	(8,433)	74,327	18,000	75%
69,596	69,102	Marketing Cooperative/Media	765,556	760,142	(5,414)	849,250	829,243	92%
-	-	Media/Collateral/Production	-	-	-	106,948	-	-
-	-	Miscellaneous Programs	21,575	40,000	18,425	-	87,675	25%
-	-	Associate Relations	38	350	312	408	400	10%
-	-	Credit Card Fees	475	375	(100)	387	500	95%
3	150	Automobile Expenses	1,815	1,650	(165)	1,693	1,800	101%
119	100	Meals/Meetings	2,299	1,100	(1,199)	1,489	1,200	192%
-	-	Dues & Subscriptions	1,252	1,500	248	6,848	1,500	83%
-	631	Travel	2,205	6,943	4,738	4,737	7,574	29%
-	-	Bad Debt	300	-	(300)	-	-	-
176,102	247,796	Total Operating Expenses	1,365,133	1,450,577	85,444	1,618,614	1,656,220	82%
-	-	Marketing Reserves	-	-	-	40,202	-	-
11,179	11,262	Allocated	122,964	123,880	916	136,541	135,142	91%
(38,584)	(110,361)	Net Income (Loss)	148,239	68,210	80,029	240,809	-	-

North Lake Tahoe Resort Association

BUDGET TO ACTUAL

For the 11 Months Ended May 31, 2013

Conference

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year to Date Actual	Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
Revenue								
29,350	29,350	Placer County TOT Funding	322,852	322,852	0	302,083	352,202	92%
561	541	Membership	7,134	5,956	1,178	5,682	6,497	110%
13,991	17,000	Commissions	69,496	73,407	-3,911	142,728	95,000	73%
43,902	46,891	Total Revenue	399,482	402,215	-2,733	450,493	453,699	88%
Operating Expenses								
22,853	16,118	Salaries & Wages	199,625	181,511	(18,114)	168,513	198,340	101%
797	835	Rent	9,587	9,180	(407)	11,022	10,014	96%
238	246	Telephone	2,768	3,162	394	3,466	3,408	81%
53	65	Mail - USPS	883	715	(168)	808	780	113%
241	100	Insurance/Bonding	2,387	1,100	(1,287)	1,111	1,200	199%
71	149	Supplies	832	1,634	802	1,547	1,782	47%
155	150	Depreciation	1,682	1,650	(32)	1,579	1,800	93%
68	108	Equipment Support & Maintenance	1,373	1,192	(181)	1,303	1,300	106%
-	-	Taxes, Licenses & Fees	94	130	36	106	130	72%
201	142	Equipment Rental/Leasing	2,015	1,558	(457)	1,527	1,700	119%
-	-	Membership Activities	93	-	(93)	-	-	-
-	-	Classified Ads	-	-	-	50	-	-
-	-	Promotions/Giveaways	702	-	(702)	-	-	-
11,166	11,444	Marketing Cooperative/Media	122,826	125,879	3,053	142,750	137,323	89%
-	-	Conference - PUD	-	-	-	-	10,000	0%
-	42	Associate Relations	350	458	108	441	500	70%
-	80	Automobile Expenses	1,166	878	(288)	1,007	958	122%
-	-	Meals/Meetings	117	-	(117)	23	-	-
-	265	Dues & Subscriptions	1,470	1,500	30	1,990	1,500	98%
-	-	Travel	-	-	-	-	-	-
-	-	Bad Debt	-	-	-	-	-	-
35,843	29,744	Total Operating Expenses	347,970	330,547	(17,423)	337,243	370,735	94%
6,832	6,914	Allocated	75,157	76,051	894	78,887	82,965	91%
1,227	10,233	Net Income (Loss)	(23,645)	(4,383)	(19,262)	34,363	(1)	

North Lake Tahoe Resort Association

BUDGET TO ACTUAL

For the 11 Months Ended May 31, 2013

Transportation

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year to Date Actual	Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
Revenue								
\$ 95,546	95,546	Placer County TOT Funding	1,051,006	1,051,006	0	567,600	1,146,566	92%
95,546	95,546	Total Revenue	1,051,006	1,051,006	0	567,600	1,146,566	92%
Operating Expenses								
7,880	6,633	Salaries & Wages	64,635	73,286	8,651	63,404	80,239	81%
569	586	Rent	6,767	6,448	(319)	7,721	7,034	96%
192	171	Telephone	2,454	2,157	(297)	2,149	2,328	105%
1	-	Mail - USPS	12	-	(12)	7	-	-
38	67	Insurance/Bonding	432	733	301	744	800	54%
43	67	Supplies	418	733	315	695	800	52%
95	92	Depreciation	1,035	1,012	(23)	971	1,104	94%
42	56	Equipment Support & Maintenance	535	614	79	556	670	80%
-	-	Taxes, Licenses & Fees	58	100	42	65	100	58%
181	117	Equipment Rental/Leasing	1,739	1,283	(456)	1,288	1,400	124%
-	-	Public Outreach	-	1,329	1,329	-	1,773	0%
-	-	Research & Planning Membership	3,000	5,000	2,000	3,000	5,000	60%
375	-	Research & Planning	26,981	22,500	(4,481)	30,547	30,000	90%
1,989	18,333	Transportation Projects	439,707	886,667	446,960	345,649	977,000	45%
-	-	Membership Activities	93	-	(93)	-	-	-
-	-	Classified Ads	-	-	-	280	-	-
-	13	Associate Relations	-	138	138	99	150	0%
-	350	Automobile Expenses	869	3,850	2,981	1,618	4,200	21%
-	100	Meals/Meetings	46	100	54	41	100	46%
-	-	Dues & Subscriptions	61	72	11	54	72	85%
11,405	26,585	Total Operating Expenses	548,842	1,006,022	457,180	458,888	1,112,770	49%
2,821	2,816	Allocated	31,028	30,980	(48)	33,180	33,796	92%
81,320	66,145	Net Income (Loss)	471,136	14,004	457,132	75,532	-	-

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
for the 11 months ended May 31, 2013
Visitor Information

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year To Date Actual	Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
Revenue								
26,106	26,106	Placer County TOT Funding	287,165	287,165	0	294,663	313,271	92%
0	0	Revenues - Retail - Nontaxable	0	0	0	352	0	-
675	0	Non-retail VIC income	2,695	0	2,695	0	0	-
8,446	5,000	Merchandise Sales	79,102	71,000	8,102	18,741	79,000	100%
0	3,679	Miscellaneous	0	31,321	(31,321)	70	35,000	0%
35,227	34,785	Total Revenue	368,962	389,486	(20,524)	313,826	427,271	86%
Operating Expenses								
20,011	19,925	Salaries & Wages	185,062	194,444	9,382	157,889	215,026	86%
7,404	8,941	Rent	95,879	98,351	2,472	42,674	107,294	89%
406	155	Telephone	4,997	2,173	(2,824)	1,683	2,328	215%
169	15	Mail - USPS	619	165	(454)	176	180	344%
317	83	Insurance/Bonding	3,107	917	(2,190)	1,111	1,000	311%
272	83	Supplies	4,966	917	(4,049)	3,303	1,000	497%
68	0	Visitor Communications - Other	375	0	(375)	125	0	-
155	149	Depreciation	1,682	1,639	(43)	1,579	1,788	94%
168	150	Equipment Support & Maintenan	1,620	1,650	30	3,614	1,800	90%
0	0	Taxes, Licenses & Fees	588	206	(382)	193	206	285%
603	333	Equipment Rental/Leasing	5,523	3,667	(1,856)	3,944	4,000	138%
0	0	Training Seminars	0	1,000	1,000	0	1,000	0%
0	250	Professional Fees	3,188	4,725	1,537	0	4,975	64%
0	0	Membership Activities	93	0	(93)	18	0	-
0	0	Classified Ads	0	0	0	720	0	-
0	0	Media/Collateral/Production	0	0	0	22,021	0	-
0	42	Miscellaneous Programs	0	458	458	15,586	500	0%
4,362	2,000	Cost of Goods Sold	36,964	29,000	(7,964)	11,139	33,000	112%
0	29	Associate Relations	425	321	(104)	389	350	121%
293	58	Credit Card Fees	2,856	642	(2,214)	674	700	408%
73	25	Automobile Expenses	1,773	275	(1,498)	1,710	300	591%
0	0	Meals/Meetings	472	60	(412)	110	60	787%
0	0	Travel	65	0	(65)	0	0	-
34,301	32,238	Total Operating Expenses	350,254	340,610	(9,644)	268,658	375,507	93%
3,963	3,814	Allocated	43,589	41,950	(1,639)	59,497	45,764	0%
-3,037	-1,267	Net Income (Loss)	(24,881)	6,926	(31,807)	-14,329	6,000	

North Lake Tahoe Resort Association

BUDGET TO ACTUAL

For the 11 Months Ended May 31, 2013

Infrastructure

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year to Date Actual	Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
Revenue								
16,503	16,503	Placer County TOT Funding	1,219,492	181,533	1,037,959	583,743	1,561,871	78%
16,503	16,503	Total Revenue	1,219,492	181,533	1,037,959	583,743	1,561,871	78%
Operating Expenses								
9,231	6,928	Salaries & Wages	75,410	76,709	1,299	68,609	84,021	90%
646	627	Rent	10,822	6,901	(3,921)	7,721	7,528	144%
192	96	Telephone	2,519	1,344	(1,175)	2,150	1,440	175%
1	1	Mail - USPS	11	14	3	15	15	73%
38	67	Insurance/Bonding	431	733	302	735	800	54%
43	125	Supplies	471	1,375	904	909	1,500	31%
95	92	Depreciation	1,035	1,012	(23)	961	1,104	94%
42	60	Equipment Support & Maintenance	535	660	125	656	720	74%
-	100	Taxes, Licenses & Fees	58	1,100	1,042	1,023	1,100	5%
-	-	Miscellaneous Expense	-	513	513	-	684	0%
181	120	Equipment Rental/Leasing	1,739	1,320	(419)	1,288	1,440	121%
-	42	Training Seminars	-	458	458	378	500	0%
-	-	Public Outreach	-	300	300	-	300	0%
375	4,333	Research & Planning	36,785	47,663	10,878	32,561	52,000	71%
13,529	-	Infrastructure Projects	1,104,683	-	(1,104,683)	333,627	1,363,831	81%
-	-	Membership Activities	93	-	(93)	-	-	-
-	-	Classified Ads	-	-	0	280	-	-
-	-	Associate Relations	26	75	49	99	100	26%
-	167	Automobile Expenses	874	1,833	959	1,637	2,000	44%
-	-	Meals/Meetings	276	75	(201)	17	100	276%
-	-	Dues & Subscriptions	61	75	14	54	100	61%
24,373	12,758	Total Operating Expenses	1,235,829	142,160	(1,093,669)	452,720	1,519,283	81%
-	33	Revenues- Interest & Investment	-	367	367	339	400	
3,508	3,582	Allocated	38,586	39,406	820	37,586	42,988	90%
(11,378)	196	Net Income (Loss)	(54,923)	334	(55,257)	93,776	-	

