

BOARD OF DIRECTORS MEETING

Date: Wednesday, June 9, 2021 Time: 8:30 a.m. – 11:00 a.m.

Location: Virtual meeting via Zoom (link and call-

in number provided below)

Board of Directors:

Chair: Samir Tuma, Tahoe City Lodge | Vice Chair: Adam Wilson, Vail Resorts
Secretary: Dan Tester, Granite Peak Management | Treasurer: Jim Phelan, Tahoe City Marina
Christine Horvath, Squaw Alpine | Jon Slaughter, Sugar Bowl Resort | Kevin Mitchell, Homewood Mountain Resort
David Lockard, Resort at Squaw Creek | Colin Perry, Ritz-Carlton, Lake Tahoe

Brett Williams, Agate Bay Realty I **Stephanie Hoffman**, Tahoe Luxury Properties | **Tom Turner**, Tahoe Restaurant Collection Advisory member: **Jeff Cowen**, TRPA

Advisory member: Erin Casey, Placer County Executive Office

Join Zoom Meeting

https://us02web.zoom.us/j/82968523606?pwd=cU0xellxSGZ0ekkzQ2oyZFBnWEUzZz09

Meeting ID: 829 6852 3606 Passcode: 486552

8:30 a.m.	1.	Cal	I to	Orc	der –	Esta	blish	Quorum
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8:30 a.m.2. Public Forum – Any person wishing to address the Board of Directors on items of interest to the Board not listed on the agenda may do so at this time. It is requested that comments be limited to three minutes since no action may be taken by the Board on items addressed under Public Forum.

8:35 a.m. 3. Agenda Amendments and Approval

8:40 a.m.4. Consent Calendar – All items listed under the consent calendar are considered to be routine and/or have been or will be reviewed by the Board and approved by one motion. There will not be a separate discussion of these items unless a Board member or staff person requests a specific item be removed from the consent calendar for separate consideration. Any item removed will be considered after the motion and vote to approve the remainder of consent calendar motions.

Page: 1 A. NLTRA Board Meeting Minutes from May 5, 2021 Link to preliminary online document

Page: 4 B. Approval of preliminary NLTRA Financial Statements of Apr 30, 2021

Page: 23 C. Approval of CEO Expense Reports for Apr 2021

Page: 29 D. Community Marketing Grants

Page: 40E. North Lake Tahoe Eats Campaign SOW with Abbi AgencyPage: 44F. In-Market Gift Card Program with Augustine Agency

The Committee Action Summary is provided for informational purposes only. Minutes are available as finalized at www.nltra.org

- Finance Committee Meeting June 1, 2021
- Tourism Development Committee May 25, 2021
- In-Market Tourism Development Committee Mar 25, 2021

8:45 a.m.	5. Action Items
Page: 46	A. Review and Approval of Made in Tahoe Sponsorship – Amber
Page: 59	B. Review and Approval of Oktoberfest Sponsorship – Amber
Page: 70	C. Review and Approval of Halloweekends at Homewood – Amber
Page: 88	D. Review and Approval of Tahoe Adventure Vans Sponsorship – Amber
Page: 90	E. Review and Approval of Tahoe Trail 100 Sponsorship – Amber
Page: 96	F. In-Market Sustainability Initiative SOW with Abbi Agency – Amber/Liz
Page: 99	G. 2021/22 NLTRA Budget Review & Approval – Jeff/DeWitt
Page:	H. 2021/22 County of Placer Agreement & Scope of Work Review & Approval - Jeff
Page:	I. TBID Contract with County of Placer - Jeff/Erin
Page: 119	J. Unspent NLTRA funding recommendation from FY 2019/20 - Jeff/DeWitt
	K. Review and Approval of additional Tourism Mitigating Services – Jeff/Erin
9:45 a.m.	6. Informational Updates/Verbal Reports A. Coraggio Group Presentation on preliminary results – Matthew
	B. TBID and NLTRA Board Election Update - Jeff
10:45 a.m.	7. Reports/Back up – The following reports are provided on a monthly basis by staff and can be pulled for discussion by any Board member.
Page: 120	A. Destimetrics Report Apr 30, 2021
Page: 121	B. Conference Revenue Statistics Report Apr 2021
Page: 125	C. Tourism Development Report on Activities, Apr 2021
Page: 194	D. Reno Tahoe Airport Report, April 2021
Page: 202	E. Visitor Information Center Visitor Report, Apr 2021
Page: 203	F. North Lake Tahoe Marketing Coop Financial Statements 2020
Page: 209	G. Membership Accounts Receivable Report Apr 2021
Page: 210	H. Financial Key Metrics Report Apr 2021
10:50 a.m.	8. CEO and Staff Updates

11. Adjournment

9. Directors Comments

10. Meeting Review and Staff Direction

10:55 a.m.

11:00 a.m.