



Finance Committee Agenda and Meeting Notice

**Thursday, May 28, 2015 from 2 pm-4pm
NLTRA Conference Room Upstairs**

NLTRA Mission

To promote tourism and business through efforts that enhances the economic, environmental, recreational and cultural climate of the area.

Finance Committee

NLTRA Board

Wally Auerbach
Chair

Joseph Mattioli

Committee Members

Ron Parson

Granlibakken

Mike Salmon

Tahoe Donner Association

Ramona Cruz

Tahoe City Public Utility
District

Placer County Rep

Jennifer Merchant

NLTRA Staff

Marc Sabella

Director of Finance/Human
Resources

NLTRA Staff

Meredith Nelson

Staff Accountant

Quorum

**3 Members with 1 being
a Board Member**

To call in:
Dial (605) 475-3220
Enter Participant code: 547298#

Items May Not Be Heard In the Order They Are Listed

- A. Call to Order – Establish Quorum
- B. Public Forum: Any person wishing to address the Finance Committee on items of interest to the Committee not listed on the agenda may do so at this time. It is requested that comments be limited to three minutes since no action may be taken by the Committee on items addressed under Public Forum. (3 min)
- C. Agenda Amendments and Approval (2 min)
- D. Approval of the April 2015 Finance Committee Meeting Minutes (3 min)
- E. Discussion and Possible Action to Recommend Approval to the Board of Directors of the Financial Statements for April 2015 (15 min)
- F. Discussion and Possible Action to Recommend Approval to the Board of Directors the Preliminary NLTRA 2015-2016 Departmental Budgets (20 min)
- G. Review and Discussion of the Membership Metrics Report (10 min)
- H. Supplemental Information-Dashboard (10 minutes)
- I. Approval of CEO Expenses
- J. Committee Member Comments (5 minutes)
- K. Adjournment

This meeting is wheelchair accessible

Posted and Emailed May 26, 2015

Finance Committee Meeting

May 28, 2015

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Approval of CEO Expenses	Pages I1 to I5



FINANCE COMMITTEE MINUTES
Wednesday, April 29, 2015 – 2:00 pm

NLTRA Conference Room

PRELIMINARY MINUTES

COMMITTEE MEMBERS IN ATTENDANCE: Wally Auerbach, Jennifer Merchant, Ron Parson, Ramona Cruz and Mike Salmon (via phone)

STAFF IN ATTENDANCE: Sandy Evans Hall, Marc Sabella, and Meredith Nelson

OTHERS IN ATTENDANCE: None

1.0 CALL TO ORDER – ESTABLISH QUORUM

1.1 The meeting was called to order at 2:05 pm the Chair, Wally Auerbach

2.0 PUBLIC FORUM

2.1 None

3.0 AGENDA AMENDMENTS AND APPROVAL

3.1 Approval of the April 2015 Finance Committee Agenda

M/S/C (Ron Parson, Ramona Cruz) (4/0) to recommend the Board of Directors approve the April 2015 Agenda

4.0 APPROVAL OF MINUTES

4.1 Approval of the March 2015 Finance Committee Minutes

M/S/C (Ramona Cruz, Ron Parson) (4/0) to recommend the Board of Directors approve the March 2015 Finance Committee Minutes

5.0 DISCUSSION AND POSSIBLE ACTION TO RECOMMEND APPROVAL OF THE MARCH 2015 FINANCIAL STATEMENTS

5.1 The Consolidated March Financial Statements are favorable to the re-forecasted budget due to the following:

- 1) The NLTRA received a large refund from the CHP refund for the Ironman event.
- 2) The Community Marketing expenses are lower than re-forecasted due to timing issues on program expenses.
- 3) The Visitor Center is above their year-end numbers.
- 4) The Membership Community Awards dinner came in above projected revenue numbers.
- 5) The Accounts Receivable balances are down, which means more revenue is being recorded to the Membership Department.

M/S/C (Ron Parson, Ramona Cruz) (4/0/1-Jennifer Merchant abstention) to recommend the Board of Directors approve the March 2015 Financial Statements.

6.0 DISCUSSION AND POSSIBLE ACTION TO RECOMMEND APPROVAL TO THE BOARD OF DIRECTORS THE PRELIMINARY NLTRA 2015-2016 CONTRACT BUDGET CALENDAR, GOALS AND ASSUMPTIONS AND THE PRELIMINARY BUDGET

- 6.1 There were no goals and assumptions included with the preliminary budget presented at this time.
- 6.2 The NLTRA's Preliminary Budget and County Services tie to the \$6.2 Million contract with Placer County. Per the Placer County contract, the NLTRA is to use the San Francisco March CPI to calculate the G&A expenses (Salaries and Overhead). San Francisco provides the CPI every other month, not including March therefore the NLTRA looked back at the December and February's CPI numbers for the average increase. The Organizations G&A is over the SF CPI due to a projected 12% increase in health care coverage and our projected workers compensation insurance which doubled after the audit. The Organization is looking into alternative companies to provide workers compensation insurance and by the August 2015 renewal the cost should be back to normal.
- 6.10 Sandy stated the final column on the preliminary budget is separated into specific line items which tie back to the actuals on the individual department budgets. The funding for the water shuttle program has been adjusted and was transferred to the capital improvement budget. The Direct Marketing Program budget makes up 42-45% of the overall budget to provide a consistent product and the County Service budget has come down each year. The Organization should propose a list of ideas of what to do with the service money held by the County which has been accrued since the 08-09 fiscal year.
- 6.12 Jennifer Merchant stated the Placer County final budget meeting is scheduled for June 16th with a meeting also scheduled on June 30th as a backup date.

M/S/C (Ron Parson, Ramona Cruz) (4/0/1-Jennifer Merchant abstention) to recommend the Board of Directors approve the Preliminary NLTRA 2015-2016 Contract Budget Calendar and the Preliminary Budget.

7.0 REVIEW AND DISCUSSION OF THE 3RD QUARTER CASH FLOW STATEMENT

- 7.1 The accounting department updated the cash flow reports for the 3rd quarter, which was recommended by the finance committee in February.

8.0 REVIEW AND DISCUSSION OF THE MEMBERSHIP METRICS REPORT

- 8.1 Marc Sabella updated the box score on the membership metrics report due to some confusion during the prior committee meeting. The report tracks membership activities revenues and expenses only, so this report will not tie to the total activity of the department.
- 8.2 With the results in revenue for the membership department the organization plans to stay with the current business plan for the fiscal year 15-16.

9.0 REVIEW AND DISCUSSION OF THE PAYROLL COMPANY ANALYSIS

- 9.1 The NLTRA is researching multiple payroll programs with better pricing and services with no down turn on product. Our auditors and our 401K broker are suggesting the services of ADP which combines payroll and 401K and Workers Compensation into one product. The NLTRA is researching BBSI which is also a provider of Payroll, 401K, and Workers Compensation Insurance. Wally stated the decision is in the control of of Sandy and Marc.

10.0 REVIEW AND DISCUSSION OF THE IT CONTRACT

- 10.1 The NLTRA is currently operating under the new IT contract and needs to formalize that contract with an authorized signature. Under the new contract, the organization will come in at or below budget as long as there are no unforeseen circumstances.

11.0 SUPPLEMENTAL INFORMATION – DASHBOARD

11.1 The dashboard shows an upward trend in Transit Occupancy Tax for the 1st and 2nd quarters, but the 3rd quarter is continuing a downward trend. The Desimetrics report shows the projected six month occupancy to be up. The NLTRA has not received updated unemployment statistics from Placer County.

12.0 APPROVAL OF CEO EXPENSES

12.1 Wally Auerbach approved the CEO Expenses for March 2015.

13.0 COMMITTEE MEMBERS' COMMENTS

13.1 There were no committee member comments.

11.0 ADJOURNMENT

11.1 The meeting adjourned at 3:38pm

Submitted by
Meredith Nelson
Staff Accountant



May 28, 2015

To: Finance Committee

From: Marc Sabella

Re: Major Variances of the April 2015 Financial Statements

As of April 30th, 83.33% of the budget calendar should be completed. The following are the major budget to actual variances **YEAR-TO-DATE:**

Profit/Loss:

- Organizational Revenues are over forecast in total. Membership Revenues are over the re-forecasted year-to-date projections and are almost at the original budget amount. This was due to a strong January renewal of memberships and a good collection effort of longer-dated receivables by the Accounting Department. Membership Activities is over forecast as the Membership Department had a successful Annual Community Awards Dinner.
- Special Events revenue came in lighter compared to budget and will finish lower than reforecast as the Ironman event was cancelled and several expected revenue sources related to the event did not transpire. Related expenses also came in under-budget due to the cancellation of services for the event. The net reduction to revenues and savings to expenditures will be a larger number due to the cancellation of the race.
- Conference Commissions are over reforecast but still remain below the year-to-date budget. Actual revenue for billing participating properties has caught up to a normal pace in the past quarter and collections of past due accounts are starting to come in due to a good collection effort by the Accounting Department. The 4th quarter projects to have large commissions recorded.
- Salary expense is under forecast as several salary items were forecasted but will not be realized.
- Community Marketing Programs, Non-NLT Co-Op Marketing and Special Events/Sponsorships are under budget and reforecast as amounts were expected to be expended at this time but will now be expended later in the year as per the reforecast.
- Membership Activities Expense is over reforecast and budget but after netting the actual expenses against actual Membership Activities Revenues net activities shows a gain for the year.
- Classified advertising costs were not budgeted this year and will remain a deficit variance for the remainder of the fiscal year.
- Transportation Projects is over forecast through April but will come into the final budget amount by the end of the fiscal year.

E1

Balance Sheet:

- A/R balances included large receivable amounts from one resort in the prior year. In the current year, there are no such balances with this resort, thus a decrease to the overall A/R balance.
- Membership A/R is now up-to-date with a strong collection effort on delinquent amounts and is now showing a decrease to the balance year over year.
- A/R TOT funding contains the balance of two months of the new Placer County contract that goes beyond the NLTRA fiscal year end at June 30th. The accounting recording method has changed since July of 2013 in the sense that the full year receivable is no longer booked at the beginning of the year.
- Accrued expenses from previous months were expensed in January. The result is a lower balance than one year ago.
- Deferred Support is the balance of net activity of the BACC programs and will be removed from the NLTRA books by fiscal year end.
- The designated ski marketing reserve was set up and the balance moved over from an old liability account containing remaining funds from ski ticket sales through our offices. This ticket purchasing process ceased in the past fiscal year and this balance represents excess funds in the account at the termination of the program. The excess funds can be used by Marketing for the promotion of North Lake Tahoe skiing. Per a previous finance committee meeting, this amount has been rolled into the Designated Marketing Reserves in November.
- All net asset accounts are now matching the net asset balances reported in the audit report for the 2013/14 fiscal year including the new "Designated Visitor Support and Transportation" reserve.

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
Consolidated Departments

Current Month Actual	Current Month Reforecast	Current Month Budget	Revenue	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
\$ 302,552	\$ 302,552	\$ 302,551	Placer County TOT Funding	\$ 3,087,020	\$ 3,087,020	\$ 3,087,019	\$ -	\$ 3,083,630	\$ 3,692,124	\$ 3,692,120	84%
13,695	11,233	10,233	Membership	115,292	92,490	104,112	22,802	101,280	116,314	124,574	99%
450	375	383	New Member Fees	2,325	2,700	4,483	(375)	1,775	3,450	5,250	67%
260	4,400	4,400	Membership Activities	50,055	47,076	46,898	2,979	28,842	55,876	55,698	90%
915	800	800	Tuesday Morning Breakfast Club	8,931	8,001	8,000	930	10,130	9,601	9,600	93%
-	1,000	-	Sponsorships	3,000	5,750	6,100	(2,750)	2,750	8,100	8,100	37%
4,992	-	-	Special Events	40,162	51,000	86,500	(10,838)	87,708	51,000	86,500	79%
-	637	637	Non-Retail VIC Sales	8,625	8,948	6,370	(323)	6,316	10,222	7,644	84%
-	-	-	Visitor Guide Income	-	-	3,000	-	-	3,000	3,000	0%
-	7,500	5,108	Commissions	61,888	56,125	106,127	5,763	78,009	115,868	115,868	53%
4,999	4,449	4,449	Merchandise Sales	79,302	78,083	80,619	1,219	85,336	106,328	108,864	75%
327,863	332,946	328,561	Total Revenue	3,456,600	3,437,193	3,539,228	19,407	3,485,776	4,171,893	4,217,218	83%
2,305	2,418	2,418	Cost of Goods Sold/Discounts	42,214	42,218	44,237	4	46,139	56,287	58,306	75%
2,305	2,418	2,418	Total Cost of Goods Sold	42,214	42,218	44,237	4	46,139	56,287	58,306	75%
325,558	330,528	326,143	Gross Margin	3,414,386	3,394,975	3,494,991	19,411	3,439,637	4,115,596	4,158,912	83%
Operating Expenses											
93,834	146,486	147,785	Salaries & Wages	1,086,674	1,158,284	1,216,884	71,610	1,013,954	1,357,221	1,413,948	80%
12,855	13,663	13,515	Rent	133,317	134,022	141,971	705	154,848	161,810	169,522	82%
2,503	3,042	3,136	Telephone	27,105	29,166	31,363	2,061	26,809	35,250	37,636	77%
649	415	349	Mail - USPS	3,083	3,437	3,539	354	3,296	4,317	4,286	71%
1,428	1,253	1,238	Insurance/Bonding	13,590	12,363	12,380	(1,227)	13,209	14,869	14,856	91%
1,243	1,226	1,196	Supplies	15,443	13,940	11,987	(1,503)	10,384	16,404	14,380	94%
-	-	-	Visitor Communications - Other	98	358	460	260	373	460	460	21%
-	978	973	Equipment Support & Maintenance	4,593	8,384	9,729	3,791	11,036	10,518	11,674	44%
439	600	324	Taxes, Licenses & Fees	4,764	4,744	3,267	(20)	3,150	5,903	3,977	81%
1,890	1,785	1,786	Equipment Rental/Leasing	15,154	14,676	17,857	(478)	15,769	18,246	21,228	83%
-	-	-	Training Seminars	2,738	1,348	4,050	(1,390)	2,755	2,382	4,484	115%
-	-	-	Public Outreach	-	1,130	2,129	1,130	1,092	2,130	2,129	0%
2,100	-	-	Professional Fees	23,327	21,220	18,350	(2,107)	18,120	21,220	18,350	110%
2,895	-	-	Community Marketing Programs	42,764	60,000	60,000	17,236	46,162	80,000	80,000	53%
2,610	-	-	Special Events/Sponsorships	382,971	411,968	452,753	28,997	454,148	512,753	517,753	75%
841	750	-	Membership Activities	35,076	31,558	23,685	(3,516)	30,517	33,158	24,085	108%
611	737	737	Tuesday Morning Breakfast Club	7,812	8,122	7,370	310	8,219	9,596	8,844	81%
20,000	20,000	20,000	Marketing Cooperative/Media	838,747	838,747	838,747	0	962,500	888,747	888,747	94%
-	-	-	Media/Collateral/Production	-	826	826	826	1,676	826	826	0%
-	415	415	Non-NLT Co-Op Marketing Programs	13,120	46,538	48,076	33,418	51,898	123,138	124,492	11%

E3

-	-	-	-	-	-	-	-	0	-	8,000	8,000	0%
-	500	-	Conference - PUD	4,337	2,675	1,111	1,111	2,354	2,354	5,050	2,688	64%
118	484	384	Employee Relations	3,579	3,837	1,402	1,402	4,463	4,463	4,547	4,604	48%
721	577	454	Board Functions	5,660	4,540	153	153	5,154	5,154	6,815	5,449	81%
318	1,065	882	Credit Card Fees	8,137	9,099	1,100	1,100	7,933	7,933	10,476	10,767	67%
120	455	400	Automobile Expenses	6,446	4,107	(1,643)	(1,643)	3,922	3,922	7,516	4,968	108%
320	305	250	Meals/Meetings	3,950	3,151	(2,477)	(2,477)	4,090	4,090	4,970	4,170	129%
-	2,688	1,488	Dues & Subscriptions	5,963	7,136	2,452	2,452	4,352	4,352	8,791	8,664	40%
1,245	-	-	Travel	920	-	(2,719)	(2,719)	1,780	1,780	920	-	396%
-	-	-	Classified Advertising	4,000	3,000	0	0	3,000	3,000	5,000	5,000	80%
1,933	9,794	4,515	Research & Planning Dues	82,981	108,000	13,520	13,520	84,555	84,555	113,000	113,000	61%
98,970	24,475	20,475	Research & Planning	497,677	578,508	(18,113)	(18,113)	489,680	489,680	589,420	589,420	88%
611	603	748	Transportation Projects	5,915	7,400	(33)	(33)	5,622	5,622	7,122	8,894	84%
248,254	232,236	221,050	Depreciation	3,430,396	3,636,376	145,208	145,208	3,446,820	3,446,820	4,070,575	4,127,301	81%
77,304	98,292	105,093	Total Operating Expenses	(35,421)	(141,885)	164,619	164,619	(7,183)	(7,183)	45,021	31,611	
-	-	-	Operating Income (Loss)	36	40	2	2	49	49	34	48	
1,750	1,750	1,750	4 Investment Income/Interest	17,500	17,500	0	0	-	-	21,000	21,000	
(1,750)	(1,750)	(1,746)	Additions to Marketing Reserves	(17,466)	(17,460)	2	2	49	49	(20,966)	(20,952)	
75,554	96,542	103,347	Net Expenses	(52,887)	(159,345)	164,621	164,621	(7,134)	(7,134)	24,055	10,659	
			Net Income (Loss)	111,734	(159,345)	164,621	164,621	(7,134)	(7,134)	24,055	10,659	