North Lake Tahoe Resort Association

BUDGET TO ACTUAL

For the 11 Months Ended May 31, 2013

Membership

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year to Date Actual	Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
Revenue								
9,687	9,814	Membership	98,343	107,954	(9,611)	92,367	117,768	84%
300	1,457	Revenues-Membership Activities	37,304	52,376	(15,072)	59,747	53,833	69%
630	744	Revenue-Tue AM Breakfast Club	9,169	8,183	986	9,884	8,927	103%
-	417	Commissions	-	4,583	(4,583)	-	5,000	0%
10,617	12,432	Total Revenue	144,816	173,096	(28,280)	161,998	185,528	
Operating Expenses								
8,190	6,342	Salaries & Wages	68,999	71,636	2,637	74,649	78,352	88%
569	589	Rent	6,767	6,479	(288)	7,752	7,068	96%
294	196	Telephone	3,456	2,444	(1,012)	2,671	2,640	131%
235	50	Mail - USPS	733	550	(183)	721	600	122%
114	65	Insurance/Bonding	1,151	720	(431)	735	785	147%
43	83	Supplies	1,332	917	(415)	1,148	1,000	133%
95	92	Depreciation	1,035	1,012	(23)	962	1,104	94%
42	79	Equipment Support & Maintenananc	535	871	336	806	950	56%
-	-	Taxes, Licenses & Fees	58	65	7	65	65	89%
402	242	Equipment Rental/Leasing	3,669	2,658	(1,011)	2,617	2,900	127%
-	800	Training Seminars	180	1,000	820	-	1,000	18%
-	-	Professional Fees	160	-	(160)	-	-	-
1,904	1,310	Membership Activities	25,493	42,170	16,677	36,084	45,580	56%
948	500	Tuesday Morning Breakfast Club	8,264	5,500	(2,764)	8,837	6,000	138%
-	-	Classified Ads	477	-	(477)	755	-	-
-	-	Miscellaneous Programs	222	556	334	-	556	40%
-	31	Associate Relations	25	344	319	324	375	7%
221	183	Credit Card Fees	2,270	2,017	(253)	1,991	2,200	103%
-	125	Automobile Expenses	141	1,375	1,234	1,212	1,500	9%
49	25	Meals/Meetings	321	275	(46)	96	300	107%
-	-	Dues & Subscriptions	601	750	149	838	1,000	60%
-	664	Travel	-	664	664	-	664	0%
-	-	Bad Debt	-	-	-	-	-	-
13,106	11,376	Total Operating Expenses	125,889	142,003	16,114	142,263	154,639	81%
2,912	2,907	Allocated	32,036	31,982	(54)	35,491	34,889	92%
(5,401)	(1,851)	Net Income (Loss)	(13,109)	(889)	(12,220)	(15,756)	(4,000)	328%

North Lake Tahoe Resort Association

BUDGET TO ACTUAL

For the 11 Months Ended May 31, 2013

Administration

Current Month Actual	Current Month Budget		Year to Date Actual	Year to Date Budget	Variance	Prior Year to Date Actual	Total 2012 2013 Budget	Percent of YTD Budget Consumed (92%)
-	-	Revenue						
-	-	Miscellaneous	75	-	75	(73)	-	
-	-	Total Revenue	75	-	75	(73)	-	-
		Operating Expenses						
33,626	24,540	Salaries & Wages	273,347	274,552	1,205	298,739	300,200	91%
1,772	1,631	Rent	21,307	17,945	(3,362)	23,570	19,577	109%
634	482	Telephone	7,591	6,194	(1,397)	5,300	6,676	114%
39	65	Mail - USPS	571	710	139	711	775	74%
279	208	Insurance/Bonding	2,854	2,292	(562)	2,278	2,500	114%
184	270	Supplies	2,817	2,965	148	3,278	3,235	87%
297	286	Depreciation	3,235	3,146	(89)	3,132	3,432	94%
131	325	Equipment Support & Maintenance	2,924	3,575	651	3,284	3,900	75%
(57)	-	Taxes, Licenses & Fees	1,053	1,125	72	624	1,500	70%
-	-	Miscellaneous Expense	349	-	(349)	-	-	-
241	282	Equipment Rental/Leasing	2,633	3,106	473	2,070	3,388	78%
-	-	Training Seminars	774	-	(774)	744	600	129%
-	-	Public Outreach	-	1,247	1,247	-	1,662	0%
3,250	-	Professional Fees	24,660	21,250	(3,410)	29,450	22,000	112%
-	-	Membership Activities	93	-	(93)	-	-	-
-	-	Classified Ads	-	-	-	1,195	-	-
-	100	Associate Relations	690	1,100	410	962	1,200	58%
259	417	Board Functions	3,631	4,583	952	7,536	5,000	73%
-	25	Automobile Expenses	256	275	19	482	300	85%
-	33	Meals/Meetings	640	367	(273)	307	400	160%
67	-	Dues & Subscriptions	2,062	1,000	(1,062)	782	1,000	206%
-	-	Travel	-	-	-	1,103	-	-
40,722	28,664	Total Operating Expenses	351,487	345,432	(6,055)	385,547	377,345	93%
(31,215)	(31,295)	Allocated	(343,360)	(344,250)	(890)	(381,183)	(375,545)	91%
(9,495)	2,781	Net Income (Loss)	(7,714)	468	(8,182)	(2,887)	-	-

**NLT Chamber/CVB/Resort Association
Statement of Infrastructure and Transportation Activities
For the Eleven Months Ending May 31, 2013**

Current Month	Infrastructure Project Costs	Year to Date
375.00	Research/Planning/Infrastructure	36,784.57
13,529.03	Northstar Community Multi-Purpose Trail	103,114.15
	Lakeside Bike Trail	218,041.41
	Wayfinding Signage Site Master Plan	25,675.00
	Squaw Valley Trail Snow Removal	58,399.88
	Visitors Centers Exhibits	40,586.11
	Water Shuttle	189,487.59
	Tahoe Vista Recreation Area	385,900.30
	Coordinated Skier Shuttle Program	65,900.00
	Gateway Lighting	17,579.00
<hr/> 13,904.03	Total Infrastructure Project Costs	<hr/> 1,141,468.01
	Transportation Project Costs	
375.00	Research/Planning/Transportation	27,981.30
	Membership Transportation	3,000.00
	Winter Traffic Management	2,642.36
	Summer Traffic Management	3,152.60
	Winter Night Service Transit	210,000.00
1,988.78	North Lake Tahoe Express	63,027.78
	Sugar Bowl Skier Shuttle	19,000.00
	Summer Night Service	141,884.00
	Parnter contribution	(1,000.00)
<hr/> 2,363.78	Total Transportation Project Costs	<hr/> 469,688.04
<hr/> <hr/> 16,267.81	Total Project Costs	<hr/> <hr/> 1,611,156.05

May Quickbooks Accounts Receivable

Total	Business Name	Chamber/Conf		Group		Ski Tahoe North		Misc.		For	Status
		age	amount	age	amount	age	amount	age	amount		
250.00	ARTour							new	250.00	5/1/13 Kiosk rental	New
19.80	Coldstream Adventures							30	19.80	4/30/13 ticket comm	Under 90 days
681.10	Hyatt			new	681.10					5/31/13 Groups	New
613.30	Hyatt			new	613.30					5/31/13 Groups	New
182.50	ICBA							90	182.50	12/31/12 Ad	Treasurer said would pay
50.00	NLT Historical Society							new	50.00	5/31/13 Conf room rental	New
8,490.59	NLT Marketing Co-op							30	8,490.59	4/30/13 Apr credit card	Under 90 days
13,445.05	NLT Marketing Co-op							new	13,445.05	5/31/13 May credit card	New
1,030.40	Orbitz					new	1,030.40			5/31/13 STN vouchers	New
1,692.80	Ski.com							new	1,692.80	5/31/13 STN vouchers	New
150.00	Squaw Valley Resort							90	150.00	2/5/13 TMBC	Collection letter emailed
6,422.60	Squaw Valley Resort			new	6,422.60					5/31/13 Lost STN vouchers	New
225.00	TCPUD							90	225.00	1/31/13 Kiosk rental	Will pay
550.00	Tahoe Mtn Resorts Lodging	90	550.00							1/1/13 Conference dues	Jason has contacted; said would pay
50.00	Tahoma Meadows B & B							new	50.00	5/31/13 Brochure of Month	New
2,088.60	The Resort at Squaw Creek			30	2,088.60					4/30/13 Groups	Under 90 days
4,228.10	The Resort at Squaw Creek			new	4,228.10					5/31/13 Groups	New
3,259.35	The Ridge Tahoe			30	3,259.35					4/30/13 Groups	Under 90 days
300.00	UC Davis - TERC							new	300.00	4/12/13 Jun-Aug Bus of Mo	New
1,030.40	Virgin Holidays					30	1,030.40			4/9/2013 STN vouchers	Under 90 days
182.50	West Shore Association							90	182.50	12/31/12 Ad	Paid
44,942.09			550.00		17,293.05		2,060.80		24,788.24		
	Paid as of 6/7/13				-3,259.32				-232.50		
			550.00		14,033.73		2,060.80		24,555.74		
	Shaded grey is paid.										

May 2013 WebLink Accounts Receivable

May 2013 WebLink Accounts Receivable							
Customer		Chamber/Conf		Membership			
Account		Member Dues		Activites			
Total	Business Name	age	amount	age	amount	For	Status
50.00	Cebollo Architecture	90	50.00			12/31/12 Balance of dues	No response
75.00	Creative Concepts			90	75.00	12/31/12 (697) Email blast	Paid
75.00	Creative Concepts			90	75.00	1/31/13 (706) Email blast	Slow, but always pays
75.00	Creative Concepts			90	75.00	2/28/13 (769) Email blast	Under 90 days
75.00	Creative Concepts			new	75.00	5/31/13 (962) Email blast	New
85.00	Gallery Keeki			60	85.00	3/27/13 (845) Awards Dinner	Under 90 days
170.00	Homewood Mtn Resort			60	170.00	3/27/13 Awards Dinner	Under 90 days
75.00	Lighthouse Spa			new	75.00	5/31/13 (963) Email blast	New
140.00	Mountain Lake Cleaning	90	140.00			12/1/12 Balance Chamber dues	Making payments
75.00	Resort at Squaw Creek			90	75.00	10/31/12 Email blast	Paid
75.00	Resort at Squaw Creek			90	75.00	10/31/12 Email blast	Paid
75.00	Resort at Squaw Creek			new	75.00	5/31/13 (964) Email blast	New
210.00	Tahoe North Shore Lodge	90	210.00			12/1/12 Chamber dues	Contacted; said will pay
40.00	Tahoe Quarterly			90	40.00	10/18/12 Annual lunch	Paid
75.00	Tahoe Tree Company			new	75.00	5/31/13 (965) Email blast	New
85.00	Tahoe TV			60	85.00	3/27/13 (852) Awards Dinner	Under 90 days
210.00	Waterman's Landing	90	210.00			12/1/12 Chamber dues	Contacted; said will pay
100.00	Williards Sport Shop			90	100.00	10/18/12 Winter Expo	Collection letter sent and visited in person; said will pay
16,565.00	January memb billing - total	90	16,565.00			1/31/13 Chamber dues	Write-off letters sent
475.00	March memb billing - total	60	475.00			3/1/2013 Chamber dues	Under 90 days
3,365.00	April memb billing - total	30	3,365.00			4/1/2013 Chamber dues	Under 90 days
4,910.00	May memb billing - total	new	4,910.00			5/1/13 Chamber dues	New
27,080.00			25,925.00		1,155.00		
	Paid as of 6/14/13		-435.00		-265.00		
			25,490.00		890.00		
	Shaded grey is paid.						

