



Finance Committee
Date: Wednesday February 22nd, 2023
Time: 3:30pm
Location: Virtual Zoom Meeting

Committee Members:

Chair: Dan Tester, Granite Peak Management | **Treasurer: Jim Phelan**, Tahoe City Marina
Harry Hirsch, Homewood Mountain Club | **David Brown**, CPA | **Ramona Cruz**, Tahoe City Public Utility District
Placer County Representative: Stephanie Holloway

Instruction for Public Participation:

Members of the public may attend the Zoom teleconference by telephone, computer or mobile device. To participate via Join Zoom

<https://us02web.zoom.us/j/84367043185?pwd=bndoU0FHMHdrV09hdVdYTVc2emJCUT09>

as authorized by AB 361

Meeting ID: 843 6704 3185

Passcode: 203540

Dial by your location

+1 669 900 9128 US (San Jose)

AGENDA

- | | |
|------------------|--|
| 3:30 p.m. | 1. Call to Order – Establish Quorum |
| 3:35 p.m. | 2. Public Forum-Any person wishing to address the Board of Directors on items of interest to the Board not listed on the agenda may do so at this time. It is requested that comments be limited to three minutes since no action may be taken by the Board on items addressed under Public Forum. |
| 3:40 p.m. | 3. Agenda Amendments and Approval |
| 3:45 p.m. | 4. Review of draft Audit report with McClintock Accounting |
| 4:15 p.m. | 4. Approval of Finance Committee Meeting Minutes from Jan 25, 2023 |
| | 5. Review and Approval of Preliminary Financials:
a) Review Staff Report of Financial Performance
b) NLTRA 1/31/23 Financials Review (Motion)
c) NLTMC 1/31/23 Financial Review |
| 4:30 p.m. | 7. CEO Expense Report
a) December 2022 and January 2023 |

- 4:35 p.m. 8. Items for Committee Review, Discussion/or Recommendations
9. Agenda Input for Next Finance Committee Meeting & Next Meeting Date
10. Committee Member Comments
- 4:40 p.m. 11. Adjournment

This meeting is wheelchair accessible

Posted online at www.nltra.org



2/22/2023

To: North Tahoe Community Alliance (NTCA) Finance Committee

From: Derek Vaughan, Accounting Manager

RE: Report on Financial Results for January 31, 2023

Summary of preliminary NTCA financial results for January 31, 2023

- Cash – Total cash decreased \$236k over prior month to \$6.74m due to the amount of TBID collections in January. January historically is one of our smallest collection months.
- Accounts Receivable - \$5k is the Spartan refund from prior year, we are still expecting collection
- Accounts Receivable TBID –This account balance will increase \$309k after the conclusion of the audit to reflect my calculation of actual TBID revenue for fiscal year 21/22
- Accounts Receivable Membership Dues – We are currently reconciling these accounts regarding chamber dues
- Accounts Receivable Membership Activities – We are investigating if these eblast invoices from prior year are collectible
- Accounts Receivable Other -\$10k is related to fraud charges from prior year. These funds were successfully collected in February and will be reflected in next month's financials
- Deposits \$1672 – Most of these are over four years old and we are determining when they should be written off
- Accounts Payable - The discrepancy between \$468k reported on the balance sheet and \$460k reported on the aging report occurred during our transition to our new accounting system. I am in the process of identifying this discrepancy
- Accounts Payable Other - TBID members that are due refunds, this account will be reduced to zero once chamber dues are reconciled
- Due To/From County – The \$159k increase over prior month consists of the NLTMC excess funds from 21/22 fiscal year. These funds were previously reported in the NLTMC Contributions expense account until the conclusion of the audit.
- Revenues – I continued to follow budget through January. Typically we receive payment, along with prior month's collection reports, a week before the posting of the financials. Due to the shorter month we did not receive the payment and reports with enough time to calculate a reforecast. Collections for January were 20% over prior year.
- Salaries & Wages – reflects two pay periods, December contained three pay periods

- NLTMC Contributions are consistent with budget
- Additional Opportunities – \$80,000. Payments to North Tahoe Business Association and Tahoe City Downtown Association per their contract

Summary of preliminary NLTMC financial results for January 31, 2023

- Income follows budget

North Lake Tahoe Resort Association

Preliminary

Financial Statements for the Period Ending

January 31, 2023

Balance Sheet - PY Comparison

North Lake Tahoe Resort
Association

For the Seven Months Ending Tuesday, January 31, 2023

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2/17/2023
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	YTD		
	Jan 2023	Jan 2022	Variance
	2022	2021	
Current Assets			
Cash - TBID Disbursements	2,724,741	0	(2,724,741)
Cash - TBID Funding	4,015,495	1,697,348	(2,318,147)
Special Event Funding	1,514	39,803	38,289
Cash Flow Reserve	101,122	100,976	(146)
Marketing Reserve	50,401	50,356	(45)
Payroll Reserve	46,603	68,102	21,499
Cash in Drawer	4,633	139	(4,494)
Petty Cash	158	158	0
Accounts Receivable	5,000	1,000	(4,000)
Accounts Receivable - TBID	1,397,261	0	(1,397,261)
Accounts Receivable - TOT	0	432,499	432,499
Accounts Receivable - Membership Dues	43,206	17,025	(26,181)
Accounts Receivable - Membership Activities	470	985	515
Allowance for Doubtful Accounts	(794)	(9,632)	(8,837)
Accounts Receivable - NLTMC	0	5,932	5,932
Accounts Receivable - Other	10,015	2,442	(7,574)
Inventory Asset	24,314	26,867	2,553
Gift Cards Outstanding	18	18	0
Prepaid Expenses	3,738	6,500	2,762
Prepaid Postage	100	100	0
Prepaid Insurance	1,224	2,689	1,465
Deposits	1,672	1,150	(522)
Total Current Assets	8,430,890	2,444,456	(5,986,434)
Fixed Assets			
Furniture & Fixtures	43,330	43,330	0
Accumulated Depreciation - Furnitures & Fixtures	(43,330)	(43,330)	0
Computer Equipment	11,013	11,013	0
Accumulated Depreciation - Computer Equipment	(6,124)	(3,222)	2,902
Computer Software	6,206	6,206	0
Accumulated Depreciation - Computer Software	(6,206)	(6,206)	0
Leasehold Improvements	24,284	24,284	0
Accumulated Depreciation - Leasehold Improvements	(24,284)	(24,284)	0
Total Fixed Assets	4,888	7,791	2,902
Total Assets	\$8,435,778	\$2,452,247	(\$5,983,531)
Liabilities			
Current Liabilities			
Accounts Payable	468,842	69,892	398,950
Accounts Payable - Other	23,835	22,140	1,695
Salaries & Wages Payable	1,955	41,223	(39,268)
Incentives Payable	53,615	44,055	9,560
PTO Payable	35,798	62,280	(26,482)
401k Payable	1,391	1,218	173
Employer Tax Payable	4,090	3,379	710
Retail Payable	6,603	0	6,603
Accrued Expenses	69,417	200,350	(130,933)
Deferred Revenue - Membership Dues	17,525	20,827	(3,302)
Deferred Revenue - TMBC	1,290	1,290	0
Due To/From BOTW CC	(2,350)	0	(2,350)
Due To/From County	1,354,307	1,480,803	(126,496)
Due To/From TBID	132,453	0	132,453
<i>Suspense (may include rounding)</i>	<i>(10,740)</i>	<i>0</i>	<i>(10,740)</i>
Total Current Liabilities	2,158,031	1,947,457	(210,574)
Sales Tax Payable	274	2,877	(2,603)
Use Tax Payable	25	1,418	(1,393)
Total Tax Payable	299	4,295	3,996
Long-Term Debt			
Total Liabilities	2,158,330	1,951,752	(206,578)
Marketing Reserve	0	50,018	(50,018)
Cash Flow Reserve	0	100,839	(100,839)
Designated Marketing Reserve	0	331,856	(331,856)
Unrestricted Net Assets	17,493	17,781	(288)
TBID Reserve	4,884,687	0	4,884,687
Net Income	1,375,268	0	1,375,268
Total Equity	6,277,448	500,495	(5,776,954)

Balance Sheet - PY Comparison

North Lake Tahoe Resort
Association

For the Seven Months Ending Tuesday, January 31, 2023

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	YTD		
	Jan 2023	Jan 2022	
	2022	2021	Variance
Liabilities & Shareholder Equity	<u>\$8,435,778</u>	<u>\$2,452,247</u>	<u>(\$5,983,531)</u>

HISTORICAL AGED TRIAL BALANCE

North Lake Tahoe Resort Association

Payables Management

Ranges:

Vendor ID: First - Last
 Class ID: First - Last
 Payment Priority: First - Last
 Vendor Name: First - Last

User-Defined 1: First - Last
 Posting Date: First - 1/31/2023
 Document Number: First - Last

Print Option: SUMMARY Exclude: Zero Balance, No Activity, Unposted Applied Credit Documents, Multicurrency Info
 Aged By: Document Date Sorted By: Vendor ID
 Aging Date: 1/31/2023 Due Date
 Print Currency In: Functional (Z-US\$)