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
All Departments Ex Infrastructure/Transportation

Current Month Actual	Current Month Reforecast	Current Month Budget	Revenue	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
\$ 218,898	\$ 218,898	\$ 218,897	Placer County TOT Funding	\$ 2,235,480	\$ 2,235,480	\$ 2,235,478	\$ -	\$ 2,303,510	\$ 2,673,276	\$ 2,673,272	84%
13,695	11,233	10,233	Membership	115,292	92,490	104,112	22,802	101,280	116,314	124,574	99%
450	375	383	New Member Fees	2,325	2,700	4,483	(375)	1,775	3,450	5,250	67%
260	4,400	4,400	Membership Activities	50,055	47,076	46,898	2,979	28,842	55,876	55,698	90%
915	800	800	Tuesday Morning Breakfast Club	8,931	8,001	8,000	930	10,130	9,601	9,600	93%
-	1,000	-	Sponsorships	3,000	5,750	6,100	(2,750)	2,750	8,100	8,100	37%
4,992	-	-	Special Events	40,162	51,000	86,500	(10,838)	87,708	51,000	86,500	79%
-	637	637	Non-Retail VIC Sales	8,625	8,948	6,370	(323)	6,316	10,222	7,644	84%
-	-	-	Visitor Guide Income	-	-	3,000	-	-	3,000	3,000	0%
-	7,500	5,108	Commissions	61,888	56,125	106,127	5,763	78,009	115,868	115,868	53%
4,999	4,449	4,449	Merchandise Sales	79,302	78,083	80,619	1,219	85,386	106,328	108,864	75%
244,209	249,292	244,907	Total Revenue	2,605,060	2,585,653	2,687,687	19,407	2,705,706	3,153,035	3,198,370	83%
2,305	2,418	2,418	Cost of Goods Sold/Discounts	42,214	42,218	44,237	4	46,139	56,287	58,306	75%
2,305	2,418	2,418	Total Cost of Goods Sold	42,214	42,218	44,237	4	46,139	56,287	58,306	75%
241,904	246,874	242,489	Gross Margin	2,562,846	2,543,435	2,643,450	19,411	2,659,567	3,096,748	3,140,064	83%
81,064	126,503	127,802	Salaries & Wages	930,412	995,923	1,049,612	65,511	887,333	1,168,296	1,220,113	80%
11,534	11,925	11,877	Rent	120,018	119,600	124,932	(418)	142,011	143,912	149,204	83%
1,960	2,590	2,711	Telephone	22,717	24,871	27,113	2,154	22,578	30,051	32,536	76%
549	415	349	Mail - USPS	2,939	3,315	3,489	376	3,248	4,145	4,186	71%
1,005	1,157	1,142	Insurance/Bonding	12,435	11,535	11,420	(900)	12,416	13,849	13,704	90%
1,099	1,062	1,072	Supplies	13,961	12,389	10,727	(1,572)	9,453	14,513	12,872	96%
-	-	-	Visitor Communications - Other	97	358	460	261	373	460	460	21%
-	876	871	Equipment Support & Maintenance	4,127	7,526	8,708	3,399	9,704	9,356	10,449	44%
439	500	295	Taxes, Licenses & Fees	4,529	4,204	2,953	(325)	2,970	5,184	3,545	87%
1,550	1,494	1,494	Equipment Rental/Leasing	12,438	11,898	14,946	(540)	13,187	14,886	17,936	84%
-	-	-	Training Seminars	2,738	1,348	4,050	(1,390)	2,755	2,382	4,484	115%
-	-	-	Public Outreach	-	180	179	180	179	180	179	0%
2,100	-	-	Professional Fees	23,327	21,220	18,350	(2,107)	18,120	21,220	18,350	110%
2,895	-	-	Community Marketing Programs	42,764	60,000	60,000	17,236	46,162	80,000	80,000	53%
2,610	-	-	Special Events/Sponsorships	382,971	411,968	452,753	28,997	454,148	512,753	517,753	75%
841	750	-	Membership Activities	35,076	31,558	23,685	(3,518)	30,517	33,158	24,085	106%
611	737	737	Tuesday Morning Breakfast Club	7,812	8,122	7,370	310	8,219	9,596	8,844	81%
20,000	20,000	20,000	Marketing Cooperative/Media	838,747	838,747	838,747	0	962,500	888,747	888,747	94%
-	-	-	Media/Collateral/Production	-	826	826	826	1,676	826	826	0%
-	415	415	Non-NLT Co-Op Marketing Programs	13,120	46,538	48,076	33,418	51,898	123,138	124,492	11%
1,113	-	-	Research & Planning	11,324	17,000	17,000	5,676	11,100	17,000	17,000	67%

-	-	-	-	-	-	0	-	8,000	8,000	0%
-	450	-	2,854	3,766	2,425	912	2,142	4,379	4,379	65%
118	484	384	2,177	3,579	3,837	1,402	4,463	4,547	4,547	48%
721	577	454	5,507	5,660	4,540	153	5,154	6,815	5,449	81%
126	648	573	5,270	5,699	6,009	429	5,854	7,045	7,247	75%
60	380	345	6,610	5,386	3,698	(1,224)	3,473	6,256	4,487	106%
319	205	205	6,428	3,593	3,061	(2,835)	4,000	4,613	4,080	139%
-	2,688	1,488	3,511	5,963	7,136	2,452	4,352	8,791	8,664	40%
1,245	-	-	3,384	920	-	(2,464)	1,781	920	-	100%
513	505	652	4,997	4,963	6,439	(34)	4,723	5,973	7,743	84%
132,472	174,361	172,866	2,522,290	2,668,655	2,762,541	146,365	2,726,489	3,150,991	3,202,477	80%
109,432	72,513	69,623	40,556	(125,220)	(119,091)	165,776	(66,922)	(54,243)	(62,413)	
-	-	4	Investment Income/Interest	36	40	2	49	34	48	
1,750	1,750	1,750	Additions to Marketing Reserves	17,500	17,500	0	-	21,000	21,000	
(6,410)	(7,835)	(13,220)	Allocated Expenses	(80,594)	(91,143)	(2,888)	(66,130)	(96,264)	(94,024)	
(4,660)	(6,085)	(11,470)	Net Expenses	(60,206)	(73,643)	(2,888)	(66,130)	(75,264)	(73,024)	
114,092	78,598	81,097	Net Income (Loss)	100,798	(45,408)	162,890	(743)	21,055	10,659	

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
Marketing

Current Month Actual	Current Month Reforecast	Current Month Budget	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
Revenue										
\$ 168,433	\$ 168,433	\$ 168,432	\$ 1,730,830	\$ 1,730,830	\$ 1,730,826	\$ -	\$ 1,789,420	\$ 2,067,696	\$ 2,067,692	84%
4,992	-	-	40,162	51,000	86,500	(10,838)	87,708	51,000	86,500	79%
173,425	168,433	168,432	1,770,992	1,781,830	1,817,326	(10,838)	1,877,128	2,118,696	2,154,192	84%
Operating Expenses										
20,578	32,908	35,108	244,058	272,397	295,118	28,339	232,817	315,907	341,628	77%
1,861	1,979	1,979	18,595	18,454	19,792	(141)	18,075	22,412	23,750	83%
650	884	884	7,639	8,542	8,840	903	8,306	10,310	10,608	74%
66	96	96	214	511	960	297	201	703	1,152	30%
(1,276)	241	241	1,036	2,361	2,410	1,325	2,510	2,843	2,892	36%
348	276	276	2,701	2,529	2,760	(172)	1,520	3,081	3,312	88%
-	200	200	1,071	1,844	2,000	773	2,374	2,244	2,400	48%
-	60	60	430	535	600	105	281	655	720	66%
189	220	220	1,708	1,827	2,200	119	1,878	2,267	2,640	75%
-	-	-	723	-	2,000	(723)	1,800	334	2,334	216%
2,895	-	-	42,764	60,000	60,000	17,236	46,162	80,000	80,000	53%
2,610	-	-	382,971	411,968	452,753	28,997	453,920	512,753	517,753	75%
10,000	10,000	10,000	738,747	738,747	738,747	0	882,500	778,747	778,747	95%
-	-	-	12,971	45,000	45,000	32,029	51,898	121,000	121,000	11%
1,113	-	-	11,324	17,000	17,000	5,676	11,100	17,000	17,000	67%
-	25	-	443	368	200	(75)	262	418	200	106%
-	16	16	-	64	161	64	-	97	193	0%
157	183	183	2,387	2,272	1,830	(115)	2,809	2,638	2,196	90%
60	194	194	4,471	3,253	1,939	(1,218)	2,157	3,641	2,326	123%
-	100	100	3,282	1,742	1,700	(1,540)	2,406	2,642	2,600	124%
-	1,288	1,288	2,261	2,502	4,963	241	2,623	3,752	6,213	60%
1,245	-	-	2,464	-	-	(2,464)	-	-	-	100%
153	150	301	1,487	1,476	3,009	(11)	1,406	1,776	3,612	84%
40,649	48,820	51,146	1,483,747	1,593,392	1,663,982	109,645	1,707,005	1,885,220	1,923,276	79%
132,776	119,613	117,286	287,245	188,438	153,344	98,807	170,123	233,476	230,916	
1,750	1,750	1,750	17,500	17,500	17,500	0	-	21,000	21,000	
13,985	17,493	17,493	169,540	177,435	174,930	7,895	157,504	212,421	209,916	
117,041	100,370	98,043	100,205	(6,497)	(39,086)	106,702	12,619	55	-	

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
Conference

Current Month Actual	Current Month Reforecast	Current Month Budget	Revenue	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
\$ 26,715	\$ 26,715	\$ 26,715	Placer County TOT Funding	\$ 267,150	\$ 267,150	\$ 267,150	\$ -	\$ 249,510	\$ 320,580	\$ 320,580	83%
458	1,641	641	Memberships	5,363	4,410	6,410	953	5,555	7,690	7,690	70%
-	7,500	5,108	Commissions	61,888	56,125	106,127	5,763	78,008	115,868	115,868	53%
27,173	35,856	32,464	Total Revenue	334,401	327,685	379,687	6,716	333,073	444,138	444,138	75%
Operating Expenses											
16,315	26,433	26,433	Salaries & Wages	205,799	216,638	215,277	10,839	188,734	252,581	251,219	81%
934	991	991	Rent	9,357	9,235	9,914	(122)	9,057	11,217	11,898	83%
212	180	281	Telephone	2,039	2,135	2,810	96	2,183	2,495	3,372	82%
118	66	66	Mail - USPS	390	481	660	91	880	613	792	64%
1,338	223	223	Insurance/Bonding	3,650	2,289	2,230	(1,361)	2,510	2,735	2,676	133%
314	77	77	Supplies	1,469	1,223	770	(246)	767	1,377	924	107%
-	138	138	Equipment Support & Maintenance	340	878	1,380	538	1,806	1,154	1,656	29%
-	15	15	Taxes, Licenses & Fees	243	213	150	(30)	146	243	180	100%
189	188	188	Equipment Rental/Leasing	1,734	1,662	1,880	(72)	1,951	2,038	2,256	85%
10,000	10,000	10,000	Marketing Cooperative/Media	100,000	100,000	100,000	0	100,000	110,000	110,000	91%
-	-	-	Conference - PUD	-	-	-	0	-	8,000	8,000	0%
-	-	-	Employee Relations	351	385	425	34	535	398	437	88%
-	90	90	Automobile Expenses	432	792	900	360	1,037	972	1,080	44%
-	31	31	Meals/Meetings	276	324	310	48	98	386	372	72%
-	45	45	Dues & Subscriptions	855	510	601	(345)	425	510	601	168%
79	77	77	Depreciation	773	764	770	(9)	731	918	924	84%
29,499	38,554	38,655	Total Operating Expenses	327,708	337,529	338,077	9,821	310,860	395,637	396,387	83%
(2,326)	(2,698)	(6,191)	Operating Income (Loss)	6,693	(9,844)	41,610	16,537	22,213	48,501	47,751	
3,205	3,979	3,979	Allocated Expenses	38,853	40,543	39,792	1,690	36,615	48,501	47,751	
(5,531)	(6,677)	(10,170)	Net Income (Loss)	(32,160)	(50,387)	1,818	18,227	(14,402)	-	-	

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
Visitor Information

Current Month Actual	Current Month Reforecast	Current Month Budget	Revenue	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
\$ 23,750	\$ 23,750	\$ 23,750	Placer County TOT Funding	\$ 237,500	\$ 237,500	\$ 237,500	\$ -	\$ 264,580	\$ 285,000	\$ 285,000	83%
-	637	637	Non-Retail VIC Sales	8,625	8,948	6,370	(323)	6,316	10,222	7,644	84%
-	-	-	Visitor Guide Income	-	-	3,000	0	-	3,000	3,000	0%
4,999	4,449	4,449	Merchandise Sales	79,302	78,083	80,619	1,219	85,386	106,328	108,864	75%
28,749	28,836	28,836	Total Revenue	325,427	324,531	327,489	896	356,282	404,550	404,508	80%
2,305	2,418	2,418	Cost of Goods Sold	42,214	42,218	44,237	4	46,139	56,287	58,306	75%
2,305	2,418	2,418	Total Cost of Goods Sold	42,214	42,218	44,237	4	46,139	56,287	58,306	75%
26,444	26,418	26,418	Gross Margin	283,213	282,313	283,252	900	310,143	348,263	346,202	81%
14,474	19,483	19,483	Operating Expenses	146,392	153,073	157,039	6,681	146,605	182,047	182,942	80%
5,995	6,225	6,225	Salaries & Wages	64,733	65,220	68,418	487	88,593	78,190	81,389	83%
154	500	520	Rent	3,844	4,524	5,200	680	2,945	5,524	6,240	70%
177	99	66	Telephone	955	976	660	21	1,136	1,174	792	81%
261	303	288	Mail - USPS	3,284	3,035	2,880	(249)	3,302	3,641	3,456	90%
209	377	377	Insurance/Bonding	3,049	3,197	3,770	148	3,278	3,951	4,524	77%
-	-	-	Supplies	97	358	460	261	373	460	460	21%
-	-	-	Visitor Communications Other	669	1,355	1,750	686	1,326	1,705	2,100	39%
-	175	175	Equipment Support & Maintenance	598	686	930	88	204	936	1,116	64%
400	125	93	Taxes, Licenses & Fees	3,881	3,170	5,000	(711)	4,381	4,170	6,000	93%
566	500	500	Equipment Rental/Leasing	924	848	1,400	(76)	-	1,448	1,400	64%
-	-	-	Training Seminars	-	826	826	826	1,676	826	826	0%
-	-	-	Media/Collateral/Production	150	1,538	3,076	1,388	-	2,138	3,492	7%
-	415	415	Non-NLT Co-Op Marketing Programs	439	450	300	11	361	550	300	80%
299	361	238	Employee Relations	2,969	3,450	2,380	481	2,906	4,172	2,856	71%
(82)	300	300	Credit Card Fees	1,099	1,401	2,100	302	978	2,001	2,700	55%
-	60	60	Automobile Expenses	715	555	600	(160)	346	720	720	99%
-	200	-	Meals/Meetings	333	401	550	68	181	579	628	58%
79	80	77	Travel	773	775	696	2	731	935	851	83%
22,532	29,253	28,817	Depreciation	234,904	245,838	258,035	10,934	259,322	295,167	302,792	80%
3,912	(2,835)	(2,399)	Total Operating Expenses	48,309	36,475	25,217	11,834	50,821	53,096	43,410	
2,914	3,618	3,618	Operating Income (Loss)	35,321	36,860	36,176	1,539	33,625	44,096	43,410	
998	(6,453)	(6,017)	Allocated Expenses	12,988	(385)	(10,959)	13,373	17,196	9,000	-	
			Net Income (Loss)								