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NLTRA 2013/2014
BUDGET
CONSOLIDATED

Ordinary Income/Expense	Marketing 13/14 Budget	Transportation 13/14 Budget	Infrastructure 13/14 Budget	Membership 13/14 Budget	Administration 13/14 Budget	Total 13/14 Budget	Jul 12-Jun 13 Forecast	Jul 12-Jun 13 Budget	13/14 v 12/13 Fx Variance
Income									
4050-00 · Placer County TOT Funding	\$ 2,290,217	\$ 726,118	\$ 210,025	\$ -	\$ -	\$ 3,226,360	\$ 5,636,225	\$ 5,158,272	\$ (2,409,865)
4050-50 Placer County Held TOT Funding		\$ -	\$ 1,018,080	\$ -	\$ -	\$ 1,018,080			\$ 1,018,080
4200-00 · Membership	\$ 7,200	\$ -	\$ -	\$ 116,232	\$ -	\$ 123,432	\$ 113,594	\$ 124,265	\$ 9,838
4201-00 · New Member Fees	\$ -	\$ -	\$ -	\$ 4,800	\$ -	\$ 4,800	\$ -	\$ -	\$ 4,800
4250-00 · Revenues-Membership Activities	\$ -	\$ -	\$ -	\$ 50,650	\$ -	\$ 50,650	\$ 55,813	\$ 53,833	\$ (5,163)
4251-00 · Revenue-Tue AM Breakfast Club	\$ -	\$ -	\$ -	\$ 9,228	\$ -	\$ 9,228	\$ 10,114	\$ 8,927	\$ (886)
4252-00 · Revenue-Sponsorships	\$ -	\$ -	\$ -	\$ 2,500	\$ -	\$ 2,500	\$ -	\$ -	\$ 2,500
4502-00 · Non-retail VIC income	\$ 7,000	\$ -	\$ -	\$ -	\$ -	\$ 7,000	\$ 1,125	\$ -	\$ 5,875
46000 · Merchandise Sales	\$ 87,900	\$ -	\$ -	\$ -	\$ -	\$ 87,900	\$ 79,619	\$ 79,000	\$ 8,281
4600-00 · Commissions		\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
4601-00 · Commissions - South Shore	\$ 8,616	\$ -	\$ -	\$ -	\$ -	\$ 8,616			\$ 8,616
4600-00 · Commissions - North	\$ 181,744	\$ -	\$ -	\$ -	\$ -	\$ 181,744	\$ 100,530	\$ 107,000	\$ 81,214
4720-00 VIC Miscellaneous Revenue							\$ 17,248	\$ 35,000	\$ (17,248)
Total Income	\$ 2,582,677	\$ 726,118	\$ 1,228,105	\$ 183,410	\$ -	\$ 4,720,310	\$ 6,014,268	\$ 5,566,297	\$ (1,293,958)
Expense									
Total 5000-00 · Salaries & Wages	\$ 732,669	\$ 87,044	\$ 87,044	\$ 83,411	\$ 317,196	\$ 1,307,364	\$ 1,227,491	\$ 1,238,204	\$ (79,873)
Total 5100-00 · Rent	\$ 130,639	\$ 15,189	\$ 7,762	\$ 8,207	\$ 24,547	\$ 186,344	\$ 184,675	\$ 178,091	\$ (1,669)
Total 5310-00 · Telephone	\$ 19,495	\$ 2,667	\$ 2,351	\$ 3,720	\$ 9,041	\$ 37,274	\$ 36,387	\$ 23,309	\$ (887)
Total 5420-00 · Mail - USPS	\$ 2,379	\$ 8	\$ -	\$ 792	\$ 658	\$ 3,837	\$ 3,212	\$ 3,370	\$ (625)
5510-00 · Insurance/Bonding	\$ 9,032	\$ 676	\$ 676	\$ 1,392	\$ 3,288	\$ 15,064	\$ 13,620	\$ 9,485	\$ (1,444)
Total 5520-00 · Supplies	\$ 8,255	\$ 633	\$ 978	\$ 1,362	\$ 3,300	\$ 14,528	\$ 17,979	\$ 13,918	\$ 3,451
5530-00 · Visitor Communications - Other	\$ 408	\$ -	\$ -	\$ -	\$ -	\$ 408	\$ 483	\$ -	\$ 75
5610-00 · Depreciation	\$ 7,383	\$ 1,136	\$ 1,136	\$ 1,149	\$ 3,617	\$ 14,421	\$ 14,428	\$ 13,762	\$ 7
5700-00 · Equipment Support & Maintenance	\$ 6,154	\$ 584	\$ 604	\$ 565	\$ 3,728	\$ 11,635	\$ 11,629	\$ 11,140	\$ (6)
5710-00 · Taxes, Licenses & Fees	\$ 1,997	\$ 60	\$ 467	\$ 720	\$ 809	\$ 4,053	\$ 3,363	\$ 3,334	\$ (690)
5730-00 · Miscellaneous Expense	\$ -	\$ -	\$ -	\$ -	\$ 350	\$ 350	\$ 713	\$ 684	\$ 363
5740-00 · Equipment Rental/Leasing	\$ 10,961	\$ 1,738	\$ 1,755	\$ 3,976	\$ 3,064	\$ 21,494	\$ 21,120	\$ 16,828	\$ (374)
5800-00 · Training Seminars	\$ 425	\$ -	\$ -	\$ 180	\$ 400	\$ 1,005	\$ 1,213	\$ 3,100	\$ 208
5810-00 · Public Outreach	\$ -	\$ 950	\$ 2,826	\$ -	\$ -	\$ 3,776	\$ 1,037	\$ 3,735	\$ (2,739)
Total 5900-00 · Professional Fees	\$ 900	\$ -	\$ -	\$ -	\$ 18,350	\$ 19,250	\$ 23,073	\$ 26,975	\$ 3,823
5940-00 · Research & Planning Membership	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ 5,000	\$ 4,923	\$ 5,000	\$ (77)
5941-00 · Research & Planning	\$ -	\$ 30,000	\$ 52,000	\$ -	\$ -	\$ 82,000	\$ 82,848	\$ 82,000	\$ 848
Total 5948-00 · Transportation Projects	\$ -	\$ 542,000	\$ -	\$ -	\$ -	\$ 542,000	\$ 963,037	\$ 977,000	\$ 421,037
Total 5998-00 · Infrastructure Projects	\$ -	\$ -	\$ 1,018,080	\$ -	\$ -	\$ 1,018,080	\$ 1,773,864	\$ 1,363,831	\$ 755,784
Total 6020-00 · Programs	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$ 100,000	\$ 196,600	\$ 196,600	\$ 96,600
Total 6420-00 · Special Events	\$ 305,000	\$ -	\$ -	\$ -	\$ -	\$ 305,000	\$ 190,273	\$ 190,153	\$ (114,727)
6490-00 · Classified Ads	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total 6423-00 · Membership Activities	\$ -	\$ -	\$ -	\$ 28,682	\$ -	\$ 28,682	\$ 41,240	\$ 45,580	\$ 12,558
6437-00 · Tuesday Morning Breakfast Club	\$ -	\$ -	\$ -	\$ 8,844	\$ -	\$ 8,844	\$ 6,652	\$ 6,000	\$ (2,192)
6742-00 · Miscellaneous Programs	\$ 969	\$ -	\$ -	\$ -	\$ -	\$ 969	\$ -	\$ -	\$ (969)
6600-00 · Promotions/Giveaways	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,247	\$ -	\$ 1,247
6701-00 · Market Study Reports/Research	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,033	\$ 18,000	\$ 18,033
6730-00 · Marketing Cooperative/Media	\$ 795,000	\$ -	\$ -	\$ -	\$ -	\$ 795,000	\$ 969,144	\$ 966,566	\$ 174,144

NLTRA 2013/2014
BUDGET
CONSOLIDATED

6740-00 · Media/Collateral/Production	\$ 1,574	\$ -	\$ -	\$ -	\$ -	\$ 1,574	\$ -	\$ -	\$ (1,574)
6742-00 · Miscellaneous Programs	\$ 99,500	\$ -	\$ -	\$ -	\$ -	\$ 99,500	\$ 87,675	\$ 88,731	\$ (11,825)
7253-00 · Conference - PUD	\$ 8,000	\$ -	\$ -	\$ -	\$ -	\$ 8,000	\$ 10,000	\$ 10,000	\$ 2,000
8100-00 · Cost of Goods Sold	\$ 46,587	\$ -	\$ -	\$ -	\$ -	\$ 46,587	\$ 36,239	\$ 33,000	\$ (10,348)
8200-00 · Associate Relations	\$ 803	\$ 102	\$ 100	\$ 25	\$ 1,135	\$ 2,165	\$ 2,063	\$ 3,075	\$ (102)
8300-00 · Board Functions					\$ 4,604	\$ 4,604	\$ 4,514	\$ 5,000	\$ (90)
8500-00 · Credit Card Fees	\$ 2,780			\$ 2,566	\$ -	\$ 5,346	\$ 4,919	\$ 3,400	\$ (427)
8700-00 · Automobile Expenses	\$ 5,089	\$ 2,300	\$ 1,400	\$ 141	\$ 371	\$ 9,301	\$ 9,714	\$ 11,058	\$ 413
8750-00 · Meals/Meetings	\$ 2,223	\$ 125	\$ 200	\$ 372	\$ 627	\$ 3,547	\$ 3,221	\$ 2,160	\$ (326)
8810-00 · Dues & Subscriptions	\$ 2,857	\$ 40	\$ 100	\$ 601	\$ 1,920	\$ 5,518	\$ 5,677	\$ 5,172	\$ 159
8910-00 · Travel	\$ 5,434			\$ -	\$ 1,500	\$ 6,934	\$ 6,098	\$ 8,238	\$ (836)
8920-00 Bad Debt						\$ 300	\$ -	\$ -	\$ 300
Total Expense	\$ 2,306,513	\$ 690,252	\$ 1,177,495	\$ 146,705	\$ 398,506	\$ 4,719,470	\$ 5,978,704	\$ 5,566,499	\$ 1,259,234
Net Ordinary Income	\$ 276,164	\$ 35,866	\$ 50,610	\$ 36,705	\$ (398,506)	\$ 840	\$ 35,564	\$ (202)	\$ (34,724)
Other Income/Expense									
4700-00 Revenues - Interest						\$ -	\$ 179	\$ 2,200	\$ -
Other Expense									\$ (179)
8900-00 · Marketing Reserves	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
8990-00 · Allocated	\$ 276,165	\$ 35,866	\$ 50,610	\$ 35,866	\$ (398,506)	\$ 354			\$ (354)
Net Income	\$ (1)	\$ 0	\$ 0	\$ 840	\$ (0)	\$ 839	\$ 533	\$ 1,998	\$ 306