Vendor ID:	Name:	Class ID:	User-Defined 1:			
Voucher(s):	Aged Totals:	Due	Current Period	31 - 60 Days	61 - 90 Days	91 and Over
ANNIE'S CLEANIN	Annie's Cleaning Service	PRIMARY				
13		\$600.00	\$600.00	\$0.00	\$0.00	\$0.00
CIVITAS	Civitas	PRIMARY				
15		\$2,080.00	\$2,080.00	\$0.00	\$0.00	\$0.00
COLUMN SOFTWARE	Column Software PBC	PRIMARY				
1		\$225.54	\$0.00	\$225.54	\$0.00	\$0.00
CRUX EVENTS	Crux Events	PRIMARY				
11		\$4,000.00	\$4,000.00	\$0.00	\$0.00	\$0.00
CYBERLINK	CyberlinkASP	PRIMARY				
13		\$522.00	\$522.00	\$0.00	\$0.00	\$0.00
FP MAILING SOLU	FP Mailing Solutions	PRIMARY				
11		\$128.63	\$128.63	\$0.00	\$0.00	\$0.00
GIBSON, SHAY	Gibson, Shay	PRIMARY				
4		\$100.00	\$100.00	\$0.00	\$0.00	\$0.00
GROWTHZONE & CH	GrowthZone & Chambermaster	PRIMARY				
15		\$390.07	\$390.07	\$0.00	\$0.00	\$0.00
HENNESSEY HEATI	HENNESSEY HEATING & AIR					
1		\$750.00	\$750.00	\$0.00	\$0.00	\$0.00
KIMBERLY BROWN	Kimberly Brown	PRIMARY				
8		\$92.50	\$92.50	\$0.00	\$0.00	\$0.00
KRISTIN GUINN	KRISTIN GUINN					
1		\$171.07	\$171.07	\$0.00	\$0.00	\$0.00
KYM FABEL	Kym Fabel	PRIMARY				
13		\$60.00	\$60.00	\$0.00	\$0.00	\$0.00
LEADERSHIP NORT	LEADERSHIP NORTH LAKE TAHOE-TRUC					
1		\$500.00	\$500.00	\$0.00	\$0.00	\$0.00
NLTMC	North Lake Tahoe Marketing Co-op	PRIMARY				
12		\$436,480.00	\$436,480.00	\$0.00	\$0.00	\$0.00
OFFICE BOSS	The Office Boss*	PRIMARY				
13		\$61.24	\$0.00	\$0.00	\$61.24	\$0.00
PAPER TRAIL	The Paper Trail*	PRIMARY				
27		\$407.00	\$407.00	\$0.00	\$0.00	\$0.00

HISTORICAL AGED TRIAL BALANCE
 North Lake Tahoe Resort Association

Vendor ID: RAY MORGAN		Name: Ray Morgan Company, LLC		Class ID: PRIMARY		User-Defined 1:	
		<u>Due</u>	<u>Current Period</u>	<u>31 - 60 Days</u>	<u>61 - 90 Days</u>	<u>91 and Over</u>	
Voucher(s): 12	Aged Totals:	\$541.74	\$64.06	\$126.42	\$0.00	\$351.26	
Vendor ID: SEC LOCK&ALARM		Name: Security Lock and Alarm, Inc.		Class ID: PRIMARY		User-Defined 1:	
		<u>Due</u>	<u>Current Period</u>	<u>31 - 60 Days</u>	<u>61 - 90 Days</u>	<u>91 and Over</u>	
Voucher(s): 9	Aged Totals:	\$151.50	\$151.50	\$0.00	\$0.00	\$0.00	
Vendor ID: TAHOE FUND		Name: Tahoe Fund		Class ID: PRIMARY		User-Defined 1:	
		<u>Due</u>	<u>Current Period</u>	<u>31 - 60 Days</u>	<u>61 - 90 Days</u>	<u>91 and Over</u>	
Voucher(s): 5	Aged Totals:	\$12,815.00	\$12,815.00	\$0.00	\$0.00	\$0.00	
Vendor ID: TRUCKEEHR		Name: TruckeeHR		Class ID: PRIMARY		User-Defined 1:	
		<u>Due</u>	<u>Current Period</u>	<u>31 - 60 Days</u>	<u>61 - 90 Days</u>	<u>91 and Over</u>	
Voucher(s): 7	Aged Totals:	\$281.25	\$281.25	\$0.00	\$0.00	\$0.00	
Vendor ID: YIG ADMINISTRAT		Name: YIG Administration		Class ID: PRIMARY		User-Defined 1:	
		<u>Due</u>	<u>Current Period</u>	<u>31 - 60 Days</u>	<u>61 - 90 Days</u>	<u>91 and Over</u>	
Voucher(s): 11	Aged Totals:	\$115.86	\$115.86	\$0.00	\$0.00	\$0.00	
		<u>Vendors</u>	<u>Due</u>	<u>Current Period</u>	<u>31 - 60 Days</u>	<u>61 - 90 Days</u>	<u>91 and Over</u>
Vendor Totals:		21	\$460,473.40	\$459,708.94	\$351.96	\$61.24	\$351.26

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:SUMMARY Summary of All Units

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	Jan 2023			Fiscal 2022/23 YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Revenues						
Revenues	778,392	778,392	0	3,820,567	3,820,566	0
Chamber Revenue - Member Dues	0	0	0	24,058	20,000	4,058
Retail Revenue	2,914	4,000	(1,086)	60,624	45,000	15,624
Retail Revenue - Merchandise Sales	150	0	150	1,417	0	1,417
Revenue - Other	0	0	0	60	0	60
Revenue - Interest & Investments						
Total Revenues	781,456	782,392	(936)	3,906,726	3,885,566	21,159
Cost of Goods Sold	197	2,375	(2,178)	26,672	16,625	10,047
Freight & Shipping Costs	4	0	4	464	0	464
POS Inventory Adjustments	0	0	0	13	0	13
Artist of the Month - Consignment E...	0	0	0	524	0	524
Total Cost of Goods Sold	202	2,375	(2,173)	27,672	16,625	11,047
Gross Profit	781,255	780,017	1,238	3,879,053	3,868,941	10,112
Salaries & Wages	72,735	115,644	(42,909)	560,754	809,509	(248,755)
P/R - Tax Expense	8,801	11,523	(2,721)	46,661	80,659	(33,998)
P/R - Health Insurance Expense	14,701	21,414	(6,713)	61,106	149,900	(88,795)
P/R - Workmans Comp	914	4,086	(3,172)	2,371	28,600	(26,228)
401(k)	2,821	4,279	(1,458)	15,071	29,954	(14,883)
Other Benefits & Expenses	8,146	407	7,739	11,484	2,847	8,638
Rent	13,300	13,931	(631)	94,336	97,516	(3,180)
Rent - Other	874	0	874	1,748	0	1,748
Utilities	1,255	1,677	(422)	6,739	11,738	(4,999)
Repairs & Maintenance	1,220	1,331	(111)	12,490	9,314	3,176
Telephone & Internet	1,186	1,644	(458)	5,196	11,505	(6,310)
Supplies	371	0	371	1,690	0	1,690
Supplies - Office	4,953	1,200	3,753	12,475	8,586	3,889
Supplies - Computer	4,173	0	4,173	15,651	12,700	2,951
Mail	4,664	559	4,105	15,945	3,916	12,028
Mail - USPS	155	0	155	816	0	816
Mail - Fedex/UPS	32	0	32	165	0	165
Taxes, Licenses, Fees	903	8,771	(7,868)	17,558	61,396	(43,838)
Credit Card Fees	190	125	65	796	875	(79)
Dues & Subscriptions	12,190	1,317	10,873	19,533	9,217	10,316
Insurance/Bonding	1,238	1,250	(12)	10,557	8,750	1,807
Associate Relations	2,066	567	1,499	5,050	3,967	1,083
Training/Seminars	0	692	(692)	4,200	4,842	(642)
Travel	0	342	(342)	48	2,392	(2,344)
Automobile Expenses	122	417	(294)	1,327	2,917	(1,590)
Meals & Meetings	3,500	633	2,867	6,457	4,433	2,023
Board Functions	4,830	4,000	830	24,076	28,000	(3,924)
Professional Fees	13,604	5,750	7,854	76,766	40,250	36,516
Professional Fees - Attorney	2,080	2,500	(420)	13,556	17,500	(3,944)
Professional Fees - Accountant	10,950	0	10,950	22,270	35,000	(12,730)
Equipment Support & Maintenance	899	2,917	(2,018)	17,081	20,417	(3,336)
Equipment Rental/Leasing	1,864	718	1,146	2,666	3,899	(1,234)
Depreciation	153	153	0	1,069	1,069	0
Event Sponsorships	16,715	20,000	(3,285)	28,205	200,000	(171,795)
Special Event Partnership Funding	0	0	0	1,250	50,000	(48,750)
Event Operations	0	0	0	1,406	0	1,406
NLTMC Contributions	436,480	436,480	0	956,622	956,622	0
Non-NLTMC Marketing	10,000	8,917	1,083	61,207	92,417	(31,210)
In-Market/Tourism	12,619	0	12,619	52,623	0	52,623
Media/Collateral/Production	6,155	0	6,155	7,468	0	7,468
Additional Opportunities	80,000	155,078	(75,078)	302,550	1,085,546	(782,996)
Chamber Activities	0	832	(832)	4,750	5,822	(1,072)
Chamber Activities - Membership M...	0	0	0	0	4,500	(4,500)
Chamber Activities - TMBC	0	250	(250)	0	1,750	(1,750)
Chamber Activities - Community Aw...	0	0	0	0	30,000	(30,000)
Allocated Administrative Overhead	0	79,432	(79,432)	0	590,588	(590,588)
Total Operating Expenses	756,857	908,832	(151,975)	2,503,786	4,518,913	(2,015,128)