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
Infrastructure

	Current Month Actual	Current Month Reforecast	Current Month Budget	Revenue	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
	\$ 18,034	\$ 18,034	\$ 18,034	Placer County TOT Funding	\$ 195,340	\$ 195,340	\$ 195,338	\$ -	\$ 175,020	\$ 231,408	\$ 231,406	84%
	18,034	18,034	18,034	Total Revenue	195,340	195,340	195,338	-	175,020	231,408	231,406	84%
				Operating Expenses								
6,089	9,973	9,973	9,973	Salaries & Wages	75,661	79,025	81,923	3,364	68,335	92,307	95,205	82%
661	919	819	819	Rent	6,649	7,161	7,942	512	6,419	8,999	9,582	74%
272	220	200	200	Telephone	2,195	2,125	2,000	(70)	2,116	2,565	2,400	86%
50	-	-	-	Mail - USPS	72	50	50	(22)	23	50	50	144%
211	40	40	40	Insurance/Bonding	577	382	400	(195)	396	462	480	125%
72	71	71	71	Supplies	700	718	730	18	445	872	872	80%
-	55	55	55	Equipment Support & Maintenance	233	445	550	212	665	655	660	36%
-	50	29	29	Taxes, Licenses & Fees	117	295	314	178	90	372	372	31%
169	146	146	146	Equipment Rental/Leasing	1,358	1,391	1,460	33	1,291	1,683	1,552	81%
-	-	-	-	Public Outreach	-	-	1,000	0	913	1,000	1,000	0%
375	7,515	2,515	2,515	Research & Planning	32,643	43,981	59,000	11,338	45,900	64,000	64,000	51%
-	25	-	-	Employee Relations	151	250	125	99	131	300	125	50%
96	117	117	117	Automobile Expenses	858	828	1,170	(30)	1,039	1,127	1,216	76%
30	50	31	31	Meals/Meetings	728	586	310	(142)	436	736	372	99%
-	-	-	-	Dues & Subscriptions	-	-	-	0	45	-	-	0%
-	-	-	-	Classified Advertising	128	128	-	0	-	128	-	100%
49	49	48	48	Depreciation	476	476	480	0	450	575	576	83%
8,074	19,230	14,044	14,044	Total Operating Expenses	122,546	137,841	157,454	15,295	128,694	175,831	178,462	70%
9,960	(1,196)	3,990	3,990	Operating Income (Loss)	72,794	57,499	37,884	15,295	46,326	55,577	52,944	
3,788	4,412	4,412	4,412	Allocated Expenses	45,917	46,753	44,120	836	42,438	55,577	52,944	
6,172	(5,608)	(422)	(422)	Net Income (Loss)	26,877	10,746	(6,236)	16,131	3,888	-	-	

Infrastructure Projects to be Recorded by Placer County:
Year-to-date Summary:
Capital Improvement Funding - Placer Held
Infrastructure Projects

1,388,590	1,388,590	393,981	1,642,074
(622,795)	(691,803)	(393,981)	(1,642,074)
	69,008		

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North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
Transportation

	Current Month Actual	Current Month Reforecast	Current Month Budget	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
Revenue											
Placer County TOT Funding	\$ 65,620	\$ 65,620	\$ 65,620	\$ 656,200	\$ 656,200	\$ 656,202	\$ -	\$ 605,100	\$ 787,440	\$ 787,442	83%
Total Revenue	65,620	65,620	65,620	656,200	656,200	656,202	-	605,100	787,440	787,442	83%
Operating Expenses											
Salaries & Wages	6,681	10,010	10,010	80,601	83,336	85,348	2,735	58,286	96,618	98,630	83%
Rent	661	819	819	6,649	7,261	9,098	612	6,419	8,899	10,737	75%
Telephone	272	232	225	2,193	2,170	2,250	(23)	2,116	2,634	2,700	83%
Mail - USPS	50	-	-	72	72	-	0	26	122	50	59%
Insurance/Bonding	211	56	56	577	446	560	(131)	396	558	672	103%
Supplies	72	93	53	782	833	531	51	486	1,019	636	77%
Equipment Support & Maintenance	-	47	47	233	413	471	180	665	507	565	46%
Taxes, Licenses & Fees	-	50	-	117	245	-	128	90	347	60	34%
Equipment Rental/Leasing	170	145	145	1,357	1,387	1,450	30	1,291	1,677	1,740	81%
Public Outreach	-	-	-	-	950	950	950	-	950	950	0%
Research & Plan Dues	-	-	-	4,000	4,000	3,000	0	3,000	5,000	5,000	80%
Research & Planning	445	2,219	2,000	25,494	22,000	32,000	(3,494)	27,555	32,000	32,000	80%
Transportation Projects	98,970	24,475	20,475	515,790	497,677	578,508	(18,113)	489,680	589,420	589,420	88%
Employee Relations	-	25	-	221	321	125	100	82	371	125	60%
Automobile Expenses	96	300	192	909	1,610	1,920	701	1,039	2,304	2,304	39%
Meals/Meetings	30	25	25	752	474	100	(278)	12	524	109	144%
Dues & Subscriptions	-	100	45	-	100	90	100	45	1	90	0%
Classified Advertising	-	-	-	129	129	-	0	-	228	-	100%
Depreciation	49	49	48	476	476	480	0	450	574	576	83%
Total Operating Expenses	107,707	38,645	34,140	640,352	623,900	716,881	(16,452)	591,638	743,753	746,364	88%
Operating Income (Loss)	(42,087)	26,975	31,480	15,848	32,300	(60,679)	(16,452)	13,462	43,687	41,078	
Allocated Expenses	2,622	3,423	3,423	31,789	33,841	34,230	2,052	29,655	40,687	41,078	
Net Income (Loss)	(44,709)	23,552	28,057	(15,941)	(1,541)	(94,909)	(14,400)	(16,193)	3,000	-	

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
Membership

	Current Month Actual	Current Month Reforecast	Current Month Budget	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
Revenue											
\$	13,237	9,592	9,592	109,930	88,080	97,702	\$ 21,850	\$ 95,725	\$ 108,624	\$ 116,886	101%
	450	375	383	2,325	2,700	4,483	(375)	1,775	3,450	5,250	67%
	260	4,400	4,400	50,055	47,076	46,898	2,979	28,842	55,876	55,698	90%
	915	800	800	8,931	8,001	8,000	930	10,130	9,601	9,600	93%
	-	1,000	-	3,000	5,750	6,100	(2,750)	2,750	8,100	8,100	37%
	14,862	16,167	15,175	174,241	151,607	163,183	22,634	139,222	185,651	195,534	94%
Operating Expenses											
6,510	10,783	9,883	9,883	57,790	63,622	74,436	5,832	59,135	77,428	86,442	75%
661	702	702	6,699	6,757	7,022	7,022	58	6,419	8,161	8,427	82%
233	310	310	2,316	2,609	3,100	3,100	293	2,447	3,229	3,720	72%
102	66	66	670	467	660	660	(203)	573	599	792	112%
634	116	116	1,739	1,136	1,160	1,160	(603)	1,189	1,368	1,392	127%
53	57	57	985	731	570	570	(254)	1,356	845	684	117%
-	47	47	251	431	470	470	180	1,070	525	565	48%
-	100	100	215	520	600	600	305	90	700	720	31%
378	331	331	3,016	3,087	3,313	3,313	71	1,926	3,749	3,975	80%
-	-	-	46	-	200	200	(46)	405	-	200	0%
841	750	750	35,076	31,558	23,686	23,686	(3,518)	30,845	33,158	24,085	106%
611	737	737	7,812	8,122	7,370	7,370	310	8,219	9,596	8,844	81%
-	-	-	341	341	-	-	0	545	341	-	0%
-	25	25	365	465	250	250	100	220	515	250	71%
421	200	200	2,538	2,146	2,000	2,000	(392)	2,248	2,546	2,400	100%
51	25	25	975	843	900	900	(132)	852	900	900	108%
-	60	60	832	832	600	600	0	219	952	720	87%
-	60	60	484	600	600	600	116	774	720	720	67%
-	-	-	60	60	390	390	0	390	60	390	100%
49	48	48	476	472	476	476	(4)	450	568	571	84%
10,544	14,417	12,677	122,686	124,799	127,803	127,803	2,113	119,372	145,960	145,797	84%
4,318	1,750	2,498	51,555	26,808	35,380	35,380	24,747	19,850	39,691	49,737	
2,622	3,257	3,256	31,789	33,177	32,564	32,564	1,388	29,654	39,691	39,078	
1,696	(1,507)	(758)	19,766	(6,369)	2,816	2,816	26,135	(9,804)	-	10,659	
										3,000	
Use of Gain for Addition to EOY Net Assets Unrestricted Reserves											

North Lake Tahoe Resort Association
BUDGET TO ACTUAL
Statement of Activities and Changes in Net Assets
For the Month Ended April 30, 2015
Administration

	Current Month Actual	Current Month Reforecast	Current Month Budget	Year to Date Actual	Year to Date Reforecast	Year to Date Budget	Variance Actual vs. Reforecast	2013 2014 Year To Date Actual	Total 2014 2015 Reforecast	Total 2014 2015 Budget	Percent of YTD Reforecast Consumed
Operating Expenses											
Salaries & Wages	\$23,686	\$36,896	\$36,896	\$276,373	\$290,193	\$307,744	\$13,820	\$260,042	\$340,333	\$357,884	81%
Rent	2,085	2,028	1,977	20,633	19,934	19,782	(699)	19,868	23,932	23,740	86%
Telephone	710	716	716	6,878	7,061	7,163	183	6,696	8,493	8,596	81%
Mail - USPS	86	88	55	710	880	549	170	457	1,056	659	67%
Insurance/Bonding	49	274	274	2,727	2,714	2,740	(13)	2,906	3,262	3,288	84%
Supplies	175	275	285	5,758	4,709	2,857	(1,049)	2,532	5,259	3,427	109%
Equipment Support & Maintenance	-	316	311	1,796	3,018	3,107	1,222	3,129	3,728	3,728	48%
Taxes, Licenses & Fees	39	200	67	3,042	2,250	674	(792)	2,248	2,650	809	115%
Equipment Rental/Leasing	227	255	255	2,099	2,152	2,553	53	3,050	2,662	3,064	79%
Training Seminars	-	-	-	1,045	500	450	(545)	550	600	550	174%
Public Outreach	-	-	-	-	180	179	180	179	180	179	0%
Professional Fees	2,100	-	-	23,327	21,220	18,350	(2,107)	18,020	21,220	18,350	110%
Employee Relations	-	350	-	1,257	2,098	1,250	841	764	2,498	1,250	50%
Board Functions	118	484	384	2,177	3,579	3,837	1,402	4,002	4,547	4,604	48%
Automobile Expenses	-	50	-	377	391	278	14	178	534	371	71%
Meals/Meetings	-	35	-	317	422	250	105	654	557	350	57%
Dues & Subscriptions	320	-	-	1,806	741	160	(1,065)	395	741	160	244%
Travel	-	1,200	200	857	3,000	1,233	2,143	1,158	4,400	1,433	19%
Classified Advertising	-	-	-	579	579	-	0	1,235	579	-	100%
Depreciation	153	150	150	1,487	1,476	1,489	(11)	1,406	1,776	1,785	84%
Total Operating Expenses	29,748	43,317	41,570	353,245	367,097	374,645	13,852	329,469	429,007	434,227	82%
Operating Income (Loss)	(29,748)	(43,317)	(41,570)	(353,245)	(367,097)	(374,645)	13,852	(329,469)	(429,007)	(434,227)	
Investment Income/Interest	-	-	4	36	34	40	2	49	34	48	
Allocated Expenses	(29,135)	(36,182)	(41,566)	(353,209)	(368,609)	(374,605)	(15,400)	(329,420)	(440,973)	(434,179)	
Net Income (Loss)	(613)	(7,135)	-	-	1,546	-	(1,546)	-	12,000	-	

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	Marketing	Conference	Visitor Information	Subtotal	Membership	Administration	Subtotal Ex Infr/Trans	Infrastructure	Transportation	TOTAL
Revenue										
Placer County TOT Funding	\$ 1,730,830	\$ 267,150	\$ 237,500	\$ 2,235,480	\$ -	\$ -	\$ 2,235,480	\$ 195,340	\$ 656,200	\$ 3,087,020
Membership	-	5,363	-	5,363	109,930	-	115,293	-	-	115,293
New Member Fees	-	-	-	-	2,325	-	2,325	-	-	2,325
Membership Activities	-	-	-	-	50,065	-	50,065	-	-	50,065
Tuesday Morning Breakfast Club	-	-	-	-	8,931	-	8,931	-	-	8,931
Sponsorships	-	-	-	-	3,000	-	3,000	-	-	3,000
Special Events	40,162	-	-	40,162	-	-	40,162	-	-	40,162
Non-Retail VIC Sales	-	-	8,625	8,625	-	-	8,625	-	-	8,625
Commissions	-	61,888	-	61,888	-	-	61,888	-	-	61,888
Merchandise Sales	-	-	79,302	79,302	-	-	79,302	-	-	79,302
Total Revenue	1,770,992	334,401	325,427	2,430,820	174,241	-	2,605,061	195,340	656,200	3,456,601
Cost of Goods Sold										
Total Cost of Goods Sold/Discounts	-	-	42,214	42,214	-	-	42,214	-	-	42,214
Gross Profit	1,770,992	334,401	283,213	2,388,606	174,241	-	2,562,847	195,340	656,200	3,414,387
Operating Expenses										
Salaries & Wages	244,058	205,799	146,392	596,249	57,790	276,373	930,412	75,661	80,601	1,086,674
Rent	18,595	9,357	64,733	92,685	6,699	20,633	120,017	6,649	6,649	133,315
Telephone	7,639	2,039	3,844	13,522	2,316	6,878	22,716	2,195	2,193	27,104
Mail - USPS	214	390	955	1,559	670	710	2,939	72	72	3,083
Insurance/Bonding	1,036	3,650	3,284	7,970	1,739	2,727	12,436	577	577	13,590
Supplies	2,701	1,469	3,049	7,219	985	5,758	13,962	700	782	15,444
Equipment Support & Maintenance	1,071	340	669	2,080	251	4,127	4,127	233	233	4,593
Taxes, Licenses & Fees	430	243	598	1,271	215	3,042	4,528	117	117	4,762
Equipment Rental/Leasing	1,708	1,734	3,881	7,323	3,016	2,099	12,438	1,358	1,357	15,153
Training Seminars	723	-	924	1,647	46	1,045	2,738	-	-	2,738
Professional Fees	-	-	-	-	-	23,327	23,327	-	-	23,327
Public Outreach	-	-	-	-	-	-	-	-	-	-
Research & Planning	11,324	-	-	11,324	-	-	11,324	32,643	4,000	47,967
Transportation Projects	-	-	-	-	-	-	-	25,494	25,494	51,790
Community Marketing Programs	42,764	-	-	42,764	-	-	42,764	-	-	42,764
Special Events/Sponsorships	382,971	-	-	382,971	-	-	382,971	-	-	382,971
Membership Activities	-	-	-	-	35,076	-	35,076	-	-	35,076
Tuesday Morning Breakfast Club	-	-	-	-	7,812	-	7,812	-	-	7,812
Market Study Reports & Research	-	-	-	-	-	-	-	-	-	-
Marketing Cooperative/Media	738,747	100,000	-	838,747	-	-	838,747	-	-	838,747
Emergency Marketing	-	-	-	-	-	-	-	-	-	-
Non-NLT Co-Op Marketing Programs	12,971	-	150	13,121	-	-	13,121	-	-	13,121
Employee Relations	443	351	439	1,233	365	1,257	2,855	151	221	3,227
Board Functions	-	-	-	-	2,969	2,177	2,177	-	-	2,177
Credit Card Fees	-	-	-	-	2,538	-	2,538	-	-	2,538
Automobile Expenses	2,387	432	1,099	3,918	975	377	5,270	858	909	7,037
Meals/Meetings	4,471	276	715	5,462	832	317	6,611	728	752	8,091
Dues & Subscriptions	3,282	855	-	4,137	484	1,806	6,427	-	-	6,427
Travel	2,261	-	333	2,594	60	857	3,511	-	-	3,511
Depreciation	1,487	773	773	3,033	476	1,487	4,996	476	476	5,948
Miscellaneous/Classified Advertising	2,464	-	98	2,562	341	579	3,482	128	129	3,739
Total Operating Expenses	1,483,747	327,708	234,905	2,046,360	122,686	353,245	2,522,291	122,546	640,352	3,285,189
Operating Income (Loss)	287,245	6,693	46,308	342,246	51,555	(353,245)	40,556	72,794	15,848	129,198
Other Income										
Revenues- Interest & Investment	-	-	-	-	-	36	36	-	-	36
Additions to Marketing Reserves	17,500	-	-	17,500	-	-	17,500	-	-	17,500
Other Expenses										
Allocated	169,540	36,853	35,321	243,714	31,789	(353,209)	(77,706)	45,917	31,789	-
Net Income (Loss)	100,205	(32,160)	12,987	81,032	19,766	-	100,798	26,877	(15,941)	111,734