North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2013 through June 2014

Marketing

	Jul '13 - Jun 14	Jul 12-Jun 13	Jul 12-Jun 13	13/14 v 12/13 Fx
	Budget	Forecast	Budget	Variance
Ordinary Income/Expense				
Income				
4050-00 · Placer County TOT Funding	1,673,310	1,784,362	1,784,362	-111,052
4350-00 · Special Events Autumn Food&Wine	0			0
4600-00 · Commissions	0	1,256	7,000	-1,256
Total Income	1,673,310	1,785,618	1,791,362	-112,308
Expense				
Total 5000-00 · Salaries & Wages	307,095	275,466	282,026	-31,629
Total 5100-00 · Rent	21,759	21,125	19,577	-634
Total 5310-00 · Telephone	10,606	10,297	4,488	-309
Total 5420-00 · Mail - USPS	1,149	1,116	1,020	-33
5510-00 · Insurance/Bonding	2,891	2,628	2,400	-263
Total 5520-00 · Supplies	3,307	3,307	4,601	-0
5610-00 · Depreciation	3,617	3,617	3,430	0
5530-00 - Visitor Communication Other		75		75
5700-00 · Equipment Support & Maintenance	2,401	2,401	1,800	0
5710-00 · Taxes, Licenses & Fees	709	695	233	-14
5730-00 - Miscellaneous Expense		22		22
5740-00 · Equipment Rental/Leasing	2,638	2,586	2,000	-52
5800-00 · Training Seminars	425	425		-0
Total 6020-00 · Programs	100,000	196,600	196,600	96,600
Total 6420-00 · Special Events	305,000	190,273	190,153	-114,727
6423-00 - Membership Activities		93		93
6490-00 · Classified Ads	0.00			0
6600-00 Promotion/Giveaways		100		100
6701-00 · Market Study Reports/Research	0.00	18,033	18,000	18,033
6730-00 · Marketing Cooperative/Media	675,000	835,152	829,243	160,152
6740-00 · Media/Collateral/Production	0.00			0
6742-00 · Miscellaneous Programs	36,500	87,675	87,675	51,175
8200-00 · Associate Relations	103.00	28.00	400.00	-75
8500-00 · Credit Card Fees	201	188	500	-13
8700-00 · Automobile Expenses	2,192	2,192	1,800	-0
8750-00 · Meals/Meetings	1,564	1,564	1,200	0
8810-00 · Dues & Subscriptions	1,387	1,387	1,500	0
8910-00 · Travel	5,434	5,434	7,574	0
8920-00 Bad Debt		300		300
Total Expense	1,483,977	1,662,779	1,656,220	178,802
Net Ordinary Income	189,333	122,839	135,142	66,494
Other Income/Expense				
Other Expense				
8900-00 · Marketing Reserves	0		0	
8990-00 · Allocated	189,333	134,142	135,142	
Total Other Expense	189,333	134,142	135,142	
Net Income	-0	-11,303	0	

North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2013 through June 2014

Marketing

	Jul 13	Aug 13	Sep 13	Oct 13	Nov 13	Dec 13	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	Jul '13 - Jun 14
Ordinary Income/Expense													
Income													
4050-00 · Placer County TOT Funding	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	1,673,310
4350-00 · Special Events Autumn Food&Wine	0	0	0	0	0	0	0	0	0	0	0	0	0
4600-00 · Commissions	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Income	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	139,442	1,673,310
Expense													
Total 5000-00 · Salaries & Wages	22,140	22,140	22,140	45,245	31,293	22,140	22,140	22,140	22,140	22,140	31,293	22,140	307,095
Total 5100-00 · Rent	1,813	1,813	1,813	1,813	1,813	1,813	1,813	1,813	1,813	1,813	1,813	1,813	21,759
Total 5310-00 · Telephone	884	884	884	884	884	884	884	884	884	884	884	884	10,606
Total 5420-00 · Mail - USPS	96	96	96	96	96	96	96	96	96	96	96	96	1,149
5510-00 · Insurance/Bonding	241	241	241	241	241	241	241	241	241	241	241	241	2,891
Total 5520-00 · Supplies	276	276	276	276	276	276	276	276	276	276	276	276	3,307
5610-00 · Depreciation	301	301	301	301	301	301	301	301	301	301	301	301	3,617
5530-00 · Visitor Communication Other													
5700-00 · Equipment Support & Maintenance	200	200	200	200	200	200	200	200	200	200	200	200	2,401
5710-00 · Taxes, Licenses & Fees	59	59	59	59	59	59	59	59	59	59	59	59	709
5730-00 · Miscellaneous Expense													
5740-00 · Equipment Rental/Leasing	220	220	220	220	220	220	220	220	220	220	220	220	2,638
5800-00 · Training Seminars	35	35	35	35	35	35	35	35	35	35	35	35	425
Total 6020-00 · Programs	0	0	0	0	0	0	0	0	0	0	0	0	425
Total 6420-00 · Special Events	10,000	0	235,000	0	0	5,000	0	20,000	20,000	0	0	100,000	100,000
6423-00 · Membership Activities												15,000	305,000
6490-00 · Classified Ads	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6600-00 Promotion/Giveaways													
6701-00 · Market Study Reports/Research	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6730-00 · Marketing Cooperative/Media	80,000	80,000	65,000	47,500	17,500	65,000	65,000	80,000	65,000	47,500	17,500	45,000	675,000
6740-00 · Media/Collateral/Production	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6742-00 · Miscellaneous Programs	0	0	7,500	0	0	7,500	0	0	7,500	0	0	14,000	36,500
8200-00 · Associate Relations	0	0	0	0	0	103	0	0	0	0	0	0	103
8500-00 · Credit Card Fees	16	16	16	16	16	16	16	16	16	16	16	25	201
8700-00 · Automobile Expenses	183	183	183	183	183	183	183	183	183	183	183	183	2,192
8750-00 · Meals/Meetings	130	130	130	130	130	130	130	130	130	130	130	130	1,564
8810-00 · Dues & Subscriptions	116	116	116	116	116	116	116	116	116	116	116	116	1,387
8910-00 · Travel	453	453	453	453	453	453	453	453	453	453	453	453	5,434
8920-00 Bad Debt													
Total Expense	117,163	107,163	334,663	97,767	53,816	104,766	92,163	127,163	119,663	74,663	53,816	201,172	1,483,977
Net Ordinary Income	22,280	32,280	-195,220	41,675	85,627	34,677	47,280	12,280	19,780	64,780	85,627	-61,730	189,333
Other Income/Expense													
Other Expense													
8900-00 · Marketing Reserves	0	0	0	0	0	0	0	0	0	0	0	0	0
8990-00 · Allocated	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	189,333
Total Other Expense	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	15,778	189,333
Net Income	6,502	16,502	-210,998	25,898	69,849	18,899	31,502	-3,498	4,002	49,002	69,849	-77,507	-0

North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2013 through June 2014

Conference	TOTAL	Jul 12-Jun 13	Jul 12-Jun 13	13/14 v 12/13 Fx
	Jul '13 - Jun 14	Forecast	Budget	Variance
Ordinary Income/Expense				
Income				
4050-00 · Placer County TOT Funding	299,406	352,202	352,202	-52,796
4200-00 · Membership	7,200	8,358	6,497	-1,158
Total 4600-00 · Commissions	190,360	97,191	95,000	93,169
Total Income	496,966	457,751	453,699	39,215
Expense				
Total 5000-00 · Salaries & Wages	233,043	217,915	198,340	-15,128
Total 5100-00 · Rent	11,052	10,718	10,014	-334
Total 5310-00 · Telephone	3,366	3,268	3,408	-98
Total 5420-00 · Mail - USPS	781	758	700	-23
5510-00 · Insurance/Bonding	2,680	2,436	1,200	-244
Total 5520-00 · Supplies	921	921	1,782	0
5610-00 · Depreciation	1,883	1,883	1,880	0
5700-00 · Equipment Support & Maintenance	1,653	1,653	1,300	0
5710-00 · Taxes, Licenses & Fees	177	174	130	-3
5740-00 · Equipment Rental/Leasing	2,255	2,211	1,700	-44
6442-00 Public Relations/Website	0	173	0	173
6490-00 · Classified Ads	0	0	0	0
6600-00 · Promotions/Giveaways	0	1,147	0	1,147
6730-00 · Marketing Cooperative/Media	120,000	133,992	137,323	13,992
6740-00 · Media/Collateral/Production	0	0	0	0
6742-00 · Miscellaneous Programs	63,000	0	0	-63,000
7253-00 · Conference - PUD	8,000	10,000	10,000	2,000
8200-00 · Associate Relations	425	425	500	-0
8700-00 · Automobile Expenses	1,097	1,097	958	0
8750-00 · Meals/Meetings	217	217	0	0
8810-00 · Dues & Subscriptions	1,470	1,475	1,500	5
Total Expense	452,020	390,463	370,735	-61,557
Net Ordinary Income	44,947	67,288	82,964	-22,341
Other Income/Expense				
Other Expense				
8990-00 · Allocated	44,947	81,992	82,965	
Total Other Expense	44,947	81,992	82,965	
Net Other Income	-44,947	-81,992	-82,965	
Net Income	-0	-14,704	-1	

North Lake Tahoe Resort Association
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Conference