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:SUMMARY Summary of All Units

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	Jan 2023			Fiscal 2022/23 YTD		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Net Operating Income	24,398	(128,815)	153,212	1,375,268	(649,972)	2,025,240
Other Expense/<Income>						
Net Income	<u>24,398</u>	<u>(128,815)</u>	<u>153,212</u>	<u>1,375,268</u>	<u>(649,972)</u>	<u>2,025,240</u>

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:01 Marketing

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	Jan 2023			Fiscal 2022/23 YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Revenues						
Revenues	408,654	408,656	(2)	2,005,796	2,005,797	(2)
Revenue - Interest & Investments						
Total Revenues	408,654	408,656	(2)	2,005,796	2,005,797	(2)
Gross Profit	408,654	408,656	(2)	2,005,796	2,005,797	(2)
Salaries & Wages	22,670	34,999	(12,329)	136,138	244,994	(108,856)
P/R - Tax Expense	2,642	3,500	(858)	11,730	24,499	(12,770)
P/R - Health Insurance Expense	5,305	7,023	(1,718)	13,717	49,161	(35,444)
P/R - Workmans Comp	6	1,227	(1,221)	6	8,589	(8,583)
401(k)	865	1,327	(462)	3,857	9,286	(5,430)
Other Benefits & Expenses	0	137	(137)	411	957	(546)
Rent	2,227	2,529	(302)	15,589	17,705	(2,116)
Utilities	356	452	(95)	1,062	3,162	(2,100)
Telephone & Internet	50	468	(418)	325	3,278	(2,953)
Supplies - Office	0	50	(50)	273	536	(264)
Supplies - Computer	0	0	0	134	5,000	(4,866)
Mail	0	126	(126)	0	883	(883)
Taxes, Licenses, Fees	0	63	(63)	180	438	(258)
Dues & Subscriptions	1,750	125	1,625	3,963	875	3,088
Associate Relations	0	83	(83)	63	583	(520)
Travel	0	58	(58)	48	408	(361)
Automobile Expenses	70	83	(14)	200	583	(383)
Meals & Meetings	51	42	10	151	292	(141)
Equipment Rental/Leasing	0	241	(241)	0	1,310	(1,310)
Event Sponsorships	3,900	20,000	(16,100)	7,400	200,000	(192,600)
Special Event Partnership Funding	0	0	0	1,250	50,000	(48,750)
Event Operations	0	0	0	1,406	0	1,406
NLTMC Contributions	436,480	436,480	0	956,622	956,622	0
Non-NLTMC Marketing	10,000	6,833	3,167	51,938	77,833	(25,896)
In-Market/Tourism	12,619	0	12,619	39,874	0	39,874
Media/Collateral/Production	6,155	0	6,155	6,155	0	6,155
Additional Opportunities	0	35,340	(35,340)	0	247,382	(247,382)
Allocated Administrative Overhead	69,650	29,681	39,969	386,984	220,684	166,300
Total Operating Expenses	574,797	580,868	(6,071)	1,639,475	2,125,062	(485,586)
Net Operating Income	(166,143)	(172,212)	6,069	366,321	(119,264)	485,585
Other Expense/<Income>						
Net Income	(166,143)	(172,212)	6,069	366,321	(119,264)	485,585

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:02 Zone 1

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	Jan 2023			Fiscal 2022/23 YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Revenues						
Revenues	115,202	115,202	0	565,444	565,444	0
Revenue - Interest & Investments						
Total Revenues	115,202	115,202	0	565,444	565,444	0
Gross Profit	115,202	115,202	0	565,444	565,444	0
Salaries & Wages	0	3,831	(3,831)	8,361	26,817	(18,456)
P/R - Tax Expense	0	383	(383)	662	2,682	(2,020)
P/R - Health Insurance Expense	0	616	(616)	0	4,310	(4,310)
P/R - Workmans Comp	0	134	(134)	0	940	(940)
401(k)	0	153	(153)	346	1,073	(727)
Other Benefits & Expenses	0	10	(10)	0	70	(70)
Rent	396	174	222	2,771	1,219	1,553
Utilities	65	33	32	65	231	(167)
Telephone & Internet	0	34	(34)	0	240	(240)
Supplies - Office	0	83	(83)	0	583	(583)
Supplies - Computer	0	0	0	134	700	(566)
Taxes, Licenses, Fees	0	25	(25)	0	175	(175)
Dues & Subscriptions	0	17	(17)	0	117	(117)
Associate Relations	0	17	(17)	0	117	(117)
Automobile Expenses	0	42	(42)	0	292	(292)
Meals & Meetings	0	83	(83)	0	583	(583)
Equipment Rental/Leasing	0	18	(18)	0	96	(96)
Non-NLTMC Marketing	0	417	(417)	0	2,917	(2,917)
Additional Opportunities	15,320	68,348	(53,028)	79,892	478,433	(398,541)
Allocated Administrative Overhead	2,176	8,367	(6,191)	14,404	62,212	(47,808)
Total Operating Expenses	17,957	82,785	(64,828)	106,635	583,805	(477,170)
Net Operating Income	97,245	32,418	64,828	458,808	(18,361)	477,170
Other Expense/<Income>						
Net Income	97,245	32,418	64,828	458,808	(18,361)	477,170

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:03 Visitors Center

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	Jan 2023			Fiscal 2022/23 YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Revenues						
Revenues	56,823	56,823	0	278,902	278,901	1
Retail Revenue	2,914	4,000	(1,086)	60,624	45,000	15,624
Retail Revenue - Merchandise Sales	150	0	150	1,417	0	1,417
Revenue - Interest & Investments						
Total Revenues	59,887	60,823	(935)	340,943	323,901	17,042
Cost of Goods Sold	197	2,375	(2,178)	26,672	16,625	10,047
Freight & Shipping Costs	4	0	4	464	0	464
POS Inventory Adjustments	0	0	0	13	0	13
Artist of the Month - Consignment E...	0	0	0	524	0	524
Total Cost of Goods Sold	202	2,375	(2,173)	27,672	16,625	11,047
Gross Profit	59,686	58,448	1,238	313,271	307,276	5,994
Salaries & Wages	8,357	13,002	(4,644)	90,549	91,013	(465)
P/R - Tax Expense	1,206	1,259	(52)	8,813	8,810	3
P/R - Health Insurance Expense	0	2,013	(2,013)	85	14,091	(14,006)
P/R - Workmans Comp	0	487	(487)	0	3,409	(3,409)
401(k)	334	337	(2)	2,885	2,357	528
Other Benefits & Expenses	67	40	27	82	280	(198)
Rent	6,650	6,848	(198)	46,550	47,933	(1,383)
Utilities	0	465	(465)	460	3,255	(2,795)
Repairs & Maintenance	36	0	36	36	0	36
Telephone & Internet	50	137	(87)	200	960	(760)
Supplies	17	0	17	1,133	0	1,133
Supplies - Office	503	458	45	1,877	3,208	(1,331)
Supplies - Computer	0	0	0	294	0	294
Mail	0	17	(17)	0	117	(117)
Taxes, Licenses, Fees	104	25	79	104	175	(71)
Credit Card Fees	0	125	(125)	606	875	(269)
Dues & Subscriptions	0	17	(17)	0	117	(117)
Associate Relations	0	42	(42)	118	292	(174)
Automobile Expenses	0	83	(83)	201	583	(382)
Meals & Meetings	0	8	(8)	542	58	484
Equipment Rental/Leasing	0	71	(71)	139	384	(245)
Non-NLTMC Marketing	0	417	(417)	0	2,917	(2,917)
Additional Opportunities	0	15,101	(15,101)	0	105,706	(105,706)
Allocated Administrative Overhead	2,389	4,127	(1,738)	54,660	30,686	23,974
Total Operating Expenses	19,714	45,077	(25,363)	209,332	317,225	(107,893)
Net Operating Income	39,972	13,371	26,601	103,939	(9,949)	113,887
Other Expense/<Income>						
Net Income	39,972	13,371	26,601	103,939	(9,949)	113,887