North Lake Tahoe Resort Association
COMPARISON BALANCE SHEET
At April 30, 2015

	April 30 2015	April 30 2014	<i>Audited</i> June 30 2014
Assets			
Current Assets			
Petty Cash	1,000	500	1,000
Cash - Operations Acct #6712	245,173	392,601	368,544
Cash - Payroll Account #7421	8,528	41,055	7,958
Marketing Cooperative Cash	0	0	0
Other Cash Accounts	96,323	311	221
UBS Cash	0	8,894	0
Cash in Drawer	292	599	1,545
Quickbooks Accounts Receivable	10,433	38,243	105,516
A/R - Sales Estimates	652	0	13,701
A/R - TOT Funding	437,796	116,311	381,702
Undeposited Funds	284	4,773	427
WebLink Accounts Receivable	15,695	36,321	19,756
Intracompany Receivables	21,434	(6,907)	1,248
Inventories	26,711	23,971	29,302
AR TOT Transportation NLTRA	131,242	891,460	121,022
AR TOT Transp County Held	0	0	0
AR TOT Infrastructure County	36,070	1,335,847	35,006
AR TOT Infrastructure NLTRA Held	0	258,536	0
AR TOT Infra Maintenance County	0	150,000	0
Total Current Assets	1,031,633	3,292,515	1,086,948
Property and Equipment			
Furniture & Fixtures	68,768	68,768	68,768
Accum. Depr. - Furniture & Fixtures	(65,441)	(63,714)	(63,948)
Computer Equipment	41,344	41,344	41,344
Accum. Depr. - Computer Equipment	(40,260)	(39,940)	(39,940)
Computer Software	33,874	33,874	33,874
Accum. Amort. - Software	(31,926)	(27,164)	(27,957)
Leasehold Improvements	24,284	24,284	24,284
Accum. Amort - Leasehold Improvements	(23,834)	(23,634)	(23,668)
Total Property and Equipment	6,809	13,818	12,757
Other Assets			
Prepaid Expenses	131,632	123,105	128,828
Prepaid Insurance	3,698	3,915	3,656
Total Other Assets	135,330	127,020	132,484
Total Assets	1,173,772	3,433,353	1,232,189
Liabilities and Net Assets			
Current Liabilities			
Accounts Payable	0	160,635	156,869
Salaries / Wages Payable	92,323	41,908	22,722
Empl. Federal Tax Payable	1,544	1,544	1,543
401(k) Plan	(2,883)	1,989	1,784
Estimated PTO	56,974	62,415	56,974
Sales and Use Tax Payable	476	675	1,685
Accrued Expenses	756	19,106	54,324
Marketing Cooperative Liabilities	(3,745)	41,876	0
Payroll Liabilities	(10,051)	1,078	2,833
Deferred Rev - Membership Dues	64,780	90,905	72,400
Deferred Revenue - Conference	8,170	13,708	14,732
Deferred Support	(5,331)	381,707	6
Deferred Transportation Support	0	121,018	0
Deferred Infrastructure Support	0	1,404,785	0
Deferred Support- Infra Maint. Reserve	0	292,096	0
Total Liabilities	203,013	2,635,444	385,872
Net Assets			
Unrestricted Net Assets	392,909	368,805	509,348
Designated Marketing Reserve	309,401	337,694	295,694
Designated Infra Maint Reserve	0	98,544	0
Designated Visitor Support & Transportation	156,715	0	0
Net Income/(Loss)	111,734	(7,134)	41,275
Total Net Assets	970,759	797,909	846,317
Total Liabilities and Net Assets	1,173,772	3,433,353	1,232,189

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April 2015 Quickbooks Accounts Receivable										
Total	Customer/Business Name	Conf Dues		Group Comm		Misc.		For	Status	
		age	amount	age	amount	age	amount			
150.00	Northstar California					150	150.00	Kiosk Rental Dec 14 VIC	Resent Invoice April 2015	
1,650.00	Conference Dues		1,650.00			120		2015 Conference dues	Resent Invoice April 2015	
545.10	Northstar California: CAMAC				545.10	120		Sept - Dec Commissions	Resent Invoice April 2015	
1,163.80	The Ritz-Carlton: IronMan				1,163.80	120		Sept - Dec Commissions	Resent Invoice April 2015	
1,512.00	The Ritz-Carlton: Superior Farms				1,512.00	120		Sept - Dec Commissions	Resent Invoice April 2015	
411.75	Squaw Valley Resort: Elevation Lake				411.75	120		Elevation Lake Tahoe	Resent Invoice April 2015	
1,000.00	Tahoe Tech Group					30	1,000.00	Sponsorship for Community Awards Dinner		
4,000.00	Town of Truckee					30	4,000.00	Town of Truckee EPS Report Share		
10,432.65	Paid in May 2015		1,650.00		3,632.65		5,150.00			

April 2015 WebLink Accounts Receivable										
Total	Business Name	Chamber Dues			Membership Activities			For	Status	
		age	amount	% O/S	age	amount				
75.00	Squaw Valley Institute				150	75.00		Email Blast Dec 2014	Resent invoice April 2015	
100.00	silent A Photography				90	100.00		Bridal Faire Booth 2/15	Will pay late per Ginger Karl	
30.00	Homewood Mountain Resorts				30	30.00		Community Awards Dinner		
90.00	Resort @ Squaw Creek				30	90.00		Community Awards Dinner		
500.00	Resort @ Squaw Creek				30	500.00		Community Awards Dinner		
40.00	Ta-Hoe Nalu				30	40.00		Community Awards Dinner		
160.00	Liberty Utilities				30	160.00		Community Award Sponsor		
60.00	silent A Photography				30	60.00		Community Awards Dinner		
50.00	Tahoe Tech Group				30	50.00		Ernie Dambach Auction Awards		
1,375.00	June membership billing	330	1,375.00	24.00%				6/1/14 Chamber dues	Ginger and Valerie are calling	
135.00	November membership billing	150	135.00	3.00%				11/1/14 Chamber dues	Ginger and Valerie are calling	
495.00	December membership billing	120	495.00	10.00%				12/1/14 Chamber dues	Ginger and Valerie are calling	
3,875.00	January membership billings	90	3,875.00	6.00%				1/1/2015 Chamber dues	Emailed all outstanding invoices	
2,610.00	Febuary membership billings	60	2,610.00	45.00%				2/1/2015 Chamber dues	Emailed all outstanding invoices	
2,040.00	March membership billings	30	2,040.00	36.00%				3/1/2015 Chamber dues	New	
4,060.00	April membership billings	New	4,060.00	61.00%				4/1/2015 Chamber dues	New	
15,695.00			14,590.00			1,105.00				
	Amounts paid in May		14,590.00			1,105.00				

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Monthly Infrastructure Payments FY 14/15 Through March 31, 2015

Month Posted	Post Date	Vendor Name or County Department	Description	Payment	Invoice	Contract	Balance	Reserves	
July	07/25/14	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Feasibility Study	388.24	112	153,900.00	64,412.42		
	07/29/14	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Feasibility Study	3,994.03	113	153,900.00	60,418.39		
July Total				4,382.27				314,472.05	
August	08/08/14	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	Tahoe Pedestrian Safety Program	3,106.06	T-NL17	44,400.00	-	311,365.99	
	08/12/14	FINELINE INDUSTRIES INC	North Lake Tahoe Water Shuttle Service	68,014.59	TB0006	153,632.00	86,118.41		
	08/15/14	FALLON MULTIMEDIA	Regional Transit System Branding	7,750.00	1101	100,000.00	92,250.00		
	08/20/14	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Feasibility Study	6,090.00	115	153,900.00	54,328.39		
	08/20/14	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	Regional Wayfinding Sign Project	9,492.93	T-NL19	150,000.00	135,618.14		
August Total				94,453.58					
September	09/09/14	FINELINE INDUSTRIES INC	North Lake Tahoe Water Shuttle Service	51,828.44	TB0007	153,632.00	34,289.97		
	09/12/14	SQUAW VALLEY PUBLIC SERVICE DISTRICT	2013-2014 Winter bike trail snow clearing program	366.29	00200514	70,000.00	26,856.45	310,999.70	
	09/15/14	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Feasibility Study	Not Paid	117	153,900.00	54,418.39		
	09/29/14	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Feasibility Study	484.28	118	153,900.00	53,934.11		
September Total				52,679.01					
October	10/08/14	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	Snow Creek Restoration Project Wayfinding Signs	5,712.00	T-NL21	12,000.00	2,688.00		
	10/08/14	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	North Tahoe Parking Study/Tahoe City Plan	15,656.16	T-NL20	66,000.00	49,793.95		
	10/09/14	FINELINE INDUSTRIES INC	North Lake Tahoe Water Shuttle Service	28,263.59	TB0006	153,632.00	5526.12??		
	10/09/14	LSC TRANSPORTATION CONSULTANTS	North Lake Tahoe Water Shuttle Service	2,449.39	48767	153,632.00	3076.73??	308,960.27	
	10/17/14	TAHOE CITY PUBLIC UTILITY DISTRICT	Truckee River Trail 2014 Clean Up	2,039.43					
	10/28/14	TRUCKEE NORTH TAHOE TRANSPORTATION (TMA)	North Lake Tahoe Water Shuttle Service	3,076.00	16602	153,632.00	0.73??		
	10/28/14	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Theatre Proj (Phase II)	36,540.00	119	96,000.00	59,460.00		
	10/28/14	TAHOE REGIONAL ARTS FOUNDATION	HomeWood Bike Trail Design & Environmental	17,171.25	13894	144,500.00	39,932.02		
	October Total				110,907.82				
	November	11/18/14	TAHOE CITY PUBLIC UTILITY DISTRICT	Lake Forest Boat Ramp Rehab Project	35,000.00	13904	118,000.00	83,000.00	
11/18/14		TAHOE CITY PUBLIC UTILITY DISTRICT	Lake Forest Boat Ramp Rehab Project	83,000.00	13905	118,000.00	-		
11/18/14		PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	KBCPIP Public Arts Project	5,848.00	J. Transfer	25,000.00	9,152.00		
11/18/14		PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	North Tahoe Parking Study/Tahoe City Plan	10,109.36	T-NL22	66,000.00	39,684.59		
November Total				133,957.36					
December	12/16/14	SQUAW VALLEY PUBLIC SERVICE DISTRICT	2014-2015 Winter bike trail snow clearing program	19,624.92	00200559	70,000.00	50,475.08	289,435.35	
	12/16/14	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Theatre Proj (Phase II)	12,180.00	121	96,000.00	47,280.00		
	12/16/14	ECONOMIC PLANNING SYSTEMS	NL/TTruckee Transit Vision Economic Analysis	37,757.50	141072	45,900.00	8,142.50		
December Total				69,462.42					
Total Infrastructure Payments		Total Infrastructure Expenditures through 12/31/14		465,842.46					
January 2015	01/08/15	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Theatre Proj (Phase II)	12,180.00	120	96,000.00	35,100.00		
	01/08/15	SQUAW VALLEY PUBLIC SERVICE DISTRICT	2014-2015 Winter bike trail snow clearing program	2,188.59	00200571	70,000.00	48,286.49	287,246.76	
	01/08/15	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	North Tahoe Parking Study/Tahoe City Plan	14,774.98	T-NL23	66,000.00	24,909.61		
January Total				40,734.82					
February 2015	02/05/15	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	Regional Wayfinding Sign Project	4,713.28	T-NL24	150,000.00	130,904.86	????	
	02/05/15	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Feasibility Study	761.25	124	153,900.00	52,464.01	????	
	02/05/15	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Theatre Proj (Phase II)	12,180.00	122	96,000.00	22,920.00		
	02/10/15	NORTH LAKE TAHOE RESORT ASSN INC	In-market marketing effort supporting High Notes	500.00	Placer				
	02/10/15	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	In-market marketing effort Peak Your Adventure	850.00	Placer				
February Total				39,299.36					
March 2015	03/06/15	SQUAW VALLEY PUBLIC SERVICE DISTRICT	2014-2015 Winter bike trail snow clearing program	338.13	0020584	70,000.00	47,948.36	286,908.63	
	03/06/15	SQUAW VALLEY PUBLIC SERVICE DISTRICT	2014-2015 Winter bike trail snow clearing program	511.39	0020592	70,000.00	47,436.97	286,397.24	
	03/10/15	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Theatre Proj (Phase II)	12,180.00	125	96,000.00	10,740.00		
	03/18/15	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	Regional Wayfinding Sign Project	5,200.14	T-NL26	150,000.00	125,704.72	????	
	03/30/15	TAHOE REGIONAL ARTS FOUNDATION	North Tahoe Regional Arts Theatre Proj (Phase II)	291.86	126	96,000.00	10,448.14		

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March Total					18,521.52
April 2015					
04/09/15	CDRA	Truckee River Corridor Access Plan EIR	03242015	265,000.00	126,397.83
04/14/15	ISQUAW VALLEY PUBLIC SERVICE DISTRICT	2014-2015 Winter bike trail snow clearing program	00200607	70,000.00	46,750.93
04/14/15	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	Regional Wayfinding Sign Project	T-NL27	150,000.00	119,247.78
04/14/15	PLACER COUNTY DEPARTMENT OF PUBLIC WORKS	Kings Beach Gateway Boardwalk	T-NL28	150,000.00	147,994.84
April Total					58,396.46
Total Infrastructure Payments					622,794.62

28,760.85

Light blue payments are Infrastructure Maintenance Balance Payments

North Lake Tahoe Resort Association Marketing Profit Loss Budget Overview July 2015 through June 2016