	Jul 13	Aug 13	Sep 13	Oct 13	Nov 13	Dec 13	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	TOTAL Jul '13 - Jun 14
Ordinary Income/Expense													
Income													
4050-00 · Placer County TOT Funding	24,951	24,951	24,951	24,951	24,951	24,951	24,951	24,951	24,951	24,951	24,951	24,951	299,406
4200-00 · Membership	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Total 4600-00 · Commissions	15,000	15,000	17,000	15,000	15,000	17,000	15,000	15,000	17,000	15,000	15,000	19,360	190,360
Total Income	40,551	40,551	42,551	40,551	40,551	42,551	40,551	40,551	42,551	40,551	40,551	44,911	496,966
Expense													
Total 5000-00 · Salaries & Wages	17,903	20,803	20,003	21,068	23,832	18,803	16,803	16,803	16,803	16,803	23,832	19,590	233,043
Total 5100-00 · Rent	921.04	921	921	921	921	921	921	921	921	921	921	921	11,052
Total 5310-00 · Telephone	281	281	281	281	281	281	281	281	281	281	281	281	3,366
Total 5420-00 · Mail - USPS	65	65	65	65	65	65	65	65	65	65	65	65	781
5510-00 · Insurance/Bonding	223	223	223	223	223	223	223	223	223	223	223	223	2,680
Total 5520-00 · Supplies	77	77	77	77	77	77	77	77	77	77	77	77	921
5610-00 · Depreciation	157	157	157	157	157	157	157	157	157	157	157	157	1,883
5700-00 · Equipment Support & Maintenance	138	138	138	138	138	138	138	138	138	138	138	138	1,653
5710-00 · Taxes, Licenses & Fees	15	15	15	15	15	15	15	15	15	15	15	15	177
5740-00 · Equipment Rental/Leasing	188	188	188	188	188	188	188	188	188	188	188	188	2,255
6442-00 Public Relations/Website													0
6490-00 · Classified Ads	0	0	0	0	0	0	0	0	0	0	0	0	0
6600-00 · Promotions/Giveaways	0	0	0	0	0	0	0	0	0	0	0	0	0
6730-00 · Marketing Cooperative/Media	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000
6740-00 · Media/Collateral/Production	0.00	0	0	0	0	0	0	0	0	0	0	0	0
6742-00 · Miscellaneous Programs	0.00	0	0	63,000	0	0	0	0	0	0	0	0	63,000
7253-00 · Conference - PUD	0.00	0	0	0	0	0	0	0	0	0	0	8,000	8,000
8200-00 · Associate Relations	35	35	35	35	35	35	35	35	35	35	35	35	425
8700-00 · Automobile Expenses	91	91	91	91	91	91	91	91	91	91	91	91	1,097
8750-00 · Meals/Meetings	18	18	18	18	18	18	18	18	18	18	18	18	217
8810-00 · Dues & Subscriptions	0	0	365	0	0	0	0	395	415	295	0	0	1,470
Total Expense	30,111	33,012	32,577	96,277	36,041	31,012	29,012	29,407	29,427	29,307	36,041	39,799	452,020
Net Ordinary Income	10,439	7,539	9,974	-55,726	4,510	11,539	11,539	11,144	13,124	11,244	4,510	5,111	44,947
Other Income/Expense													
Other Expense													
8990-00 · Allocated	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	44,947
Total Other Expense	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	3,746	44,947
Net Other Income	-3,746	-3,746	-3,746	-3,746	-3,746	-3,746	-3,746	-3,746	-3,746	-3,746	-3,746	-3,746	-44,947
Net Income	6,694	3,793	6,228	-59,472	764	7,793	7,793	7,398	9,378	7,498	764	1,366	-0

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North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2013 through June 2014

Transportation	TOTAL	Jul 12-Jun 13	Jul 12-Jun 13	13/14 v 12/13 Fx
	Jul '13 - Jun 14	Forecast	Budget	Variance
Income				
4050-00 · Placer County TOT Funding	726,118	1,146,552	1,146,566	-420,434
Total Income	726,118	1,146,552	1,146,566	-420,434
Expense				
Total 5000-00 · Salaries & Wages	87,044	74,400	80,239	-12,644
Total 5100-00 · Rent	15,189	24,854	7,034	9,665
Total 5310-00 · Telephone	2,667	2,590	2,328	-77
5420-00 · Mail - USPS	8	8	0	0
5510-00 · Insurance/Bonding	676	615	800	-61
Total 5520-00 · Supplies	633	633	800	0
5610-00 · Depreciation	1,136	1,136	1,104	-0
5700-00 · Equipment Support & Maintenance	584	584	670	-0
5710-00 · Taxes, Licenses & Fees	60	58	100	-2
5740-00 · Equipment Rental/Leasing	1,738	1,703	1,400	-35
5810-00 · Public Outreach	950	887	1,773	-63
5940-00 · Research & Planning Membership	5,000	4,923	5,000	-77
5941-00 · Research & Planning	30,000	30,848	30,000	848
5948-00 · Transportation Projects				0.00
5942-00 · Reno/NLT Airport Shuttle (T-14)	105,000	95,000	95,000	-10,000
5949-00 · Summer Night Service (T-10)	150,000	141,884	135,000	-8,116
5953-00 · Traffic Management (S-1,S-2)	48,000	28,153	49,000	-19,847
5958-00 · Winter Transit TART Hwy 267 (T2 Placer)	0	44,000	44,000	44,000
5959-00 · TART Year Round Highway 89 (T11 Placer)	0	125,000	125,000	125,000
5960-00 · Winter Night Service Transit (T5)	220,000	210,000	210,000	-10,000
5961-00 · Enhanced Summer Transit Svc (T9 Placer)	0	155,000	155,000	155,000
5962-00 · Skier Shuttle - Sugar Bowl (T3)	19,000	19,000	19,000	0
5963-00 Winter Trans TART (T1)		45,000	45,000	45,000
5965-00 · Enhanced Snowplowing (T16 Placer)	0	100,000	100,000	100,000
Total 5948-00 · Transportation Projects	542,000	963,037	977,000	421,037
6423-00 Membership Activities		93	0	93
6490-00 · Classified Ads	0			0
8200-00 · Associate Relations	102	63	150	-39
8700-00 · Automobile Expenses	2,300	2,252	4,200	-48
8750-00 · Meals/Meetings	125	113	100	-12
8810-00 · Dues & Subscriptions	40	38	72	-2
Total Expense	690,252	1,108,835	1,112,770	418,583
Net Ordinary Income	35,866	37,717	33,796	-1,851
Other Expense				
8990-00 · Allocated	35,866	33,827	33,796	
Total Other Expense	35,866	33,827	33,796	
Net Other Income	-35,866	-33,827	-33,796	
Net Income	0	3,890	0	

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Profit & Loss Budget Overview
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Transportation

	Jul 13	Aug 13	Sep 13	Oct 13	Nov 13	Dec 13	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	TOTAL Jul '13 - Jun 14
Income													
4050-00 · Placer County TOT Funding	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	726,118
Total Income	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	60,510	726,118
Expense													
Total 5000-00 · Salaries & Wages	6,164	6,164	6,164	13,348	9,110	6,164	6,164	6,164	6,164	6,164	9,110	6,164	87,044
Total 5100-00 · Rent	1,266	1,266	1,266	1,266	1,266	1,266	1,266	1,266	1,266	1,266	1,266	1,266	15,189
Total 5310-00 · Telephone	222	222	222	222	222	222	222	222	222	222	222	222	2,667
5420-00 · Mail - USPS	0	0	0	0	0	4	0	0	0	0	0	4	8
5510-00 · Insurance/Bonding	56	56	56	56	56	56	56	56	56	56	56	56	676
Total 5520-00 · Supplies	53	53	53	53	53	53	53	53	53	53	53	53	633
5610-00 · Depreciation	95	95	95	95	95	95	95	95	95	95	95	95	1,136
5700-00 · Equipment Support & Maintenance	49	49	49	49	49	49	49	49	49	49	49	49	584
5710-00 · Taxes, Licenses & Fees	0	0	0	0	0	30	0	0	0	0	0	30	60
5740-00 · Equipment Rental/Leasing	145	145	145	145	145	145	145	145	145	145	145	145	1,738
5810-00 · Public Outreach	0	0	0	0	0	0	0	0	0	0	0	950	950
5940-00 · Research & Planning Membership	0	0	1,250	0	0	1,250	0	0	1,250	0	0	1,250	5,000
5941-00 · Research & Planning	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
5948-00 · Transportation Projects													
5942-00 · Reno/NLT Airport Shuttle (T-14)	8,750	8,750	8,750	8,750	8,750	8,750	8,750	8,750	8,750	8,750	8,750	8,750	105,000
5949-00 · Summer Night Service (T-10)	0	12,500	37,500	37,500	37,500	12,500	12,500	0	0	0	0	0	150,000
5953-00 · Traffic Management (S-1,S-2)	11,000	0	0	0	10,000	0	0	0	0	27,000	0	0	48,000
5958-00 · Winter Transit TART Hwy 267 (T2 Placer)	0	0	0	0	0	0	0	0	0	0	0	0	0
5959-00 · TART Year Round Highway 89 (T11 Placer)	0	0	0	0	0	0	0	0	0	0	0	0	0
5960-00 · Winter Night Service Transit (T5)	0	0	0	0	0	22,000	44,000	44,000	44,000	44,000	22,000	0	220,000
5961-00 · Enhanced Summer Transit Svc (T9 Placer)	0	0	0	0	0	0	0	0	0	0	0	0	0
5962-00 · Skier Shuttle - Sugar Bowl (T3)	0	0	0	0	0	9,500	0	0	0	9,500	0	0	19,000
5963-00 Winter Trans TART (T1)													
5965-00 · Enhanced Snowplowing (T16 Placer)	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 5948-00 · Transportation Projects	19,750	21,250	46,250	46,250	56,250	52,750	65,250	52,750	52,750	89,250	30,750	8,750	542,000
6423-00 Membership Activities													
6490-00 · Classified Ads	0	0	0	0	0	0	0	0	0	0	0	0	0
8200-00 · Associate Relations	0	0	25	0	0	25	0	0	25	2	0	25	102
8700-00 · Automobile Expenses	192	192	192	192	192	192	192	192	192	192	192	192	2,300
8750-00 · Meals/Meetings	0	0	31	0	0	31	0	0	31	0	0	31	125
8810-00 · Dues & Subscriptions	0	0	10	0	0	10	0	0	10	0	0	10	40
Total Expense	30,491	31,991	58,307	64,175	69,937	64,841	75,991	63,491	64,807	99,993	44,437	21,791	690,252
Net Ordinary Income	30,019	28,519	2,203	-3,665	-9,427	-4,331	-15,481	-2,981	-4,297	-39,483	16,073	38,719	35,866
Other Expense													
8990-00 · Allocated	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	35,866
Total Other Expense	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	35,866
Net Other Income	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-35,866
Net Income	27,030	25,530	-786	-6,654	-12,416	-7,320	-18,470	-5,970	-7,286	-42,472	13,084	35,730	0

North Lake Tahoe Resort Association
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Visitor Information

	TOTAL	Jul 12-Jun 13	Jul 12-Jun 13	13/14 v 12/13 Fx
	Jul '13 - Jun 14	Forecast	Budget	Variance
Income				
4050-00 · Placer County TOT Funding	317,501	313,272	313,271	4,229
4501-00 · Revenues - Retail - Nontaxable	0.00	0.00	0.00	0.00
4502-00 · Non-retail VIC income	7,000	1,125	0	5,875
46000 · Merchandise Sales	87,900	79,619	79,000	8,281
4720-00 · Miscellaneous	0	17,248	35,000	-17,248
Total Income	412,401	411,264	427,271	1,137
Expense				
Total 5000-00 · Salaries & Wages	192,532	202,460	215,026	9,928
Total 5100-00 · Rent	97,828	89,082	107,294	-8,746
Total 5310-00 · Telephone	5,523	5,362	2,328	-161
Total 5420-00 · Mail - USPS	449	436	180	-13
5510-00 · Insurance/Bonding	3,462	3,147	1,000	-315
Total 5520-00 · Supplies	4,027	7,224	1,000	3,197
5530-00 · Visitor Communications - Other	408	408	0	0
5610-00 · Depreciation	1,883	1,883	1,788	-0
5700-00 · Equipment Support & Maintenance	2,100	2,100	1,800	0
5710-00 · Taxes, Licenses & Fees	1,110	1,078	206	-32
5740-00 · Equipment Rental/Leasing	6,068	5,949	4,000	-119
5800-00 · Training Seminars	0	0	1,000	0
Total 5900-00 · Professional Fees	900	3,188	4,975	2,288
6423-00 - Membership Activities	0	173	0	173
6490-00 · Classified Ads	0	0	0	0
6740-00 · Media/Collateral/Production	1,574	0	0	-1,574
6742-00 · Miscellaneous Programs	969	0	500	-969
8100-00 · Cost of Goods Sold	46,587	36,239	33,000	-10,348
8200-00 · Associate Relations	275	275	350	0
8500-00 · Credit Card Fees	2,579	2,585	700	6
8700-00 · Automobile Expenses	1,800	1,843	300	43
8750-00 · Meals/Meetings	442	431	60	-11
8810-00 · Dues & Subscriptions	0	0	0	0
Total Expense	370,516	363,863	375,507	-6,653
Net Ordinary Income	41,885	47,401	51,764	-5,516
Other Expense				
8990-00 · Allocated	41,885	47,552	45,764	
Total Other Expense	41,885	47,552	45,764	
Net Other Income	-41,885	-47,552	-45,764	
Net Income	-0	-151	6,000	