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:04 Business Support

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	Jan 2023			Fiscal 2022/23 YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Revenues						
Revenues	42,812	42,812	0	210,131	210,131	0
Chamber Revenue - Member Dues	0	0	0	0	20,000	(20,000)
Revenue - Interest & Investments						
Total Revenues	42,812	42,812	0	210,131	230,131	(20,000)
Gross Profit	42,812	42,812	0	210,131	230,131	(20,000)
Salaries & Wages	0	10,856	(10,856)	8,559	75,992	(67,433)
P/R - Tax Expense	0	1,086	(1,086)	651	7,599	(6,948)
P/R - Health Insurance Expense	0	2,869	(2,869)	0	20,086	(20,086)
P/R - Workmans Comp	0	381	(381)	0	2,664	(2,664)
401(k)	0	384	(384)	341	2,690	(2,349)
Other Benefits & Expenses	0	43	(43)	0	303	(303)
Rent	464	904	(440)	3,248	6,331	(3,083)
Utilities	76	143	(68)	76	1,003	(927)
Telephone & Internet	0	149	(149)	175	1,040	(865)
Supplies - Office	0	150	(150)	0	1,050	(1,050)
Supplies - Computer	0	0	0	268	700	(432)
Taxes, Licenses, Fees	0	25	(25)	0	175	(175)
Dues & Subscriptions	0	17	(17)	2,730	117	2,614
Associate Relations	500	42	458	500	292	208
Automobile Expenses	0	42	(42)	138	292	(154)
Meals & Meetings	0	83	(83)	0	583	(583)
Equipment Rental/Leasing	0	77	(77)	0	416	(416)
Event Sponsorships	0	0	0	500	0	500
Non-NLTMC Marketing	0	417	(417)	9,150	2,917	6,233
Additional Opportunities	64,680	0	64,680	222,658	0	222,658
Chamber Activities	0	832	(832)	4,750	5,822	(1,072)
Chamber Activities - Membership M...	0	0	0	0	4,500	(4,500)
Chamber Activities - TMBC	0	250	(250)	0	1,750	(1,750)
Chamber Activities - Community Aw...	0	0	0	0	30,000	(30,000)
Allocated Administrative Overhead	9,062	2,948	6,114	46,752	21,918	24,833
Total Operating Expenses	74,781	21,696	53,085	300,495	188,238	112,257
Net Operating Income	(31,969)	21,115	(53,084)	(90,364)	41,893	(132,257)
Other Expense/<Income>						
Net Income	(31,969)	21,115	(53,084)	(90,364)	41,893	(132,257)

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:05 Economic Development

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	Jan 2023			Fiscal 2022/23 YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Revenues						
Revenues	59,158	59,158	0	290,364	290,363	1
Revenue - Interest & Investments						
Total Revenues	59,158	59,158	0	290,364	290,363	1
Gross Profit	59,158	59,158	0	290,364	290,363	1
Salaries & Wages	0	7,429	(7,429)	8,361	52,000	(43,639)
P/R - Tax Expense	0	743	(743)	662	5,200	(4,538)
P/R - Health Insurance Expense	0	1,490	(1,490)	0	10,427	(10,427)
P/R - Workmans Comp	0	260	(260)	0	1,823	(1,823)
401(k)	0	297	(297)	346	2,080	(1,734)
Other Benefits & Expenses	0	23	(23)	0	163	(163)
Rent	569	406	163	3,984	2,843	1,140
Utilities	97	77	20	97	540	(443)
Telephone & Internet	0	80	(80)	0	560	(560)
Supplies - Office	0	42	(42)	0	292	(292)
Supplies - Computer	0	0	0	134	1,750	(1,616)
Taxes, Licenses, Fees	0	25	(25)	0	175	(175)
Dues & Subscriptions	0	17	(17)	0	117	(117)
Associate Relations	0	17	(17)	0	117	(117)
Automobile Expenses	0	42	(42)	0	292	(292)
Meals & Meetings	0	42	(42)	0	292	(292)
Equipment Rental/Leasing	0	41	(41)	0	224	(224)
Non-NLTMC Marketing	0	417	(417)	0	2,917	(2,917)
Additional Opportunities	0	28,299	(28,299)	0	198,096	(198,096)
Allocated Administrative Overhead	92	4,297	(4,205)	5,240	31,947	(26,707)
Total Operating Expenses	758	44,042	(43,284)	18,824	311,852	(293,028)
Net Operating Income	58,400	15,115	43,285	271,540	(21,489)	293,029
Other Expense/<Income>						
Net Income	58,400	15,115	43,285	271,540	(21,489)	293,029

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:06 Sustainability/Mitigation

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	Jan 2023			Fiscal 2022/23 YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Revenues						
Revenues	25,687	25,687	0	126,079	126,079	0
Revenue - Interest & Investments						
Total Revenues	25,687	25,687	0	126,079	126,079	0
Gross Profit	25,687	25,687	0	126,079	126,079	0
Salaries & Wages	0	6,095	(6,095)	8,361	42,666	(34,306)
P/R - Tax Expense	0	610	(610)	662	4,267	(3,605)
P/R - Health Insurance Expense	0	1,036	(1,036)	0	7,254	(7,254)
P/R - Workmans Comp	0	214	(214)	0	1,496	(1,496)
401(k)	0	244	(244)	346	1,707	(1,361)
Other Benefits & Expenses	0	17	(17)	0	117	(117)
Rent	458	290	168	3,204	2,031	1,173
Utilities	76	55	21	222	386	(164)
Telephone & Internet	0	57	(57)	0	400	(400)
Supplies - Office	0	42	(42)	0	292	(292)
Supplies - Computer	0	0	0	134	1,050	(916)
Taxes, Licenses, Fees	0	25	(25)	0	175	(175)
Dues & Subscriptions	0	17	(17)	0	117	(117)
Associate Relations	0	17	(17)	0	117	(117)
Automobile Expenses	0	42	(42)	0	292	(292)
Meals & Meetings	0	42	(42)	0	292	(292)
Equipment Rental/Leasing	0	29	(29)	0	160	(160)
Event Sponsorships	12,815	0	12,815	20,305	0	20,305
Non-NLTMC Marketing	0	417	(417)	0	2,917	(2,917)
Additional Opportunities	0	7,990	(7,990)	0	55,929	(55,929)
Allocated Administrative Overhead	1,840	1,866	(25)	8,998	13,872	(4,874)
Total Operating Expenses	15,189	19,103	(3,914)	42,232	135,534	(93,302)
Net Operating Income	10,498	6,584	3,914	83,847	(9,455)	93,302
Other Expense/<Income>						
Net Income	10,498	6,584	3,914	83,847	(9,455)	93,302

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:07 Admin

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	Jan 2023			Fiscal 2022/23 YTD		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenues						
Revenues	38,920	38,920	0	191,029	191,028	1
Revenue - Interest & Investments						
Total Revenues	38,920	38,920	0	191,029	191,028	1
Gross Profit	38,920	38,920	0	191,029	191,028	1
Allocated Administrative Overhead	37,843	28,146	9,697	91,621	209,270	(117,649)
Total Operating Expenses	37,843	28,146	9,697	91,621	209,270	(117,649)
Net Operating Income	1,077	10,774	(9,696)	99,408	(18,242)	117,650
Other Expense/<Income>						
Net Income	1,077	10,774	(9,696)	99,408	(18,242)	117,650

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:08 County Admin Fee

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	Jan 2023			Fiscal 2022/23 YTD		
	<u>Actual</u>	<u>Budget</u>	Variance	<u>Actual</u>	<u>Budget</u>	Variance
Revenues						
Revenues	15,568	15,568	0	76,411	76,411	0
Revenue - Interest & Investments						
Total Revenues	15,568	15,568	0	76,411	76,411	0
Gross Profit	15,568	15,568	0	76,411	76,411	0
Taxes, Licenses, Fees	0	7,333	(7,333)	7,167	51,333	(44,167)
Total Operating Expenses	0	7,333	(7,333)	7,167	51,333	(44,167)
Net Operating Income	15,568	8,235	7,333	69,245	25,078	44,167
Other Expense/<Income>						
Net Income	15,568	8,235	7,333	69,245	25,078	44,167

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:09 Contingency/Reserve

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	<u>Jan 2023</u>			<u>Fiscal 2022/23 YTD</u>		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenues						
Revenues	15,568	15,568	0	76,411	76,411	0
Revenue - Other	0	0	0	60	0	60
Revenue - Interest & Investments						
Total Revenues	15,568	15,568	0	76,471	76,411	60
Gross Profit	15,568	15,568	0	76,471	76,411	60
Utilities	0	0	0	487	0	487
Dues & Subscriptions	0	0	0	430	0	430
Allocated Administrative Overhead	0	0	0	57	0	57
Total Operating Expenses	0	0	0	974	0	974
Net Operating Income	15,568	15,568	0	75,497	76,411	(914)
Other Expense/<Income>						
Net Income	15,568	15,568	0	75,497	76,411	(914)

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:10 CAP/TOT/ Housing&Trans

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	Jan 2023			Fiscal 2022/23...		
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Revenues						
Revenue - Interest & Investments						
Salaries & Wages	0	0	0	53	0	53
P/R - Tax Expense	0	0	0	(22)	0	(22)
401(k)	0	0	0	(11)	0	(11)
Allocated Administrative Overhead	0	0	0	29	0	29
Total Operating Expenses	<u>0</u>	<u>0</u>	<u>0</u>	<u>49</u>	<u>0</u>	<u>49</u>
Net Operating Income	<u>0</u>	<u>0</u>	<u>0</u>	<u>(49)</u>	<u>0</u>	<u>(49)</u>
Other Expense/<Income>						
Net Income	<u>0</u>	<u>0</u>	<u>0</u>	<u>(49)</u>	<u>0</u>	<u>(49)</u>

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:11 Chamber

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	Jan 2023		Variance	Fiscal 2022/23 YTD		Variance
	Actual	Budget		Actual	Budget	
Revenues						
Chamber Revenue - Member Dues	0	0	0	24,058	0	24,058
Revenue - Interest & Investments						
Total Revenues	0	0	0	24,058	0	24,058
Gross Profit	0	0	0	24,058	0	24,058
Salaries & Wages	9,385	0	9,385	53,961	0	53,961
P/R - Tax Expense	1,156	0	1,156	5,607	0	5,607
P/R - Health Insurance Expense	2,540	0	2,540	10,161	0	10,161
401(k)	375	0	375	1,497	0	1,497
Utilities	0	0	0	158	0	158
Telephone & Internet	390	0	390	780	0	780
Automobile Expenses	0	0	0	15	0	15
Meals & Meetings	56	0	56	56	0	56
In-Market/Tourism	0	0	0	113	0	113
Allocated Administrative Overhead	1,917	0	1,917	14,255	0	14,255
Total Operating Expenses	15,819	0	15,819	86,604	0	86,604
Net Operating Income	(15,819)	0	(15,819)	(62,546)	0	(62,546)
Other Expense/<Income>						
Net Income	(15,819)	0	(15,819)	(62,546)	0	(62,546)