Marketing Income/Expense	TOTAL												Variance		
	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June		Fiscal Yr 2015-16	2014-15 Budget
Ordinary Income/Expense															
Income															
Placer County TOT	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	2,067,893
Special Events	86,500	86,500	86,500	86,500	86,500	86,500	86,500	86,500	86,500	86,500	86,500	86,500	86,500	86,500	86,500
Total Income	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	2,154,193
Gross Profit	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	183,749	2,154,193
Expense															
5000-00 - Salaries & Wages	16,563	16,563	16,563	24,844	24,368	16,563	16,563	16,563	16,563	24,844	16,563	16,563	16,563	16,563	236,067
5000-00 - Salaries & Wages	0	0	0	14,500	0	0	0	0	0	0	0	0	0	0	14,500
5000-00 - In Market Administration	2,319	2,319	3,100	3,478	3,393	2,319	2,319	2,319	2,319	3,478	2,319	2,319	2,319	2,319	30,869
5020-00 - PIR - Tax Expense	4,177	4,177	4,177	6,265	4,177	4,177	4,177	4,177	4,177	6,265	4,177	4,177	4,177	4,177	46,287
5030-00 - PIR - Health Insurance Expense	128	128	128	128	128	128	128	128	128	128	128	128	128	128	1,612
5040-00 - PIR - Workmans Comp	663	663	840	994	663	663	663	663	663	994	663	663	663	663	7,394
5060-00 - 401 (K)	0	0	1,310	655	437	437	437	437	437	655	437	437	437	437	5,678
506X-00 - Merit	2,000	2,000	0	225	0	0	225	2,000	0	225	0	0	0	0	4,900
66000 - Other Payroll Expenses	24,074	25,849	26,118	51,089	33,408	24,285	24,510	26,285	24,285	36,589	24,285	24,285	24,285	24,285	341,629
Total 5000-00 - Salaries & Wages	175	175	175	175	175	175	175	175	175	175	175	175	175	175	2,100
5100-00 - Rent	125	125	252	252	252	252	252	252	252	252	252	252	252	252	1,500
5110-00 - Utilities	252	252	1,567	1,567	1,567	1,567	1,567	1,567	1,567	1,567	1,567	1,567	1,567	1,567	3,024
5140-00 - Repairs & Maintenance	1,567	1,567	2,119	2,119	2,119	2,119	2,119	2,119	2,119	2,119	2,119	2,119	2,119	2,119	18,810
5150-00 - Office - Cleaning	884	884	884	884	884	884	884	884	884	884	884	884	884	884	10,608
5150-00 - Office - Cleaning	45	45	45	45	45	45	45	45	45	45	45	45	45	45	540
5150-00 - Insurance/Bonding	300	300	300	300	300	300	300	300	300	300	300	300	300	300	3,600
5520-00 - Supplies	289	289	289	289	289	289	289	289	289	289	289	289	289	289	3,312
5700-00 - Equipment Support & Maintenance	311	311	311	311	311	311	311	311	311	311	311	311	311	311	3,732
5710-00 - Taxes, Licenses & Fees	60	60	60	60	60	60	60	60	60	60	60	60	60	60	720
5740-00 - Equipment Rental/Leasing	220	220	220	220	220	220	220	220	220	220	220	220	220	220	2,640
5800-00 - Training Seminars	0	0	0	0	0	2,000	0	0	0	0	0	0	0	0	2,334
Marketing Projects:															
Market Study Reports/R&P	10,000	0	0	0	0	0	0	0	0	0	0	0	0	0	17,000
Community Marketing Programs	20,000	0	0	20,000	0	0	20,000	0	0	20,000	0	0	0	0	80,000
Special Events/Sponsorships	0	0	420,000	0	0	0	0	35,000	0	0	0	100,000	0	0	517,753
Marketing Cooperative Media	135,000	115,000	115,000	40,000	42,000	110,000	130,000	96,747	6,253	30,000	15,000	25,000	15,000	778,747	860,000
Non-NLT Marketing Co-op Programs	0	0	0	0	8,000	20,000	20,000	10,000	0	5,000	6,000	70,000	119,000	121,000	2,000
8200-00 - Employee Relations	0	0	0	0	200	200	200	200	0	0	0	0	0	0	600
8500-00 - Credit Card Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	193
8700-00 - Automobile Expenses	200	200	200	200	200	200	200	200	200	200	200	1,400	3,600	2,196	1,404
8750-00 - Meals/Meetings	490	490	490	490	490	490	490	490	490	490	490	490	490	490	5,880
8870-00 - Dues & Subscriptions	800	100	100	100	100	100	100	100	100	100	800	6,100	8,600	2,600	6,000
8910-00 - Travel	375	375	375	375	375	375	375	375	375	1,288	375	6213	6,213	6,213	0
Depreciation	163	163	163	163	163	163	163	163	163	163	163	163	163	163	1,653
Total Expense	195,330	146,405	586,675	116,946	89,165	162,042	180,267	173,589	36,095	98,089	56,542	234,378	2,065,494	1,923,277	-132,217
Net Ordinary Income	-11,581	37,344	-296,426	66,803	94,584	21,707	3,482	10,160	147,654	85,690	127,207	-50,629	235,995	230,916	5,079
Other Income/Expense/Adjustions															
Additions to Marketing Reserve	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21,000
Other Expense	14,977	15,555	16,107	21,103	21,746	16,514	22,329	17,133	16,082	22,135	16,053	15,261	16,053	15,261	209,916
8990-00 - Allocated	14,977	15,555	16,107	21,103	21,746	16,514	22,329	17,133	16,082	22,135	16,053	15,261	16,053	15,261	209,916
Total Other Expense/Additions	-16,727	-17,305	-17,857	-22,853	-23,496	-18,264	-24,079	-18,883	-17,852	-23,885	-17,803	-17,011	-235,995	-230,916	-5,079
Net Other Income/Expenses/Additions	-28,308	20,038	-314,263	43,950	71,088	3,443	-20,597	-8,723	129,822	61,805	109,404	-67,640	0	0	-0
Net Income															

North Lake Tahoe Resort Association Conference Profit Loss Budget Overview

July 2015 through June 2016

Ordinary Income/Expense	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June	TOTAL Fiscal Yr 2015-16	2014-15 Budget	Variance
Income															
Placer County TOT	27,800	27,800	27,800	27,800	27,800	27,800	27,800	27,800	27,800	27,800	27,800	27,800	333,600	320,880	13,020
Membership	641	641	641	641	641	641	641	641	641	641	640	640	7,690	7,690	0
Commissions	8,470	26,643	5,223	2,693	6,895	3,854	4,423	28,693	3,290	5,108	6,403	25,780	127,455	115,888	11,587
Total Income	36,911	55,084	33,664	31,124	35,326	32,295	32,864	57,134	31,731	33,549	34,843	54,220	468,745	444,138	24,607
Gross Profit	36,911	55,084	33,664	31,124	35,326	32,295	32,864	57,134	31,731	33,549	34,843	54,220	468,745	444,138	24,607
Expense															
5000-00 - Salaries & Wages															
5000-00 - Salaries & Wages	13,516	13,516	13,516	13,516	14,754	13,516	13,516	13,516	13,516	20,273	13,516	13,516	176,941	176,941	0
5010-00 - Sales Commissions	2,118	5,329	783	402	1,721	578	663	5,739	494	766	960	5,156	24,710	24,710	0
5020-00 - P/R - Tax Expense	1,512	1,512	1,907	2,268	1,618	1,512	1,512	1,512	1,512	2,268	1,512	1,512	20,158	20,158	0
5030-00 - P/R - Health Insurance Expense	2,586	2,586	2,586	3,834	2,586	2,586	2,586	2,586	2,586	3,834	2,586	2,586	33,231	33,231	0
5040-00 - P/R - Workmans Comp	128	128	128	128	128	128	128	128	128	128	128	128	1,530	1,530	0
5060-00 - 401 (k)	542	542	727	813	592	542	542	542	542	813	542	542	7,282	7,282	0
506X-00 - Merit	0	0	1,089	593	356	356	356	356	356	593	356	356	4,633	4,633	0
6000-00 - Other Payroll Expenses	225	225	1,750	0	225	0	225	225	1,750	0	225	225	4,625	4,625	0
Total 5000-00 - Salaries & Wages	20,596	23,807	22,436	28,254	21,950	19,188	19,273	24,574	20,863	28,617	19,795	23,766	273,109	251,219	21,890
5100-00 - Rent															
5110-00 - Utilities	88	88	88	88	88	88	88	88	88	88	88	88	1,050	1,050	0
5140-00 - Repairs & Maintenance	65	65	65	65	65	65	65	65	65	65	65	65	780	780	0
5150-00 - Office - Cleaning	126	126	126	126	126	126	126	126	126	126	126	126	1,512	1,512	0
5100-00 - Rent	784	784	784	784	784	784	784	784	784	784	784	784	9,405	9,405	0
Total 5100-00 - Rent	1,062	1,062	1,062	1,062	1,062	1,062	1,062	1,062	1,062	1,062	1,062	1,062	12,747	11,898	-849
5320-00 - Telephone	256	256	256	256	256	256	256	256	256	256	256	256	3,072	3,372	300
5420-00 - Mail - USPS	55	55	55	55	55	55	55	55	55	55	55	55	660	792	132
5510-00 - Insurance/Bonding	230	230	230	230	230	230	230	230	230	230	230	230	2,760	2,676	-84
5520-00 - Supplies	85	85	85	85	85	85	85	85	85	85	85	85	1,020	924	-96
5700-00 - Equipment Support & Maintenance	138	138	138	138	138	138	138	138	138	138	138	138	1,656	1,656	0
5710-00 - Taxes, Licenses & Fees	25	25	25	25	25	25	25	25	25	25	25	25	300	180	-120
5740-00 - Equipment Rental/Leasing	188	188	188	188	188	188	188	188	188	188	188	188	2,256	2,256	0
Marketing Cooperative Media	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	110,000	110,000	0
Conference PUD	0	0	0	0	0	0	0	0	0	0	0	0	8,000	8,000	0
8200-00 - Employee Relations	0	0	0	0	0	200	225	0	0	0	0	0	425	437	12
8700-00 - Automobile Expenses	90	90	90	90	90	90	90	90	90	90	90	86	1,076	1,080	4
8750-00 - Meals/Meetings	35	35	35	35	35	35	35	35	35	35	35	35	420	372	-48
8810-00 - Dues & Subscriptions	0	0	100	0	0	425	0	0	430	0	0	0	955	601	-354
Depreciation	85	85	85	85	85	85	85	85	85	85	85	85	1,019	924	-95
Total Expense	32,845	36,056	34,785	40,503	34,199	32,062	31,747	36,923	33,533	40,866	22,044	44,011	419,475	396,387	23,088
Net Ordinary Income	4,066	19,028	-1,121	-9,379	1,127	233	1,117	20,311	-1,802	-7,317	12,799	10,209	49,270	47,751	1,519
Other Income/Expense															
8990-00 - Allocated	3,432	3,565	3,691	4,836	4,983	3,784	5,117	3,926	3,685	5,073	3,679	3,497	49,270	47,751	-1,519
Total Other Expense	3,432	3,565	3,691	4,836	4,983	3,784	5,117	3,926	3,685	5,073	3,679	3,497	49,270	47,751	-1,519
Net Other Income	-3,432	-3,565	-3,691	-4,836	-4,983	-3,784	-5,117	-3,926	-3,685	-5,073	-3,679	-3,497	-49,270	-47,751	-1,519
Net Income	634	15,463	-4,813	-14,215	-3,856	-3,552	-4,001	16,385	-5,487	-12,390	9,120	6,712	0	0	0

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North Lake Tahoe Resort Association
 Profit & Loss Budget Overview
 July 2015 through June 2016

Ordinary Income/Expense	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June	TOTAL	2014-15	Variance
													Fiscal Yr 2015-16	Budget	
Transportation															
Income															
Placer County TOT	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	830,128	787,442	42,686
Total Income	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	830,128	787,442	42,686
Gross Profit	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	69,177	830,128	787,442	42,686
Expense															
5000-00 - Salaries & Wages															
5000-00 - Salaries & Wages	5,636	5,636	5,636	8,454	9,133	5,636	5,636	5,636	5,636	8,454	5,636	5,636	76,762	80,537	3,775
5020-00 - PIR - Tax Expense	440	440	440	680	716	440	440	440	440	680	440	440	6,234	6,399	165
5030-00 - PIR - Health Insurance Expense	518	518	518	778	518	518	518	518	518	778	518	518	6,739	6,775	36
5040-00 - PIR - Workmans Comp	142	142	142	142	142	142	142	142	142	142	142	142	1,700	284	-1,436
5060-00 - 401 (k)	260	260	381	390	260	260	260	260	260	390	260	260	3,639	3,215	424
506x-00 - Merit	0	0	698	349	233	233	233	233	233	349	233	233	3,023	0	-3,023
66000 - Payroll Expenses	60	600	0	60	0	0	60	600	0	60	0	206	1,646	1,440	-206
Total 5000-00 - Salaries & Wages	7,056	7,596	8,053	10,831	11,142	7,228	7,288	7,828	7,228	10,831	7,228	7,434	99,743	98,630	-1,113
5100-00 - Rent															
Tahoe City Building:															
5110-00 - Utilities	125	125	125	125	125	125	125	125	125	125	125	125	1,502	1,502	0
5140-00 - Repairs & Maintenance	38	38	38	38	38	38	38	38	38	38	38	38	457	457	0
5150-00 - Office - Cleaning	50	50	50	50	50	50	50	50	50	50	50	50	602	602	0
5100-00 - Rent	556	556	556	556	556	606	606	606	606	606	606	606	7,019	7,019	0
Total 5100-00 - Rent	769	769	769	769	769	819	819	819	819	819	819	819	9,581	10,737	1,156
5320-00 - Telephone	225	225	225	225	225	225	225	225	225	225	225	225	2,475	2,700	225
5420-00 - Mail - USPS	0	0	0	0	0	0	0	0	0	0	0	0	50	50	0
5510-00 - Insurance/Bonding	56	56	56	56	56	56	56	56	56	56	56	56	672	672	0
5520-00 - Supplies	75	75	75	75	75	75	75	75	75	75	75	75	900	636	-264
5700-00 - Equipment Support & Maintenance	40	40	40	40	40	40	40	40	40	40	40	40	480	565	85
5710-00 - Taxes, Licenses & Fees	0	0	0	0	0	0	0	0	0	0	0	0	120	60	-60
5740-00 - Equipment Rental/Leasing	110	110	110	110	110	110	110	110	110	110	110	110	1,320	1,740	420
Transportation Projects:															
Public Outreach	0	950	0	0	0	0	0	0	0	0	0	0	950	950	0
Research & Planning Dues	0	0	0	0	0	0	0	0	0	0	0	1,000	5,000	5,000	
Research & Planning	15,200	4,795	375	2,381	626	2,407	1,580	2,261	375	2,000	0	0	32,000	32,000	0
Transportation Projects	25,577	87,953	93,757	111,052	13,052	33,869	123,309	69,387	40,687	20,475	5,912	4,900	629,330	589,420	-99,910
8200-00 - Employee Relations	0	0	0	0	0	125	125	150	0	0	0	0	400	125	-275
8700-00 - Automobile Expenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200	2,304	1,104
8750-00 - Meals/Meetings	25	25	25	25	25	25	25	25	25	25	25	25	400	109	-291
8810-00 - Dues & Subscriptions	0	0	45	0	0	0	0	0	0	45	0	0	90	90	0
Depreciation	52	52	52	52	52	52	52	52	52	52	52	52	627	576	-51
Total Expense	49,285	102,746	103,692	125,717	26,297	48,217	134,805	80,629	49,818	34,854	14,668	14,622	785,338	746,364	-38,974
Net Ordinary Income	19,892	-33,569	-34,505	-56,540	42,880	20,961	-65,627	-11,451	19,360	34,323	54,510	54,556	44,790	41,078	3,712
Other Income/Expense															
Other Expense															
8990-00 - Allocated	3,120	3,241	3,356	4,396	4,530	3,440	4,652	3,569	3,350	4,611	3,344	3,179	44,791	41,078	-3,713
Total Other Expense	3,120	3,241	3,356	4,396	4,530	3,440	4,652	3,569	3,350	4,611	3,344	3,179	44,791	41,078	-3,713
Net Other Income	-3,120	-3,241	-3,356	-4,396	-4,530	-3,440	-4,652	-3,569	-3,350	-4,611	-3,344	-3,179	-44,791	-41,078	-3,713
Net Income	16,772	-36,809	-37,861	-60,936	38,350	17,520	-70,279	-15,021	16,009	29,712	51,165	51,376	-0	0	-0

North Lake Tahoe Resort Association
Profit & Loss Budget Overview
July 2015 through June 2016