North Lake Tahoe Resort Association
Profit & Loss Budget Overview
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Visitor Information

	Jul 13	Aug 13	Sep 13	Oct 13	Nov 13	Dec 13	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	TOTAL Jul '13 - Jun 14
Income													
4050-00 · Placer County TOT Funding	26,458	26,458	26,458	26,458	26,458	26,458	26,458	26,458	26,458	26,458	26,458	26,458	317,501
4501-00 · Revenues - Retail - Nontaxable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4502-00 · Non-retail VIC income	500	500	500	500	500	500	500	500	500	500	1,000	1,000	7,000
46000 · Merchandise Sales	12,500	12,100	11,500	7,500	4,800	4,400	3,000	4,700	5,200	4,700	9,500	8,000	87,900
4720-00 · Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Income	39,458	39,058	38,458	34,458	31,758	31,358	29,958	31,658	32,158	31,658	36,958	35,458	412,401
Expense													
Total 5000-00 · Salaries & Wages	18,120	18,120	18,120	24,915	17,994	12,878	12,878	12,878	12,878	12,878	17,994	12,878	192,532
Total 5100-00 · Rent	8,878.16	7,778.16	7,778.16	9,678.16	7,678.16	9,528.16	7,828.16	7,828.16	7,828.16	7,678.16	7,678.16	7,668.16	97,828
Total 5310-00 · Telephone	460	460	460	460	460	460	460	460	460	460	460	460	5,523
Total 5420-00 · Mail - USPS	37	37	37	37	37	37	37	37	37	37	37	37	449
5510-00 · Insurance/Bonding	288	288	288	288	288	288	288	288	288	288	288	288	3,462
Total 5520-00 · Supplies	2,773	0	0	0	560	0	0	0	0	560	134	0	4,027
5530-00 · Visitor Communications - Other	0	0	102	0	0	102	0	0	102	0	0	102	408
5610-00 · Depreciation	157	157	157	157	157	157	157	157	157	157	157	157	1,883
5700-00 · Equipment Support & Maintenance	175	175	175	175	175	175	175	175	175	175	175	175	2,100
5710-00 · Taxes, Licenses & Fees	93	93	93	93	93	93	93	93	93	93	93	93	1,110
5740-00 · Equipment Rental/Leasing	506	506	506	506	506	506	506	506	506	506	506	506	6,068
5800-00 · Training Seminars	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 5900-00 · Professional Fees	0	0	0	0	0	0	0	0	0	0	0	900	900
6423-00 · Membership Activities													0
6490-00 · Classified Ads	0	0	0	0	0	0	0	0	0	0	0	0	0
6740-00 · Media/Collateral/Production	0	0	1,574	0	0	0	0	0	0	0	0	0	1,574
6742-00 · Miscellaneous Programs	0	0	0	0	0	0	0	0	0	0	0	969	969
8100-00 · Cost of Goods Sold	6,625	6,413	6,095	3,975	2,544	2,332	1,590	2,491	2,756	2,491	5,035	4,240	46,587
8200-00 · Associate Relations	0	0	69	0	0	69	0	0	69	0	0	69	275
8500-00 · Credit Card Fees	238	238	238	238	238	238	238	100	100	238	238	238	2,579
8700-00 · Automobile Expenses	150	150	150	150	150	150	150	150	150	150	150	150	1,800
8750-00 · Meals/Meetings	0	0	108	0	0	108	0	0	108	0	0	119	442
8810-00 · Dues & Subscriptions	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expense	38,500.21	34,415	35,950	40,672	30,881	27,121	24,400	25,164	25,707	25,711	32,946	29,049	370,516
Net Ordinary Income	958.21	4,643.21	2,508.71	-6,213.79	877.85	4,237.43	5,557.93	6,494.85	6,451.35	5,946.93	4,012.85	6,409.18	41,885
Other Expense													
8990-00 · Allocated	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	41,885
Total Other Expense	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	3,490	41,885
Net Other Income	-3,490	-3,490	-3,490	-3,490	-3,490	-3,490	-3,490	-3,490	-3,490	-3,490	-3,490	-3,490	-41,885
Net Income	-2,532	1,153	-982	-9,704	-2,613	747	2,068	3,004	2,961	2,457	522	2,919	-0

North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2013 through June 2014

Infrastructure	TOTAL	Jul 12-Jun 13	Jul 12-Jun 13	13/14 v 12/13 Fx
	Jul '13 - Jun 14	Forecast	Budget	Variance
Ordinary Income/Expense				
Income				
4050-00 · Placer County TOT Funding	210,025	2,039,835	1,561,871	
4050-50 Placer County Held TOT Funding	1,018,080			
Total Income	1,228,105	2,039,835	1,561,871	-811,730
Expense				
Total 5000-00 · Salaries & Wages	87,044	82,731	84,021	-4,313
Total 5100-00 · Rent	7,762	7,535	7,528	-227
Total 5310-00 · Telephone	2,351	2,282	1,440	-69
5420-00 · Mail - USPS	16.00	15.00	15.00	-1.00
5510-00 · Insurance/Bonding	676.0	614.0	800.0	-62.0
Total 5520-00 · Supplies	978	978	1,500	0
5610-00 · Depreciation	1,136	1,136	1,104	-0
5700-00 · Equipment Support & Maintenance	604	604	720	0
5710-00 · Taxes, Licenses & Fees	467	458	1,100	-9
5730-00 · Miscellaneous Expense	0	342	684	342
5740-00 · Equipment Rental/Leasing	1,755	1,720	1,440	-35
5800-00 · Training Seminars	0	208	500	208
5810-00 · Public Outreach	2,826	150	300	-2,676
5941-00 · Research & Planning	52,000	52,000	52,000	0
5998-00 · Infrastructure Projects				0.00
5951-00 · Squaw Valley Trail Snow Removal	0	61,492		61,492
5966-00 · Maintenance-Tourism Facilities	0	0		0
5967-00 · Traffic Calming	0			0
5968-00 · Wayfdg Signage Site Master Plan	0	50,555		50,555
5970-00 · Lakeside Bike Trail	0	218,041		218,041
5971-00 · Bike Trail Signs	0			0
5972-00 · TART Bus Shelters	0			0
5973-00 · Water Shuttle	0	209,488		209,488
5974-00 · Visitors Centers Exhibits	0	111,185		111,185
5975-00 · NLTHS Bear Exhibit	0			0
5976-00 · Northstar Multi-purpose Trail	0	76,649		76,649
5978-00 Gateway Lighting		17,579		17,579
5979-00 Tahoe Vista Rec Area		420,700		420,700
5980-00 Coordinated Skier Shuttle		65,900		65,900
5999-00 · North Lake Tahoe Regional Park	0			0
5998-00 · Infrastructure Projects - Other	1,018,080	577,839	1,363,831	-440,241
Total 5998-00 · Infrastructure Projects	1,018,080	1,809,428	1,363,831	791,348
6423-00 Membership Activities		93	0	93
6490-00 · Classified Ads	0	0	0	0
8200-00 · Associate Relations	100	76	100	-24
8700-00 · Automobile Expenses	1,400	1,340	2,000	-60
8750-00 · Meals/Meetings	200	174	100	-26
8810-00 · Dues & Subscriptions	100	88	100	-12
Total Expense	1,177,495	1,961,972	1,519,283	784,477
Net Ordinary Income	50,610	77,863	42,588	-27,253
Other Income/Expense				
Other Income				
4700-00 · Revenues- Interest & Investment	0	167	400	
4701-00 · Unrealized Gain/Loss Investment	0			
Total Other Income	0	167	400	
Other Expense				
8990-00 · Allocated	50,610	42,466	42,988	
Total Other Expense	50,610	42,466	42,988	
Net Other Income	-50,610	-42,466	-42,988	
Net Income	0	35,564	0	