PL - Budget vs Actual

North Lake Tahoe Resort Association
NLTRA:12 Admin OH

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	Jan 2023			Fiscal 2022/23 YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
Revenues						
Revenue - Interest & Investments						
Salaries & Wages	32,323	39,432	(7,110)	246,411	276,027	(29,615)
P/R - Tax Expense	3,797	3,943	(146)	17,896	27,603	(9,707)
P/R - Health Insurance Expense	6,856	6,368	488	37,144	44,573	(7,429)
P/R - Workmans Comp	908	1,383	(475)	2,365	9,678	(7,313)
401(k)	1,246	1,537	(291)	5,465	10,761	(5,296)
Other Benefits & Expenses	8,079	137	7,943	10,991	957	10,035
Rent	2,536	2,779	(243)	18,990	19,455	(465)
Rent - Other	874	0	874	1,748	0	1,748
Utilities	585	452	134	4,112	3,162	951
Repairs & Maintenance	1,183	1,331	(147)	12,454	9,314	3,140
Telephone & Internet	696	718	(23)	3,716	5,028	(1,313)
Supplies	354	0	354	557	0	557
Supplies - Office	4,450	375	4,075	10,326	2,625	7,701
Supplies - Computer	4,173	0	4,173	14,552	3,500	11,052
Mail	4,664	417	4,247	15,945	2,917	13,028
Mail - USPS	155	0	155	816	0	816
Mail - Fedex/UPS	32	0	32	165	0	165
Taxes, Licenses, Fees	800	1,250	(450)	10,108	8,750	1,358
Credit Card Fees	190	0	190	190	0	190
Dues & Subscriptions	10,440	1,108	9,331	12,410	7,758	4,651
Insurance/Bonding	1,238	1,250	(12)	10,557	8,750	1,807
Associate Relations	1,566	350	1,216	4,369	2,450	1,919
Training/Seminars	0	692	(692)	4,200	4,842	(642)
Travel	0	283	(283)	0	1,983	(1,983)
Automobile Expenses	53	83	(31)	773	583	190
Meals & Meetings	3,393	333	3,059	5,707	2,333	3,374
Board Functions	4,830	4,000	830	24,076	28,000	(3,924)
Professional Fees	13,604	5,750	7,854	76,766	40,250	36,516
Professional Fees - Attorney	2,080	2,500	(420)	13,556	17,500	(3,944)
Professional Fees - Accountant	10,950	0	10,950	22,270	35,000	(12,730)
Equipment Support & Maintenance	899	2,917	(2,018)	17,081	20,417	(3,336)
Equipment Rental/Leasing	1,864	241	1,623	2,527	1,310	1,217
Depreciation	153	153	0	1,069	1,069	0
Non-NLTMC Marketing	0	0	0	119	0	119
In-Market/Tourism	0	0	0	12,636	0	12,636
Media/Collateral/Production	0	0	0	1,313	0	1,313
Allocated Administrative Overhead	(124,968)	0	(124,968)	(623,000)	0	(623,000)
Total Operating Expenses	0	79,782	(79,781)	378	596,594	(596,216)
Net Operating Income	0	(79,782)	79,781	(378)	(596,594)	596,216
Other Expense/<Income>						
Net Income	0	(79,782)	79,781	(378)	(596,594)	596,216

North Lake Tahoe Marketing Cooperative

Preliminary

Financial Statements for the Period Ending

January 31, 2023

North Lake Tahoe Marketing Cooperative
Balance Sheet Prev Year Comparison
As of January 31, 2023

	Jan 31, 23	Jan 31, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000-00 · Cash	97,480.33	339,786.45	-242,306.12	-71.3%
Total Checking/Savings	97,480.33	339,786.45	-242,306.12	-71.3%
Accounts Receivable				
1200-00 · Accounts Receivable	440,031.34	262,564.01	177,467.33	67.6%
Total Accounts Receivable	440,031.34	262,564.01	177,467.33	67.6%
Other Current Assets				
1350-00 · Security Deposits	100.00	100.00	0.00	0.0%
Total Other Current Assets	100.00	100.00	0.00	0.0%
Total Current Assets	537,611.67	602,450.46	-64,838.79	-10.8%
Other Assets				
1400-00 · Prepaid Expenses	48,288.85	71,555.41	-23,266.56	-32.5%
Total Other Assets	48,288.85	71,555.41	-23,266.56	-32.5%
TOTAL ASSETS	585,900.52	674,005.87	-88,105.35	-13.1%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000-00 · Accounts Payable	84,892.71	85,765.79	-873.08	-1.0%
Total Accounts Payable	84,892.71	85,765.79	-873.08	-1.0%
Total Current Liabilities	84,892.71	85,765.79	-873.08	-1.0%
Total Liabilities	84,892.71	85,765.79	-873.08	-1.0%
Equity				
32000 · Unrestricted Net Assets	86,764.32	192,668.73	-105,904.41	-55.0%
Net Income	414,243.49	395,571.35	18,672.14	4.7%
Total Equity	501,007.81	588,240.08	-87,232.27	-14.8%
TOTAL LIABILITIES & EQUITY	585,900.52	674,005.87	-88,105.35	-13.1%

North Lake Tahoe Marketing Cooperative
A/R Aging Summary
 As of January 31, 2023

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
Augustine Ideas*	0.00	0.00	0.00	0.00	999.00	999.00
Beach Retreat & Lodge	0.00	0.00	0.00	0.00	0.00	0.00
IVGID*	0.00	0.00	0.00	0.00	0.00	0.00
NLTRA*	436,480.00	0.00	0.00	0.00	0.00	436,480.00
Northstar California	0.00	0.00	0.00	0.00	0.00	0.00
Sierra Ski Marketing Council	0.00	0.00	0.00	0.00	0.00	0.00
The Resort at Squaw Creek	0.00	0.00	0.00	0.00	0.00	0.00
The Resort of Squaw Creek	0.00	0.00	0.00	0.00	1,276.17	1,276.17
The Village of Palisades	0.00	0.00	0.00	0.00	1,276.17	1,276.17
TOTAL	<u>436,480.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>3,551.34</u>	<u>440,031.34</u>

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North Lake Tahoe Marketing Cooperative
A/P Aging Summary
As of January 31, 2023

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
ConferenceDirect	7,000.00	0.00	0.00	0.00	0.00	7,000.00
Gate 7 Pty Ltd*	8,700.00	500.00	0.00	0.00	0.00	9,200.00
MAHK Advertising	68,158.71	0.00	0.00	0.00	0.00	68,158.71
Sierra Web Design, Inc.	0.00	0.00	0.00	0.00	534.00	534.00
TOTAL	<u>83,858.71</u>	<u>500.00</u>	<u>0.00</u>	<u>0.00</u>	<u>534.00</u>	<u>84,892.71</u>

North Lake Tahoe Marketing Cooperative
Profit & Loss Prev Year Comparison
January 2023

	Jan 23	Jan 22	\$ Change	% Change
Income				
4000-00 · LTIVCBVB Funding	91,166.00	57,666.00	33,500.00	58.1%
4001-00 · NLTRA Funding	436,480.00	257,679.67	178,800.33	69.4%
4004-00 · IVCBVB Entertainment	500.00	2,000.00	-1,500.00	-75.0%
Total Income	528,146.00	317,345.67	210,800.33	66.4%
Gross Profit	528,146.00	317,345.67	210,800.33	66.4%
Expense				
5000-00 · CONSUMER MARKETING				
5002-00 · Consumer Print	12,495.00	0.00	12,495.00	100.0%
5002-01 · Native Display	28,583.90	19,333.33	9,250.57	47.9%
5004-00 · Trip Advisor	6,036.66	0.00	6,036.66	100.0%
5005-00 · Paid Social	2,458.38	4,622.28	-2,163.90	-46.8%
5005-01 · Digital Display / Retargeting	3,373.18	3,513.91	-140.73	-4.0%
5007-00 · Creative Production				
5007-01 · Creative Production	21,423.59	0.00	21,423.59	100.0%
5007-02 · Website Production	2,730.00	0.00	2,730.00	100.0%
5007-03 · Photo/Video Creative	3,828.35	2,461.90	1,366.45	55.5%
5007-00 · Creative Production - Other	101.88	127.50	-25.62	-20.1%
Total 5007-00 · Creative Production	28,083.82	2,589.40	25,494.42	984.6%
5010-00 · Account Strategy & Management	8,500.00	7,000.00	1,500.00	21.4%
5010-02 · Website Strategy & Analysis	0.00	-2,500.00	2,500.00	100.0%
5018-00 · Media Commission	604.94	4,090.28	-3,485.34	-85.2%
5018-01 · Digital Ad Serving	51.09	64.82	-13.73	-21.2%
5020-00 · Search Engine Marketing	3,277.52	2,385.03	892.49	37.4%
5022-00 · Email	0.00	4,999.70	-4,999.70	-100.0%
Total 5000-00 · CONSUMER MARKETING	93,464.49	46,098.75	47,365.74	102.8%
5110-00 · LEISURE SALES				
5107-00 · Creative Production	360.00	0.00	360.00	100.0%
5145-00 · TIA Annual Dues	2,625.00	0.00	2,625.00	100.0%
5147-00 · AUS / Gate 7	8,700.00	0.00	8,700.00	100.0%
Total 5110-00 · LEISURE SALES	11,685.00	0.00	11,685.00	100.0%
5200-00 · PUBLIC RELATIONS				
5200-01 · Strategy, Reporting, Mgmt, Etc.	6,000.00	10,000.00	-4,000.00	-40.0%
5202-00 · PR Program/ Content Dev - Blogs	2,632.95	1,500.00	1,132.95	75.5%
5206-00 · Digital Buy/ Social Media Boost	900.00	800.00	100.00	12.5%
5207-00 · Content Campaigns/Tools-My Emma	0.00	240.00	-240.00	-100.0%
5209-00 · Domestic Travel Media FAMS	0.00	8,920.83	-8,920.83	-100.0%
5210-00 · Content Dev - Newsletters	1,700.00	0.00	1,700.00	100.0%
5211-00 · Social Media Strategy & Mgmt	6,000.00	6,000.00	0.00	0.0%
5212-00 · Social Giveaways & Contests	930.02	0.00	930.02	100.0%