	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June	TOTAL Fiscal Yr 2015-16	2014-15 Budget	Variance
Infrastructure															
Ordinary Income/Expense															
Income															
Placer County TOT	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	223,853	231,406	-7,553
Total Income	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	223,853	231,406	-7,553
Gross Profit	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	18,654	223,853	231,406	-7,553
Expense															
5000-00 - Salaries & Wages	5,636	5,636	5,636	5,636	9,133	5,636	5,636	5,636	5,636	8,454	5,636	5,636	76,762	77,610	848
5000-00 - Salaries & Wages	440	440	440	440	716	440	440	440	440	660	440	440	6,234	6,168	-66
5020-00 - P/R - Tax Expense	518	518	518	518	518	518	518	518	518	778	518	518	6,739	6,775	36
5030-00 - P/R - Health Insurance Expense	142	142	142	142	142	142	142	142	142	142	142	142	1,700	264	-1,436
5040-00 - P/R - Workmans Comp	259	259	380	388	399	259	259	259	259	388	259	259	3,626	3,098	-528
5060-00 - 401 (k)	0	0	698	349	349	233	233	233	233	233	233	233	3,023	0	-3,023
506x-00 - Merit	60	600	0	60	0	0	60	600	0	60	0	219	1,659	1,290	-369
6000-00 - Other Payroll Expenses	7,055	7,585	8,052	10,830	11,141	7,227	7,287	7,827	7,227	10,830	7,227	7,446	99,743	95,205	-4,538
Total 5000-00 - Salaries & Wages	125	125	125	125	125	125	125	125	125	125	125	125	1,500	1,500	0
5100-00 - Rent	40	40	40	40	40	40	40	40	40	40	40	40	480	480	-120
5110-00 - Utilities	90	90	90	90	90	90	90	90	90	90	90	90	1,080	1,080	0
5140-00 - Repairs & Maintenance	556	556	556	556	556	556	556	556	556	556	556	556	6,669	6,669	0
5150-00 - Office - Cleaning	811	811	811	811	811	811	811	811	811	811	811	811	9,729	9,582	-147
5100-00 - Rent	200	200	200	200	200	200	200	200	200	200	200	200	2,400	2,400	0
Total 5100-00 - Rent	25	0	0	25	0	0	0	0	0	0	0	0	50	50	0
5420-00 - Mail - USPS	50	50	50	50	50	50	50	50	50	50	50	50	600	480	-120
5510-00 - Insurance/Bonding	79	79	79	79	79	79	79	79	79	79	79	79	947	872	-75
5520-00 - Supplies	55	55	55	55	55	55	55	55	55	55	55	55	660	660	0
5700-00 - Equipment Support & Maintenance	39	39	33	29	29	29	29	29	29	29	29	29	372	372	0
5710-00 - Taxes, Licenses & Fees	146	146	146	146	146	146	146	146	146	146	146	146	1,552	1,552	0
5740-00 - Equipment Rental/Leasing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Infrastructure Projects:															
Public Outreach	4,533	3,093	2,761	6,427	9,646	2,753	3,580	3,967	5,825	2,515	3,000	2,000	50,000	64,000	14,000
Research & Planning	0	0	0	0	0	125	100	100	0	0	0	0	350	0	-225
8200-00 - Employee Relations	115	115	115	115	115	115	115	115	115	115	115	115	1,380	1,216	-164
8700-00 - Automobile Expenses	58	58	58	58	58	58	58	58	58	58	58	52	694	372	-322
8750-00 - Meals/Meetings	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Dues & Subscriptions	52	52	52	52	52	52	52	52	52	52	52	52	627	576	-51
Depreciation	13,218	12,293	12,412	18,877	22,382	12,700	12,587	13,389	14,547	14,940	11,722	10,935	170,104	178,462	8,358
Total Expense	5,437	6,362	6,242	-223	-3,728	5,954	6,067	5,265	4,007	3,714	6,932	7,719	53,749	52,944	805
Net Ordinary Income	13,218	12,293	12,412	18,877	22,382	12,700	12,587	13,389	14,547	14,940	11,722	10,935	170,104	178,462	8,358
Other Income/Expense															
8990-00 - Allocated	3,744	3,889	4,027	5,276	5,436	4,128	5,582	4,283	4,020	5,534	4,013	3,815	53,749	52,944	-805
Total Other Expense	-3,744	-3,889	-4,027	-5,276	-5,436	-4,128	-5,582	-4,283	-4,020	-5,534	-4,013	-3,815	-53,749	-52,944	-805
Net Other Income	1,692	2,473	2,216	-5,498	-9,164	1,826	485	982	-13	-1,819	2,919	3,904	-0	0	-0
Net Income	192,876	192,876	192,876	192,876	192,876	192,876	192,876	192,876	192,876	192,876	192,876	192,876	2,314,510	2,223,452	91,058
Capital Improvement Funding - Placer Held	150,000	360,058	202,309	150,000	150,000	175,000	150,000	175,000	150,000	174,213	230,250	247,680	2,314,510	1,642,074	-672,436
Expenditures to be paid through Placer:															
Infrastructure Projects															

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**North Lake Tahoe Resort Association
Profit & Loss Budget Overview**
July 2015 through June 2016

	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June	TOTAL Fiscal Yr. 2015-16	2014-15 Budget	Variance
Gross Profit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Expense															
5000-00 · Salaries & Wages	18,460	18,460	18,460	27,690	29,086	18,460	18,460	18,460	18,460	27,690	18,460	18,460	250,609	261,181	-5,572
5020-00 · P/R - Tax Expense	1,380	1,380	1,921	2,070	2,289	1,380	1,380	1,380	1,380	2,070	1,380	1,380	19,393	25,589	-6,196
5030-00 · P/R - Health Insurance Expense	2,755	2,755	2,755	4,133	2,755	2,755	2,755	2,755	2,755	4,133	2,755	2,755	35,817	34,313	1,504
5040-00 · P/R - Workmans Comp	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	22,440	1,560
5060-00 · 401 (K)	707	707	960	1,060	1,132	707	707	707	707	1,060	707	707	9,866	9,961	-95
506X-00 · Merit	0	0	1,480	730	487	487	487	487	487	730	487	487	6,328	0	6,328
66000 · Other Payroll Expenses	225	1,750	0	225	0	0	225	1,750	0	225	0	0	4,400	4,400	0
Total 5000-00 · Salaries & Wages	25,527	27,052	27,557	37,909	37,749	25,789	26,014	27,539	25,789	37,909	25,789	25,789	350,413	357,884	-7,471
5100-00 · Rent	175	175	175	225	225	225	225	225	225	175	175	175	2,400	2,041	359
5110-00 · Utilities	125	125	125	275	275	275	275	275	275	125	125	125	2,400	1,380	1,020
5140-00 · Repairs & Maintenance	252	252	252	252	252	252	252	252	252	252	252	252	3,024	1,637	1,387
5150-00 · Office - Cleaning	1,817	1,817	1,817	1,817	1,817	1,817	1,817	1,817	1,817	1,817	1,817	1,817	21,810	18,674	3,136
Total 5100-00 · Rent	2,369	2,369	2,369	2,569	2,569	2,569	2,569	2,569	2,569	2,369	2,369	2,369	29,634	23,740	5,894
5320-00 · Telephone	88	88	88	88	88	88	88	88	88	88	88	88	856	856	0
5420-00 · Mail - USPS	274	274	274	274	274	274	274	274	274	274	274	274	3,288	3,288	0
5510-00 · Insurance/Bonding	500	500	500	500	500	500	500	500	500	500	500	500	6,000	3,300	2,700
5520-00 · Supplies	311	311	311	311	311	311	311	311	311	311	311	311	3,728	0	3,728
5700-00 · Equipment Support & Maintenance	278	278	278	278	278	278	278	278	278	278	278	278	3,333	809	2,524
5710-00 · Taxes, Licenses & Fees	255	255	255	255	255	255	255	255	255	255	255	255	3,064	0	3,064
5740-00 · Equipment Rental/Leasing	0	0	0	300	0	0	0	0	0	0	0	0	1,050	500	-550
5800-00 · Training Seminars	0	0	0	0	0	0	180	0	0	0	0	0	180	179	-1
5810-00 · Public Outreach	0	0	0	0	0	0	0	0	0	0	0	0	18,550	0	18,550
5900-00 · Professional Fees	0	0	0	0	2,000	2,000	12,350	2,000	1,650	1,000	0	0	21,000	0	21,000
6490-00 · Classified Ads	0	0	0	250	0	0	250	0	0	250	0	0	750	0	750
8200-00 · Employee Relations	50	50	50	50	50	600	650	100	150	150	150	150	2,200	1,250	950
8300-00 · Board Functions	300	300	300	300	300	360	300	600	600	400	400	450	4,600	4,604	-4
8700-00 · Automobile Expenses	50	50	50	50	50	50	50	50	50	50	50	50	500	371	129
8750-00 · Meats/Meetings	50	50	50	50	50	100	50	50	100	400	100	400	1,350	350	1,000
8810-00 · Dues & Subscriptions	270	445	445	0	0	360	170	500	60	0	0	0	1,805	160	1,645
8910-00 · Travel	0	0	0	0	0	0	900	0	0	1,200	1,300	1,433	3,400	1,433	1,967
Depreciation	163	163	163	163	163	163	163	163	163	163	163	163	1,959	1,785	174
Total Expense	31,202	32,407	33,407	43,964	45,304	34,404	46,559	35,994	33,804	46,314	32,744	31,794	447,907	434,100	13,807
Net Ordinary Expenses	-31,202	-32,407	-33,407	-43,964	-45,304	-34,404	-46,559	-35,994	-33,804	-46,314	-32,744	-31,794	-447,907	-434,100	13,807
Other Income/Expense															
4700-00 · Interest & Investment & Other	0	0	0	0	0	0	0	0	0	0	0	0	0	48	-48
Total Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0	48	-48
Other Expense															
8990-00 · Allocated	-31,202	-32,407	-33,407	-43,964	-45,304	-34,404	-46,559	-35,994	-33,804	-46,314	-32,744	-31,794	-447,907	-434,100	13,807
Total Other Expense	-31,202	-32,407	-33,407	-43,964	-45,304	-34,404	-46,559	-35,994	-33,804	-46,314	-32,744	-31,794	-447,907	-434,100	13,807
Net Other Income	31,202	32,407	33,407	43,964	45,304	34,404	46,559	35,994	33,804	46,314	32,744	31,794	447,907	434,148	13,759
Net Income	0	0	0	0	0	0	0	0	0	0	0	0	0	48	-48

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NLTRA
 Consolidated Budget 2015-16
 Matches Placer County 15-16 Attachment C

Ordinary Income/Expense	Final										Variance																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																															
	Marketing	Conference	V/C	Transportation	Infrastructure	Membership	Administration	Consolidated	14/15 Budget																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																	
Income													4050-00 - Placer County/TOT Funding	2,204,989	333,600	292,920	830,128	223,853	0	0	0	3,885,490	3,692,120	193,370	4200-00 - Membership	0	7,690	0	0	0	135,000	0	0	142,690	124,574	18,116	New Member Fees	0	0	0	0	0	5,250	0	0	5,250	5,250	0	Membership Activities	0	0	0	0	0	70,050	0	0	70,050	55,698	14,352	Tuesday Morning Breakfast Club	0	0	0	0	0	9,600	0	0	9,600	9,600	0	Sponsorships	0	0	0	0	0	8,100	0	0	8,100	8,100	0	Special Events	86,500	0	0	0	0	86,500	0	0	86,500	86,500	0	Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607
4050-00 - Placer County/TOT Funding	2,204,989	333,600	292,920	830,128	223,853	0	0	0	3,885,490	3,692,120	193,370	4200-00 - Membership	0	7,690	0	0	0	135,000	0	0	142,690	124,574	18,116	New Member Fees	0	0	0	0	0	5,250	0	0	5,250	5,250	0	Membership Activities	0	0	0	0	0	70,050	0	0	70,050	55,698	14,352	Tuesday Morning Breakfast Club	0	0	0	0	0	9,600	0	0	9,600	9,600	0	Sponsorships	0	0	0	0	0	8,100	0	0	8,100	8,100	0	Special Events	86,500	0	0	0	0	86,500	0	0	86,500	86,500	0	Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607													
4200-00 - Membership	0	7,690	0	0	0	135,000	0	0	142,690	124,574	18,116	New Member Fees	0	0	0	0	0	5,250	0	0	5,250	5,250	0	Membership Activities	0	0	0	0	0	70,050	0	0	70,050	55,698	14,352	Tuesday Morning Breakfast Club	0	0	0	0	0	9,600	0	0	9,600	9,600	0	Sponsorships	0	0	0	0	0	8,100	0	0	8,100	8,100	0	Special Events	86,500	0	0	0	0	86,500	0	0	86,500	86,500	0	Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																									
New Member Fees	0	0	0	0	0	5,250	0	0	5,250	5,250	0	Membership Activities	0	0	0	0	0	70,050	0	0	70,050	55,698	14,352	Tuesday Morning Breakfast Club	0	0	0	0	0	9,600	0	0	9,600	9,600	0	Sponsorships	0	0	0	0	0	8,100	0	0	8,100	8,100	0	Special Events	86,500	0	0	0	0	86,500	0	0	86,500	86,500	0	Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																					
Membership Activities	0	0	0	0	0	70,050	0	0	70,050	55,698	14,352	Tuesday Morning Breakfast Club	0	0	0	0	0	9,600	0	0	9,600	9,600	0	Sponsorships	0	0	0	0	0	8,100	0	0	8,100	8,100	0	Special Events	86,500	0	0	0	0	86,500	0	0	86,500	86,500	0	Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																	
Tuesday Morning Breakfast Club	0	0	0	0	0	9,600	0	0	9,600	9,600	0	Sponsorships	0	0	0	0	0	8,100	0	0	8,100	8,100	0	Special Events	86,500	0	0	0	0	86,500	0	0	86,500	86,500	0	Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																													
Sponsorships	0	0	0	0	0	8,100	0	0	8,100	8,100	0	Special Events	86,500	0	0	0	0	86,500	0	0	86,500	86,500	0	Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																									
Special Events	86,500	0	0	0	0	86,500	0	0	86,500	86,500	0	Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																					
Non-retail V/C Sales	0	0	10,644	0	0	0	0	0	10,644	10,644	0	4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																	
4600-00 - Commissions	0	127,455	0	0	0	0	0	0	127,455	115,868	11,587	46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																													
46000 - Merchandise Sales	0	114,886	0	0	0	0	0	0	114,886	108,864	6,022	Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																									
Total Income	2,291,489	468,745	418,745	830,128	223,853	228,000	0	0	4,460,665	4,217,218	243,447	Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																					
Cost of Goods Sold	0	0	61,212	0	0	0	0	0	61,212	58,306	-2,906	Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																	
Gross Profit	2,291,489	468,745	357,533	830,128	223,853	228,000	0	0	4,399,453	4,158,912	240,541	Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																													
Operating Expenses												5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																									
5100-00 - Salaries & Wages	345,065	273,109	189,993	99,743	99,743	83,298	350,413	1,441,364	1,413,948	-27,416	5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																					
5000-00 - Rent	25,434	12,747	76,488	9,581	9,729	14,996	29,634	178,609	169,522	9,087	5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																
5310-00 - Telephone	10,608	3,072	6,240	2,475	2,400	2,700	8,596	36,091	37,636	1,545	5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																											
5420-00 - Mail - USPS	540	660	1,140	50	50	792	1,056	4,288	4,286	-2	5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																						
5510-00 - Insurance/Bonding	3,600	2,760	3,456	672	600	1,392	3,288	15,768	14,856	-912	5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																	
5520-00 - Supplies	3,467	1,020	5,224	900	947	1,300	6,000	19,158	14,380	-4,778	5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																												
5530-00 - Visitor Communications - Other	0	0	460	0	0	0	0	460	460	0	5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																							
5700-00 - Equipment Support & Maintenance	3,732	1,656	2,100	480	660	565	3,728	12,921	11,674	-1,247	5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																		
5710-00 - Taxes, Licenses & Fees	720	300	1,116	120	372	720	3,333	6,681	3,977	-2,704	5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																													
5740-00 - Equipment Rental/Leasing	2,640	2,256	5,928	1,320	1,552	3,976	3,064	20,736	21,228	492	5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																								
5800-00 - Training Seminars	7,336	0	1,400	0	0	3,000	1,050	12,786	4,484	-8,302	5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																			
5900-00 - Professional Fees	0	0	0	0	0	0	21,000	21,000	18,350	-2,650	Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																														
Community Marketing Programs	80,000	0	0	0	0	0	0	80,000	80,000	0	6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																									
6420-00 - Special Events/Sponsorships	555,000	0	0	0	0	0	0	555,000	517,753	-37,247	6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																				
6423-00 - Membership Activities	0	0	0	0	0	36,034	0	36,034	24,085	-11,949	6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																															
6437-00 - Tuesday Morning Breakfast Club	0	0	0	0	0	8,844	0	8,844	8,844	0	6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																										
6730-00 - Marketing Cooperative/Media	860,000	110,000	0	0	0	0	0	970,000	886,747	-83,253	6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																					
6740-00 - Media/Collateral/Production	0	0	7,635	0	0	0	0	7,635	826	-6,809	Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																
Non-NLT Co-Op Marketing Programs	119,000	0	1,800	0	0	0	0	120,800	124,492	3,692	7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																											
7253-00 - Conference - PUD	8,000	0	0	0	0	0	0	8,000	8,000	0	8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																						
8200-00 - Employee Relations	600	425	500	400	350	450	2,200	4,925	2,688	-2,237	8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																	
8300-00 - Board Functions	0	0	3,600	0	0	0	4,600	4,600	4,604	4	8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																												
8500-00 - Credit Card Fees	0	0	0	0	0	3,520	0	7,120	5,449	-1,671	8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																							
8700-00 - Automobile Expenses	3,600	1,076	2,700	1,200	1,380	950	500	11,406	10,767	-639	8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																		
8750-00 - Meals/Meetings	5,880	420	720	400	695	1,800	1,350	11,265	4,968	-6,297	8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																													
8810-00 - Dues & Subscriptions	8,600	955	0	90	0	7,635	1,805	19,085	4,170	-14,915	8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
8910-00 - Travel	6,213	0	628	0	0	390	3,400	10,631	8,664	-1,967	Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																			
Public Outreach	0	0	0	950	1,000	0	180	2,130	2,129	-1	Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																														
Research & Planning Dues	0	0	0	5,000	0	0	0	5,000	5,000	0	Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																									
Research & Planning	11,500	0	0	32,000	50,000	0	0	95,500	113,000	19,500	Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																				
Transportation Projects	0	0	0	629,330	0	0	0	629,330	589,420	-39,910	Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																															
Classified Advertising	0	0	0	0	0	0	750	750	0	-750	Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																										
Depreciation	1,959	1,019	1,019	627	627	627	1,950	7,838	8,894	1,056	Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					
Total Operating Expenses	2,055,494	419,475	312,447	785,338	170,104	172,989	447,907	4,363,754	4,127,301	-236,453	Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																
Net Ordinary Income	235,995	49,270	44,791	44,790	53,749	55,011	-447,907	35,699	31,611	4,088	Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																											
Other Income/Expense												Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																						
Additions to Marketing Reserve	(21,000)							(21,000)	(21,000)	0	Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																		
Allocated Expenses from G&A	-214,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	0	0	0	Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																													
Investment Income/Interest									48	-48	Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
Net Other Income/(Expense)	-235,995	-49,270	-44,791	-44,790	-53,749	-40,312	447,907	-21,000	-20,952	-48	Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																			
Net Income	0	0	0	0	0	14,700	0	14,700	10,659	4,040	Infrastructure Funds Held by County:												Capital Improvement Funding - Placer Held	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	793,607	Infrastructure Projects	0	0	0	0	2,314,510	0	0	2,314,510	1,520,903	-793,607																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																														
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17



north lake tahoe
 Chamber | CVB | Resort Association

Membership Department Pacing and Metrics Report

Date: May 28, 2015

	Activities Revenue <i>Only</i>	Activities Expense <i>Only</i>	Total Dept. Profit/ (Loss)	New Members	Attrition Members	Net Gain/(Loss) This Year <i>Only</i>
Budget	55,698	24,085	10,659	67	70	-3
Actual	50,055	35,076	19,766	54	47	7
Forecast	55,876	33,158	0	48	40	8

Year-to-Date Information:

54 new members added to Membership through the month of May.

