

BOARD OF DIRECTORS MEETING

Date: Wednesday, May 8, 2019
Time: 8:30 a.m. – 11:00 p.m.
Location: Squaw Valley Public Service District
305 Squaw Valley Rd, Olympic Valley, CA

NLTRA Mission

To promote tourism and business through efforts that enhance the economic, environmental, recreational and cultural climate of the area.

Board of Directors:

8:45 a.m.

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Chair: Adam Wilson, Vail Resorts | Vice Chair: Samir Tuma, Tahoe City Lodge
Treasurer: Christy Beck, Squaw Alpine | Secretary: Brett Williams, Agate Bay Realty

Aaron Rudnick, Sierra Tahoe Recreation | Andre Priemer, Resort at Squaw Creek | Bruce Seigel, Ritz-Carlton, Lake Tahoe Chris Brown, Elevation Law Firm | Dan Tester, Granite Peak Management | Gary Davis, JK Architecture Engineering | Greg Dallas, Sugar Bowl Resort | Jim Phelan, Tahoe City Marina | Karen Plank, Placer County Appointee | Kevin Mitchell, Homewood Mountain Resort | Lynn Gibson, Keoki Gallery | Stephanie Hoffman, Granlibakken Tahoe | Tom Turner, Tahoe Restaurant Collection Advisory Committee: Erin Casey, Placer County Executive Office

AGENDA

NUMBER TO CALL IN: 1-712-770-4010, enter code 775665#

If unable to attend, join the conference call from your computer, tablet or smartphone: (712) 770-4010, enter code 775665# and Log on: https://global.gotomeeting.com/join/332238205

First GoToMeeting? Do a quick system check: https://link.gotomeeting.com/system-check

8:30 a.m. 1. Call to Order – Establish Quorum

8:35 a.m. 2. Public Forum – Any person wishing to address the Board of Directors on items of interest to the Board not listed on the agenda may do so at this time. It is requested that comments be limited to three minutes since no action may be taken by the Board on items addressed under Public Forum.

8:40 a.m. 3. Agenda Amendments and Approval

4. Consent Calendar – All items listed under the consent calendar are considered to be routine and/or have been or will be reviewed by the Board and approved by one motion. There will not be a separate discussion of these items unless a Board member or staff person requests a specific item be removed from the consent calendar for separate consideration. Any item removed will be considered after the motion and vote to approve the remainder of consent calendar motions.

A. NLTRA Board Meeting Minutes from April 10, 2019 Link to preliminary online document

B. Approval of NLTRA Financial Statements of March 31, 2019

Page: 22 C. Approval of CEO Expense Report

Page: 28 D. Approval of Porter Simon Conflict of Interest Waiver

E. The Committee Action Summary is provided for informational purposes only. Minutes are available as finalized at www.nltra.org

- Finance Committee Meeting March, 2019 <u>Link to online document</u>
- Tourism Development Committee April 2019 (no meeting in April)
- In-Market Tourism Development Committee March, 2019 <u>Link to online document</u>

 Business Association and Chamber Collaborative April <u>Link to online document</u> when <u>finalized</u>

8:50 a.m. 5. Action Items

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Page: 32 A. Resolution Appointing Signatures for NLTRA and NLTMC Bank Accounts

Page: 34 B. Review of Summer Campaign for Recommendation to NLTMC

9:15 a.m. 6. Informational Updates/Verbal Reports

A. CAP Committee Projects Criteria, Selection Schedule & Project List – Erin Casey

B. NLTRA Presentation to Placer County Board of Supervisor – Adam Wilson

C. Tourism Business Improvement District Update – Bonnie Bavetta

D. 2019/20 NLTRA Budget, Placer County Contract & Scope of Work Update – Bonnie Bavetta

E. Hiring Committee Update – Adam Wilson

F. Award Dinner 2019 Update - Liz Bowling

10:30 a.m. 7. Reports/Back up – The following reports are provided on a monthly basis by staff and can be pulled

for discussion by any Board member.

Page: 54 A. Destimetrics Report March 31, 2019

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B. Conference Revenue Statistics Report March 2019

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C. Tourism Development Report on Activities, March 2019

Page: 61

D. Chamber of Commerce Board Report, April 2019

Page: 63

E. Visitor Information Center Visitor Report, April 2019

Page: 64 F. North Lake Tahoe Marketing Coop Financial Statements March 2019

Page: 69 G. Membership Accounts Receivable Report March 2019

Page: 70 H. Financial Key Metrics Report March 2019

10:35 a.m. 8. CEO and Staff Updates

10:55 a.m. 9. Directors Comments

11:00 a.m. 10. Meeting Review and Staff Direction

11. Adjournment