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02/16/23

Accrual Basis

North Lake Tahoe Marketing Cooperative Profit & Loss Prev Year Comparison January 2023

	Jan 23	Jan 22	\$ Change	% Change
5216-00 · PR Content Development + Distri	1,020.00	0.00	1,020.00	100.0%
5221-00 · Photography & Video Asset Dev	1,211.20	0.00	1,211.20	100.0%
5222-00 · Media Tracking / Membership	883.02	883.02	0.00	0.0%
5280-00 · PR Meals / Entertainment	269.76	0.00	269.76	100.0%
Total 5200-00 · PUBLIC RELATIONS	21,546.95	28,343.85	-6,796.90	-24.0%
6000-00 · CONFERENCE SALES				
6004-00 · Email	2,310.00	0.00	2,310.00	100.0%
6005-00 · Paid Media	3,373.31	1,894.16	1,479.15	78.1%
6006-00 · CVENT	0.00	711.87	-711.87	-100.0%
6018-00 · MCC Media Commission	7,397.21	314.41	7,082.80	2,252.7%
6018-01 · MCC Digital Ad Serving	6.93	14.08	-7.15	-50.8%
6019-00 · Conference Direct Partnership	7,000.00	1,750.00	5,250.00	300.0%
6128-00 · HelmsBriscoe Strategic Partner	583.33	583.33	0.00	0.0%
6153-00 · Chicago Sales Rep Support	41.67	125.00	-83.33	-66.7%
Total 6000-00 · CONFERENCE SALES	20,712.45	5,392.85	15,319.60	284.1%
6100-00 · TRADE SHOWS				
6116-00 · CalSAE Seasonal Spectacular	0.00	1,503.00	-1,503.00	-100.0%
6143-00 · Connect Marketplace	0.00	4,000.00	-4,000.00	-100.0%
6180-00 · Conference Direct CA	0.00	-1,166.67	1,166.67	100.0%
Total 6100-00 · TRADE SHOWS	0.00	4,336.33	-4,336.33	-100.0%
6106-00 · CalSAE Seasonal Spectacular	1,575.00	-1,503.00	3,078.00	204.8%
7000-00 · COMMITTED & ADMIN EXPENSES				
5009-00 · Fulfillment / Mail	0.00	48.70	-48.70	-100.0%
5021-00 · RASC-Reno Air Service Corp	25,000.00	0.00	25,000.00	100.0%
5123-00 · HSVC - High Sierra Visitors	208.33	166.67	41.66	25.0%
7002-00 · CRM Subscription	833.33	-7,108.75	7,942.08	111.7%
7004-00 · Research	880.00	7,764.76	-6,884.76	-88.7%
7007-00 · Destimetrics / DMX	0.00	9,478.33	-9,478.33	-100.0%
7008-00 · Opportunistic Funds	0.00	1,500.00	-1,500.00	-100.0%
7010-00 · Photo Management & Storage	0.00	620.75	-620.75	-100.0%
Total 7000-00 · COMMITTED & ADMIN EXPENSES	26,921.66	12,470.46	14,451.20	115.9%
8000-00 · WEBSITE CONTENT & MAINTENANCE				
8002-00 · Content Manager Contractor	4,250.00	4,250.00	0.00	0.0%
8003-00 · Website Hosting Maintenance	534.00	-7,322.00	7,856.00	107.3%
8004-00 · Website Strategy & Maintenance	7,500.00	15,000.00	-7,500.00	-50.0%
8005-00 · Website SEO Strategy/Maint	2,500.00	0.00	2,500.00	100.0%
Total 8000-00 · WEBSITE CONTENT & MAINTENAN...	14,784.00	11,928.00	2,856.00	23.9%
Total Expense	190,689.55	107,067.24	83,622.31	78.1%
Net Income	337,456.45	210,278.43	127,178.02	60.5%

North Lake Tahoe Marketing Cooperative Profit & Loss Budget Performance

January 2023

Accrual Basis	Jan 23	Budget	Jul '22 - Jan 23	YTD Budget	Annual Budget
Income					
4000-00 · LTIVCBVB Funding	91,166.00	91,166.00	638,162.00	638,162.00	1,094,000.00
4001-00 · NLTRA Funding	436,480.00	436,480.00	956,622.00	956,622.00	1,440,000.00
4004-00 · IVCBVB Entertainment	500.00	500.00	3,500.00	3,500.00	6,000.00
4005-00 · Prior Year Net Income	0.00		0.00	0.00	0.00
Total Income	528,146.00	528,146.00	1,598,284.00	1,598,284.00	2,540,000.00
Gross Profit	528,146.00	528,146.00	1,598,284.00	1,598,284.00	2,540,000.00
Expense					
5000-00 · CONSUMER MARKETING					
5001-01 · Podcast	0.00	0.00	0.00	12,501.00	25,000.00
5002-00 · Consumer Print	12,495.00	0.00	12,495.00	0.00	10,125.00
5002-01 · Native Display	28,583.90	13,890.00	33,083.90	50,770.00	100,372.00
5004-00 · Trip Advisor	6,036.66	2,395.00	35,704.37	31,305.00	61,947.00
5005-00 · Paid Social	2,458.38	2,555.00	65,874.08	74,400.00	139,248.00
5005-01 · Digital Display / Retargeting	3,373.18	3,100.00	73,225.35	59,595.00	110,620.00
5007-00 · Creative Production					
5007-01 · Creative Production	21,423.59	15,000.00	64,745.13	94,500.00	149,500.00
5007-02 · Website Production	2,730.00	3,500.00	14,940.00	19,500.00	34,000.00
5007-03 · Photo/Video Creative	3,828.35	2,775.00	26,104.68	18,795.00	32,670.00
5007-00 · Creative Production - Other	101.88		6,863.76	0.00	0.00
Total 5007-00 · Creative Production	28,083.82	21,275.00	112,653.57	132,795.00	216,170.00
5010-00 · Account Strategy & Management	8,500.00	8,500.00	59,500.00	59,500.00	102,000.00
5013-00 · Outdoor	0.00	0.00	0.00	0.00	100,000.00
5016 · Video Streaming	0.00	0.00	62,641.77	63,441.00	126,861.00
5017-00 · Rich Media	0.00	0.00	47,500.00	30,000.00	30,000.00
5018-00 · Media Commission	604.94	3,462.00	49,851.38	60,259.00	119,357.00
5018-01 · Digital Ad Serving	51.09	220.00	1,197.92	1,540.00	2,655.00
5020-00 · Search Engine Marketing	3,277.52	4,470.00	66,239.44	65,001.00	119,470.00
5022-00 · Email	0.00	0.00	29,249.70	10,000.00	20,000.00
5024-00 · Fusion 7	0.00	0.00	0.00	0.00	0.00
5025-00 · Expedia	0.00	0.00	7,584.59	15,000.00	15,000.00
5029-00 · Television	0.00	0.00	0.00	0.00	17,000.00
5030-00 · TravelZoo	0.00	0.00	0.00	50,000.00	50,000.00
Total 5000-00 · CONSUMER MARKETING	93,464.49	59,867.00	656,801.07	716,107.00	1,365,825.00
5110-00 · LEISURE SALES					
5107-00 · Creative Production	360.00	500.00	1,080.00	1,500.00	2,000.00
5111-00 · FAMS - Domestic	0.00	1,500.00	3,686.04	4,500.00	6,000.00
5112-00 · Training / Sales Calls	0.00	2,500.00	6,424.22	7,500.00	10,000.00
5113-00 · Additional Opportunities	0.00	2,500.00	0.00	7,500.00	10,000.00
5115-00 · Travel Agent Incentive Program	0.00		0.00	0.00	0.00
5120-00 · Domestic - Trade Shows	0.00	3,000.00	0.00	3,650.00	4,150.00
5131-00 · FAMS -Intl - Travel Trade	0.00	1,500.00	512.00	4,500.00	6,000.00
5133-00 · Ski-Tops	0.00	1,500.00	0.00	2,350.00	3,350.00
5134-00 · Intl Marketing - Additional Opp	0.00		0.00	0.00	0.00
5137-00 · Co-op Opportunities	0.00	0.00	0.00	10,000.00	20,000.00
5143-00 · Mountain Travel Symposium	0.00	1,500.00	2,450.00	4,000.00	5,000.00
5144-00 · IPW - POW WOW	0.00	10,000.00	0.00	10,000.00	13,000.00
5145-00 · TIA Annual Dues	2,625.00	0.00	3,937.50	0.00	2,700.00
5147-00 · AUS / Gate 7	8,700.00	0.00	26,645.96	35,000.00	35,000.00
5154-00 · Canada	0.00	0.00	0.00	30,000.00	30,000.00
5155-00 · California Star Program	0.00	0.00	0.00	0.00	3,000.00
5157-00 · International Efforts	0.00	5,000.00	0.00	15,000.00	20,000.00
Total 5110-00 · LEISURE SALES	11,685.00	29,500.00	44,735.72	135,500.00	170,200.00
5200-00 · PUBLIC RELATIONS					
5200-01 · Strategy, Reporting, Mgmt, Etc.	6,000.00	6,000.00	42,000.00	42,000.00	72,000.00
5202-00 · PR Program/ Content Dev - Blogs	2,632.95	1,500.00	12,744.75	10,500.00	18,000.00