North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2013 through June 2014

	TOTAL												
	Jul 13	Aug 13	Sep 13	Oct 13	Nov 13	Dec 13	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	Jul '13 - Jun 14
Infrastructure													
Ordinary Income/Expense													
Income													
4050-00 - Placer County TOT Funding	17,502	17,502	17,502	17,502	17,502	17,502	17,502	17,502	17,502	17,502	17,502	17,502	210,025
4050-50 Placer County Held TOT Funding	84,840	84,840	84,840	84,840	84,840	84,840	84,840	84,840	84,840	84,840	84,840	84,840	1,018,080
Total Income	102,342	102,342	102,342	102,342	102,342	102,342	102,342	102,342	102,342	102,342	102,342	102,342	1,228,105
Expense													
Total 5000-00 - Salaries & Wages	6,164	6,164	6,164	13,348	9,110	6,164	6,164	6,164	6,164	6,164	9,110	6,164	87,044
Total 5100-00 - Rent	647	647	647	647	647	647	647	647	647	647	647	647	7,762
Total 5310-00 - Telephone	196	196	196	196	196	196	196	196	196	196	196	196	2,351
5420-00 - Mail - USPS	0.00	0.00	0.00	0.00	0.00	8.00	0.00	0.00	0.00	0.00	0.00	8.00	16.00
5510-00 - Insurance/Bonding	56	56	56	56	56	56	56	56	56	56	56	56	676.0
Total 5520-00 - Supplies	82	82	82	82	82	82	82	82	82	82	82	82	978
5610-00 - Depreciation	95	95	95	95	95	95	95	95	95	95	95	95	1,136
5700-00 - Equipment Support & Maintenance	50	50	50	50	50	50	50	50	50	50	50	50	604
5710-00 - Taxes, Licenses & Fees	39	39	39	39	39	39	39	39	39	39	39	39	467
5730-00 - Miscellaneous Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
5740-00 - Equipment Rental/Leasing	146	146	146	146	146	146	146	146	146	146	146	146	1,755
5800-00 - Training Seminars	0	0	0	0	0	0	0	0	0	0	0	0	0
5810-00 - Public Outreach	0	0	0	0	0	0	0	0	0	0	0	2,826	2,826
5941-00 - Research & Planning	4,330	4,330	4,330	4,330	4,330	4,370	4,330	4,330	4,330	4,330	4,330	4,330	52,000
5998-00 - Infrastructure Projects													
5951-00 - Squaw Valley Trail Snow Removal	0	0	0	0	0	0	0	0	0	0	0	0	0
5966-00 - Maintenance-Tourism Facilities	0	0	0	0	0	0	0	0	0	0	0	0	0
5967-00 - Traffic Calming	0	0	0	0	0	0	0	0	0	0	0	0	0
5968-00 - Wayfdg Signage Site Master Plan	0	0	0	0	0	0	0	0	0	0	0	0	0
5970-00 - Lakeside Bike Trail	0	0	0	0	0	0	0	0	0	0	0	0	0
5971-00 - Bike Trail Signs	0	0	0	0	0	0	0	0	0	0	0	0	0
5972-00 - TART Bus Shelters	0	0	0	0	0	0	0	0	0	0	0	0	0
5973-00 - Water Shuttle	0	0	0	0	0	0	0	0	0	0	0	0	0
5974-00 - Visitors Centers Exhibits	0	0	0	0	0	0	0	0	0	0	0	0	0
5975-00 - NLTHS Bear Exhibit	0	0	0	0	0	0	0	0	0	0	0	0	0
5976-00 - Northstar Multi-purpose Trail	0	0	0	0	0	0	0	0	0	0	0	0	0
5978-00 Gateway Lighting													
5979-00 Tahoe Vista Rec Area													
5980-00 Coordinated Skier Shuttle													
5999-00 - North Lake Tahoe Regional Park	0	0	0	0	0	0	0	0	0	0	0	0	0
5998-00 - Infrastructure Projects - Other	0	0	0	0	0	0	0	0	0	0	0	1,018,080	1,018,080
Total 5998-00 - Infrastructure Projects	0	0	0	0	0	0	0	0	0	0	0	1,018,080	1,018,080
6423-00 Membership Activities													
6490-00 - Classified Ads	0	0	0	0	0	0	0	0	0	0	0	0	0
8200-00 - Associate Relations	0	0	25	0	0	25	0	0	25	0	0	25	100
8700-00 - Automobile Expenses	117	117	117	117	117	117	117	117	117	117	117	117	1,400
8750-00 - Meals/Meetings	0	0	50	0	0	50	0	0	50	0	0	50	200
8810-00 - Dues & Subscriptions	0	0	25	0	0	25	0	0	25	0	0	25	100
Total Expense	11,922	11,921	12,021	19,106	14,867	12,069	11,921	11,921	12,021	11,921	14,867	1,032,935	1,177,495
Net Ordinary Income	90,421	90,421	90,321	83,236	87,475	90,273	90,421	90,421	90,321	90,421	87,475	-930,593	50,610
Other Income/Expense													
Other Income													
4700-00 - Revenues-Interest & Investment	0	0	0	0	0	0	0	0	0	0	0	0	0
4701-00 - Unrealized Gain/Loss Investment	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Expense													
8990-00 - Allocated	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	50,610
Total Other Expense	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	50,610
Net Other Income	-4,218	-4,218	-4,218	-4,218	-4,218	-4,218	-4,218	-4,218	-4,218	-4,218	-4,218	-4,218	-50,610
Net Income	86,203	86,203	86,103	79,019	83,258	86,055	86,203	86,203	86,103	86,203	83,258	-934,811	0

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North Lake Tahoe Resort Association Profit & Loss Budget Overview July 2013 through June 2014

Membership	TOTAL	Jul 12-Jun 13	Jul 12-Jun 13	13/14 v 12/13 Fx
	Jul '13 - Jun 14	Forecast	Budget	Variance
Ordinary Income/Expense				
Income				
4200-00 · Membership	116,232	105,236	117,768	10,996
4201-00 · New Member Fees	4,800	0	0	4,800
4250-00 · Revenues-Membership Activities	50,650	55,813	53,833	-5,163
4251-00 · Revenue-Tue AM Breakfast Club	9,228	10,114	8,927	-886
4252-00 · Revenue-Sponsorships	2,500	0	0	2,500
4600-00 · Commissions	0	2,083	5,000	-2,083
Total Income	183,410	173,246	185,528	10,164
Expense				
Total 5000-00 · Salaries & Wages	83,411	75,880	78,352	-7,531
Total 5100-00 · Rent	8,207	7,529	7,068	-678
Total 5310-00 · Telephone	3,720	3,808	2,640	88
5420-00 · Mail - USPS	792	240	600	-552
5510-00 · Insurance/Bonding	1,392	1,191	785	-201
Total 5520-00 · Supplies	1,362	1,631	1,000	269
5610-00 · Depreciation	1,149	1,155	1,104	6
5700-00 · Equipment Support & Maintenance	565	559	950	-6
5710-00 · Taxes, Licenses & Fees	720	108	65	-612
5740-00 · Equipment Rental/Leasing	3,976	3,947	2,900	-29
5800-00 · Training Seminars	180	180	1,000	0
5900-00 Professional Fees	0	160	0	160
6423-00 · Membership Activities				0.00
6432-00 · Membership - Newsletter	340	888	2,300	548
6434-00 · Community Awards Dinner	17,600	17,769	18,000	169
6436-00 · Membership - Wnt/Sum Rec Lunch	2,000	280	4,000	-1,720
6438-00 · Membership - Business Expo	0	0	3,000	0
6440-00 · Membership - Elections	560	562	280	2
6441-00 · Membership - Miscellaneous Exp	2,900	0	8,635	-2,900
6442-00 · Public Relations/Website	5,282	6,667	7,080	1,385
6443-00 · Membership - Business Directory	0	0	0	0
6423-00 · Membership Activities - Other	0	14,356	2,841	14,356
Total 6423-00 · Membership Activities	28,682	40,522	46,136	11,840
6437-00 · Tuesday Morning Breakfast Club	8,844	6,652	6,000	-2,192
6490-00 · Classified Ads	0	0	0	0
8200-00 · Associate Relations	25	181	375	156
8500-00 · Credit Card Fees	2,566	2,147	2,200	-419
8700-00 · Automobile Expenses	141	625	1,500	484
8750-00 · Meals/Meetings	372	107	300	-265
8810-00 · Dues & Subscriptions	601	806	1,000	205
8910-00 · Travel	0	664	664	664
Total Expense	146,705	148,092	154,639	1,387
Net Ordinary Income	36,705	25,154	30,889	11,551
Other Income/Expense				
Other Expense				
8990-00 · Allocated	35,866	34,948	34,889	
Total Other Expense	35,866	34,948	34,889	
Net Other Income	-35,866	-34,948	-34,889	
Net Income	840	-9,794	-4,000	

North Lake Tahoe Resort Association
Profit & Loss Budget Overview

Membership

July 2013 through June 2014

TOTAL

Ordinary Income/Expense

Income

	Jul 13	Aug 13	Sep 13	Oct 13	Nov 13	Dec 13	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	Jul '13 - Jun 14
4200-00 · Membership	9,686	9,686	9,686	9,686	9,686	9,686	9,686	9,686	9,686	9,686	9,686	9,686	116,232
4201-00 · New Member Fees	400	400	400	400	400	400	400	400	400	400	400	400	4,800
4250-00 · Revenues-Membership Activities	900	900	4,400	5,400	900	4,700	3,900	900	25,950	900	900	900	50,650
4251-00 · Revenue-Tue AM Breakfast Club	769	769	769	769	769	769	769	769	769	769	769	769	9,228
4252-00 · Revenue-Sponsorships	0	0	0	500	100	500	500	100	500	100	100	100	2,500
4600-00 · Commissions	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Income	11,755	11,755	15,255	16,755	11,855	16,055	15,255	11,855	37,305	11,855	11,855	11,855	183,410

Expense

Total 5000-00 · Salaries & Wages	6,295	6,295	6,295	8,388	9,196	6,295	6,295	6,286	6,286	6,286	9,196	6,295	83,411
Total 5100-00 · Rent	684	684	684	684	684	684	684	684	684	684	684	684	8,207
Total 5310-00 · Telephone	310	310	310	310	310	310	310	310	310	310	310	310	3,720
5420-00 · Mail - USPS	66	66	66	66	66	66	66	66	66	66	66	66	792
5510-00 · Insurance/Bonding	116	116	116	116	116	116	116	116	116	116	116	116	1,392
Total 5520-00 · Supplies	114	114	114	114	114	114	114	114	114	114	114	114	1,362
5610-00 · Depreciation	96	96	96	96	96	96	96	96	96	96	96	96	1,149
5700-00 · Equipment Support & Maintenance	47	47	47	47	47	47	47	47	47	47	47	47	565
5710-00 · Taxes, Licenses & Fees	60	60	60	60	60	60	60	60	60	60	60	60	720
5740-00 · Equipment Rental/Leasing	331	331	331	331	331	331	331	331	331	331	331	331	3,976
5800-00 · Training Seminars	0	180	0	0	0	0	0	0	0	0	0	0	180
5900-00 Professional Fees													0
6423-00 · Membership Activities													0
6432-00 · Membership - Newsletter	0	0	85	0	0	85	0	0	85	0	0	85	340
6434-00 · Community Awards Dinner	0	0	0	0	0	0	0	0	17,600	0	0	0	17,600
6436-00 · Membership - Wnt/Sum Rec Lunch	0	0	0	2,000	0	0	0	0	0	0	0	0	2,000
6438-00 · Membership - Business Expo	0	0	0	0	0	0	0	0	0	0	0	0	0
6440-00 · Membership - Elections	0	0	0	0	0	560	0	0	0	0	0	0	560
6441-00 · Membership - Miscellaneous Exp	0	0	2,500	0	0	300	100	0	0	0	0	0	2,900
6442-00 · Public Relations/Website	440	440	440	440	440	440	440	440	440	440	440	440	5,282
6443-00 · Membership - Business Directory	0	0	0	0	0	0	0	0	0	0	0	0	0
6423-00 · Membership Activities - Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Total 6423-00 · Membership Activities	440	440	3,025	2,440	440	1,385	540	440	18,125	440	440	525	28,682
6437-00 · Tuesday Morning Breakfast Club	737	737	737	737	737	737	737	737	737	737	737	737	8,844
6490-00 · Classified Ads	0	0	0	0	0	0	0	0	0	0	0	0	0
8200-00 · Associate Relations	0	0	0	0	0	13	0	0	0	0	0	13	25
8500-00 · Credit Card Fees	214	214	214	214	214	214	214	214	214	214	214	214	2,566
8700-00 · Automobile Expenses	0	0	0	0	0	0	0	0	141	0	0	0	141
8750-00 · Meals/Meetings	31	31	31	31	31	31	31	31	31	31	31	31	372
8810-00 · Dues & Subscriptions	0	0	480	36	0	0	40	0	0	45	0	0	601
8910-00 · Travel	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expense	9,541	9,721	12,606	13,670	12,442	10,498	9,681	9,532	27,358	9,577	12,442	9,638	146,705

Net Ordinary Income

	2,214	2,034	2,649	3,085	-587	5,557	5,574	2,323	9,947	2,278	-587	2,217	36,705
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Other Income/Expense

Other Expense

8990-00 · Allocated	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	35,866
Total Other Expense	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	2,989	35,866