The actual pace year-to-date is 4.9 new members per month.

Projected information per plan: 67 new members for year or 5.6 per month.

302 members renewed their existing memberships through the month of May. 47 members dropped their existing memberships. Budgeted attrition is 70 members for the year. Existing membership over attrition nets to 60 members. A gain of 20 members was budgeted. Total membership of 467 from fiscal 2013/14 was budgeted to 487 members by end of the 14/15 fiscal year. The current membership number is 465 members vs. 457 members on June 30, 2014.

Event Financial Updates:

Surf Air Raffle

Revenues: \$2,000 projected. Actual revenue realized through May is \$1,040.

Upcoming Event Metrics:

June 2015 Summer Recreation Lunch

Budgeted Revenues: \$2,655; Budgeted expenses: \$1,612. Projected profit is \$1,043.

KEY METRICS FOR MAY 31, 2015

	Total TOT Collections by Quarter 2009 - 2015 (through March 31, 2015)				Total
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	
2009-10	\$ 2,815,626	\$ 1,633,431	\$ 3,605,526	\$ 1,190,129	\$ 9,244,712
2010-11	\$ 3,242,663	\$ 2,107,554	\$ 3,776,990	\$ 1,361,343	\$ 10,488,550
2011-12	\$ 3,683,345	\$ 1,794,633	\$ 3,159,674	\$ 1,554,224	\$ 10,191,876
2012-13	\$ 3,882,952	\$ 2,103,118	\$ 4,263,868	\$ 1,444,425	\$ 11,694,363
2013-14	\$ 4,525,634	\$ 2,145,657	\$ 3,566,603	\$ 1,745,102	\$ 11,982,996
2014-15	\$ 4,680,472	\$ 2,513,935	\$ 1,351,562	\$ -	\$ 8,545,969

VISITOR INFORMATION STATISTICS FOR FISCAL YEAR 20XX - 20XX				YOY % Change
Referrals (July - April)	2011/2012	2012/2013	2013/2014	
Tahoe City:	Annual Totals	Annual Totals	2014/2015	
Walk In	12,188	36,819	36,365	-7.45%
Phone	2,912	2,997	2,144	-14.68%
Kings Beach (Walk In Only)	2,995	3,014	3,472	-34.22%
Reno (Walk In) (Closed)	1,660	1,793	Closed	N/A

Infrastructure Fund Balances Held by Placer County as of 6/30/14	
Contracts In:	\$ 1,348,042
Total Fund Balances	\$ 1,348,042

Chamber Of Commerce Total Membership	
December 2012	451
June 2013	465
May 2015	465

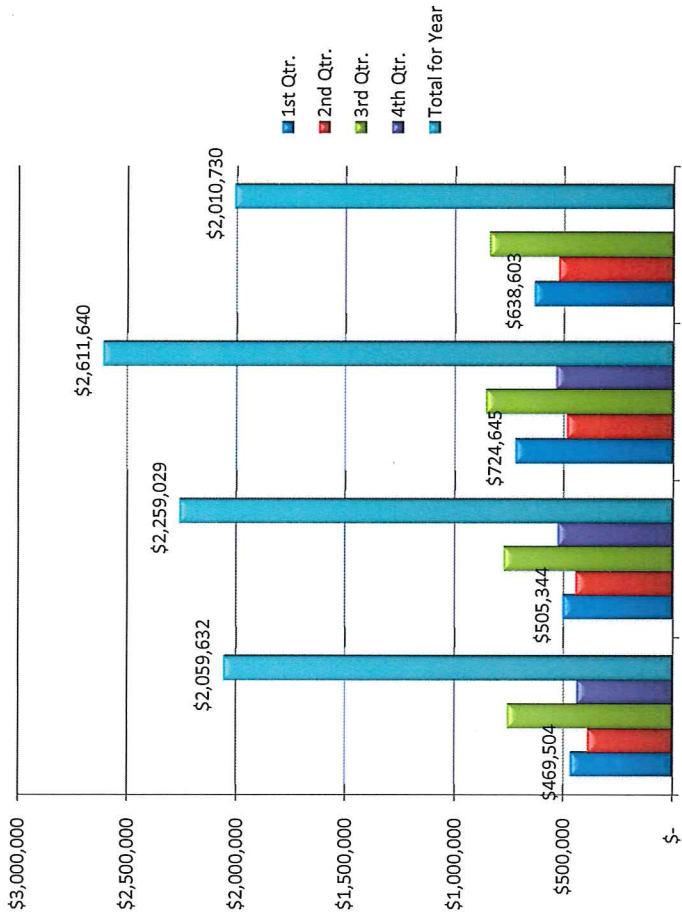
Calendar Year Sales Tax Revenue - Lake Tahoe (Calendar Year Basis)				YOY % Change	
Quarter	2011	2012	2013		
First (JFM)	\$ 469,504	\$ 505,344	\$ 724,645	\$ 638,603	-11.9%
Second (AMJ)	\$ 391,536	\$ 446,802	\$ 488,100	\$ 528,094	8.2%
Third (JAS)	\$ 757,531	\$ 777,413	\$ 860,783	\$ 844,033	-1.9%
Fourth (OND)	\$ 441,061	\$ 529,470	\$ 538,112	\$ -	
Total	\$ 2,059,632	\$ 2,259,029	\$ 2,611,640	\$ 2,010,730	-23.0%

Destimetrics Reservations Activity				
	FY 13/14	FY 14/15	Change	
Occupancy during April	36.5%	32.2%	-11.8%	
ADR April (Average Daily Rate)	\$ 178	\$ 157	-11.8%	
Occupancy Forecast May	23.8%	28.5%	19.7%	
ADR May (Average Daily Rate)	\$ 162	\$ 168	3.7%	
Occupancy (prior 6 months)	41.4%	41.1%	-0.7%	
ADR (prior 6 months)	\$ 259	\$ 246	-5.0%	
Occupancy (next 6 months)	27.9%	32.4%	16.1%	
ADR (next 6 months)	\$ 225	\$ 223	-0.9%	

Unemployment			
	December 2013	June 2014	December 2014
California (pop. 38,332,521)	7.9%	7.1%	6.7%
Placer County (367,309)	6.5%	6.0%	5.2%
Dollar Point (1,215)	7.6%	7.1%	6.1%
Kings Beach (3,893)	6.5%	6.0%	5.2%
Sunnyside/Tahoe City (1,557)	7.6%	7.0%	6.1%
Tahoe Vista (1,433)	11.0%	10.1%	8.9%

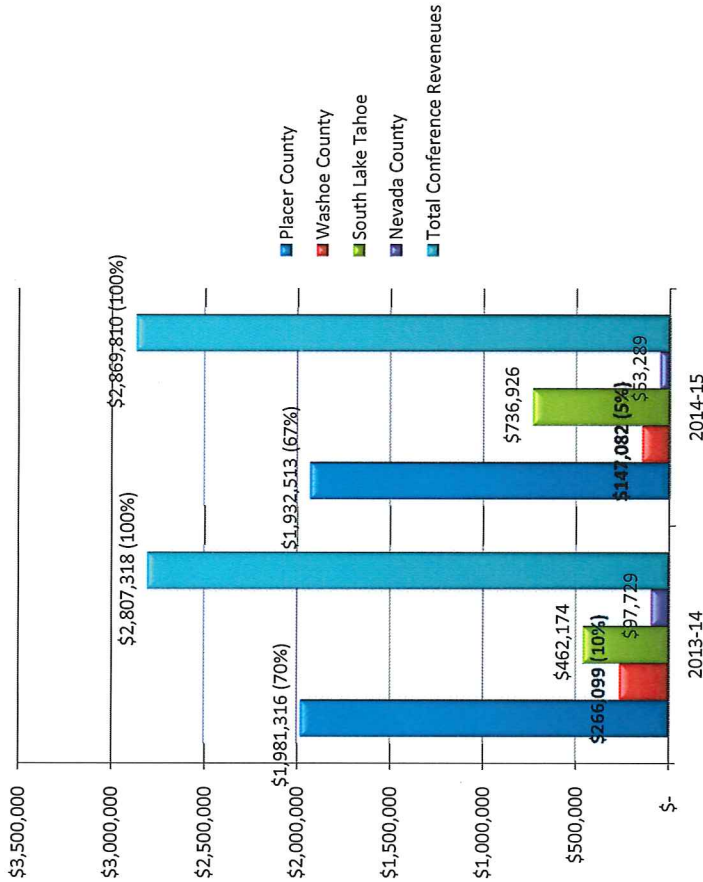
Conference Revenue Statistics Fiscal July 1, 20XX to June 30, 20XX			
	2013-14	2014-15	YOY % Change
FORWARD LOOKING (2014/15)	Actuals	Forecasted	
Total Revenue Booked through February	\$ 2,807,318	\$ 2,869,810	2%
Forecasted Commission for this Revenue	151,069	144,438	-4%
Number of Room Nights	15,289	16,947	11%
Number of Tentative Bookings	96	105	9%
CURRENT			
NLT - Annual Revenue Goal	\$ 2,750,000	\$ 2,500,000	-9%
Annual Commission Goal	\$ 160,000	\$ 170,000	6%
Conference Revenue And Percentage by County:			
Placer (70% of revs in '14, 67% in '15)	\$ 1,981,316	\$ 1,932,513	-2%
Washoe ('14; 10%; '15; 5%)	\$ 266,099	\$ 147,082	-45%
South Lake ('14; 17%; '15; 26%)	\$ 462,174	\$ 736,926	59%
Nevada ('14; 3%; '15; 2%)	\$ 97,729	\$ 53,289	-45%
Total Conference Revenue	\$ 2,807,318	\$ 2,869,810	2%

Annual Sales Tax Revenue - Lake Tahoe (Calendar Year Basis)



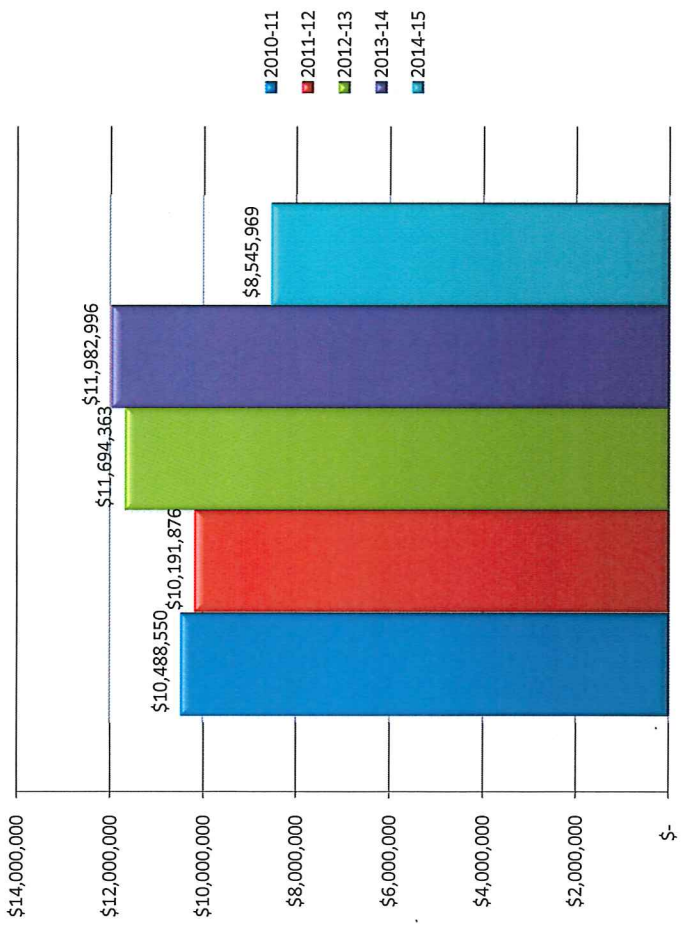
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Fourth (OND)	\$ 441,061	\$ 529,470	\$ 538,112	\$ -	-
Total	\$ 2,059,632	\$ 2,259,029	\$ 2,611,640	\$ 2,010,730	-23.0%

Conference Revenue Statistics & Revenue Share by County

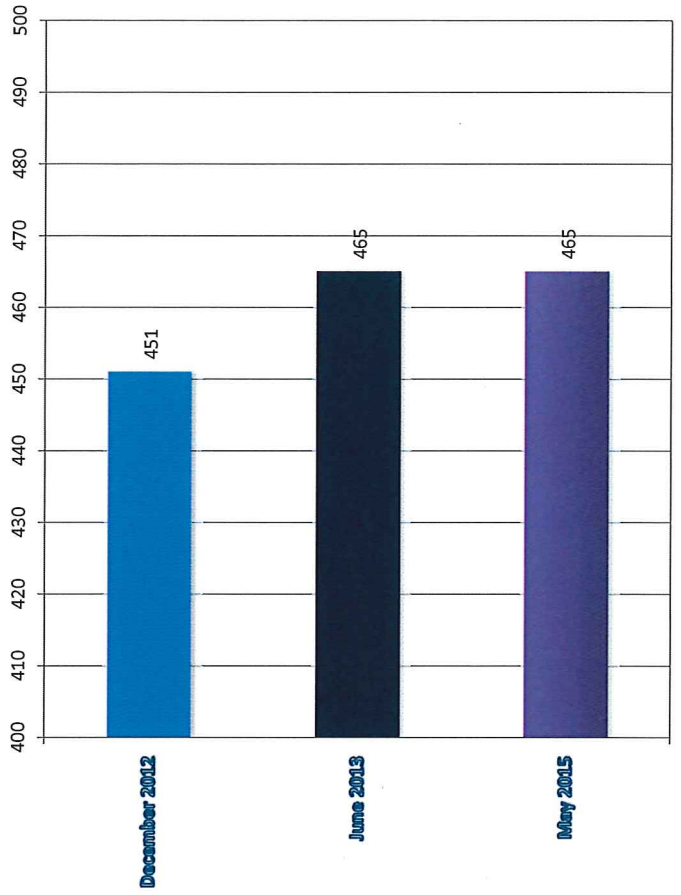


Conference Revenue Statistics Fiscal July 1, 20XX to June 30, 20XX			
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5-Year Annual TOT Collections (Fiscal Year Basis)



Chamber Membership (# of Members)