North Lake Tahoe Marketing Cooperative Profit & Loss Budget Performance

January 2023

	Jan 23	Budget	Jul '22 - Jan 23	YTD Budget	Annual Budget
5204-00 · Media Mission(s)	0.00	8,000.00	8,451.69	12,000.00	16,000.00
5206-00 · Digital Buy/ Social Media Boost	900.00	950.00	6,600.00	6,650.00	11,400.00
5207-00 · Content Campaigns/Tools-My Emma	0.00	265.00	795.00	1,855.00	3,180.00
5208-00 · International Travel Media FAMS	0.00	0.00	0.00	6,000.00	12,000.00
5209-00 · Domestic Travel Media FAMS	0.00	0.00	8,107.56	12,000.00	24,000.00
5210-00 · Content Dev - Newsletters	1,700.00	1,700.00	8,700.00	11,900.00	20,400.00
5211-00 · Social Media Strategy & Mgmt	6,000.00	6,000.00	42,000.00	42,000.00	72,000.00
5212-00 · Social Giveaways & Contests	930.02	0.00	1,550.04	1,500.00	3,000.00
5214-00 · Social Takeover	0.00	0.00	0.00	0.00	0.00
5216-00 · PR Content Development + Distri	1,020.00	0.00	2,220.00	2,400.00	4,800.00
5218-00 · Crisis Communication / Training	0.00	0.00	0.00	19,000.00	19,000.00
5221-00 · Photography & Video Asset Dev	1,211.20	4,000.00	10,464.90	28,000.00	48,000.00
5222-00 · Media Tracking / Membership	883.02	883.00	2,649.02	2,649.00	3,532.00
5280-00 · PR Meals / Entertainment	269.76	250.00	269.76	750.00	1,000.00
Total 5200-00 · PUBLIC RELATIONS	21,546.95	29,548.00	146,552.72	199,204.00	328,312.00
6000-00 · CONFERENCE SALES					
6003-00 · Geo-Fence Targeting	0.00	0.00	475.73	1,500.00	3,000.00
6004-00 · Email	2,310.00	1,200.00	3,270.00	2,400.00	4,800.00
6005-00 · Paid Media	3,373.31	3,292.00	22,883.30	19,036.00	41,500.00
6006-00 · CVENT	0.00	0.00	14,185.43	10,700.00	14,160.00
6007-00 · Creative Production	0.00	500.00	7,935.92	11,500.00	12,000.00
6014-00 · MCC Group Incentive Program	0.00	500.00	0.00	3,500.00	6,000.00
6015-00 · MCC National Memberships	0.00	0.00	399.00	1,000.00	1,000.00
6016-00 · MCC Search Engine Marketing	0.00	0.00	1,380.70	0.00	0.00
6018-00 · MCC Media Commission	7,397.21	667.42	11,029.10	4,449.01	7,862.43
6018-01 · MCC Digital Ad Serving	6.93	42.00	46.93	294.00	500.00
6019-00 · Conference Direct Partnership	7,000.00	583.00	7,000.01	4,081.00	6,996.00
6128-00 · HelmsBriscoe Strategic Partner	583.33	583.00	2,333.32	4,081.00	6,996.00
6152-00 · Client Events / Opportunities	0.00	2,500.00	1,145.05	7,500.00	10,000.00
6153-00 · Chicago Sales Rep Support	41.67	2,500.00	5,390.79	7,500.00	10,000.00
Total 6000-00 · CONFERENCE SALES	20,712.45	12,367.42	77,475.28	77,541.01	124,814.43
6100-00 · TRADE SHOWS					
6102-00 · Miscellaneous	0.00	0.00	23.57	0.00	0.00
6111-00 · Site Inspections	0.00	1,500.00	0.00	4,500.00	6,000.00
6116-00 · CalSAE Seasonal Spectacular	0.00	0.00	1,068.73	4,000.00	4,000.00
6127-00 · CalSAE Annual	0.00	0.00	0.00	0.00	1,500.00
6143-00 · Connect Marketplace	0.00	0.00	6,500.00	5,000.00	5,000.00
6151-00 · Destination CA	0.00	0.00	0.00	5,000.00	5,000.00
6154-00 · HelmsBriscoe ABC	0.00	0.00	0.00	0.00	6,500.00
6155-00 · Connect Trade Shows	0.00	0.00	4,416.40	10,000.00	10,000.00
6156-00 · Connect California	0.00	0.00	0.00	0.00	0.00
6156-02 · Connect Chicago	0.00	0.00	0.00	5,000.00	5,000.00
6156-05 · Connect Northwest	0.00	0.00	0.00	0.00	0.00
6157-00 · HPN Partner Conference	0.00	0.00	3,300.20	5,000.00	5,000.00
6160-00 · AllThingsMeetings Silicon Valley	0.00	0.00	675.00	5,000.00	5,000.00
6160-01 · AllThingsMeetings East Bay	0.00	0.00	0.00	0.00	0.00
6165-00 · Bay Area Client Appreciation	0.00	0.00	0.00	5,000.00	5,000.00
6166-00 · Sports Commission	0.00	0.00	0.00	0.00	0.00
6168-00 · Sacramento/Roseville TopGolf	0.00	1,500.00	0.00	1,500.00	2,000.00
6171-00 · Outdoor Retailer	0.00	0.00	0.00	0.00	0.00
6181-00 · Conference Direct PNW	0.00	0.00	0.00	0.00	8,000.00
6182-00 · Destination Celebration	0.00	0.00	925.00	2,000.00	2,000.00
6183-00 · Smart Meetings NorCal	0.00	0.00	0.00	5,000.00	5,000.00
Total 6100-00 · TRADE SHOWS	0.00	3,000.00	16,908.90	57,000.00	75,000.00
6106-00 · CalSAE Seasonal Spectacular	1,575.00	0.00	1,575.00	0.00	0.00
7000-00 · COMMITTED & ADMIN EXPENSES					
5008-00 · Cooperative Programs	0.00	2,500.00	0.00	7,500.00	10,000.00
5009-00 · Fulfillment / Mail	0.00	200.00	553.97	1,400.00	2,400.00
5021-00 · RASC-Reno Air Service Corp	25,000.00	25,000.00	75,000.00	75,000.00	100,000.00
5123-00 · HSVC - High Sierra Visitors	208.33	166.67	1,374.95	1,166.69	2,000.04
5124-00 · Reno Tahoe Territory Membership	0.00	0.00	0.00	1,000.00	1,000.00

North Lake Tahoe Marketing Cooperative Profit & Loss Budget Performance

January 2023

	Jan 23	Budget	Jul '22 - Jan 23	YTD Budget	Annual Budget
7002-00 · CRM Subscription	833.33	2,333.33	5,833.33	7,333.31	11,499.96
7003-00 · IVCBVB Entertainment Fund	0.00	500.00	236.15	3,500.00	6,000.00
7004-00 · Research	880.00	3,820.00	11,850.15	57,800.00	76,900.00
7005-00 · Film Festival	0.00	0.00	15,000.00	15,000.00	15,000.00
7006-00 · Special Events	0.00	0.00	0.00	0.00	20,000.00
7007-00 · Destimetrics / DMX	0.00	8,440.75	25,322.25	25,322.25	33,763.00
7008-00 · Opportunistic Funds	0.00	0.00	2,158.50	0.00	50,000.00
7009-00 · Tahoe Cam Usage	0.00	0.00	0.00	0.00	2,124.00
7010-00 · Photo Management & Storage	0.00	658.25	0.00	4,691.75	8,233.00
7012-00 · Sponsorships	0.00	0.00	0.00	0.00	25,000.00
7020-00 · Collateral Production / Printin	0.00	250.00	0.00	10,750.00	11,000.00
8600-00 · Staff Industry Travel	0.00	2,500.00	0.00	7,500.00	10,000.00
8700-00 · Automobile Expense*	0.00	400.00	401.52	2,800.00	4,800.00
Total 7000-00 · COMMITTED & ADMIN EXPENSES	26,921.66	46,769.00	137,730.82	220,764.00	389,720.00
8000-00 · WEBSITE CONTENT & MAINTENANCE					
8002-00 · Content Manager Contractor	4,250.00	4,250.00	29,750.00	29,750.00	51,000.00
8003-00 · Website Hosting Maintenance	534.00	534.00	2,511.00	1,602.00	2,161.00
8004-00 · Website Strategy & Maintenance	7,500.00	7,500.00	52,500.00	52,500.00	90,000.00
8005-00 · Website SEO Strategy/Maint	2,500.00	2,500.00	17,500.00	17,500.00	30,000.00
Total 8000-00 · WEBSITE CONTENT & MAINTENANCE	14,784.00	14,784.00	102,261.00	101,352.00	173,161.00
Total Expense	190,689.55	195,835.42	1,184,040.51	1,507,468.01	2,627,032.43
Net Income	337,456.45	332,310.58	414,243.49	90,815.99	-87,032.43