Net Other Income

	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-2,989	-35,866
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Net Income

	-775	-955	-340	96	-3,576	2,568	2,585	-666	6,958	-711	-3,576	-772	840
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North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2013 through June 2014

Administration	TOTAL	Jul 12-Jun 13	Jul 12-Jun 13	13/14 v 12/13 Fx
	Jul '13 - Jun 14	Forecast	Budget	Variance
Ordinary Income/Expense				
Income				
4720-00 · Miscellaneous	0	0	0	
Total Income	0	0	0	
Expense				
Total 5000-00 · Salaries & Wages	317,196	298,638	300,200	-18,558
Total 5100-00 · Rent	24,547	23,831	19,577	-716
Total 5310-00 · Telephone	9,041	8,779	6,676	-262
5420-00 · Mail - USPS	658	639	775	-19
5510-00 · Insurance/Bonding	3,288	2,989	2,500	-299
Total 5520-00 · Supplies	3,300	3,286	3,235	-14
5610-00 · Depreciation	3,617	3,617	3,432	-0
5700-00 · Equipment Support & Maintenance	3,728	3,728	3,900	-0
5710-00 · Taxes, Licenses & Fees	809	793	1,500	-16
5730-00 · Miscellaneous Expense	350	349	0	-1
5740-00 · Equipment Rental/Leasing	3,064	3,003	3,388	-61
5800-00 · Training Seminars	400	400	600	0
5810-00 · Public Outreach	0	0	1,662	0
Total 5900-00 · Professional Fees	18,350	19,725	22,000	1,375
6423-00 Membership Activities	0	93	0	93
6490-00 · Classified Ads	0	0	0	0
8200-00 · Associate Relations	1,135	1,015	1,200	-120
8300-00 · Board Functions	4,604	4,514	5,000	-90
8700-00 · Automobile Expenses	371	364	300	-7
8750-00 · Meals/Meetings	627	615	400	-12
8810-00 · Dues & Subscriptions	1,920	1,883	1,000	-37
8910-00 · Travel	1,500	0	0	-1,500
Total Expense	398,506	378,261	377,345	-20,245
Net Ordinary Income	-398,506	-378,261	-377,345	-20,245
Other Income/Expense				
Other Income				
4700-00 · Revenues- Interest & Investment	0	12	1,800	
8960-00 · Loss on Sale of Assets	0			
Total Other Income	0	12	1,800	
Other Expense				
8990-00 · Allocated	-398,506	-374,574	-377,345	
Total Other Expense	-398,506	-374,574	-377,345	
Net Other Income	398,506	374,574	377,345	
Net Income	-0	3,687	0	

North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2013 through June 2014

Administration

	Jul 13	Aug 13	Sep 13	Oct 13	Nov 13	Dec 13	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	TOTAL Jul '13 - Jun 14
Ordinary Income/Expense													
Income													
4720-00 · Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Expense													
Total 5000-00 · Salaries & Wages	22,972	22,972	22,972	44,898	32,774	22,972	22,972	22,972	22,972	22,972	32,775	22,973	317,196
Total 5100-00 · Rent	2,046	2,046	2,046	2,046	2,046	2,046	2,046	2,046	2,046	2,046	2,046	2,046	24,547
Total 5310-00 · Telephone	753	753	753	753	753	753	753	753	753	753	753	753	9,041
5420-00 · Mail - USPS	55	55	55	55	55	55	55	55	55	55	55	55	658
5510-00 · Insurance/Bonding	274	274	274	274	274	274	274	274	274	274	274	274	3,288
Total 5520-00 · Supplies	275	275	275	275	275	275	275	275	275	275	275	275	3,300
5610-00 · Depreciation	301	301	301	301	301	301	301	301	301	301	301	301	3,617
5700-00 · Equipment Support & Maintenance	311	311	311	311	311	311	311	311	311	311	311	311	3,728
5710-00 · Taxes, Licenses & Fees	67	67	67	67	67	67	67	67	67	67	67	67	809
5730-00 · Miscellaneous Expense	29	29	29	29	29	29	29	29	29	29	29	29	350
5740-00 · Equipment Rental/Leasing	255	255	255	255	255	255	255	255	255	255	255	255	3,064
5800-00 · Training Seminars	0	0	100	0	0	100	0	0	100	0	0	100	400
5810-00 · Public Outreach	0	0	0	0	0	0	0	0	0	0	0	100	0
Total 5900-00 · Professional Fees	0	0	0	0	15,000	3,175	0	0	0	0	0	175	18,350
6423-00 Membership Activities													0
6490-00 · Classified Ads	0	0	0	0	0	0	0	0	0	0	0	0	0
8200-00 · Associate Relations	0	0	259	0	0	359	0	0	259	0	0	259	1,135
8300-00 · Board Functions	384	384	384	384	384	384	384	384	384	384	384	384	4,604
8700-00 · Automobile Expenses	0	0	93	0	0	93	0	0	93	0	0	93	371
8750-00 · Meals/Meetings	52	52	52	52	52	52	52	52	52	52	52	52	627
8810-00 · Dues & Subscriptions	880	500	70	0	0	70	0	0	70	260	0	70	1,920
8910-00 · Travel	0	0	375	0	0	375	0	0	375	0	0	375	1,500
Total Expense	28,655	28,275	28,671	49,701	52,577	31,946	27,775	27,775	28,671	28,035	37,578	28,847	398,506
Net Ordinary Income	-28,655	-28,275	-28,671	-49,701	-52,577	-31,946	-27,775	-27,775	-28,671	-28,035	-37,578	-28,847	-398,506
Other Income/Expense													
Other Income													
4700-00 · Revenues- Interest & Investment	0	0	0	0	0	0	0	0	0	0	0	0	0
8960-00 · Loss on Sale of Assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Expense													
8990-00 · Allocated	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-398,506
Total Other Expense	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-33,209	-398,506
Net Other Income	33,209	33,209	33,209	33,209	33,209	33,209	33,209	33,209	33,209	33,209	33,209	33,209	398,506
Net Income	4,554	4,934	4,538	-16,492	-19,368	1,262	5,434	5,434	4,538	5,174	-4,369	4,362	-0

ELC
7/6

Cardholder Name: SANDRA EVANS HALL Statement Period: 04/29/13 to 05/28/13
 Account Number: Statement Closing Date: 05/28/13

Transactions						CR=Credit
Tran Date	Post Date	Transaction Description	Reference Number	Amount		
Transaction Activity						
04-27	04-29	CTC*CONSTANTCONTACT.CO	855-2295506	MA	336	\$70.00
05-03	05-03	PAYMENT - THANK YOU		CA	000	✓ \$90.00 -CR
05-14	05-15	VZWRSS*PRPAY AUTOPAY	888-294-6804	MA	963	✓ \$20.00
05-22	05-23	D J*WALL ST JOURNAL	800-568-7625	MA	018	\$66.84
05-24	05-24	PAYMENT - THANK YOU		MA	000	✓ \$106.57 -CR
04-25	05-24	LATE PAYMENT FEE		MA	149	✓ \$25.00 -CR
05-27	05-28	CTC*CONSTANTCONTACT.CO	855-2295506	MA	399	\$65.00

2013 Year-to-Date Totals	
Total fees charged in 2013	\$0.00
Total interest charged in 2013	\$1.57

Year-to-Date Totals include interest and/or fee adjustments.

Interest Charge Calculation

Your Annual Percentage Rate (APR) is the annual interest rate on your account.

Type of Balance	Annual Percentage Rate (APR)	Balance Subject to Interest Rate	Interest Charge
PURCHASES	14.99% (v)	\$0.00	\$0.00
CASH	22.99% (v)	\$0.00	\$0.00

(v) = Variable Rate

Constant contact + Wall Street Journal do not send receipts

SA 6/14/13

5710.00 / 70	↳ 25.00
5350.00 / 42	20.00
5530.00 / 42	67.50
6432.00 / 60	67.50
8810.00 / 70	66.34
	<hr/>
	\$ 196.84

FI

Kim Lambert

From: Sandy Evans Hall
Sent: Monday, May 13, 2013 6:06 AM
To: Kim Lambert
Subject: Fwd: Important Information Regarding Your Verizon Wireless Account

Sent from my iPhone

Begin forwarded message:

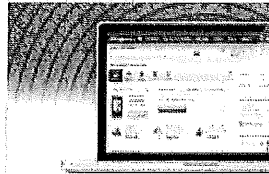
From: "AccountNotify@verizonwireless.com"
<AccountNotify@verizonwireless.com>
Date: May 13, 2013, 5:02:16 AM PDT
To: sandy@puretahoenorth.com
Subject: Important Information Regarding Your Verizon Wireless Account



IMPORTANT ACCOUNT INFORMATION FROM VERIZON WIRELESS

Thank you for choosing Verizon Wireless. Your payment is now complete and your session is now in progress.

PAYMENT DATE: 05/13/2013
PAYMENT METHOD: MC XXXX-XXXX-XXXX-4925
WIRELESS NUMBER: X3327
BILL TO: N Lake Tahoe Resort Sandra Eva
Po Box 5459
Tahoe City, CA 96145



My Verizon is also available to assist you with:

- Viewing your usage
- Updating your plan
- Adding Account Members
- Paying your bill
- Finding accessories for your phone
- And much, much more...

Due Now
1 GB Mobile Broadband for a month \$20.00

SUMMARY OF CHARGES:

Due now: detail of total charges billed to credit card

Subtotal	\$20.00
Taxes	\$0.00
Total charges billed to credit card:	\$20.00

By activating service, you are also confirming your agreement to the Verizon Wireless Customer Agreement, including your Plan and applicable charges, as confirmed on the summary page.

1 Pad data

NLTRA Mileage Reimbursement

DATES

May 1 - 31

EMPLOYEE NAME:

Sandy E Hestell

DATE SUBMITTED:

6/10/13

DATE	# MILES	DRIVEN FROM	DRIVEN TO	ROUND TRIP? Y or N	REASON FOR TRAVEL
5/8	8	TC	Sunnyside	Y	Water Trail group Welcome
5/9	10	TC	KB-Tahoe Mtn Sports	N	Mixer - NTBA
5/14	16	TC	Squaw	Y	Mike Hvalak - Transit Vision
5/15	38	TC	Ritz-Carlton	Y	Cal Act Conference Welcome Speech
5/15	20	TC	NTEC	Y	Film Board - Speech
5/17	72	TC	South Shore TRPA	Y	The Prosperity Center
5/16	16	TC	Squaw	Y	Chevis Hosen
5/21	226	TC	Sacramento	Y	Legislature Visit
5/23	20	TC	NTEC	Y	Leadership graduation
5/28	38	TC	Truckee Town Hall	Y	Truckee Tomorrow
5/29	20	TC	KB-Ferrari	Y	Kings Beach business group
5/30	20	TC	NTEC	Y	Kings Beach Charrette - Agency mtg
5/30	38	TC	Truckee/Northstar	Y	Orthopedic branding / Leadership Party

TOTAL MILES: 542 X \$ ^{.565}~~.555~~ (per mile) = 306.23
~~300.81~~ due employee

F3

AUTHORIZED BY: _____