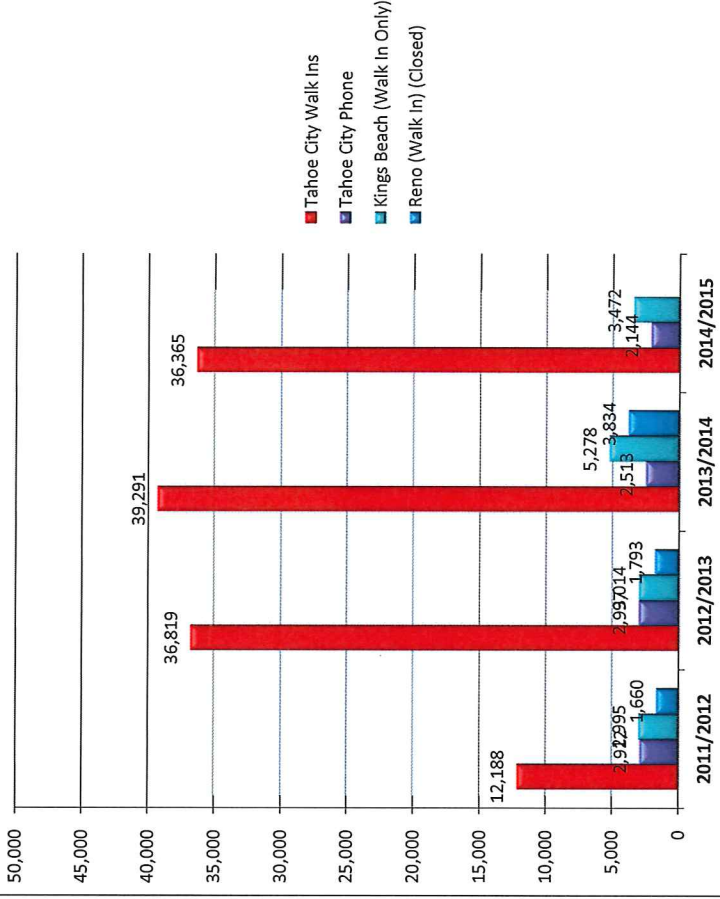
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Chamber Of Commerce Total Membership

December 2012	451
June 2013	465
May 2015	465

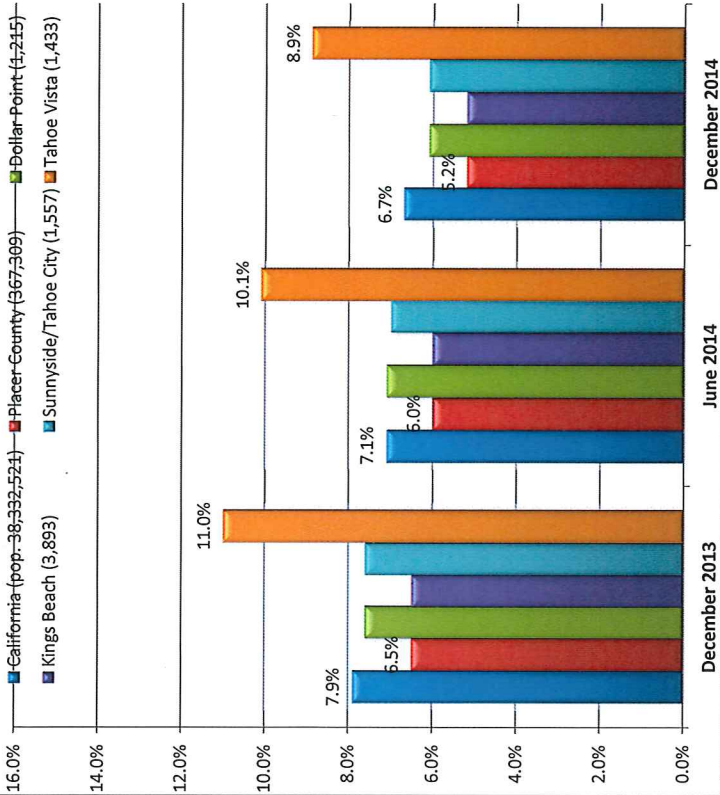
Visitor Information - Fiscal YTD through April



VISITOR INFORMATION STATISTICS FOR FISCAL YEAR 2013 - 2014

Referrals (July - April)	2012/2013	2013/2014	2014/2015	YOY % Change
Tahoe City:				
Walk In	36,819	39,291	36,365	-7.45%
Phone	2,997	2,513	2,144	-14.68%
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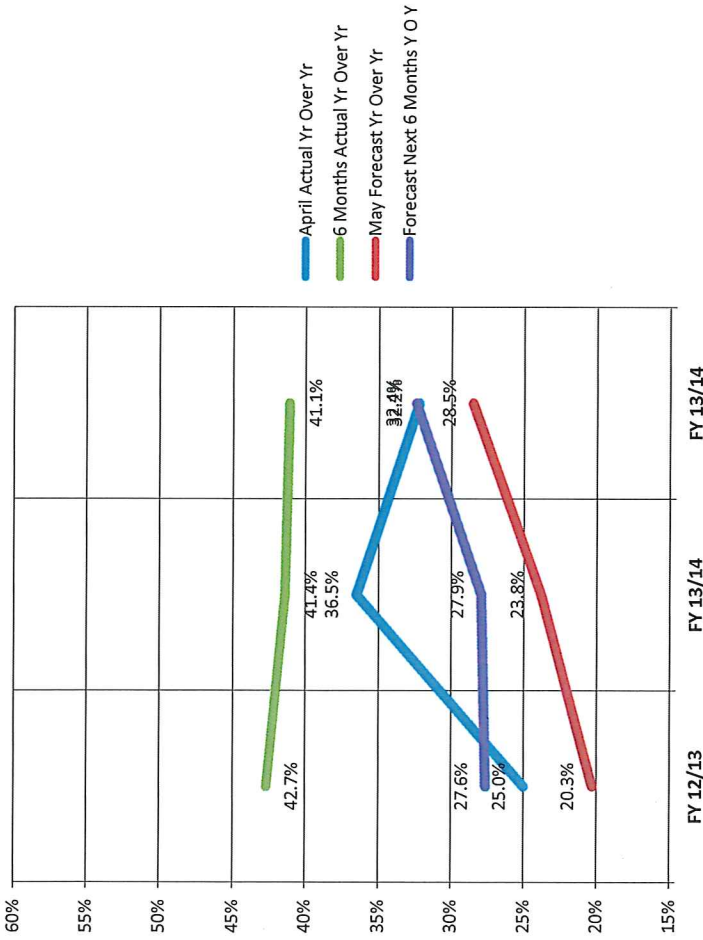
Unemployment Rates by Region



Unemployment

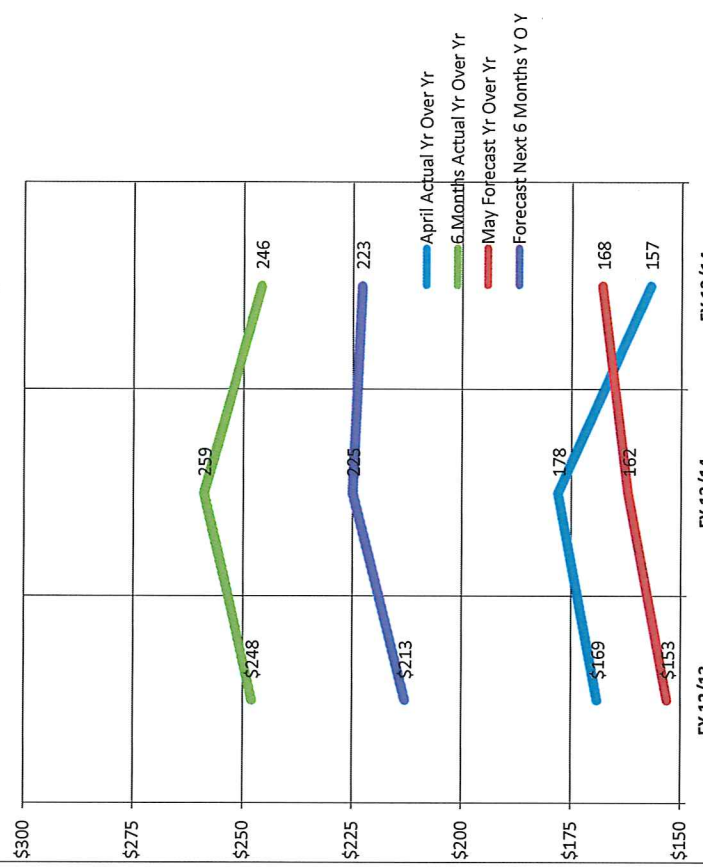
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Placer County	6.5%	6.0%	5.2%
Dollar Point	7.6%	7.1%	6.1%
Kings Beach	6.5%	6.0%	5.2%
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Tahoe Vista	11.0%	10.1%	8.9%

Destimetrics Occupancy in NLT Comparisons



Destimetrics Reservations Activity	FY 13/14	FY 14/15	Change
Occupancy during April	36.5%	32.2%	-11.8%
ADR April (Average Daily Rate)	178	157	-11.8%
Occupancy Forecast May	23.8%	28.5%	19.7%
ADR May (Average Daily Rate)	162	168	3.7%
Occupancy (prior 6 months)	41.4%	41.1%	-0.7%
ADR (prior 6 months)	259	246	-5.0%
Occupancy (next 6 months)	27.9%	32.4%	16.1%
ADR (next 6 months)	225	223	-0.9%

Destimetrics RevPar in NLT Comparisons



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North Lake Tahoe Chamber/CVB/Resort Association
Approval of the CEO's Expenses: Sandy Evans Hall
April 2015

Mileage	\$ 300.00
Phone	\$ 397.77
WACVB Tech Conference	\$ 222.81
Cal Chamber of Commerce	\$ 120.00
Web Domains	\$ 15.00
	<u>\$ 1,055.58</u>

Approval Signature



Overview of Lines

Your Account's Plan

Nationwide Talk Share 1400
 \$70.00 monthly charge
 1400 monthly allowance minutes
 \$.40 per minute after allowance
 Unlimited Nights and Weekend
 Unlimited National M2M

Friends & Family
 Unlimited calling to 10 numbers

Breakdown of Charges

Account Charges & Credits	pg 2	\$70.00
530-448-1590 Jeremy Jacobson	pg 4	\$55.11
970-846-6284 Sandy Evans-Hall	pg 6	\$90.40
Total Current Charges		\$215.51

1/2 EACH \$35

Breakdown of Shared Usage

		SharePlan Minutes Used
530-448-1590	pg 4	396
970-846-6284	pg 6	552
Total Used		948
Shared Allowance		1,400
Usage Over Allowance		0
Total Shared Usage Charges		\$0.00

Sandy 5320-00/70 125.40
Jeremy 111 90.11

I2



PO BOX 4005
ACWORTH, GA 30101-9006

Manage Your Account	Account Number	Date Due
www.vzw.com	972193146-00001	06/03/15
Change your address at vzw.com/changeaddress	Invoice Number	9745310356

0003813 02 MB 0.432 **AUTO T8 0 6108 96145-175757 -C21-P03816-11



NORTH LAKE TAHOE RESORT ASSOC
PO BOX 1757
TAHOE CITY, CA 96145-1757



Quick Bill Summary

Apr 09 – May 08

Previous Balance <i>(see back for details)</i>	\$215.51
Payment – Thank You	-\$215.51
Balance Forward	\$.00
Monthly Charges	\$169.98
Usage and Purchase Charges	\$118.58
Verizon Wireless' Surcharges and Other Charges & Credits	\$21.97
Taxes, Governmental Surcharges & Fees	\$11.95
Total Current Charges	\$322.48

Total Charges Due by June 03, 2015 \$322.48

5320-0011 90.11
70 232.37 Sandy

Verizon Wireless News

A New Look For My Verizon

We've redesigned the My Verizon Home page so managing your account is easier. With a new look and simpler navigation, it's easy to stay up-to-date on your usage, billing and what matters most to you. Visit vzw.com/myverizon.

Pay from Wireless. #PMT (#768)	Pay on the Web My Verizon at www.vzw.com	Questions: 1.800.922.0204 or *611 from your wireless
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NORTH LAKE TAHOE RESORT ASSOC
PO BOX 1757
TAHOE CITY, CA 96145-1757

Bill Date May 08, 2015
Account Number 972193146-00001
Invoice Number 9745310356

VB



Please Recycle

Total Amount Due by June 03, 2015

Make check payable to Verizon Wireless.
Please return this remit slip with payment.

\$322.48

\$.

PO BOX 660108
DALLAS, TX 75266-0108



Check here and fill out the back of this slip if your billing address has changed or you are adding or changing your email address.

97453103560109721931460000100000032248000000322483

NOTICE: Bank account and routing numbers will be retained to enable future payments by phone or online. To opt out, call 1-866-544-0401

I3

NLTRA:
MILEAGE REIMBURSEMENT

EMPLOYEE NAME: Sandy Evans Hall
 DATE SUBMITTED: 5/8/15

DATES from: April - 30 to: 30

DATE	# MILES	DRIVEN FROM	DRIVEN TO	ROUND TRIP? Y or N	REASON FOR TRAVEL
4/1	20	TC	ASB	Y	Met with group for Young Professionals
4/2	20	TC	ASB	Y	Kristen York with General Business Council
4/3	8	TC	Sunnyside	Y	Jeff Freeman - Meeting
4/14	94	TC	Rene	Y	Flight to Whistler for Mt. Travel Symposium
4/20	16	TC	Squaw	Y	MP Workshop
4/21	32	TC	Northstar	Y	MP Workshop
4/22	20	TC	NTEC	Y	MP Presentation NTBA
4/23	20	TC	NTEC	X	Fanny Bridge Meeting - TTB TRPA
4/27	20	TC	NTEC	Y	CI/T Meeting (BOS) Reception
4/28	20	TC	NTEC	Y	BOS
4/29	20	TC	NTEC	Y	MP Workshop
4/30	38	TA	Truckee	Y	Leadership class - Transportation panel

\$300
118.60
111.40

TOTAL MILES: 328 X \$.575 (per mile) = \$ 188.60 due employee

MEMO STATEMENT

BANKCARD CENTER
PO BOX 84043
COLUMBUS GA 31908-4043

Account Number XXXX-XXXX-0011-5901
Statement Date APR 28, 2015
Total Activity \$398.42

**** MEMO STATEMENT ONLY ****
DO NOT REMIT PAYMENT



SANDRA EVANS HALL
N LAKE TAHOE RESORT
PO BOX 1757
TAHOE CITY CA 96145-1757

**N0001112

4971180-001112-0001-0001

ACCOUNT SUMMARY

SANDRA EVANS HALL XXXX-XXXX-0011-5901	Purchases & Other Debits	+	Cash Advances	-	Credits	=	Total Activity
Account Total	\$482.93		\$0.00		\$84.51		\$398.42

ACCOUNT ACTIVITY

Posting Date	Transaction Date	Reference Number	Transaction Description	Amount
03-30	03-26	55436875086270860937282	SHERATON SACRAMENTO CA Arrival Date: 03/25/15 Departure Date: 03/26/15 Invoice Number: 01659712 Tran: 01659712 Tax ID: 262479511 Mer Zip: 95834	222.81 <i>8910-00/70</i>
04-06	04-06	55432865096000550874856	VZWRSS*PRPAY AUTOPAY 888-294-6804 CA Tax ID: 223372889 Mer Ref: 258591346 Mer Zip: 95630	20.00 <i>5320-00/70</i>
04-08	04-07	55134425097800135428679	RIDEBOOKER.COM CALGARY AB Foreign Currency: 103.95 Country Code: CAD Rate: 1.251806 Date: 04/08	83.04 <i>8910-00/11</i>
04-08	04-08	55134425097800135428679	INTERNATIONAL TRANSACTION FEE	2.08
04-08	04-07	55480775098207248700019	CAL CHAMBER OF COMMERC 08003318877 CA Tax ID: 940361980 Mer Ref: 24870001 Mer Zip: 95814 Origin Zip: 95814 Dest City: USA	120.00 <i>8750-00/70</i>
04-10	04-09	55134425099800136062251	RIDEBOOKER.COM CALGARY AB Foreign Currency: 103.95 Country Code: CAD Rate: 1.260917 Date: 04/10	82.44 CR <i>8910-00/11</i>
04-10	04-10	55134425099800136062251	INTERNATIONAL TRANSACTION FEE	2.07 CR
04-17	04-16	55480775106207033100060	SIERRA WEB DESIGN, INC 07758339500 NV Tax ID: 860357060 Mer Ref: 03310006 Mer Zip: 89451 Origin Zip: 89451 Dest City: USA	15.00 <i>8810-00/11</i>
04-27	04-26	55432865116000892531665	VZWRSS*PREPAID PYMNT 888-294-6804 CA Tax ID: 223372889 Mer Ref: 377322911 Mer Zip: 95630	20.00 <i>5320-00/70</i>

For Customer Service, Call: 1-866-432-8161	Account Number XXXX-XXXX-0011-5901	Account Summary	
	Statement Date APR 28, 2015	Purchases & Other Charges	\$480.85
Send Billing Inquiries to: BANKCARD CENTER PO BOX 84043 COLUMBUS GA 31908-4043	Credit Limit \$50,000	Cash Advances	\$0.00
	Disputed Amount \$0.00	Fees	\$2.08
		Credits	\$84.51
		Payments	\$0.00
		Total Activity	\$398.42

15