NORTH LAKE TAHOE RESORT ASSOCIATION (NLTRA)
Employee Expense Report

Month'Yr December 2022
Employee Tony Karwowski

POSTING DATE	DOC REF	VENDOR	RECEIPT OR INVOICE #	PURPOSE	PAID BY CC	OUT OF POCKET	BUDGET CODE
12/7/2023	A	Las Panchitas	8	Board member business lunch - Adam Wilson	31.28		
12/21/2023	B	Moe's BBQ	4	Board member business lunch - Adam Wilson	50.12		
	C						
	D						
	E						
	F						
	G						
	H						
	I						
	J						
	K						
	L						
	M						
	N						
	O						
	P						
	Q						
	R						
	S						
	T						
	U						
	V						
	W						
	X						
	Y						
	Z						
MILEAGE REIMBURSEMENT							
	Attach 1		Mileage	See Attached Mileage Report		\$32.50	
				Mileage Reimbursed Through Payroll			
TOTAL - CREDIT CARD EXPENSES					\$81.40		
TOTAL - EXPENSES TO BE REIMBURSED (OUT OF POCKET)						\$32.50	

Signed By: _____

Approved By: _____

Date: _____

Date: _____

ACCOUNTING					
DATE RECEIVED	DATE ENTERED	Accounting Manager APPROVAL	Accounting Manager APPROVAL DATE	DATE SCANNED	

Moe's Original

— BBO —

700 N Lake Blvd
Tahoe City, CA 96145

Server: Ashley E
Check #4 Table 44
Guest Count: 4
Ordered: 12/21/22 11:47 AM

1 Pulled Pork Sandwich \$17.00
Mac N Cheese
Broccoli Casserole
No Pickles
1 Pulled Pork Platter - Bama Style \$22.00
Jambalaya
Sauce on the Side
Subtotal \$39.00
Tax \$3.32
Tip \$7.80
Total \$50.12

Input Type C (EMV Chip Read)
MASTERCARD xxxxxxxx4849
Time 12:32 PM

Transaction Type Sale
Authorization Approved
Approval Code 040234
Payment ID g9Nrbwbzwd7H
Application ID A0000000041010
Application Label MASTERCARD
Terminal ID de99be5d61f1f038
Card Reader BBPOS

ANTHONY KARWOWSKI

Las Panchitas
8345 North Lake Blvd
Kings Beach CA 96143

Server: Maria H
Check #8 Table 6
Ordered: 12/7/22 12:27 PM

1 \$13.95
10 \$14.95
Subtotal \$28.90
Tax \$2.38
Total \$31.28
Credit -\$31.28
+ Tip: \$7.00
Amount Due \$0.00

Thank you

Suggested Additional Tip:

+ 2%: (Tip \$0.78 Total \$43.10)

+ 3%: (Tip \$1.17 Total \$43.49)

+ 5%: (Tip \$1.95 Total \$44.27)

+ 7%: (Tip \$2.73 Total \$45.05)

Tip percentages are based on the check
price before taxes.

Powered by Toast

**NORTH LAKE TAHOE RESORT ASSOCIATION (NLTRA)
Employee Expense Report**

Month'Yr January 2023
Employee Tony Karwowski

POSTING DATE	DOC REF	VENDOR	RECEIPT OR INVOICE #	PURPOSE	PAID BY CC	OUT OF POCKET	BUDGET CODE
1/27/2023	A	Eventbrite	5571547509	Northstar 50th Dinner Party- Tahoe Truckee Community Foundation Fund Raiser	2000.00		
	B						
	C						
	D						
	E						
	F						
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	S						
	T						
	U						
	V						
	W						
	X						
	Y						
	Z						
MILEAGE REIMBURSEMENT							
	Attach 1		Mileage	See Attached Mileage Report		\$12.50	
				Mileage Reimbursed Through Payroll			
TOTAL - CREDIT CARD EXPENSES					\$2,000.00		
TOTAL - EXPENSES TO BE REIMBURSED (OUT OF POCKET)						\$12.50	

Signed By: _____

Approved By: _____

Date: _____

Date: _____

ACCOUNTING					
DATE RECEIVED	DATE ENTERED	Accounting Manager APPROVAL	Accounting Manager APPROVAL DATE	DATE SCANNED	

Northstar 50th Dinner Party

Michael Mina Standard Dinner Party Ticket \$250.00

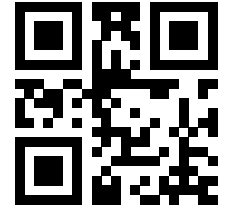
Bourbon Pub Northstar, 8001 Northstar Village Dr, #8114, Truckee, CA 96161

Friday, January 27, 2023 from 5:00 PM to 9:00 PM (PT)

Eventbrite Completed

Order Information

Order #5571547509. Ordered by Tony Karwowski on January 12, 2023 11:45 AM



55715475099073482279001

Northstar 50th Dinner Party

Michael Mina Standard Dinner Party Ticket \$250.00

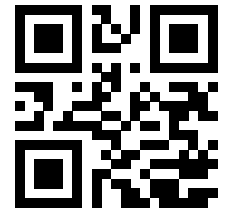
Bourbon Pub Northstar, 8001 Northstar Village Dr, #8114, Truckee, CA 96161

Friday, January 27, 2023 from 5:00 PM to 9:00 PM (PT)

Eventbrite Completed

Order Information

Order #5571547509. Ordered by Tony Karwowski on January 12, 2023 11:45 AM



55715475099073482289001

Northstar 50th Dinner Party

Michael Mina Standard Dinner Party Ticket \$250.00

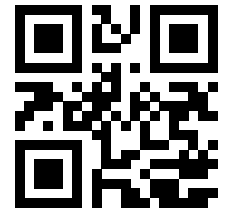
Bourbon Pub Northstar, 8001 Northstar Village Dr, #8114, Truckee, CA 96161

Friday, January 27, 2023 from 5:00 PM to 9:00 PM (PT)

Eventbrite Completed

Order Information

Order #5571547509. Ordered by Tony Karwowski on January 12, 2023 11:45 AM



55715475099073482299001

Northstar 50th Dinner Party

Michael Mina Standard Dinner Party Ticket \$250.00

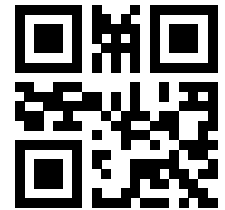
Bourbon Pub Northstar, 8001 Northstar Village Dr, #8114, Truckee, CA 96161

Friday, January 27, 2023 from 5:00 PM to 9:00 PM (PT)

Eventbrite Completed

Order Information

Order #5571547509. Ordered by Tony Karwowski on January 12, 2023 11:45 AM



55715475099073482309001

Northstar 50th Dinner Party

Michael Mina Standard Dinner Party Ticket \$250.00

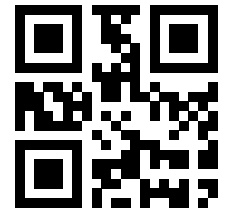
Bourbon Pub Northstar, 8001 Northstar Village Dr, #8114, Truckee, CA 96161

Friday, January 27, 2023 from 5:00 PM to 9:00 PM (PT)

Eventbrite Completed

Order Information

Order #5571547509. Ordered by Tony Karwowski on January 12, 2023 11:45 AM



5571547509073482319001

Northstar 50th Dinner Party

Michael Mina Standard Dinner Party Ticket \$250.00

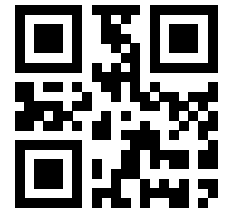
Bourbon Pub Northstar, 8001 Northstar Village Dr, #8114, Truckee, CA 96161

Friday, January 27, 2023 from 5:00 PM to 9:00 PM (PT)

Eventbrite Completed

Order Information

Order #5571547509. Ordered by Tony Karwowski on January 12, 2023 11:45 AM



5571547509073482329001

Northstar 50th Dinner Party

Michael Mina Standard Dinner Party Ticket \$250.00

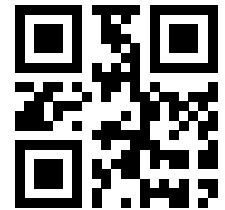
Bourbon Pub Northstar, 8001 Northstar Village Dr, #8114, Truckee, CA 96161

Friday, January 27, 2023 from 5:00 PM to 9:00 PM (PT)

Eventbrite Completed

Order Information

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5571547509073482349001

Northstar 50th Dinner Party

Michael Mina Standard Dinner Party Ticket \$250.00

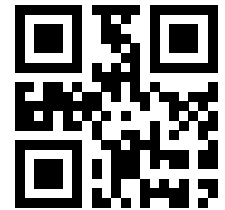
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5571547509073482379001